TODAY IN THE TIMES

MILITANT **TENDENCY**

Falklands have still

not been learnt: the

war that should never

have happened Page 16

MARITAL

TENSION

Goldie Hawn

switches from giggles

to thrills as a

deceived wife

Life & Times

MODEST

TENOR

Opera's Mr Nice

Guy has emerged

from his battle with

death ready to take a

few risks

Life & Times

Page 1

WAPRILL Day

45p

City trembles at Labour advance

Major switches aim as polls boost Lib Dems

BY PHILIP WEBSTER AND JOHN BELL

JOHN Major switched his attack to the Liberal Democrats yesterday as campaign tactics shifted with an increased chance of a Labour win in next Thursday's election.

The change of target came as the City trembled at polls showing a clear Labour lead and increased backing for Paddy Ashdown, and wiped more than £11 billion off the value of shares.

The dramatic change of tactics was forced on Mr Major by the polls on Tuesday that showed Tory support dipping dangerously to the 35 per cent level, mainly to the benefit of the Liberal Democrats. With Labour holding steady above 40 per cent Mr Major's campaign team concluded speedily overnight that the seepage had to be halted before it was

Last night, however, a Gallup poll showed the Tories with a 0.5 per cent lead over Labour, and an NOP poll gave Labour a 2 per cent lead. Both surveys showed a strong swing to the Liberal Demo-

INSIDE Spencer tuneral

The eighth Earl Spencer was buried at the parish church of St Mary the Northants. The Princess of Wales attached a card to a bouquet with the message "I miss you dreadfully darforever - Diana". The congregation included many estate workers......Page 20

TV killer is iailed for life

Alfred Dryden was jailed for life for murdering a council officer supervising the demolition of his home. The shootings were seen by millions on television Page 3

Poll tax threat

Attempts by councils to collect more than £1 billion in community charge ar-rears were under threat again last night after the High Court agreed to hear a challenge to the way summonses are issued Page 2

Bad manners

Tax and social security offices were criticised by the parliamentary ombudsman they often dealt with the public, particularly pen-sioners and the disadvan-....Page 7

Leaders argue

Russian and Ukrainian defence ministers were at loggerheads over the destruction of former Soviet nuclear weapons. The disagreement erupted at the first meeting of defence ministers from Nato, Eastem Europe, the former Soviet republics and the Baltic states......Page 14

INDEX	
accountancy Times Births, marriages, leaths	
)pituaries	
JIFF & TIMES	

Books.. Cuncise Crossword

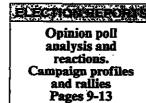
Law Report...

Employers seeking chief executives, managers and other senior staff are advertising appointments today on pages 6-17 in the

Life & Times section.

1V & radio..... 20





Leading article. Letters City hopes Market report. Comment.

crats. The Gallup survey in The Daily Telegraph confirmed the recent jump in Liberal Democrat backing. They went up by four points to 20.5 per cent but appeared to have gained more at the expense of Labour than the

The poll put the Conservatives on 38 per cent, Labour 37.5 per cent and the Liberal Democrats 20.5 per cent in a survey involving 1,095 voters interviewed on Tuesday and yesterday. The NOP poll put Labour at 39 per cent, Tories at 37 and Liberal Democrats

at 19.
With all three party leaders in action last night Mr Major urged voters not to let the Liberal Democrats be the "Trojan horse" to a Labour Britain. He bracketed the Liberal Democrats with Labour as a high taxation party that would destroy Britain's prospects of recovery.

A confident Neil Kinnock told a crowd of 10,000 at a presidential-style rally in Sheffield that Britain was only days away from a Lab-our government. "We will govern as we have campaigned - strongly, positively, looking to the future," he said. "The contrast with the

Tories could not be more sharp. They are a spent force. They have no vitality and they are rapidly losing their integrity."
Mr Ashdown last night de-

nied that a Liberal Democrat vote was a backdoor vote for Labour or the Tories while Mr Kinnock told people that the only way to get a change of government was to vote Labour.

"Your vote is not a protest vote," Mr Ashdown told a Cheltenham rally. "A vote for the Liberal Democrats is a principled positive vote which is why we are gaining ground as each day goes by. Your vote is not a backdoor vote for Labour, or for the Tories. A vote for the Liberal Democrats in Cheltenham, in Hereford and in dozens of other constituencies up and down the country is a winning vote

for the Liberal Democrats." Mr Ashdown said: "The polls tell us that the Liberal Democrats have continued their rise in popularity. This morning Mr Major began his attack. No doubt the prime minister expects us to respond in kind. He may expect it, but I won't do it." As the prospect of a Labour win shook the City, with the FTSE index opening 56 points down before recovering later in the day and sterling losing half a pfennig against the mark, Mr Major

delivered an impassioned appeal to defectors to return to the fold. There was no soft option, he said. Admitting for the first time the possibility of a Labour win he said: "Unless people vote directly for the Conservative candidate they will end up with a Labour government, whether they vote Labour or Liberal. That is the choice." City analysts expected fur-ther sharp falls in share prices

if Labour's commanding lead in the opinion polls is maintained in the last days before the election. More than Ell billion was removed from the combined value of shares traded in London as the market opened lower with investors forced to take seriously the prospect of a Labour gov-ernment. Prominent among the losers were shares in the water industry, which Labour has said that it wishes to bring back under state con-trol. Other shares likely to be affected by Labour policies were also weak, including BT, the electricity generating and distribution companies and shares privatised under the

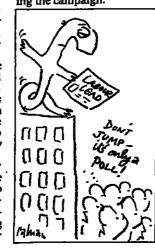
Against the background of continued sniping from senior Tories at the party's campaign strategy, Mr Major began his fightback at yester-day's daily property continued to the strategy of the day's daily news conference and pressed home the mess-age with increasing intensity through the day.

At a West Country rally Mr Major said there was no other choice but a Tory or Labour government. "If you vote Conservative you will get a Conservative government. If you vote Labour you will get a Labour government. If you vote Liberal you will get a Labour government. That is a message that every elector must understand."

Mr Major said: "Beware Mr Ashdown. Don't look at the man: look through the door. The most famous door in the world is No 10 Downing Street. Don't let Mr Ashdown open it for Mr Kinnock."

Throughout the day Tory strategists had voiced doubts about Tuesday's polis which they said did not match the reports coming back from the

Criticism of the Tory cam-paign continued. Nicholas Winterton, who is defending Macclesfield, said it had to be moved into a higher gear. The public wondered why the more aggressive campaigners had not been in evidence during the campaign.



Read my lips: Neil Kinnock looking confidently to the future at a presidential style rally in Sheffield yesterday Libya has to reveal IRA links.

UK says FROM JAMES BONE

BRITAIN is demanding information about Libya's support for the IRA as a condition for lifting United Nations sanctions against the

IN NEW YORK

country. Sir David Hannay. Britain's ambassador at the United Nations, told non-aligned members of the UN Security Council that Libya must provide details about its arms shipments to the IRA and its training of IRA members.

Britain is particularly eager to establish whether Libya has sent anti-aircraft missiles to the IRA. Sir David said the information was required by the security council resolution adopted on Tuesday, which imposes an embargo on civilian air links and arms sales to Libva on April 15.

The resolution says the sanctions can be lifted only when Libya has handed over the two suspects wanted in Britain and the United States for the bombing of PanAm flight 103 over Lockerbie. But the resolution also requires Libya to take "concrete actions" to demonstrate its rebefore the sanctions can be

The ambassadors of Britain, France and the United States met non-aligned security council members after the resolution's passage to spell out what they believe is required by that provision.

Bush seeks £7bn in aid for former Soviet Union

PRESIDENT Bush yester-day announced a new multi-new \$24 billion programme the perception that he cares prop up democracy in the struggling republics of the former Soviet Union at what he called a "defining moment

Mr Bush asked Congress to approve a \$12 billion (£7 billion) US commitment to the International Monetary Fund so that it had the resources to give the republics loans, up to \$3 billion towards an international rouble-stabilisation fund, and the repeal of scores of Cold

War trade restrictions. He demanded funding for a "major people-to-people" programme that would send hundreds of Russian businessmen to America and US volunteers to the republics and announced another \$1.1 billion in credit guarantees for buying American grain. Funds already approved would be diverted to ensuring

issistance for Kussia by the G7 industrialised nations announced by Germany yesterday, and could be completed by late next month. The US contribution would be be-tween 20 and 25 per cent.

Acknowledging the unpopularity of foreign aid in the midst of a recession and election year, Mr Bush appealed for national and bipartisan support. The stakes were "as high as any we have faced this century". Defeat of the democratic revolution in the former Soviet Union "could plunge us into a world more dangerous ... than the dark years of the Cold War", he

said, warning that the costs of that would be "exorbitant". Congressional leaders emerged non-committal from face a tough job selling the package on Capitol Hill. Mr Bush has for three months

JOHN MORTIMER a White House briefing but warned that Mr Bush would



more about other countries

than his own and Patrick

challenge for the Republican

vesterday's announcement by

prominent critics led by for-

mer president Richard Nix-

on, who last month called US

aid to the republics "patheti

Continued on page 20, col 8

Ministers fall out, page 14

He was almost shamed into

nomination.



DUNSTER

A contemporary rovel of friendship, love, honour and betrayal

Published today



the safety of ageing nuclear plants. The American packshunned foreign policy as he Lord Havers dies

LORD HAVERS, the former

Attorney-General and Lord Chancellor, died at St Bartholomew's hospital in London yesterday after being taken ill in his office. He was

The son and brother of High Court judges, Lord Havers became Attorney-Gener-Gadaffi threat, page 15 | came to power in 1979 and

moved to the Woolsack in 1987, but was there for only 134 days before retiring through ill health.

His actor son, Nigel, described him last night as "the most perfect father and grandfather anyone could ever wish for. He was my best vers became Attorney-Gener-al when the Conservatives friend and strongest ally. My mother and entire family will miss him tremendously.

Corporate citizens keep faith with charities

BY GILLIAN BOWDITCH

BRITISH businesses may be feeling the chill winds of recession but they have not cut back on charitable donations, according to a survey out yesterday. Britain's largest corporate donors increased their charitable giving by 1 per cent in real terms last year, representing a

doubling of donations relative to profits.

The survey, in the magazine Corporate Citizen, says 14 of the top 100 companies increased their donations by over 100 per cent and 30 companies gave over £1 million between July 1990 and June last year. The largest donor to charity was Heavy Internalargest donor to charity was Heron International, Gerald Ronson's group, which last week revealed it had called an emergency meeting with bankers to seek more time to

repay its £1.2 billion debts.
Heron gave £4.8 million, jumping from tenth place to first place in the league table. It was followed by British Telecom, which gave £4.77 million, and British Petroleum, which donated [4.6 million. Many companies give on a covenanted basis for which they receive

tax relief and so their commitments are likely to hold while the recession continues, but there are fears that they may drop dramati-

cally if profits come under pressure. Corporate Citizen quotes Morton Creeger of Heron as saying: "You can't give what you haven't got. In your ranking you are looking at the peak position from the 1980s and sadly it doesn't reflect the reality of the 90s. Heron's unusual corporate structure with the three Ronson Foundations as major shareholders and beneficiaries, means our commitment can still be substantial and we will continue with our ongoing commitments but it can't be added to at the same rate over the

next couple of years."

Donations from the top 100 companies were 1 per cent of profits in 1989/90. In 1990-1 this had doubled to 2 per cent. It is the first time in over a decade that the increase has been so significant, according to David Casson, the editor of the Major Companies Guide. Including the contribution from Heron, the rise in donations was 8 per TOP 25 CORPORATE GIVERS

1990/91	1989/90	Сотрапу	£ million
1	(10)	Heron International	4.80
2 3 4 5	(6)	British Telecom	4.77
3		British Petroleum	4.60
4	(1) (7) (4) (3) (9) (8)	Glaxo	3.60
5	(4)	Marks & Spencer	3.35
6	ίŝί	TSB Group	3.35
7)9 1	Barings	3.24
Ŕ) <u>8</u> 5	iCi	2.80
6 7 8 9	(5)	BAT Industries	2.36
10	(11)	Barclays Bank	2.30
ii	ìiżi	IBM UK	2.23
12=	(13)	Aliled Dunbar	2.00
12=	(18)	Unilever	2.00
14	(15)	National Westminster Bank	1.91
15	(16)	British Gas	1.90
16	(49)	News International	1.82
17	(14)	Shell UK	1.74
18	(27)	Grand Metropolitan	1.74
19	(2)	Esso UK	1.59
20 .	(20)	Hanson	1.57
21	(12)	Seagram Holdings	1,48
22	(29)	Guinness	1.43
23	(45)	British Aerospace	1.37
24	(24)	J Sainsbury	1.30
25)351	SmithKline Beecham	1.19

Researchers seek test to lift concrete curse from house sales



Reseigh: left with a debt and a crumbling home

LENDERS and environment Services. in St Austell, Corndepartment officials will meet on Monday to try to resolve a problem blighting the property market in southwest England.

About 4.000 houses in Cornwall and parts of West Devon have been blacklisted by lenders who are refusing to offer loans on homes that might contain defective concrete until a reliable test to diagnose the problem is

Their action has blighted an already fragile housing market, as owners have been unable to sell their homes because potential buyers have been refused mortgages.

Graham Phillips, manager of General Accident Property

wall, said that the market had been seriously harmed because of the problem. "You can't sell a pre-1950s concrete house at the moment,"

"Surveyors are putting a halt on sales till a reliable test has been found to diagnose whether the house is built of defective concrete. The problem comes when we already have a property market overshadowed by deep

Monday's meeting will dis-cuss tests being developed by the Building Research Establishment to diagnose whether a building contains defective concrete. An indication of how seriously the government

The hopes of hundreds of West Country families are being wrecked because of mortgage lenders' fears about a locallyproduced concrete, Rachel Kelly writes

views the problem is that the environment department is believed to have provided about £300,000 to fund the research to find a reliable test to decide whether a building is blighted by "mundic" concrete.

Charles Stimson, chairman of the Royal Institute of Chartered Surveyors steering committee investigating the issue, said: "Mundic concrete was manufactured mainly from a mining waste source which is available in abundance 30 per cent of concrete houses

throughout Cornwall, with its mine waste tips."

The material was mineralrich. Mr Stirnson said, adding: "It creates the instability within the concrete mix. which, when activated with moisture, breaks down the matrix of the material. The house literally crumbles."

Although fewer than 10 per cent of the houses are thought to be built of 'mundic' concrete and therefore to be in danger of collapse, the other in the South-West are affected by the blight until a reliable test is found.

Existing tests were exposed as unreliable last December after a meeting between surveyors from the chartered surveyors' institute and the main lenders. Lenders say that they cannot take any risks until the government comes up with a new and completely reliable

"Our committee are satisfied that the right procedure for testing is now in place, but further research is required to establish this more positively," Mr Stimson said.

David Coles, regional surveyor for the Abbey National and unofficial co-ordinator

for lenders worried about the mundic problem, said: "We are waiting with bated breath to see whether the new testing regimes are reliable."

Whatever the result of next week's meeting. Terry Reseigh's home has already been found to be suffering from mundic concrete, and it is crumbling.

When he bought his home in 1982 with a 100 per cent mortgage, it was worth £12,250 Now it is worthless and he has debts of £10,000. "No estate agent will touch the house," Mr Reseigh said. He and his wife, Alice, and their children, Nicholas, Alice, Emma and Sarah, are being rehoused by Kerrier district council. It was the

the house contained mundic concrete when an official inspecied it when the authority was deciding whether to give

a grant for an extension. Mr Reseigh said: "It's been a very arduous road." Legal action was being considered.

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Though Mr Reseigh and his family will be rehoused by the council, the problem remains that Mr Reseigh has a debt of £10.000 on his hands. Such has been the stress of the whole experience that Mr Reseigh is not working at the moment

Mr Stimpson hopes that owners will eventually be compensated under the 1980 Housing Defect Act.

Poll tax rebels launch new challenge

By Douglas Broom LOCAL GOVERNMENT CORRESPONDENT

collect more than £1 billion in community charge arrears were under threat again last night after the High Court agreed to hear a challenge to the way summonses are is-sued to defaulters. Howard Leah, unem-

ployed, of Cilgwyn, Dyfed, was given leave to challenge the practice adopted by magistrates' courts of accepting evidence that a summons had been posted as proof that the defaulter had received it.

Hugo Charlton, counsel for Mr Leah, told Mr Justice Popplewell, that if the challenge succeeded, 95 per cent of the 8.1 million liability orders granted since the poll tax was introduced two years ago could be invalidated. The case is the second seri-

ous challenge to enforcement of the charge this year. In February, the High Court ruled that computerised poll tax records could not be evidence of non-payment, prompting a change in the

Home Office figures show that only 267,097 of the 11 million people so far summonsed for non-payment turned up at court to defend themselves. The vast majority of orders were granted in the absence of the defaulter.

Although defaulters have to be brought before the court again before facing imprisonment for non-payment, the making of a liability order entitles a council to send in bailiffs and begin moves to attach earnings and benefits.

Mr Charlton, who represented some non-payers in the computer evidence case, said: "We say quite simply that the rules as they stand do

not permit the magistrates to

proceed in the absence of the

"It is a principle of law that person must have notice that a hearing is to take place and be given the chance to defend themselves. It cannot be right to go ahead in their absence without proof that they know the hearing is tak-

ing place."

Mr Leah says that he did not receive a summons to a hearing before Fishguard magistrates in February of last year at which Preseli Pembrokeshire district coun-cil obtained a liability order

Local government lawyers were last night sceptical about the claimed impact of a ruling in Mr Leah's favour. arguing that by no means all orders granted in the absence of the defendant would be invalidated. "If the defendant wrote to the council telling them to get stuffed, he could hardly argue that he had not had the summons," one law-yer said. "Nevertheless, an awful lot of people just pay up when the order arrives."

Lawyers said that even if the challenge were upheld, councils would probably not have to repay money obtained under liability orders invali-dated by the ruling. They would be entitled to keep pay-ments "on account" while summonses were re-issued and valid orders obtained. However, lawyers said that if

reissued, chaos would result. It would cost "millions of pounds, probably tens of millions, to reissue all these summonses nationally", one

treasurer said. Court officials said that a full hearing would probably take place within a month.



Locked in: the "stairway to heaven", a series of 21 locks where the Grand Union Canal descends 146 feet over two miles

Canal seeks to open gates to 100,000 visitors a year

By Craig Seton

A FLIGHT of 21 canal locks known as the "stairway to heaven" is to become the site of a project to create one of the biggest tourist attractions on the British Waterways network. Hatton Locks, on the Grand Union Canal near Warwick, attracts about 70,000 visitors a year, a fifth of whom arrive by boat to take their

vessels through the dramatic flight of lock gates that descend 146 feet in two miles. The site is one of the most important and historic on the 2,000-mile interconnecting system of navigable canals and rivers oper-

ated by British Waterways.
Plans will be submitted to Warwick district council this week for refurbishig buildings to create a res ... work. Tom Brock, waterway manag-taurant, tearoom, craft shops and er at Hatton Locks, said the

workshops, a visitor centre and exhibition rooms. A canal basin would

betton rooms. A canal basti would be enlarged to provide more moor-ing space for barges and the tow-path along the length of the flight of locks would be improved.

The project is part of British Wa-terways' plans to develop a more commercial approach to its net-work. Tom Brock, waterway manag-er at Hatton Locks, said the

crease the number of visitors to more than 100,000 a year. The first phase should be completed for sum-

British Waterways is holding talks with local authorities and the Countryside Commission to encourage the use of the towpath alongside the Grand Union Canal as a footpath between London and Birmingham.

hots up in France,

Peter Victor

reports from Brest

on one man's

defiant stand

urity guards, with attack

dogs, to guard his premises.

farmers has hit him hard.

The blockading and destruc-

tion of onions en route to his

plant for packing has left him without work and paying ex-

The guards cost 210

francs an hour [about £20] and they have been here three weeks now," he said. "Out of

50 lorry loads of onions we

expected by now, we have received only a dozen."

farmers were angry at being

undercut. Even after grow-

sold for 16-18 francs.

He explained that the

tra bills for security.

The dispute with local

Christian publisher may be boycotted

Senior authors are considering a boycott of Britain's leading Christian publisher in a dispute over a gay liturgy book (Ruth Gledhill writes). The governing body of the Society for Promoting Chris-

tian Knowledge (SPCK) yesterday confirmed last month's decision by the publishing committee to cancel publication of the book. Daring To Speak Love's Name. The author, Elizabeth Stuart, yesterday threatened to sue for damages. About ten leading authors are understood to be considering boycotting

The Archbishop of Canterbury. Dr George Carey, has told SPCK that the book ran counter to a recent statement by the House of Bishops on homosexuality. He said in a letter to Judith Longman. SPCK editorial director, it was regrettable that liturgies for people with Aids might appear in the same covers as liturgies for people in same-

sex relationships.

The Rev John Polking-horne, SPCK vice-chairman, said yesterday neither the committee not the governing body were "improperly influenced" by Dr Carey's letter. The decision was by "signifi-cant majority".

Hit 'adapted to gay lyrics'

Jason Donovan's hit song "Any dream will do" was adapted by gays to become "Any queen will do", a High Court libel jury was told yesterday. Ben Summerskill, who wrote the article at the centre of the star's action against The Face magazine. told the court that he had heard 4,000 people singing the alternative version at a

gay pride festival.
However, Sheryl Garratt, editor of The Face, said she deleted references to the song. Mr Donovan is claiming the feature insinuated that he was a liar for maintaining he was heterosexual. The Face's publishers and the author deny libel.

The hearing continues

Drugs charges

Eight men appeared in court yesterday accused in connec-tion with the seizure of co-caine, said by Customs and Excise officers to be worth £150 million. The eight appeared before Manchester's stipendiary magistrate charged with conspiring together and with others to import cocaine between Jan-uary 1, 1991 and March 31. Seven of the men are from Liverpool, the eight from

Health protest

About 500 people from the Western Isles are to make a 100-mile journey by land and sea to demand the return of acute surgery facilities at Daliburgh hospital on South Uist, which were suspended two years ago. The hospital serves several islands. The protesters have paid £6,000 to charter a ship to take them from the North Uist port of Lochmaddy to Stornoway on Lewis where they are expected to march on the health board headquarters.

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O&Y misses Tube deadline

By MICHAEL DYNES, TRANSPORT CORRESPONDENT

property developer Olympia & York failed to meet the deadline for a £40 million contribution towards the cost of the Jubilee Line extension between central and eastern London, London Underground said yesterday.

Plans to start work on the E1.3 billion project, intended to boost the regeneration of Docklands with an Underground line betwen Green Park and Stratford via the £4 billion Canary Wharf development on the Isle of Dogs. must be held in abeyance until long-term funding has been renegotiated.

Under the terms of the 1989 understanding between O&Y and Cecil Parkinson, the former transport secretary, O & Y undertook to pay E40 million towards the cost of the extension by the end March 1992, a further £60 million by March 1993, and the balance of £300 million on completion in 1996.

Doubts over O & Y's ability

THE troubled Docklands emerged last week when the property developer Olympia company said that it was negotiating with its creditors over its debts, estimated to be

more than \$20 billion. London Underground secured parliamentary approval to begin work on the new line in March. It cannot, however, begin work on the project without O & Y's contribution, which amounts to almost a third of the cost.

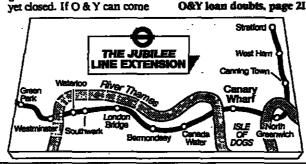
"O&Y have received the final draft of the agreement paving the way for the line, and we are awaiting a response." London Under-ground said. "The door is not yet closed. If O & Y can come

up with the money in the near future, it will still be possible to proceed." If O&Y is unable to re-

schedule its payments, the government may be compelled to step in and bridge the funding gap. The alterna-tive would be to reduce the number of stations. ☐ British Rail's plans to up-

grade the west coast mainline between London and Glasgow will be given top priority under a Labour government, John Prescott, Labour's transport spokesman, said

O&Y loan doubts, page 21



Besieged company chief pledges to fight As the onion war

FRANCOIS Maze, the man at the front line in the onion war in Britanny, northern France, looked up defiantly from the handfuls of Turkish shallots he held yesterday and said that he was determined to keep his business going.

M Maze's packaging plant

in Plouneour Trez near the Breton port of Roscoff is the final destination of Turkish onions shipped by the British transport company Davex of Lincolnshire, which has had one of its lorries hijacked and burnt by militant local farmers and another driver shot

Threats, abuse, and demands that he cease taking delivery of the onions have been sprayed in graffin on the sides of M Maze's home and out-buildings, as well as the packaging plant.

He takes the threats seri-

ously after last week's hijacking incident in which a £32,000 consignment of on-

ing, shipment from Turkey, and packing, the onions could be sold for eight francs ions was destroyed. M Maze, age 64, has hired three seca kilo (2.2lb). Local produce is

"The local co-operative has a stockpile of six to seven hundred tonnes of onions. Before we started bringing ours in, onions here were very expensive, and very bad quality. Turkish onions are more

reasonably priced, and the quality is very good. The co-operative is indulging in pro-The packing house normally employs 30 to 40 casual staff. Yesterday a handful of people worked under the pro-

ction of the guards. If the costs to M Maze are nigh, the potential damage to the whole enterprise is massive. Another 50 shipments, worth about £1.6 million await transportation and packing from Turkey.

Peter Davis, the managing director of Davex, which is behind the enterprise, backs M Maze. "We stand to lose around £2 million setting this

up."
Last night, Mr Davis was due to meet Douglas Hurd, the foreign secretary, in a televised debate on the issue, where he intended to press for representation to the French government.

Leading article, page 17

ANNOUNCEMENT FROM HARRODS. THE STORE WILL NOW BE OPEN FROM 9AM ON SATURDAYS.

A SPECIAL

From Saturday 4th April the store is open from 9am to 6pm on Saturdays.

Easter opening hours: Good Friday 10am to 5pm, Easter Saturday 9am to 6pm and Easter Monday 10am to 5pm.



Herrods Ltd., Knightsbridge, SWIN 7XL. Tel: 071-730 1234,

Scientists unearth 'largest organism'

THE largest, possibly heaviest and maybe oldest organism alive has been found in the forests of Michigan, North America. The single organism, a

parasitic fungus which has grown from a single spore and which grows mainly underground, is estimated to cover at least 15 hectares (150,000 square metres), making it 16.8 times the size of the pitch and surrounding grass of Wembley stadium, which measures 8,888 square metres. Scientists have calcuated its weight at 10,000 kilogrammes or over 100 tonnes and it is at least 1.500 years-old.

The organism compares favourably in weight with the Blue Whale, which normally tips the scales at 100 tonnes, and also with the Giant Redwoods of America. Although the redwoods, Sequoiadendron

A fungus bigger than Wembley stadium has been found in a forest, reports Nick Nuttal to 3,000 years researchers

point out that most of a redwood is made up of dead wood and that their estimates for the weight and age of the fungus are proba-David Lonsdale, a tree

pathologist at the government's Alice Holt forest research station at Farnham. Surrey, and a scientist who has seen the research, said it was possible that even bigger fungal organisms were

waiting to be discovered. The fungus, of the species Armillaria bulbosa which grows in North America and Europe, has been elevated to celebrity status by botanists and biotechnolgiganteum, can weigh over botanists and biotechnol-1,000 tonnes and live for up ogists at the University of

Toronto and Michigan Technological University. The discovery, which is published in the British

iournal Nature, comes from work aimed at trying to identify an individual fungus from the myriad of diferent fungi that might live in the same soil. Some of the latest genetic fingerprinting techniques

to estimate the minimum area over which the organ-The genetic tests allowed them to prove that all the samples taken over the 15 hectares were genetically identical instead of closely

were used allowing the team

related relatives that had sprung from a variety of spores over many centuries. James Anderson, professor of botany at the University of Toronto, said that the research showed unambigiously that the fungi studied was one organ-

ism that had grown rather

"like a baby grows into an

be much larger but it is impossible to speculate".
The organism's age was estimated by calculating the

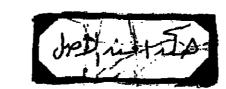
growth rate and the time it would take to stretch from a single spore to cover the 15 hectare area. Professor Anderson said: 'Our research shows that

this organism plays a significant role in the ecosystem." He said that because most of the fungus was under the soil its role had until now has understandably been ignored". He said that the main body of the fungus was reddish in colour although older parts were black.

Apart from its size, age and weight the lungus also produced "mushrooms commonly known as Honey mushrooms, which have a brown cap. They are edible and really quite delicious. It also produces enough to make quite a good meal."

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A REA A WEST

Bungalow murder Demolition dispute killer jailed for life gally held 1924 .45 service the bungalow later this

ALFRED Dryden, the former steelworker who shot dead a council official overseeing the demolition of his bungalow built without planning per-mission, was jailed for life by Newcastle crown court

yesterday.
The killing was probably Britain's first real life TV murder as the incident was recorded by a BBC TV crew assigned to report the demolition for local bulletins at the end of an 18-month wrangle

over planning permission. Their video film of the shooting last June was a significant piece of evidence against Dryden, a single man aged 51, at his 13-day trial.

The jury took two hours to reject his claim of diminished responsibility and find him guilty of murdering Harry Collinson, aged 46, the chief planning officer of Derwentside Council in Co Durham and a father of two young children. Dryden used an ille-

TO MANY who met Dryden

he was little more than a joke

figure, scruffily dressed, with

unkempt long hair and a grizzled grey beard. His be-haviour veered to the eccen-

tric, whether it was cruising

around Consett in an ostenta-

tious Cadillac, sparking fears

of a murder by hurling a

dummy from a bridge, or

firing dozens of home-made

rockets from a moorland

Even the police regarded him

as an amiable eccentric. In

the end that proved to be a

He had made threats of

violence in defence or the

ramshackle bungalow he was

building. The tragic finale to

his long confrontation with

authority was seen by mil-lions watching that evening's

television news. A camera

crew on hand to record the

demolition had continued

filming even as they dodged the bullets.

defended having only three,

unarmed officers on duty as

the demolition squad moved

in. An armed response unit,

Senior police officers have

fatal miscalculation.

Nobody took him seriously.

launch pad.

revolver to shoot Mr month. Neil Johnson, chief Collinson three times, twice executive, said yesterday: "It's through the heart and once in the head, as buildozers moved towards his bungalow at Butsfield near Consett, Co Durham.

He received a second life sentence after being convict-ed of the attempted murder of Michael Dunstan, the council's solicitor, and was jailed for seven years concurrently for wounding a TV reporter, Tony Belmont, and PC Ste-phen Campbell, who was on duty at the scene.

Dryden had denied all the charges, claiming he was mentally unbalanced at the time having become stressed by his long-running battle with the local authority over the bungalow that he had built using a £13,000 redundancy payment from the closure of the British Steel Consett works.

The council is to demolish

Unarmed tactic defended

To the police,

Dryden was no

more than an

amiable eccentric,

Peter Davenport

reports

one of two within the county

created after the Hungerford

shooting, was kept on stand-

That decision has been crit-

icised by Mr Collinson's

brother Roy, a local farmer.

"What good were they there?

They were too far away to be

effective when they were

needed. I want to know why

armed police weren't at my

Eddie Marchant, Co Dur-

ham's assistant police constable, insists that police had no

reason to suspect there would

be a shooting. He said they had no prior knowledge Dry-den was armed and that it

brother's side to protect him.

station five miles away.



Home-made weapons: PC Steve Mumrod with Dryden's arsenal of rocket launchers and shells

executive, said yesterday: "It's still standing at the moment but it will be demolished. Nothing has changed: my instructions are quite clear: it

Two psychiatrists called for the defence had said that Dryden was mentally unhinged and had become obsessed with the planning dispute.

Sentencing him, Mrs Justice Ebsworth said: "The state of your mind on June 20 was abnormal, but not abnor-mal to the extent of diminishing your responsibility for what you did. Whilst the state of your mind remains as it was, that is disturbed and likely to react to the stresses with which you could not cope in this grotesque way, you are a dangerous man."The judge ordered the destruction of Dryden's firearms and ammunition, found by police after the shootings.

The incident was broadcast nationally within hours of the shooting. The video film showed Dryden, clad in work clothes, a baseball cap and sporting a bushy grey beard, pull his pistol from its holster and aim at the official.

After firing a fatal shot he sprayed bullets at the officials and assembled press before firing at Mr Collinson's body. He reloaded, fired indiscriminately once more and, fired the last shot into Mr Collinson's head.

Mr Johnson. Collinson's boss, said that £20,000 had been raised for a memorial fund. It would go towards a nature reserve and the Harry Collinson Travel Scholarship, set up in memory of his concern about Third World environmental issues.

den shared with his hand-

in 1960 after a routine search

of his home revealed an ille-

gally held a shotgun, materi-

a pistol butt. Nine years ago

he was turned down when

applying for a gun licence for

Mr Marchant added: "De-

spite that incident the police

viewed Dryden as an amiable

eccentric, principally because

of his highly publicised refus-

al to obey planning regula-tions. He was quite friendly

with most of our young offi-

icapped brother.

deer stalking.

Prison for PC attack on black motorist

By MICHAEL HORSNELL

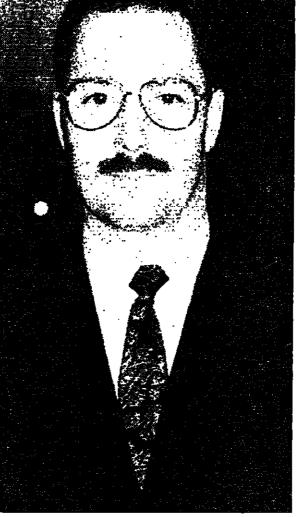
A POLICEMAN who re peatedly stamped on the head of an innocent black motorist and then tried to cover up the attack was jailed for 30 months yesterday.

PC Alec Mason, aged 28, nicknamed "King of the Beat", was told by the judge at the Central Criminal Court after his conviction for assault and perverting the course of justice that he had used unforgivable violence and brought great discredit upon the police.

The attack on Harold Benn, aged 27, an amateur boxer, was confirmed only after special constables, sickened by Mason's behaviour, reported him. Mr Benn was breath tested early on January 6, 1990, after he was stopped for speeding in his Volvo estate car in Tooting, southwest London. Although the test proved negative, officers arrested him on suspicion of driving a stolen car.

Mr Benn angrily protested and up to 20 officers, called in to assist, surrounded him and bundled him face down into the back of a police van where Mason stamped at least three times on his head with the heel of his shoe.

Mr Benn said he was told during the assault: "You black bastard, this will teach you to mess about with the The stamping police." caused his face to swell and when he was brought to



Mason, left, condemned in court for inexcusable conduct, and Mr Benn, his innocent victim

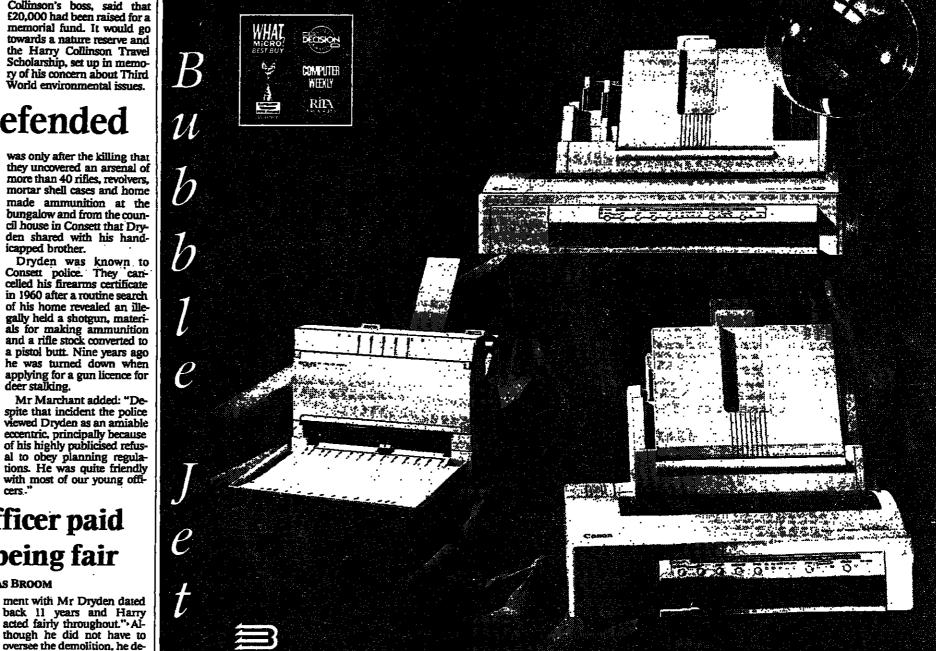
Tooting police station the officer in charge sent for the police doctor. Mr Benn was later re-

leased after he was found to be the legal owner of the car and immediately lodged a complaint. He asked a friend to photograph his injuries and organised an independent examination of his face and body by two doctors.

The Recorder of London, Judge Verney, told Mason: "The offences were particularly disgraceful in the case of a serving police officer. It was inexcusable conduct. The suggestion was that this would remind the victim to show respect for the police whereas nothing could be more calculated to ensure disrespect. Reference to his colour can only lead to a deterioration in relations between police and community

Commmander John

O'Connor, of south-west London police division, said that the convictions had brought discredit on the force. "But I would point out that police officers themselves were instrumental in providing corroborative eviconvictions," he added.



Council officer paid price for being fair

HARRY Collinson paid the ultimate price for being scrupulously fair to the man who killed him, colleagues said

Eleven days before the shooting, councillors considered secretly demolishing the bungalow at night while Dryden was asleep at his home five miles away. Mr Collinson, however, did not want the council to be seen to be taking an underhand course and dissuaded them.

Neil Johnson, chief executive of Derwentside council. said: "Harry was scrupulous to a fault in the way he handled this case. Our involvement with Mr Dryden dated back 11 years and Harry acted fairly throughout." Although he did not have to oversee the demolition, he decided to because he felt it was unfair to ask a subordinate to take on such a difficult job.

Anthony Slack, vice-president of the District Planning Officers' Society, of which Mr Collinson was a member, said: "In spite of this terrible tragedy the planning law still has to be enforced and we must not allow violence or the threat of violence to deter us from enforcing the law on behalf of the

TV-am gives Frost 200% rise

By MELINDA WITTSTOCK, MEDIA CORRESPONDENT

minute Frost on Sunday pro-

DAVID Frost, the TV-am presenter, last year became Britain's highest paid broadcaster with a 200 per cent increase for his Sunday morning political interviews.

Dryden: Police had

cancelled gun licence

TV-am, which lost its licence in last October's ITV franchise auction, disclosed in its annual report yesterday that Mr Frost's salary rose from £127,000 in 1990 to £368,000 last year.

Mr Frost's rise compares with an average 9.3 per cent increase last year among directors of companies with turnover over £500 million and an average 8 per cent rise across the whole economy, according to the British Institute of Management.

The increase gives Mr

Frost £8,500 for each 90-

gramme. He is paid six times more than the prime minister and 12 times as much as the backbench MPs who appear on his show. Mr Frost, who also

presents programmes for Yorkshire TV, PBS Television in the US and BSkyB, beats other top earners in-cluding Michael Aspel, Terry Wogan and Cilla Black who have salaries of between £330,000 and £350,000. The TV-am chairman, Bruce Gyngell, earns £280,000 a

Yesterday TV-am, which on Tuesday announced profits halved to £12.5 million, said Mr Frost had received a big rise because he had done more programmes. For half

of 1990, Mr Frost shared proceeds with his former copresenter Anne Diamond. So far this year Mr Frost has earned £110,500 from

TV-am. ☐ Westcountry Television, awarded the franchise for southwest England, announced yesterday that it had finally won the right to broadcast after a court battle with its unsuccessful rival.

The company was awarded the ten-year licence last October by the Independent Television Commission. which preferred its £7.8 million bid to the £16.1 million offered by the present licence-holders Television South West. TSW had contested the decision in three separate hearings.

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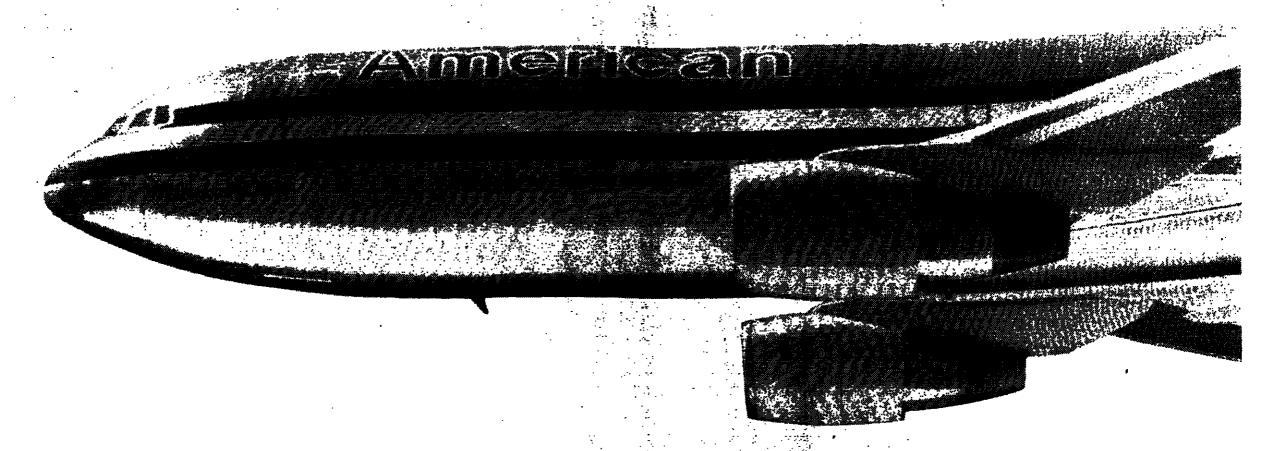


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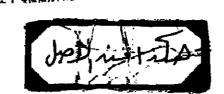
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Women jail staff 'suffer harassment'

BY RICHARD FORD, HOME CORRESPONDENT

WOMEN prison officers at a top-security jail have suffered sexual harassment from male colleagues including the placing of pornography in the women's lavatories, it is alleged in a report published today.

Lavatories used by women officers at Frankland jail, near Durham, had also been deliberately soiled, although the report into conditions at the prison does not make clear whether male officers or immates were responsible.

The allegations concern the treatment of 18 women staff at the prison, which opened nine years ago to house 432

Poor deal for foster parents

By JEREMY LAURANCE SOCIAL SERVICES CORRESPONDENT

PLACING a child in foster care costs less than keeping a dog in kennels and foster parents are subsidising the community out of their own pockets, according to new research.

Minimum allowances paid to foster parents as recommended by the National Foster Care Association range from £43.35, for a child up to four, to £65 for 13 to 15-year-olds. Two thirds of authorities pay below the minimum. Kennel fees range from £35 to £70 a week, according to the RSPCA.

Foster parents are not officially paid for the work they do but the allowance is intended to cover the cost of food, clothing and other essentials for the child. Because it is calculated from the average spending of all households, including low spending pensioners and childless couples, the allowance is as much as £15 below the true cost, according to the study by the Centre for Health Economics in York.

By UK-US

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Paul Kind, author of the report and himself a foster parent, said that levels of spending on foster care varied hugely, ranging from £23 a head in Kirklees, West Yorkshire, to £228 a head in Westminster. It was hard to see how some funding could be adequate. "Some local authorities are spending less than half what central government says they should spend on child care," he said.

Caring for Children — Counting the Costs (Centre for Health Economics, York University, York, YO1 5DD, 54) inmates. Judge Tumim, the chief inspector of prisons, says in his report: "All representatives spoke of difficulties experienced by female members of staff at Frankland, many of them covert or insidious, and all regretted the attitudes of a minority of male colleagues.

"There had even, it was said, been deliberate soiling of lavatories set aside in the wings for the use of female prison officers, and pornographic literature had been left in them by male officers."

Judge Tumim's report says

Judge Turnim's report says that management at the jail were suprised and horrified at allegations that male officers were guilty of such activity. It also says that some male officers had said that women officers should not be employed in top-security prisons.

The Home Office said last night that the governor had

investigated the allegations, and had discovered there had

been an isolated incident.

Judge Turnim's report also criticises the prison service's management of inmates with serious records of disruption. It says that in Frankland there was a small, influential group of prisoners with experience of serious prison disorders. They had usurped the authority of staff and other prisoners were forced to live, "sometimes in terror, along-side powerful, influential bullies".

The report says the implementation of plans outlined in 1984 to create small units to house disruptive prisoners is overdue. Last night the Home Office said that there were three units housing 26 to 30 prisoners considered to

be persistently disruptive.
According to the report, tension between inmates and staff at Frankland has been abnormally high for some time. It says that officers and governors feel that the jail has been used as a dumping gound for fixed-sentence prisoners and for lifers. Twenty per cent of prisoners are estimated to have been in trouble at other jails and tension had caused increasing sickness among staff.

Many prisoners, the report says, are far from home and seem to be sent to Frankland to encourage better behaviour, rewarded ultimately with a transfer to a prison nearer home. "The practice of locating immates in prisons far from their homes lead to bitterness and extremes of behaviour which ultimately force the authorities to concede by transferring miscreants to other prisons."

HIM Prison Frankland. Report by HM Chief Inspector of Prisons. (Home Office, £1.50)

'First' holiday camp for sale

MORE than a decade before Billy Butlin opened his first holiday camp at Skegness, Albert Henshaw began attracting adventurous holidaymakers to a circle of caravans and chalets on a nearby Lincolnshire

beach called Trusville.

Sixty-eight years later the site — claiming to be the first holiday camp in Britain and still in the same family — is up for sale.

Some of the original chalets still stand and a gymnasium, swimming pool, roller rink and nine-hole crazy golf course have been added. Albert Henshaw's son, Leslie, has nobody to hand the business on to and hopes to get about \$500.000 for the site which, he says, is free of "yobboes" and has never acquired a "hi-de-hi" image.

"When Pop opened Trusville only the rich could afford to go on holiday." he said yesterday. "Some even



Albert Henshaw: began with a circle of caravans

A chalet centre that shuns the hi-de-hi image is in search of a new owner, writes

came in cars, but all that was available to them were hotels or boarding houses with dictatorial landladies who kicked them out after breakfast and imposed draconian rules.

Harvey Elliott

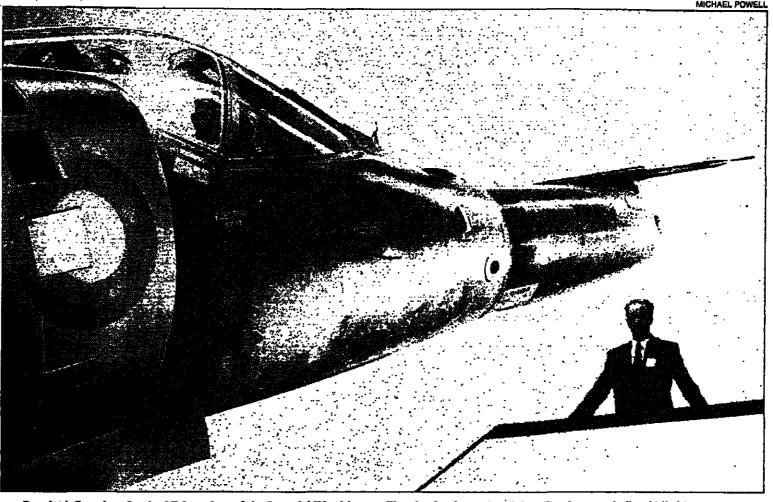
"He was very far-sighted and bought the land around the village of Trusthorpe and turned it into Britain's first holiday camp with a circle of 20 caravans."

Local landladies were horrified at this threat to business and persuaded the local council to ban caravans from the site. Albert responded by building chalets and the business went on to develop among aficionados from the north Midlands. The 25-acre site now boasts 105 chalets and flats and 85 caravans and can accommodate more than

1,000 people.

Leslie Henshaw, who is 72 and has cancer, said: "Billy Butlin was a showman and had the flair to grow from nothing into what the organisation is today. We did not aim for such heights but developed a very loyal clientele and many of our guests today are the grandchildren of those who came 60 years

ago.
Trusville will be auctioned in Louth on April 28.
A buyer already in the business would be preferred.



Reunited: Squadron Leader Nick Gilchrist views the Harrier jump jet that he flew in the Falklands war and which is now the centrepiece of the Imperial War Museum's Task Force South exhibition opening today to mark the tenth anniversary of the conflict. Mrs Thatcher has lent a "much loved" painting of the landing at San Carlos Bay. Sir Rex Hunt, former Falkland, Islands, governor, has

lent two bullet-riddled beer mats from Government House.

A very British cover-up, page 16

Asian man 'thrown at Tube train'

A MAN flung off a London Underground platform by racist attackers bounced off a train and back to the platform, a court was told yesterday.

yesterday.
Jayram Patel, aged 29, struck his head on the front of the train, the Central Criminal Court was told. "My head really hurt and I felt very dizzy." Mr Patel said.

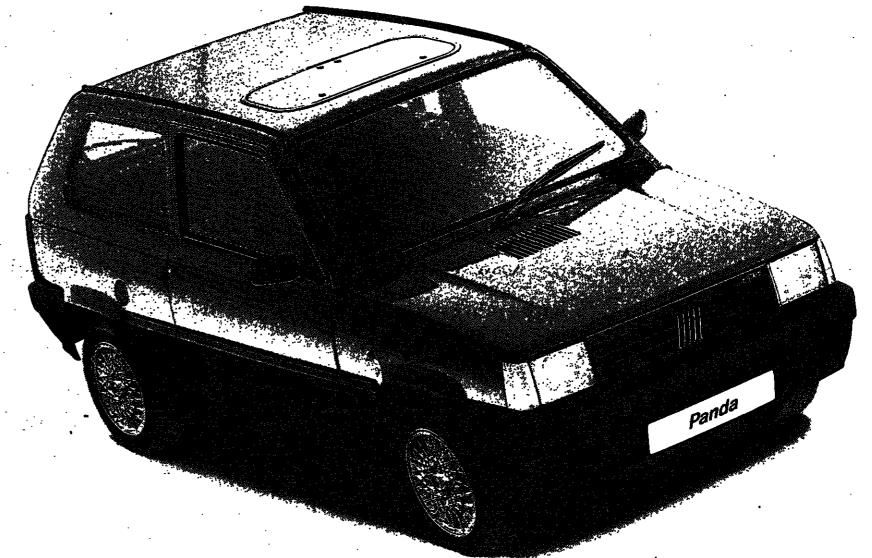
Mr Patel, a baker, of Forest Gate, east London, was giving evidence at the trial of John Askins, aged 23, of Rotherhithe, southeast London, and Nicholas Monkhouse, aged 20, of Blackheath, southeast London, who deny attempted murder, assault causing grievous bodily harm, wounding with intent and affray. It is alleged that they hurled abuse at Mr Patel and four other Asians at Surrey Quays station.

Mr Patel said that he had been stabbed on the shoulder with a bottle and had been dragged to the edge of the platform and thrown off it.

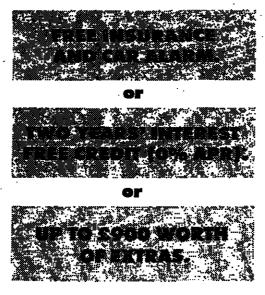
Aftab Jafferjee, for the prosecution, said: "If the train had been two seconds later, Mr Patel would have landed on the tracks."

The trial continues today.

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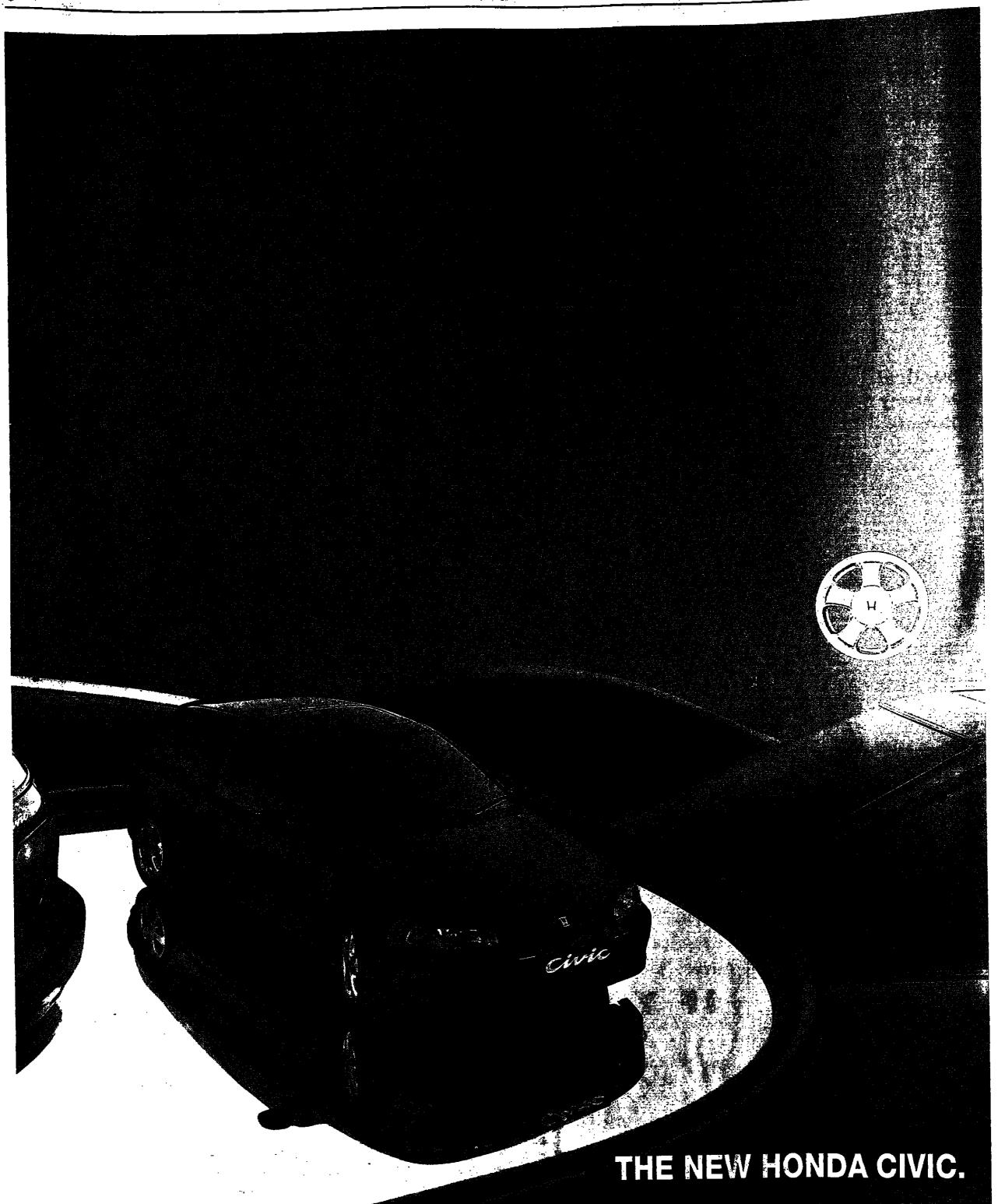
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What do you see in the new Civic? is it the longer, wider, taller body? The bold organic curves of the aerodynamic shape? It might be the smooth 16 valve engine; the thrifty 1.3 litre through to the nifty 1.6 litre with VTEC technology.

For some, the appeal may lie in comfort. The spaclous cabin area lets you move around more freely.

(The driver's airbag in the VEi stops you moving around too freely in the event of an accident.)

For others it might be the attention to detail. Like panels that are aligned by laser, the neat two piece tallgate and the one piece recyclable bumpers. (There's more to engineering than engines.)

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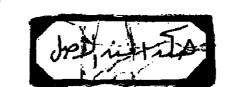
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Royal tra

Ombudsman's report

Tax and DSS staff give poor service

BY TONY DAWE

LOCAL tax and social security offices were criticised by the parliamentary ombudsman yesterday for the "lamentable" way they often dealt with the public, particularly pensioners and

APRIL 2 1992

the disadvantaged.

Presenting his annual report. William Reid, the Parliamentary Commissioner for Administration, said that the handling of people seeking unemployment and social security benefits and of pensioners with tax problems had caused him the "greatest distress". He criticised gov-ernment departments for taking too long to consider complaints and to act on his

findings. Mr Reid's report, the 25th by a parliamentary ombuds-man, showed a sharp in-crease, to 801, in the number of complaints referred to him last year by MPs. It confirms the trend reported in The Times earlier this week of increasing complaints about public services and bodies.

The ombudsman found complaints fully or partly jus-tified in all but 18 of the 183 investigations completed last year. Twenty-eight per cent of the complaints concerned the Department of Social Security and 16 per cent the Inland Revenue. Mr Reid told The Times that the two departments had "far more transactions with the public of an emotive nature" than other government ministries and that their standards gen-

erally were quite high. However, he added: "Unsophisticated people down on their luck who have been trying to get a payment intro-duced for their type of case are often dealt with in a shoddy fashion by local offices which are apathetic and do

cy. Staff might be working in poor conditions and harassed by the public but they are there to offer a service and when they do not I get very distressed.

Cases highlighted in the report included: ♠ A man who gave up work

temporarily to look after his terminally ill wife and was refused a home responsibility protection grant to safeguard his pension. The ombudsman said that it took six years to resolve the claim and criticised the social security de-partment for "very poor

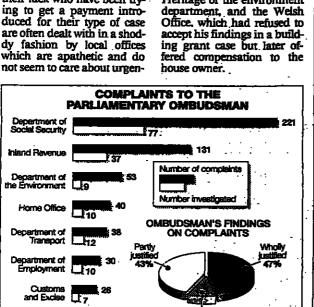
 Delays of up to seven months in dealing with appeals from people on low in-comes who had been refused family credit. Refusals by social security offices to backdate atten-

dance allowances which had not been paid to people look-ing after sick relatives because of administrative The report criticised the In-

land Revenue for its handling of pensioners' complaints, for mistaking one taxpayer for a man who was bankrupt and for an "outrageous" case involving inheritance tax.
"Doing damn all is often at the root of a complaint." Mr

Reid said. "I often discover that a file has been lost, that officials have not known what to do and there has been inadequate supervision of poorly trained staff." He criticised the Home Of-

fice, for building on an ancient monument in Dover without consulting English Heritage or the environment



Aberdour creditors seek assets

A legal dispute began yester-day over the luxury cars, furniture and jewellery bought by Rosemary Aberdour who was jailed for four years last week for deception,

forgery and stealing over £2 million from a charity.

The Official Receiver told creditors meeting in London yesterday that most assets were held by police and it was difficult to put a value on them. Claims to assets frozen after Aberdour's arrest are being made by her employer, the National Hospital Development Foundation, Abbey National, Barclays bank, American Express and others

Solicitor jailed

Dawn Colebrook, aged 41, a solicitor, was jailed for two years for stealing more than £162,000 from clients. Colebrook, whose practice was in her maiden name of D.V.M Bala, in Newport, Gwent, ran up debts of £1.2 million on a luxury life style, Cardiff crown court was told. She has been struck off by the Law Society.

Rail accident

A driver escaped from his car seconds before it was struck by an express train at Hatfield Peveral, Essex, after he had careered off the road, mounted an embankment crashed through a fence and fallen 15ft onto the line. Nobody was hurt but the car was like a little crumpled ball. police said.

Royal train

The Duke of Edinburgh is to travel on the Paignton to Kingswear steam railway when he attends the passing out parade at Britannia Royal Naval College in Dartmouth, Devon, next week.

Time flies in London clubland

By Sarah Jane Checkland SALEROOM CORRESPONDENT

THIEVES have stolen valuable clocks from at least ten London clubs in the past three months. Police believe that the thefts happen in the early hours and are connected. The thefts come after a spate of about 35 burglarires from London galleries two

years ago.

Most of the stolen clocks
are small and portable, such
as a £3,000 mahogany carriage clock lifted from Brooks's in St James's, and a carriage clock from a first floor room at the Carlton Club, also in St James's. But the list includes an 8ft grandfather clock by Joshua Savage of London from the Arts Club in Dover Street. All three clocks were stolen in February.

The great bastion of female clubland, the University Women's Club in Audley Square, had a £1,000 clock stolen from the dining room. Now the thieves appear to be widening their field of operations. On March 11 a £8,400 George III bracket clock by Edward Whittingham was stolen from the head office of Grand Metropolitan in Han-

over Square. Club secretaries were reluctant to discuss the matter yesterday. "Obviously there is a clock thief going around Pall Mall and St James's but we don't want to draw aftention to it while the police investigation is going on." Michael Roberts, at Brooks's,

One of the Arts Club clocks has been recovered at an art fair in Nottingham after the dealer who bought it responded to a £1,500 reward offered in an advertisement in Trace. the art theft magazine.



Horseplay: police escorting a pantomime horse yesterday for the launch of a Children's Society appeal

April foolery keeps public guessing

PROOF that you can fool not only some of the people, but rather a lot of them, a good deal of the time came yesterday as the public responded to the now traditional April Fool's day stories in the media.

Radio 4's Today and Woman's Hour suggested that there was a generic link between laughing and nagging, and BBC Radio Solent switchboard was flooded by callers taken in by a broadcast claiming that the Isle of Wight was being claimed by the French because of an ancient pipe linking the island with France.

One cruel April fool joke had a happy ending for Mary Byrne of Highgate, Birmingham. She received a letter on British Airways notepaper telling her to pick up free tickets yesterday at Birmingham airport for a holiday in Florida. When she rang to confirm her competition "prize" BA staff told her she had been hoaved. To make up for her hoaxed. To make up for her disappointment, she was presented with two free tickets for Barcelona.

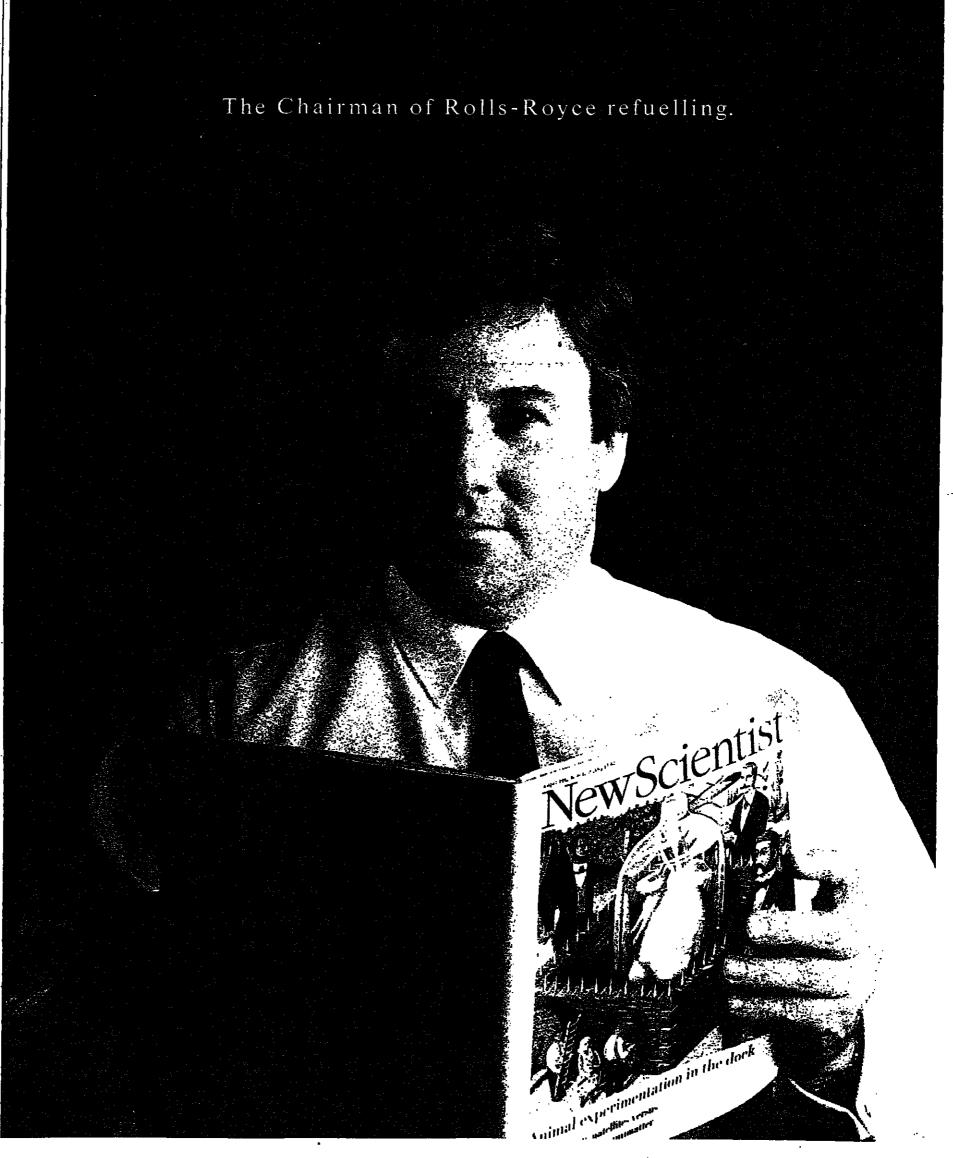
An announcement in the Grantham Trader news-paper that a £150,000 statA flood of fanciful tales confounded the gullible yesterday, reports David Young

ue of Margaret Thatcher was to be erected in her home town of Grantham resulted in a flood of angry calls to South Kesteven district council.

The council has made an official complaint to the newspaper, claiming that the spoof was a waste of time and public money.

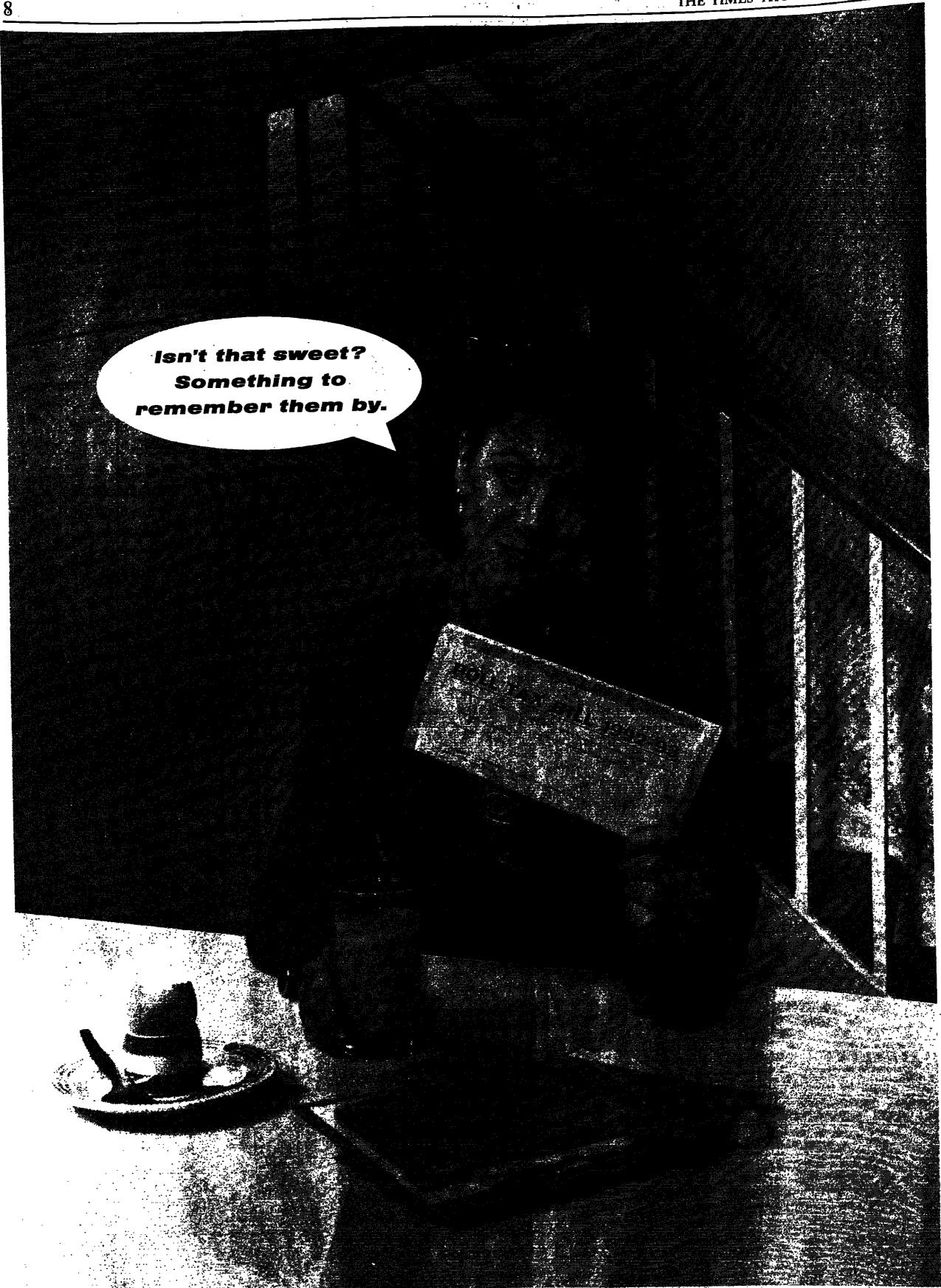
Readers of The Times who did not get to the final line in our third leader, which discussed negotiations over proposals to dis-mantle the Belgian state, may still be under the impression that what many may feel is a sound idea is about to happen.

 Russia, not noted for levity, saw a rash of jokes. Moscow papers reported on gay rights activists crossing the Atlantic co-cooned in inflated condoms. Moskovskaya Pravda announced the city council was building a sec-ond metro system "in the interests of competition".



R PETER WARD finds New Scientist an invaluable business tool. Each week it provides essential information on scientific and technological developments. Like many leading business figures he uses it to help with plans and decisions for the future. Shouldn't you be using it too?

NEW CHALLENGES - NEW DEVELOPMENTS - NEW SCIENTIST.



The Poll Tax is being scrapped, but its legacy will be with us for years.

Not only is it an unjust tax, but billions of pounds have been wasted trying to make it work.

Billions which could have been spent by councils on education, housing, transport and social services.

Now the Government plans to replace the Poll Tax with the Council Tax.

Another tax designed to put the squeeze on councils and prevent them from providing better local services.

So it isn't just the Poll Tax which has to go. It's the attitudes behind it.

You can choose a better future. Make sure you do



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PADDY As voters last in Britain*, sell with a will to Liberal Deme the future. At a raily in promised the where the give as people ar tinew their wer a remark when he beca ister. Mr Asi had a vision of nad a vision of war truly at and in time war from the endescribed as it the campaign Conservatives asseme that above abuse in time to run at paign without inch from the processors. The clear in

John Major any Vestering Tories and the att vesterday by in ora: Would no Your vote it

Vote." he said." Liberal Democ pled positive why we are gair each day goes is not a hack Labour or the for the Liberal Cheltenham, and in dozens cies up and downs a winning wo "We will not pled positive property of the control of th

We will not the mistakes of will kook forwar nities of the fun "So I have this Mr Major and You can attack Democrats as i

ELECTION 92

THURSDAY APRIL 2 1992

Scots can look forward to leading role in a Labour cabinet

IF NEIL Kinnock forms a government after April 9, a quarter of his ministers are likely to come from Scotland. Labour has been able not only to maintain its electoral position there when it was in retreat in England but also to

attract candidates of talent. Labour remained in the political mainstream in Scotland when the party in England was often seen as extremist and hard left. Bennism and Militant had an impact in Scotland but only on the fringes. Who could question the respectability of John Smith and Donald Dewar? The Social Democrats had odd moments north of the border. notably the victory by Roy Jenkins in the Hillhead byelection ten years ago. But

Labour did not split. Several theories exist for why Labour's vote held up in 1983 and 1987. The big pub-lic sector and high proportion of council houses are only a partial explanation since Labour performed better than indicated on social and class grounds. Suburban seats went Labour in Edinburgh and Glasgow, which in Eng-land would have been solidly Tory. Scotland has a distinct . political identity although it is too simple to say it has re-tained collectivist welfare val-

not strike the chord she did in the South. By maintaining its electoral position, Labour has retained high quality people. By contrast, the Tories have lost their way in Scotland not only because of their electoral failures but also because many of their ambitious candidates

ues since there has also been

an entrepreneurial flowering.

But Thatcherism, or at any

rate Margaret Thatcher, did

RIDDELL ON THE ELECTION

and former MPs have gone

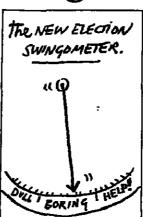
South to find seats Talking to leading Labour candidates in Scotland earlier this week, I was struck not only by the quality of many but also how they were at ease with the prospect of power. There was little of the insecurity that is noticeable in English Labour candidates.

Mr Smith, the great success of the campaign so far, Robin Cook, Gordon Brown and Mr Dewar will be important in any Labour cabinet. Martin O'Neill, now defence spokesman, will presmably have a senior role. Scotland will also supply several prom-ising middle-rank ministers, notably George Robertson,

who should rise rapidly in government; and, among the 1987 entrants, Alistair Darling, Sam Galbraith and Henry McLeish. But, for most of the postwar era, the only Scot in a Labour cabinet was often the Scottish secretary. Scottish influence is likely to be the greatest since the pre-1914 Liberal cabinet.

In England, however, some

of the ablest MPs and candidates left to join the SDP, or dropped out of politics entirely after the election defeats of 1979, 1983 and 1987. Faced by failure, they pursued their careers. As Labour was forced back into its northern and inner-city heartlands, a higher proportion of candidates and MPs were drawn from union officials and local councillors. The main lasting impact of reselection, and the 1983 boundary changes, was not to push the party left-



wards, but to increase the number of worthy, unexciting locally based candidates (although there is no shortage of second-rate party hacks among Labour members in and around Glasgow). The talented London-based candidates who dominated past Labour governments have disappeared.

The return of Labour nationally to the mainstream has meant a higher quality of Labour candidates in this election - not so much where sitting MPs have retired, but in the marginal seats that the party now looks like winning. The Labour candidates likely to be elected in a week's time are of higher quality than the 1983 and 1978 intakes in England.

If the national Labour party has become more like the Scottish party, there are dangers also. So far, Labour has been able both to present a respectable face as the party of the establishment and to lead the attack on the Tories for their record at Westminster. Contrary to the impression in London that the election north of the border is

all about devolution. Labour leaders have emphasised health, education and job prospects and presented the constitutional question, fifth or sixth in voters' priorities, as the prism through which these matters are reflected. Only by setting up a parliament in Edinburgh, the party argues, can Scots have control over these decisions.

But Labour has to deliver since Sconish politics is a competitive market. The party has managed to squeeze the Liberal Democrats (at least outside their Highland and Borders strongholds) who have been offering a similar pro-devolutionist message. But Labour faces a challenge from the Scottish nationalists among younger working class people. That is matched by the circulation war between the pro-Labour Daily Record and the stri-

though only in its Scottish edition).

An outright Tory victory tadmittedly now a diminishing possibility) would increase pressure for more direct protest, initially based on the constitutional convention. And some Labour supporters could join the SNP Even in power Labour would have to resolve the constitutional question quickly or face a renewed challenge from the SNP and the Liberal Democrais, and possibly also the Tories if they can work out a coherent strategy.

Labour's continued success in Scotland is one of the main reasons why the party nationally held together after 1983. Scottish respectability has travelled South. In govern-ment also, the Scottish influence could be central to the

Labour focuses on rising poverty

Confident Kinnock trains his fire on homelessness

By JILL SHERMAN, POLITICAL CORRESPONDENT

NEIL Kinnock last night called on the British people to vote for a government that would pull the country together and stop the Conservatives pulling it apart.

In an impassioned speech to 10,000 party supporters gathered in the Sheffield Are-na. Mr Kinnock claimed that 13 years of Toryrule had led to greater poverty, more ployment and a two-tier system of health and education.

Amid the razzmatazz of pop videos, laser beams, pipe bands and live appearances from pop artists and opera singers. Mr Kinnock introduced a more sober element. Labour would govern as it had campaigned, he said, "strongly, positively and look-ing to the future." The Tories in contrast were a spent force with no vitality and rapidly losing their integrity, he

Earlier Mr Kinnock had been shown on video arriving in his helicopter in Sheffield and driving to the Arena for

PADDY Ashdown offered

voters last night a "citizen's Britain", self-confident and

with a will to succeed, as the

Liberal Democrats' vision of

At a rally in Cheltenham he

promised the voter a country

where the government served

knew their power. Taking

over a remark by John Major

when he became prime min-

ister. Mr Ashdown said he

had a vision of a nation which

was truly at ease with itself

and in tune with its times. He

sought to exploit what he

described as the totally nega-tive campaigns run by the

Conservatives and Labour by

insisting that he remained

above abuse and would con-

tinue to run a "positive" cam-

ing Street.

an event billed as the biggest political rally in Britain since the second world war.

In 13 years the Tories had shrunk the economy, lowered investment, brought mass unemployment and taken Britain to the bottom of the league of industrial countries, Mr Kinnock alleged. "Now is the time for the country to pull together for pensioners, for youngsters." Now was the time to fight the cost and waste of unemployment and to make the country safe, clean and more secure. "Now is the time to make our country stronger and more suc-cessful. Now is the time for

Labour." Confident that he would be in No 10 by the end of next week, Mr Kinnock devoted

large sections of his speech to education and introduced homelessness. He pointed out that over the Tory years the poorest ten per cent had seen their annual disposable income fall by six per cent. while the top one per cent had

like, but we'll argue our case

and let the people choose. Put our policies under scrutiny

and compare them with your

Mr Ashdown also appealed to the millions of still unde-

cided voters to have confi-

dence in what they wanted

and judge each party according to their plans for the future. "What Liberal Demo-

crats offer is hope: hope for

those out of work, hope for

those who are sick or who

missed opportunity at school,

hope for our precious envi-

ronment, hope for a country

judge which is best."

By Sheila Gunn, political correspondent

children, parents or teachers. Mr Kinnock then turned Liberal Democrat campaign Ashdown offers citizen power

employed. "All the claims of have been empty, glib, sooth-ing, slippery — what my mother used to call 'soft

soap'."
Mr Kinnock was joined at the Arena by his wife

increased its disposable in come by 72 per cent. He accused the Tories of being afraid to face up to this fact because of their guilt rather than their failure. "One of the most inhuman features of this government is that they feel no sense of failure even when all of the shabby evidence is all around them. The Labour leader, buoyed by Tuesday night's polls,

rounded on the Conservatives' plans for education which, he said, would result in 25,000 schools opting out of local authority control. "25,000 schools with no cooperation between them, no framework for sharing costs. sharing expertise, providing training and support to raise standards. It will be an education bazaar", he said. "It does not occur to those Tories gripped with market mania that if shattering the system into 25,000 fragments was such a good idea then why was it not done in other countries." He went on to claim thatthe Tories had a genius for destructive experimentation with little regard for

his attack on John Major's vision of a classless society. He reminded the party faithful of the government's social security policies which had left 16- and 17-year-olds des-titute, and of a health system where one had to buy one's way off waiting lists. Under the Tories crime rates had doubled, repossessions had shot up, classrooms had become overcrowded and many more people had become unclasslessness, all the pious protestations - the promises

> Shares fall, page 1 Diary, page 16 Leading article and letters, page 17. City hopes, page 23 Market report, page 24



Plethora of premiers: photographers donned John Major masks as the prime minister arrived at Thornbury, near Bath. on April 1

Tories sharpen attack in face of poll slump

Major woos the floating voter

BY ROBIN OAKLEY, POLITICAL EDITOR

JOHN Major last night appealed to Britain's floating voters to join the Conservatives in building a "classless Britain in which everyone has their fair share".

With the Conservatives struggling on the eve of the final week of campaigning to avoid a slide in the polls, the prime minister used a rally at Shepton Mallet in the West Country to set out the vision of his "open-door society" and to insist that Labour could not be trusted to run the country and would wreck the prospects of recovery. He also sought to counter the "time for a change argument by reminding voters that his was the new generation in the Conservative party, the youn-

gest cabinet this century Constantly repeating the call to "come and join us" Mr Major held out as his aims a of the scourge of inflation, a "levelled up" society offering freedom of opportunity and a

has the freedom to keep the wealth they have built from a lifetime's work". He said that socialism al-

ways took freedom away, and that Labour had not changed. "Let no one think for a moment that socialism has lost its ambition to change people's lives. They still want people to pay up for the privilege of being told what to do. That is the badge of socialism."
He recalled how Labour

had opposed Tory efforts to change Britain for the better, including the 8p off income tax, the right to buy council houses, the privatisation of state industries, and the introduction of trade union reforms. The Tories, he said, believed in personal ownership in a way that no other party did.

"Let no one out there who gained in the 1980s ever forget it. Four million new home owners, four and a half million young people with per-sonal pensions, six million shareholders in the state companies we sold to the people. I warn each of you. Stop, listen and think. Look at your children and ask yourself this. Dare you trust your home, your pension, your savings. your shares, your future to the very Labour people who fought to stop you having

Against the background of tumbling markets, the prime minister said that "a Labour government would stop in its tracks the one thing for which the people of Britain are waiting - economic recovery". He attacked John Smith, the shadow chancellor as a "shallow chancellor", for dismissing the Tory inflation targets as unnecessary virtue.

Mr Major insisted that the

government's health service reforms were "really working", with a million more inpatient cases and two million more out-patient cases a year than under Labour. Criticis-ing Labour for being "ready even to exploit and distort the

case of one sick child in order to blacken the image of one great service", Mr Major promised that any govern-ment he led would make the NHS "ever better, ever stronger, ever more able to tackle the huge challenges of mod-em health care". On defence, said Mr Ma-

jor, Labour could not be trusted with power because they did not know what their attitude on the fourth Trident submarine would be. If they had been in charge for the Gulf war, British troops would still be sitting in the desert waiting for sanctions to drive out Saddam Hussein. On Europe, he took a scep-

tical line, insisting on the Conservatives' readiness to defend Britain's interests. At Maastricht, he said, Labour would not have spoken for Britain, they would have bro-

"There are just three words in Labour's vocabulary for Europe: oui, si, jawohl. Well. let me offer you a fourth, absolutely vital word to defend Britain's interest - no. Can anyone imagine Mr Kinnock saying anything so

QUOTES ⁶ Unless people

vote directly for the Conservative candidate they will end up with a Labour

Campaign

government ? — John Major on voting for the Liberal Democrats

The Tories are going down, Labour is stuck and the Liberal Democrats are on the surge ? Paddy Ashdown

Apart from a slight cough, it is damn near perfect ? Neil Kinnock on the state of his health

Sounds just like her too, can't shut the thing up ? — Anthony Beaumont-Dark Tory fighting to hold his Birmingham seat, to woman with a

budgie called Maggie

Labour sowing seeds of its own destruction

country "where every citizen

paign without straying one It is at times of retreat that an army's strengths can best be obinch from the party's agenda. The clear intention in his served. It is in moments of trispeech was to tempt wavering umphalism that we first see the Tories into the Liberal Demoseeds of its downfall. It was when crat camp. He also sought to Margaret Thatcher employed a court r the attacks on him by train-bearer to carry her gown that John Major and Chris Patten we knew her day was done. It was in yesterday by insisting that a the slick, sick, cynical image-mavote for the Liberal Demonipulation of Labour's spectacular crats would not merely help at Sheffield last night that we first put Neil Kinnock into Downsensed the contempt into which they too must come.

Your vote is not a protest "Any dream will do," sang the vote," he said. "A vote for the children, as Neil Kinnock played Liberal Democrats is a princiking of the kids in a Leeds school pled positive vote which is yesterday. He was preparing for the why we are gaining ground as each day goes by. "Your vote is not a back door vote for Sheffield Arena. He took their song to heart. Any dream would do. Something about the very instruc-Labour or the Tories. A vote tions printed for backstage opera-tors last night chilled the soul. It was for the Liberal Democrats in

Cheltenham, in Hereford entitled "Kunning order for Mega and in dozens of constituen-Rally". 17.30: Doors open; party bus: cies up and down the country band, etc, arrive. Street entertainers will be working the audience outside. The days when candidates would have worked the audience them-

is a winning vote." "We will not look back to the mistakes of the past. We will look forward to opportuselves, treading the streets in pernities of the future," he said. son, are gone. The candidates were "So I have this message for in helicopters. 18.00: Dave Blunkett does wel-Mr Major and Mr Kinnock. You can attack the Liberal

Democrats as much as you



CAMPAIGN SKETCH

MATTHEW PARRIS

Blunkett sing?" asked a reporter, 'And is it true his guide dog's gone sick? Will he sing 'How Much Is That Doggy In the Window?" Regional contingents with banners & bands. 18.42: Neil Kinnock arrival in helicopter shown on video screen. After speeches by Roy Hattersley

and John Smith came the "first en-dorsement, 2 mins". "That's Rick Hucknall of Simply Red," said the aide. "No, he won't actually be there. He's in Marseilles working on his next LP. He'll be signing his postal vote and singing Something's Got Me Started and this will be intertwined with his message. The message will say (and she began to dictate): On April 9 I'll be voting Labour... (she paused for us to take this down). It's time for a govern-

ment that invests in skills... And we were promised "Sarah Jane Morris, ex-of the Commucome. DB to Royal Box. "Will Mr nards". Now of the Democratic

Socialards, I expect. This item was to appear in the "Top-Slot, 15 mins" preceding the "second endorsement" after which came "Opera-Slot, 15 mins", except that it wasn't opera, but a lady singing Summertime. Normally, as John Cole observed. "You know it's over when the fat lady sings," but this was a thin lady and it was far from over for next came "20.05: NK speech". This was printed in advance. It was entirely devoid of content. "20.35: NK

nale, NK & Shad Cab leave. 20.55: All out, 'Goodbye' music. I spoke to a press photographer who has been following the Kinnock campaign. Photographers are normally mute and I have no reason to think this one was a Tory: his frustration was professional. "The manipulation has been crushingly successful." he said. "This has all been done for television: it goes

finishes; 20.40: Jerusalem; 20.45: fi-

against a video cameraman's instincts to show the props holding things up and all the minders marshalling the crowds.

"All we're shown is Kinnock with smiling kids, Kinnock in hospitals happy faces, young children ... the image control has been total. The TV bosses need a few minutes of Kinnock every day to balance their few minutes of Major and if all he gives them is sanitised pap, that's all they can use. That's all anyone sees."

As an ideal matures into a cru-sade and a crusade translates into a government, there comes a point when, throttled by the very apparatus set up to project it, the ideal begins to choke. This point has come early with Labour. Last night in Sheffield, image throttled intellect and a quiet voice in every reporter present whispered that there was something disgusting about the occasion. Those voices will grow. Peter Mandelson has created this Labour party and, on last night's showing. Peter Mandelson will destroy it.

"We will govern," Neil Kinnock said, opening his speech, "as we have campaigned." Oh I do hope

Loneliness is just one problem

And it is a fairly common problem for seafarers away from home for months at a time. But it is only one of the troubles that people bring to us. As a Christian society working among seafarers we are asked for all kinds of help-spiritual, emotional, social and practical, And we are there, ready to give all the help we can,

in all parts of the world. To give this help we depend entirely upon voluntary contributions. Please help us to continue the Anglican Church's ministry to seafarers by a legacy, or please send whatever you can to





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Prescription fees

Cook promises to reverse increase

By PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

day to reverse the latest 10 per cent increase in prescription charges if it is elected next Thursday. In a move to bring health back to the centre of the election debate, Robin Cook, the shadow health secretary, said Labour would freeze charges to give an immediate benefit to patients who could not afford the increase, which came into effect

Labour would cut the cost of being sick, Mr Cook said. The expenditure involved put by Labour sources at £30 million — will be met from the £1 billion extra spending on health announced in John Smith's shadow budget.

Labour's decision to raise health again so quickly after the furore over the Jennifer Bennett broadcast was seen as a sign of the party's confidence that it can only gain from the issue. Strategists agreed that Labour suffered some slight short-term damage because of the dispute over the naming of Jennifer, but they were asserting pri-vately as early as last Friday that their private polls were

beginning to "rocket". Mr Kinnock and his campaign leaders were in buoy-ant form at yesterday's daily press conference. Normally long opening statements, of-

ten used as a ruse to cut down on awkward questioning. were shortened as Mr Kinnock and Jack Cunningham, his campaign chief, invited interrogation.

Mr Cook, not usually regarded as a comedian, produced a belly-laugh when one reporter asked whether he would resign if in government Labour was forced to put up health charges again. "The polls may be good," he said, "but I think it's a bit premature to ask me when I

am going to resign."
When another asked Mr
Kinnock about his fitness to
govern, he replied: "Apart
from a slight cough, it's damn near perfect."

Mr Kinnock even had a kindly word about the Liberal Democrats. "I do not resent the fact that they are picking up. But before the myth starts running, a little bit of arithmetical perspective would be in order so that nobody runs away with the idea that somehow our standing has noth-ing to do with us and is merely attributable to the efforts of the good Captain

Mr Cook repeated Labour's commitment to restore the free eye test and free dental check. "The Conservatives are creating a pay-as-you-go national health service in

which the sick pay for the treatment they need. Labour wants a health service for which we pay while we are in work so that we can get the treatment we need when we

He said the new rise in prescription charges, from £3.40 to £3.75, announced by the government in the last session of Parliament, was twice the rate of inflation; he added that in government the Tories had raised the charge 14 times and that at the present rate of increase a fourth Tory term of office would see the charges hit £11.90 by 1997.

Mr Kinnock said that the

charges had risen by 1.775

per cent under the Tories. "In

many cases they are now greater than the cost of the medicine being prescribed." More people were being deterred from getting pre-scriptions and he complained that eight million people had stopped having eye tests since charges were introduced three years ago. The government was putting cash before care and he repeated that the

vatise the health service. Mr Cook said free eye tests for those over 40 would be restored in year one, and free dental checks would be re-

Conservatives wanted to pri-



NHS plea: Harriet Harman, health spokeswoman, with Neil Kinnock yesterday

Charge policy marks fall of a political ideal

Jeremy Laurence detects the forces of economic realism behind Labour's shift from a promise of free medicines for all

DURING the 1987 election campaign Labour promised to abolish prescription charges. Yesterday's pledge by Robin Cook only to freeze the charges at their pre-April I level of £3.40 suggests the triumph of economic realism over political idealism.

Mr Cook, shadow health secretary, would not commit himself to maintaining the freeze for the lifetime of the next parliament. He said only that the charges were too high "and I for one do not vant to see them higher".

Yesterday's 35p rise was the fourteenth under the present government and took the charge to nearly 19 times its 1979 level of 20p. The new charge is still less than half the average cost of a single prescription item to the health service, but in 1979 it vas less than one tenth.

Only one in six presciptions is paid for, compared with one in three in the 1970s. The rest are dispensed to people who are exempt from payment, mainly children, the elderly and those receiving income support, who are the largest consumers of medicines. For that reason the charges are expected to raise only £240 million towards a total drug bill this year of more than £2 billion.

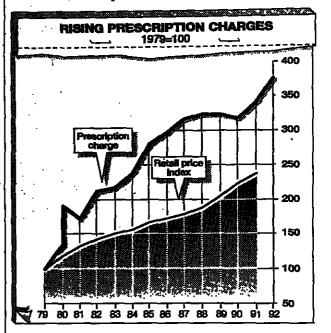
Health service spending on drugs has risen by half in real terms since 1978-9 to nearly E44 a head. The number of prescription items per person has grown from 7 in 1980 to 8.4 in 1990, but 96 per cent

of the increase is accounted for by new drugs for the elderly. The rise in the proportion of prescriptions that are exempt from charges reflects that development and is not the result of government

The proportion of the health service drug bill recovered from prescription charges has grown from 3.5 to 7.7 per cent over the same

The Conservatives defend the charges on the grounds that "those who can afford to do so should make a small contribution to the increasing spending on the NHS". Labour appears to have accepted that argument. Abolishing charges would cost £240 million to alleviate a problem affecting only a small proportion— the "nearly poor" of the one sixth of prescription recipients who pay charges. In addition, aboli-tion might increase demand for prescriptions, pushing up the health service drug

It is almost 40 years since prescription charges were introduced, by a Labour government, in June 1952. The step provoked the resignations of Nye Bevan, architect of the health service, and Harold Wilson, future prime minister. Not until 1965 did Labour, under Wilson, succeed in abolishing them again. It has taken the party another quarter of a century to admit that they are here to



Tories step up attack on defence

JOHN Major accused Neil Kinnock of being "a unilateralist at heart" yesterday as the Tories continued their belated effort to turn the campaign spotlight on

Mr Major said that the Labour leader would "cut our defences to the bone" and put the nation's security at risk in an uncertain world facing the threat of nuclear proliferation. The prime minister de-nied that he was calling into question the Labour leader's patriotism. He claimed that competence and the determination to take the decisions necessary to keep defences strong were at stake.

Mr Major suggested that Mr Kinnock's post-1987 conversion to keeping Trident as long as other countries re-tained nuclear weapons was only skin deep.

Douglas Hurd, the foreign secretary and Tom King, the defence secretary, joined the attack. Mr Hurd accused Mr Kinnock of "making policy on the mike" and stirring up the Falklands and Argentina in a British Forces Broadcasting Service phone-in, in which he indicated a willingness to negotiate on the dependency's future if the islanders wished.

Mr King highlighted what he claimed was the threat posed to jobs and the defence industry by an incoming Labour government. The government was investing £6.5 billion in new military equip-ment such as Challenger II tanks and Type 23 frigates. he said.

Mr King accused the Liberal Democrats of hypocrisy over defence. The party wanted a defence review and a freeze on new equipment contracts, but not in Paddy Ashdown's Yeovil constituency, where the Medin antisubmarine helicopter was to be made.

Fox hunt pledge 'broken'

By ARTHUR LEATHLEY

NEIL Kinnock was accused yesterday of breaking Labour's manifesto pledge of a free Commons vote on the future of fox hunting by vowing to ban the sport.

Mr Kinnock said during

a radio phone-in pro-gramme that it would be a Labour government's poli-cy to ban fox hunting. He was backed by Ron Davies. the party's rural affairs spokesman, who said: "We will introduce legislation which will ban hunting of all live quarry." Angela Rumbold, Home

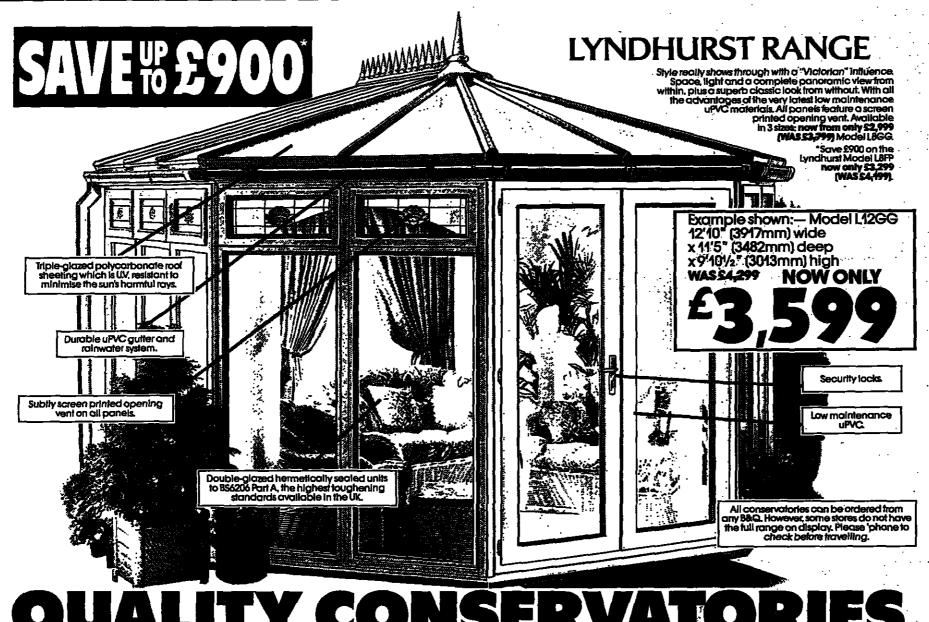
Office minister, said: "We have always believed that such an issue should be decided in parliament by individual members. I understand Mr Kinnock has hardened his view, which possibly shows another in-stance of the Labour party being unable to hold to its manifesto pledges."

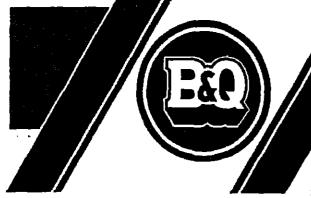
Labour later said that Mr

Kinnock could make such a firm commitment in the knowledge that no Labour MP would oppose a ban. In February, when a private member's bill outlawing for hunting was paragraphy dehunting was narrowly de-feated in the Commons, no Labour MP voted against

Labour believes that its opposition to hunting could be a vote winner in some marginal constituencies. Pro-hunt campaigners say the Tories could benefit from the threat of a ban, which they say would jeopardise rural jobs.

Labour and the Liberal Democrats said that they would phase out battery cage egg production after agreement was reached with other European countries. David Maclean, the food minister, said that the Tories would press for better bettern form conditions. ter battery farm condition





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Fox hunt pledge broken

By ARTHUR LEADER

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Constituency profiles: Times reporters test the waters in the marginals in the wake of Wobbly Wednesday

Looking into the abyss with Patten and Mellor

OXFORD WEST AND ABMODON 1987 Result: J H C Patten (C) 25,171 (46.4%); C M P Huhne (SDP/All) 20,293 (37.4%); J G Power (Lab) 8.108 (14.9%); D Smith (Gru) 695 (1.3%). Conservative majority:

for a drink" mode, and goes

into auto-pilot on his favour-

ite subject: "I am here today

to spread the Conservative

has been, very close."

close. Surely he can't be refer-

ring to the polls and Labour's

fat lead? You'd like to ask what exactly is close, but fear

that he might ask you to step outside again, and you've got

other things to do, like go

canvassing with Mr Patten.

Had Mr Patten's runnerup in 1987 been a Labour
rather than an Alliance can-

didate, then his 4,878 major-

ity in Oxford West and

Abingdon might also have

been turned into a perspiring dream by now. But his per-sonal psephologist — Timo-

thy Hames, a politics don at

Pembroke College — says that

the fact that the election falls

during the university vaca-tion could be worth 2,000 votes to John Patten."

Those two factors could, it

anything, widen Mr Patten's

lead against his closest rival

as Labour and the Liberal

swings out of "bereavement" mode, and heads off to Elms

Parade, a shopping centre in

nearby Botley, almost gleefu

that Labour and their candi-

date, Bruce Kent, are doing

so well, but not that well, in

his backyard. "I think Bruce

Kent has been taking the

pills," he says. "He has be-

come a committed Kinnock

days.

"DON'T do it! Don't jump!"
you shout, almost involuntarily, when you spot two Tory bigwigs perched on a bridge on the very morning that newspaper polis put Labour so far ahead that both their seats look doddery.
Of course, John Patten and
David Mellor might have

been loitering on Magdalen Bridge in Oxford for quite different reasons. Perhaps they were rehearsing a scene from the new Inspector Morse series, The Strange Death of Tory England, which is on hold until next Thursday. Then again, it is easy to misread what both Mr Patten and Mr Mellor are

thinking.
At a distance, Mr Mellor looks as though he would respond to any comment you might make, however inno-cent, by barking: "Do you want to step outside and say that?" But in conversation, he is genial and often looks as if he is just about to suggest we all go for a little drink, although he is rather prone to strong Mori-scale swings when polled with the wrong question. From afar, Mr Pat-ten often looks as if he has just been handed news of a family bereavement. Yet he, too, is jolly company once he gets chatting to his campaign workers and constituents in Oxford West and Abingdon. Suggest to Mr Mellor that.

after the latest opinion polls, his 6,907 majority in Putney. southwest London, could easily evaporate, and he registers a 12-point swing towards "do you want to step outside and say that?" mode. "Look. Labour are putting all their energy into Tooting and Battersea. What does that tell you? he asks. That they think you're safe? "Well done"

Then, just as he is about put a gold star in your notebook. you ask why he trusts Labon his own electoral prospects, but on almost nothing else, and he swipes the star back, and says: "You're a very cynical

Pledge to scrap tests in Scotland

Labour yesterday promised to scrap next month's national curriculum tests for seven and 11 year-olds in Scotland, although the party is committed to retaining them in England and Wales (John O'Leary writes).
Tony Worthington.

Tony Worthington. Labour's Scottish education spokesman, gave the commit-ment as 60,000 parents of children due to sit this year's tests voted overwhelmingly against compulsory testing.
At a Glasgow press confer-

ence to announce the results. Labour, the Liberal Democrats and the Scottish National Party agreed to abandon compulsory nat-

Schools attack

Labour and Liberal Democrat plans to scrap the assisted places scheme for private schools were spiteful. Mal-colm Rifkind, transport secretary, said. Mr Rifkind, defending a 3.745 majority in Edinburgh Pendands, said: "Many parents are struggling to meet the costs of their children's schooling. Labour's double blow of higher tax and higher fees could be the final straw for many."

Treaty rebuttal

The Anti-Federalist League, which is fielding 20 candidates, including eight in London, says in its manifesto that Britain should refuse to ratify the Maastricht Treaty; should abandon membership of the exchange rate mechanism; renegotiate the common agriculture and fisheries policies and refuse to allow European commission directives to overrule British

Concert party

George Harrison, the former Beatle, is to play his first big concert in Britain since the group broke up to promote the Natural Law Party which supports a lifestyle with which The Beatles flirted in



Out of the mouths: John Patten, Home Office minister, in Botley, near Oxford, taking a crisp from Hannah Cox, aged two

Little things mean a lot when every vote counts

By Alan Hamilton

LITTLE things mean a lot when you are defending a slim majority, such as Labour's 336 in Norwich South. For a start, 1,600 people, most of them likely to be Labour supporters, have disappeared from the electoral register to avoid paying the al register to avoid paying the poll tax. The difference could be crucial for the ambitions of Democrats fight for second place. On being reassured by hearing all this. Mr Patten

John Garrett, aged 60, is, perhaps, an unlikely Labour MP: an Oxford-educated management consultant, au-thor of books on public ad-ministration, and one-time RAF flight lieutenant who believes in proportional representation. He won the seat in 1974, lost it to the Tories in 1983, but snatched it back last time thanks largely to an intensive effort on the day which resulted in a turn-out

Recession has hit Norwich

hard. The city has lost two

shoe factories, a large dairy, and in recent weeks a big

local engineering firm has announced 170 redundan-

cies. Ten years ago Norwich

of more than 80 per cent.

He is also Labour's campaign co-ordinator for eastern and southern England, a man. He talks more about the Trinity than Trident these Mr Patten has an easy pat-ter of on-the-stump speak: "How's business? ... How's swathe of 176 constituencies in which, London excepted, his party holds only three his parry noises only unessents. That job has gone into abeyance while he fights for his political future. "When I first took on that task I decidthe family? ... Best regards to her indoors ... Hello, I haven't see you for a long time." It's a friendly reper-toire, suitable for those you ed with Neil to emphasise affordable housing, transport and green issues. Now we know and for those you don't recognise, but who seem to have the recession in the South, and the emphasis is on Just one hiccup, when he asks a man for his support. unemployment, repossession and debt."

"I'm sure you won't take this personally. Mr Patten," the man replies. "But I don't discuss politics in the street." If only David Mellor hadn't scooted off to Swindon, we could all have gone for a little

1987 result: J L Garrett (Lab) (below) 19,666 (37.9%); J A Powley (C) 19.330 (37.3%); C J M Hardie (SDP/All) 12.896 (24.9%). Labour majority: 336 (0.6%).



Union, the major white-collar employer, would offer a job to every school-leaver with two GCSEs. Now even it is laying people off.

On the doorsteps, Mr Garrett finds the key issues are poll tax, the health service and unemployment, all symp-toms of disillusion with the Tories. "A lot of former Conservative voters are saying they cannot bear to vote for me, so they won't vote at all. The other unknown factor is the Liberal Democrat vote. Their campaign here is very low key. They are putting all their effort into the rural Nor-

Tory workers agree that the Liberal Democrat vote is the rogue factor. Their canvassers report a "doubtful" pro-portion as high as 20 per cent, and they assume that most of those to have been Alliance voters in 1987. David Baxter, aged 37, an

equally unlikely Tory candidate, having been raised in a Glasgow council tenement, reports the main concern on the doorsteps to be the economy. Mr Baxter, a senior BT manager, also detects a wide-spread fear about the future integrity of the United Kingdom, engendered by talk of devolution and of progress

towards a federal Europe.
A curiosity of this highly marginal constituency is that only one of its 11 municipal wards is Tory, returning the three Tory councillors on the Labour city council. Mr Gar-rent has an explanation: "Until recently, people liked the competence and good record of their Labour councils, but did not feel themselves able to vote in a Labour government. That has changed; John Smith and Gordon Brown

now look far more trustworthy than Norman Lamont and Peter Lilley."
Norwich South may well be won or lost on the campus of the University of East Anglia, a previously reliable cell of intellectual socialism. Unfor-tunately, the students are on Easter vacation. Mr Garrett has mounted an intensive campaign to get them to register their postal votes, while Mr Baxter claims to have signed up 100 converts to his

cause during freshers' week. Besides the three main parties, the Greens and the Natural Law Party are contesting Norwich South. The received wisdom is that the Natural Law candidate will merely split the Green vote, but in such a finely balanced electorate fate may yet lie in the hand of the Maharishi and his impenerrable manifesto.

Maverick Marlow out on the march

TO CALL Tony Marlow a maverick is to be too polite. Even his supporters know that "Better the devil you know," shouted one such from his doorstep as the can-didate set off at his typical cracking pace and knocked on yet another door. Poets Corner, an area of his

Northampton North constituency, with its terraced peb-ble-dash houses, is not where he expects to find the strongest Tory support. But it does give him a chance to air some of his views. And Mr Marlow has plenty of them. He is critical of the national

campaign - "too much concentration on the NHS which is not our strong point" and resigned to canvassing -"in the afternoons you only see the unemployed, the elderly and lactating mothers'. His 9,256 majority over Labour will be risk if the swing recorded by Mori is repeated on April 9.

He reserves his worst invective for those he calls socialists. "A Labour government would be government by the public sector unions for the public sector unions, so heav-en help us," he tells anybody who will listen and speaks darkly of the effect of voting Liberal Democrat.

The day's poll had shocked the team of canvassers who realised that such a swing would push the seat into the Labour camp. Some mutter about criticism of the national campaign and of John Major's transformation from Mr Nice to Mr Nasty. As they do, a knock on the door brings out a voter who dis-closes that Mr Marlow, some-

1987 result: A R Marlow (C) 24,816 (48.0%); O J Granfield (Lab) 15.560 (30,1%); A S Rounthwaite (L/All) 10,690 (20.7%) M Green (Grn) 471 (0.9%); S Colling (WRP) 156 (0.3%). Conservative majority: ,256 (17.9%).



times called the Denis Skinner of the Tory party, can play Mr Nice too. He had helped with the adoption of her Romanian son. Mr Marlow is, given his

views on immigration, a little embarrassed at being found out, but resorts skilfully to self-parody. "I am supposed to be further right on immi-gration than Enoch Powell. But, as I told the Pakistani community the other day. I will do anything I can within the law to help them. Of course, I also told them I'd rather their sons married girls from here rather than bring them over." No doubt he did. Immigration is, he says, one of the invisible top-ics of the election.

As he raced from door to door support among the old, the jobless and breast-feeding mothers appeared to be hold-ing. He is predicting a reduced majority, but nothing



WINCHESTER 1987 result J E D Browne (C) 32,195 (52,3%); J L MacDonald (SDP/All) 24,716 (40.2%); F C Inglis (Lab) 4.028 (6.5%); Ms J P Walker (Gm) 565 (0.9%). Conservative majority: 7,479 (12.2%).

By MICHAEL MCCARTHY

ARMED with terrifying charm and a tactical voting wheeze, Jonathon Porritt has set out to put the environment back into the election.

Not many people could hike up the crunchy gravel drives of Winchester's affluent Tories, suggest they switch their voting allegiance and still be chatting five minutes later. But Mr Porritt is not only Britain's best known environmentalist, he is also a toff (Eton, etc) and a telegenic one at that.

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A Winchester chatelaine who opens the door to him does not see a crazed green anarchist. The boyish smile switches on, and the porch seems floodlit with well bred reasonableness. Suddenly somebody who has never even dreamt of voting Liberal Democrat..."but — by golly. you're right, you know..."

Never has total telegenic

toffness been put to such shameless use as this week when Mr Porritt sought to persuade people who in normal circumstances would elect a koala bear if it sported a blue rosette that they should switch votes because of the destruction of Twyford Down, on Winchester's out-

skirts, by the M3 motorway.

Mr Porriti is taking advantage of the split in the Winchester Tory vote between Gerty Malone, the official Conservative candidate, and John Browne, the deselected Tory MP, who is standing

The Twyford Down Associ-ation, of which Mr Porritt is vice president, has seized the opportunity to press its claim that the motorway should go in a tunnel under the down-land rather than in a cutting through it, and has urged its supporters to back the Lib Dems' Tony Barron as the man with the best chance of

trouncing the Tories.

Only once did the green charm threaten to run aground. On an ivy-clad doorstep Mr Porritt let slip that the Twyford Down tactical voting campaign was, in the Southampton Itchen constituency, backing the Labour air. A Winchester chatelaine gazed, uncomprehending. The *Labour* party?" "Ah," Mr Porritt said in a

tone that implied "I know, I know. But in wartime we have to resort to the most terrible expedients" ... "Ah. But that's tactical voting." The boyish smile beamed its



Porritt: winning with a

Mr Rent-a-quote unruffled by mere opinion polls said Mr Beaumont-Dark.



BY BILL FROST

ANTHONY Beaumont-Dark the Tory candidate for Selly Oak in Birmingham, yesterday displayed the sang froid of a man sitting on a guaranteed majority as he relaxed in the saloon bar over a pint of lager and a plate of plake and chips. Yet Wobbly Wednesday should have left him trembling like a jelly as the seat he held at the last general election with a majority of 2,584, reduced from 5,396 in 1983, is among the 30

most marginal.
While others about him in constituencies with slim Tory majorities last time around lost their heads and reached for the worry beads. Mr Beaumont-Dark dis-missed the latest slice of bad news from the polisters.
"On the strength of

Labour's current lead I should be preparing to join should be preparing to join
the great unemployed. Butin
reality I'm finding more support on the doorstep now
than I did in '87," he proclaimed confidently.
With what the spin doctors at central office would

have condemned as heresy

BIRMINGHAM SELLY OAL 1987 Result: A M Beaumont-Dark (C) 23,305 (44.2%); A Bore (Lab) 20,721 (39.3%); Mrs C Cane (L/All) 8,128 (15.4%); Ms M Hackett (Grn) 611 (1.2%). Conservative majority: 2.584 (4.9%).

on the grand scale. Mr Beaumont-Dark casually passed judgment on the good and great of his party. William Waldegrave, absolutely ghastly. The trouble with brains is they don't breed common sense. He cocked up the Jennifer's ear affair in the most disastrous fashion," he said.

Mrs Thatcher fared little better. "The Tory party is and was bigger than her. She once told me that the poll tax was to be the flagship of her second term. I said why not choose the Titanic instead. After that relations were a bit strained."

Mr Beaumont-Dark's style on the stump in the Selly Oak constituency is bluff but sometimes disconcerting for those on the receiving end. A wavering pensioner was told bluntly yesterday: "Well you had better vote for me or I'll come back and burn your house down." The candidate

bellowed with laughter while the old lady blinked anxiously. "I'm true blue, I've called my budgie Maggie," said another el-derly woman. "Yes, sounds just like her too, can't shut the thing up," said Mr Beaumont-Dark as the bird war-

bled on loudly. The Tory candidate, who was elected to the seat in 1979, played the God card for the first time in Selly Oak. "I was just reading that Kinnock is an atheist," said another old lady on the doorstep. "Yes, I know, and so is his missus. You can't vote for people like that, and him

singing Welsh hymns too."
Mr Beaumont-Dark said.
The pensioner nodded vigorously while the smell of food burning in her kitchen grew stronger. "The God card is a strong one, we'll use it again," said Mr Beau-mont-Dark to an aide.

Selly Oak was a micro-cosm of Birmingham itself,

the city and some of the worst." There are streets of fine Victorian and betweenthe-wars mock Tudor mansions decorated with Tory election posters. But then again there are at least as many homes decked out in Labour colours across the constituency too.

"We have some of the best of

A 3 per cent swing would snatch the seat from the To-ries, yet still Mr Beaumont-Dark appears to be as relaxed as a mature matinee idol appearing before his fan club for an autograph signing session.

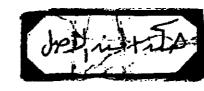
I'm calm by nature, a typical Libra. I sleep like a baby after reading a bit of Trollope and have no intention of stepping up the campaign before April 9. My view is 'sod it, you're a long time dead, why worry," the man known as "rent-a-quote" said while finishing off his fish and chips.

Like other Tory candidates, particularly those fighting marginal seats; Mr Beaumont-Dark has his reservations about the way the campaign is being handled by central office. "Too many

young men and women long on excitement but short on vision and experience. Michael Heseltine should have been made party chairman - he's got the fire, the charisma and the political balls we need," he said.

Later at an old peoples' home, Mr Beaumont-Dark clasped two nonagenarians to his chest, "Aren't you big, said Dora Barrier aged 92. "I remember him from five years ago," said her sister Winnie, aged 93. They placed a smiling portrait of the Tory candidate over a framed photograph of the Queen Mother on the side-board so all that could be seen was her hat.

"My wife would be happy if I lost the seat," confessed Mr Beaumont-Dark yester day. "She thinks all politicians are mad because they devote their time to every body else and rarely their own families." He would be a happy winner but a good loser. "However that is not going to happen, we had wobbles before. As the national picture I still have a pathetic belief that common sense will prevail common sense will pr on the day."



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WINCHESTER W7 result. J E D Browne 32.195 (52 see) i tacDonald (SDP All) 4. The Mar 2 % in Charles aby 4.028 (0.5 & M. J.p. Valler (Circu Ses 10 15) the sales and attent

BY MICHAEL VICE VALUE Pette kallalium possi in Abut to put the enter the 🗪 in a the election NOR TRAIN DAMES 4022 me up the cruning

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Seven days to choose between Daimler man and the soapbox



tone above dogfights

WITHIN 90 minutes of Tuesday night's poll results, Jack Cunningham had called Labour strategists together. Initial elation was followed by a hard-headed assessment of how Labour could make Neil Kinnock uncatchable.

The party opted for a positive tone that would set Mr Kinnock above the inevitable dogfight between the Conservatives and the Liberal Democrats. The final two party political broadcasts and all the remaining press conferences would set out Labour policies.

It began yesterday with the re-turn to health and the Sheffield raily. Today Mr Kinnock will de-lay his daily press conference to mid-morning to gain maximum exposure and launch the last week of campaigning with an "it's time

Mr Kinnock wants his team to appear as the government-in-waiting. "The more we stay out of any slanging match that develops between the Liberals and the Conservatives, the more it looks as if it is Labour that has the positive policies to tackle Britain's problems. the more likely we are to pick up those undecided voters who may think it is time to give us a chance," a senior Labour source

In the Tory camp there are no outward signs of panic but a grim recognition of the party's predicament. Mr Major, apparently accepting that mistakes have been made in his campaign, vowed yesterday to continue his soapbox style until polling day and added, almost in an aside: "Perhaps we should have started it earlier. I don't know.

Conservatives defended their decision to stage the press conference As the three main parties enter the final week of campaigning, Philip Webster assesses their leaders' strategy, style and stature

marked the start of the latest wave of hospital opt-outs and might have given the party a chance to dent Labour's health advantage. The Conservatives' own health conference last week was taken over by the Jennifergate controver-

"We believe it is right to run defence today. That has always been a part of our strategy. We had a party political on defence last night and this is the obvious time to run it," an official said.

Some Tories believe that Shaun Woodward, director of communications, has been unfairly blamed for key campaign decisions. The decision to highlight defence yesterday, for example, was made

jointly by Mr Major and Chris Patten, the Tory chairman, some time ago. Ministers will make sustained efforts between now and polling day to highlight the dan-gers of voting Liberal Democrat and letting in Labour by the backdoor. But the key campaigning tactic will be to compare the leadership qualities of Mr Major and Mr Kinnock. Posters will go up at 7.000 sites all over Britain show-

Future for Britain." Tory campaign chiefs have not given up hope of reversing their dismal poll ratings. Comparisons are being drawn with the 1970 campaign when, at the same

ing John Major surrounded by

children with the words: "The Best

stage, Douglas Hurd had to draw aside Edward Heath and tell him he was 12 points behind. Mr Heath won by 45 seats.

In the last days Mr Major will concentrate on traditional Tory issues: law and order today and a renewed assault on taxation, economic management and the trade

A key question for the Tories is how they exploit Mr Kinnock's low personal popularity rating. They want to drive home the message that he has changed his mind on so much that he cannot be believed now.

The Tories will also seek to exploit Mr Major's advantage as the incumbent prime minister. They will emphasise his stature as an international statesman and, by implication, the limitations and inexperience of his challenger.

One of the frustrations of the

his team has been the failure to set Mr Major apart from Mr Kinnock. As the campaign has progressed, the Labour leader has come to appear more the prime minister and Mr Major, with his soapbox and megaphone, more

the challenger. Edwina Currie, the former health minister, picked that point up yesterday: "John Major in his Barbour is all very well but he looks like the opposition leader and Kinnock is smoothing around in a Daimler.'

Some senior Tories are nervous about the assault on the Liberal Democrats. They fear that more "negative campaigning" may rebound on the Tories, luring away potential supporters and giving the impression that the government is thrashing around in a vain quest for votes.

Tories let the tensions show

Parkinson criticism upsets Smith Square

BY ROBIN OAKLEY, POLITICAL EDITOR

POLLWATCH by Ivor Crewe

Electoral record

waiting to break

CONSERVATIVE tacticians were divided yesterday about the reasons for the sudden Tory slide in the opinion polls and the opening up of Lab-our's lead. Some accepted the poll evidence that Labour's dominance on health issues and the higher profile given to the national health service over the past week was responsible. Others blamed the wobblers within their own

The agonised reappraisals of tactics last week and the anguished scurryings of the Tory brat pack never assumed the proportions of the famous "wobbly Thursday"

IF THE recent clutch of polls is correct one electoral

record or another will be

broken on polling day.

power with the largest

swing for any party since

1945 or the Conservatives

will stage an unprecedented

recovery for any govern-

The Labour lead on Terrible Tuesday averaged 5 to 6

per cent. The Conservatives

therefore need a favourable

swing of 2 to 3 per cent to remain the largest party in a hung parliament and of al-

most 5 per cent to retain

their overall majority. No

party in office has ap-

proached such an achieve-

ment in an election

campaign, let alone in the

final ten days. In fact John Major took

an enormous risk in calling

the election when the par-

ties were level. Support for

the government normally

falls during the campaign.

The opposition parties re-

ceive a sudden boost of tele-

vision coverage while government politicians find

themselves attacked by two

or more opposition representatives on "balanced"

The only exception to this

time polls were numerous

enough to measure cam-

paign trends) was the 1979

from the electorally disas-

trous winter of discontent,

narrowed the opening Con-

servative lead of 10 per cent

election, when the Labour

panel programmes.

ment during a campaign.

of Margaret Thatcher's last campaign. Or, if they did, the hungry media has not yet dug up the evidence. Relations between Smith Square and Downing Street are infinitely better this time. Little real

blood has yet been spilt. But the Tories have been damaged, some of their doughtier campaigners believe, because they allowed those tensions to show. They began to look unravelled in the way the Labour hierarchy has done in past campaigns and the public retains a deep prejudice against divided

There is real anger in cen-

servative support that

slipped, to the Liberals.

That aside, voters have

swung against the govern-

not moved in one direction

or the other in the other two.

for the Conservatives is that four of the five out-going

Conservative governments

since 1959 have enjoyed a

modest swing back to them

in the final ten days of the

campaign, the exception

being February 1974. But the emphasis is on "mod-

est": the average swing has been well below I per cent.

Could the polls be exagger-

ating the Labour lead? The

chance of three consecutive

rogue polls" is 8000 to 1.

tive campaigning against Labour has evidently failed.

It is not obvious why the

Conservatives' double-nega-

tive campaigning against the Liberal Democrats as well as Labour should fare

Ivor Crewe is professor of

government at the Univer-

any better.

sity of Essex.

The Conservatives' nega-

The one crumb of comfort

damage. As Des Wilson, the Liberal

At the start of the campaign most Tories (although not those like the party chairman crat breathing down their necks) looked forward to a mild Liberal Democrat revival to split the anti-Conservative vote, as the Alliance had done at the past two general elections. Last autumn every time the Liberal Democrats advanced, Labour fell back. But this time Paddy Ashdown's troops have gained ground at the expense of the Tories. So how do they counter that without indulging in the kind of negative politics that have aiready helped to get the Liberal Democrats up to 20 per cent in the polls?

Mr Wilson's delight in the prospect yesterday was clear. In effect he was saying, "Go on, hit us again."

was clear. The Tories see a hung parliament of any kind as a Labour victory and his answer confirmed that they are going for the squeeze.

The choice, he said, was between a Tory government led by him and a Labour government led by Neil Kin-

with a Labour government,

whether they vote Labour or

vote Liberal. There is no soft

pattern since 1959 (the first Election C Lab Lib Swing 1959 +0.7 -1.5 +0.4 +1.1 1964 -2.1 -3.0 +4.4 +0.5 1966 -0.4 -2.2 +1.0 -0.9 1970 +1.7 -4.5 +1.8 -3.1 Feb 74 -3.8 -0.1 +2.9 -1.9 Oct 74 -2.3 -0.3 +1.3 -1.0 1979 -2.9 -1.6 +3.6 +0.7 1983 -1.0 -1.6 +2.8 +0.3 1987 +0.9 -0.8 +2.3 +0.3

government, recovering Av'ge -1.0 -1.7 +2.3 -0.4 to 7 per cent by election day.
Even then it was not the Labour government's support that increased but Con-

on the Budget and the campaign from Cecil Parkinson, the former party chairman. and the "constructive criti-cism" doled out to the media by Brendan Bruce and Harvey Thomas, two former party image makers dumped by the Patten/Major regime and with an understandable interest in seeing their successors flop. Omertà it hasn't been. "Cecil should be nailed to the wall," one party adviser said.

In fact, as the prime minister was quick to point out yesterday, there has been little upward movement in Labour's vote. It is an advance in the Liberal Democrat support that has done the

Democrats' campaign director, said with a touch of asperity yesterday, all those who were asking about a supposed squeeze a few days ago are now asking them to explain a surge instead. But, whatever the explanation of the movement in the polls, the Conservatives are left with a

But when I put that to the prime minister his response nock. "Unless people vote directly for a Conservative candidate, they will end up

option." The question, some Tory campaigners admit, is whether, with the Loony Left marginalised and the unions out of sight they can make a convincing bogey out of Mr Kinnock's now samitised, safety first Labour party.



Greenest MP is chosen

By JOHN YOUNG

CONSERVATIVES come top and bottom of a survey which claims to discover the rreenest" and least green MP of the last parliament.

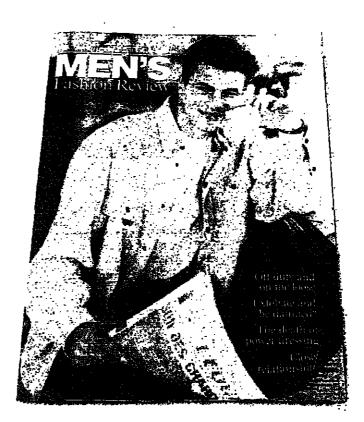
The most ecologically minded member was Patrick Cormack, who is seeking to retain the normally safe Conservative seat of Staffordshire south. The least so was Sir Teddy Taylor, defending a similarly large majority in Southend east.

Country Life magazine sent questionnaires to every sitting MP seeking his or her view on the countryside, agriplanning and the arts.

In the results published this week. Mr Cormack scored well on planning issues, such as his opposition to new roads, new settlements in the countryside and more highrise building in cities.

In contrast, Sir Teddy opposed action to reduce emissions from fossil fuel burning. a requirement that electricity companies should make greater use of renewable resources, and the establishment of a new environmental protection agency,

Free with The Times: in the interests of a better turn-out.



This Saturday, there's a 32-page fashion extra, along with the Weekend Times, the Saturday Review and, of course, full election coverage.

THEX

MEDIAWATCH by Brian MacArthur

Sex smears that would end in tears

One former Tory MP, exposed by The Sun, has already resigned from this election after admitting to an act of indecency - but at least four famous candidates will be deeply relieved next Friday if they survive the campaign without being exposed in a sex scandal.

Although there are dos-siers on all four in editors' offices, and each is aware their names could be splashed across the front pages, sex smears have not so far featured on the Fleet Street agenda, but the temptation to play dirty may increase if Labour retains its present widening lead in the polls. A letter to The Times yesterday revealed that the itch to investigate politi-

cians' sex lives still exists and ed the universal parliamen- and publish whether a candiis sometimes prompted by a proprietor rather than an editor. One reason for the absence of scandals may be the balance of terror in Fleet Street. If The Sun was to launch a sex smear against a prominent Labour candidate, the Daily Mirror has the ability to respond instantly with a similar smear

against a prominent Tory. It is more likely editors realise a quick front page thrill will mean a life sentence - a bill for a statutory law of privacy. As Lord Mc-Gregor of Durris, Press Complaints Commission chairman, has said, newspapers are on probation. Over the past 15 months.

the commission has alleviat-

tary disquiet about newspaper standards that led three years ago to demands for a law of privacy and a statutory right of reply.

But "salacious larding" of reporting with irrelevant commentaries on the private lives of public figures could destroy that newly-found confidence in self-regulation, he has told the Newspaper Publishers Association and the Newspaper Society.

fter that warning, the A firer that was ming. Richard Storey, a former member of the Press Council and president of the Newspaper Society, writing in a personal capacity, was all the more surprising in insisting it was an editor's duty to seek Major or Neil Kinnock.

date was, for example, a homosexual or a Christian. There is no doubt where

the commission stands on the exposing of homosexuality. Its privacy clause says intrusions and enquirles into an individual's private life are not generally acceptable and publication can be justified only in the public interest.

Members of the commission are discreet but it can be confidently said that they fear that if Sir Richard or any tabloid editor tempted to name those names had their way, the British press would quickly be sentenced to statutory control, whether the winner next week is John

American largesse spurs charges of sell-out to the West



Kozyrev: forced to

AS PRESIDENT Bush prepared to announce his comprehensive aid package for Russia, the potential recipients of America's pre-election largesse were already disputing their response. An acrimonious debate about Russia's foreign policy, after simmering quietly for several weeks, has returned fiercely to the boil and anything more than a polite "thank you" from Moscow could land President Yeltsin and Andrei Kozyrev, his foreign minister. in deep trouble.

Mr Kozyrev is under siege, and he has felt it necessary to defend himself in two long newspaper articles that have appeared in as many days. The chief complaint is that Russia has no foreign policy. or if it has, then it is a pale

imitation of the Gorbachev-Shevardnadze line that changed the international climate, but left important issues unsolved.

A further, highly damaging complaint echoes criticism of Mr Gorbachev's policy during his last months in power and accuses Mr Yeltsin and his government of "selling out" to the West. The resurgence of this view, ostensibly in connection with the Russian government's memorandum to the International Monetary Fund, is why any response to President Bush's aid programme is becoming so sensitive.

Even newspapers which have generally supported Mr Yeltsin and his reform policies have started to flirt with criticism. Both such

Boris Yeltsin and Andrei Kozyrev, his foreign minister, are being accused of following the Gorbachev line, Mary Dejevsky writes from Moscow

Komsomolskaya Pravda and its most favoured nation sta-Rossiyskaya Gazeta have produced well-qualified foreign affairs specialists to argue that Russia's interests do not automatically coincide with those of the United States and that she might do better to assume a more ag-

gressive stance. Komsomolskaya Gazeta cited the example of China which, its commentator said, had exploited its size and military might to pursue its own domestic and human rights policy — and retained

articles and elsewhere is Rustus with America as well. "China consistently shows that it is ready for peaceful and warlike confrontation

and what are we doing?" The Rossiyskaya Gazeta commentator gave a warning against believing that, just because the Cold War was over, Russia and the United States had no more differences. Their interests diverged in many ways, he said, predicting continued dis-

with the West," he wrote,

"and they respect her for that

weapons and about trade, given that one of Russia's few marketable manufactures Implicitly attacked in both

sia's apparent pusilianimity - wanting to appease every-one, all the time - and the assumption that America, as the leading nation of the Western world, is the standard to which Russia ought to aspire. Russia must have its own policies, the argument runs, tailored to Russian conditions: its own type of market economy and its own foreign policy tailored to the new conditions. Mr Kozyrev's failure and, by implication, that of Mr Yehsin, is that they have failed to shape such Rus-

Yesterday, in Nezavisimaya Gazeta, Mr Kozyrev rejected all the charges against him. He argued that Russia had a burdensome inheritance from the Soviet regime - including a whole series of borders undefined by treaty, which had to be settled

He complained that part of his difficulty in fashioning a new foreign policy was the number and nature of the staff he inherited from the old Soviet foreign ministry. More than 60 per cent, he told Nezavisimaya Gazeta yesterday, were either demoralised actively working against Mr Yeltsin's policy.

On Tuesday, in the first big reshuffle since Russia took over, the foreign ministry announced a complete reorganisation of the press and public relations department. A respected foreign affairs commentator from the New Times journal, Galina Sidorova, becomes aide and spokesman for the minister, and the former head of press relations. Vitali Churkin, is appointed

other two relate to relations with the former Warsaw Pact countries and with the former

CIS ministers fall out over nuclear arms

FROM MICHAEL EVANS IN BRUSSELS

defence ministers were at loggerheads yesterday affer a serious disagreement over the destruction of former Soviet tactical nuclear weapons. The disagreement erupted at the first meeting of defence ministers from Nato. Eastern Europe, the former Soviet re-

publics and the Baltic states. Ukraine refused to continue with the shipment of tactical weapons from its territory to Russia until Moscow agreed to international controls over the destruction of the systems. However, Russia

RUSSIAN and Ukrainian States (CIS) on nuclear weapons made no mention of international controls.

The meeting's communiqué was about a new partnership between old enemies. The main talking point however was the lack of co-operation between Russia and Ukraine. Sitting in rooms in Nato's executive offices, the Ukrainian and Russian defence ministers continued to

argue their case. Colonel-General Pavel Grachev, Russia's first deputy defence minister, accused Ukraine of breaking its agreesaid the agreement signed by the 11 members of the Commonwealth of Independent of Independent or Independent or

an extensive industrial base,

Ukraine is poor, barely four

months old and needs to

prove that it can govern itself.

Ukraine's hope for the future lies in trade with

Europe and being accepted

rather than a Soviet appara-

ously paint it.

Ukraine asks West to destroy weapons

FROM ROBERT SEELY IN KIEV similar to that of France and

PRESIDENT Kravchuk of Ukraine says he is willing for all nuclear weapons on Ukrai-nian soil to be destroyed in Western countries, to speed former Soviet Union.

His offer was made in an interview with The Times and comes as Ukraine looks likely to miss its self-imposed deadline to transfer all 2,500 tactical nuclear weapons in the republic to Russia by July 1.

Mr Kravchuk said the proposal had been prompted by the lack of "firm certainty that the weapons were being stored or dismantled safely in Russia, after a series of reports that Soviet uranium had been offered on sale in western Europe.

Mr Kravchuk said: "If uranium is being sold I'm afraid that a bomb might just as easily be sold. Each weapon has an inventory number on it and I don't want the blame to be shifted to Ukraine. I don't want people to say: 'Look that bomb comes from

He offered either to destroy the warheads in a special new processing plant to be sited in Ukraine, or to hand them to Western governments or international organisations for dismantling.

"These weapons can be de-stroyed on the territories of other countries provided that there is corresponding inter-national control. It is not important where the weapons are, but that they are destroyed," the president said. Although geographically the largest state within

Europe, with a population

VOLKER Rühe, who takes

control of Nato's largest

frontline army from today, is

Herr Rühe, who sees his

new job as defence minister

as a stepping stone to the

foreign ministry and even the

chancellery, wants to make a

name for himself by bringing

the unwieldy and increasing-

ly obsolete ministry under

much tighter control. Built in

the grounds of an old military

camp on the edge of Bonn.

the ministry's skyscraper on

the Hardthöhe is the head-

quarters for 5,000 civil ser-

vants. At the height of the

Cold War, they were needed

to administer a largely con-

script army of close on half a

The cumbersome structure

of the ministry contributed to

the fall of Gerhard Stolt-

enberg, who resigned as min-

ister in disgrace on Tuesday

because he had failed to en-

considering splitting Germa-

ny's huge defence ministry.

Kravchuk: hastening nuclear disarmament

the withdrawals after 57 per cent of the systems had been transported to Russia.

The minister said there was "not a single word" about international controls in the CIS agreement signed on De-cember 21. He said he had assured Richard Cheney, the American defence secretary, and other Nato ministers. that the matter would be

However, down the corri-dor, Colonel-General Kon-stantin Morozov, the Ukrainian defence minister, insisted that there would be no further withdrawals of tactical weapons to Russia until there was "honest and full implementa-tion" of the CIS agreement. He said it had been quite clear that Ukraine would "liquidate" its tactical nuclear weapons under international

Colonel-General Morozov indicated a possible compro-mise by having other CIS struction. He said he wanted Ukraine to monitor the "disassembling" of the tactical systems to ensure that the warheads were properly removed. He refused to say how many tactical warheads remained in Ukraine.

as a reliable European state Clyde Kull, the Estonian ambassador to Nato, called tchik backwater as many in for Western help in providing the Russian media and government would disingenupatrol boats, infra-red devices and border guard equipment. after the discovery of an ille-Although President Kravchuk emphasised that galarms shipment at the port coming a nuclear-free state He said Nato help was needed to stop Estonia becoming a was unchanged, he hinted transit point for arms, drugs that, provided a viable alterand strategic materials from native for the dismantling of Russia to the West. An Estoboth the tactical or the 176 nian official said that three strategic nuclear weapons containers of 15,000 autocould be found, their removal matic Maharov military pis-tols had been seized to Russia would cease.

Naval battle: Ukraine ac-

cused the Black Sea fleet's Jūri Luik, head of the politleaders yesterday of turning ical department of the Estonian foreign ministry, said that the guns were bound for "a shadow company" in Finthe fleet into an "independent state" as the verbal battle for control of a quarter of the land and then to a company in Britain which he named. The shipment, marked as sports guns, included ammu-nition and had come from a Russian military factory at Ijevsk, north of Moscow. He ndicated the "end user" might have been the IRA.
"We informed the British authorities," he said.

Tom King, the defence secretary, said he was concerned to see that any future ship-ments would be controlled and promised to talk to the Estonian authorities. "The risk of terrorism is very real and the secure control of weapons is very important."

that German forces may serve

outside the Nato region.

There is no hope at present of

mustering the necessary Bun-

destag majority to make this

possible, but the new minister

He wants to see his country

playing a more positive role

worldwide, rather than con-

centrating on the East-West

relations which have tended

to dominate Bonn's foreign

policy under Hans-Dietrich

Genscher, the liberal Free

Democrat who has served as

foreign minister since 1974.

criticised Herr Genscher,

who is 65, for spending too

much of his time in office

"sitting on sofas next to

people like Brezhnev and

Gromyko", and he has im-

pressed Helmut Kohl, the

charcellor, with his argu-

ment that the foreign minis-

try is too important to be

turned into a Free Democrat

Herr Rühe, aged 49, has

remains determined to try.



Man in the News

Warrior searches for worldwide role

FROM IAN MURRAY IN BONN

sure observance of a Bundes-

tag order banning the export

of armoured tanks to Turkey.

Herr Stoltenberg stepped down still protesting his inno-

cence, insisting to the end

that he did not know what

was going on inside his own

As a result of the end of the

Cold War the size of the army is being slashed to 370,000

and, if Herr Rühe has his

way, it will be made available

to serve the cause of peace

worldwide. The role of the

Hardthöhe would change

from that of a powerful mach-

ine running a defensive

monolith to a high-tech oper-

ation co-ordinating a signifi-

cantly smaller mobile force.

Such a change would be wel-

comed by many of the mili-

tary, whose morale has been

Herr Rühe, a staunch Nato

supporter and Atlanticist, has

been in the forefront of efforts

to change the constitution so

sapped by cuts. .



man in Sarajevo during a police raily in the capital of Bosnia-Herzegovina called in protest against the divisive actions of Sexbs in the multinational force. Despite a truce signed in Brus-

again in Bosnia-Herzegovina and Croatia claiming the lives of at least six people. While fighting in Croatia entered its tenth month, leaders of the

Bridging the gap: a Serb woman sels early yesterday by leaders of six republics which used to make up making a point to a Bosnian police.

Bosnia's rival Serb, Croat and Mus-Yugoslavia gathered at a meeting solution to the Balkan confrontation.

Cresson hangs on as prime minister

FROM PHILIP JACOBSON IN PARIS

AFTER a day of high drama and low farce, Edith Cresson yesterday appeared to be hanging on as prime minister of France in defiance of the political obituaries that have marked her down for replacement by Pierre Bérégovoy, her finance minister. The doors of the Elysée Palace opened and closed incessantly on a stream of Socialist party notables summoned for discussions by President Mit-terrand, while the press corps

outside bayed for news.
With all sorts of rumours doing the rounds, one theory gaining ground was that Mme Cresson has been fightity to be allowed to stay on and lead the battered Socialists into the 1993 general election. The comings and goings of her cabinet ministers, it was argued, reflected efforts to cobble up a new government team with greater appeal to the voters who so conspicuously rejected the party in the recent regional and communal elections.

Appropriately. Mme Cresson was the first to pay a call upon M Mitterand, looking fresher and more confident than of late: she almost skipped back to her car afterwards, flashing a megawatt smile at the cameras. The mood in the Prime Minister's

offices at the Hôtel Matignon was positively festive.

Mme Cresson was followed into the Elysée by a signifi-cant part of her cabinet, ducking in and out of the courtyard like players in a farce by Georges Feydeau. In no particular order, came the ministers of defence, education, foreign affairs and fi-nance — M Berégovoy. looking solemn.

At one point, a doud of smoke rose from one of the Elysée chimneys: could it be a sign that a new government had finally been formed? No, just a small fire in the basement: the press corps settled

themselves that yesterday was the occasion of Poisson d'Avril, the French version of

April Fool Day. It was felt that the president must be greatly enjoying keeping the country on tenterhooks. Some thought it still possible that he could be persuaded to retain Mme Cresson, provided she can convince him that the coming

election is not a lost cause. It is no secret that M
Beregovoy, for all his solid
and dependable qualities,
does not strike M Mitterrand as the sort of leader able to retrieve the socialists lost popularity, while an inspired

ambassador to Chile. Mr Churkin is young to be an ambassador, but Santiago is none the less almost as far from Moscow as it is possible The apparent priority given so far to relations with the developed West, and especially with the United States, is one aspect of foreign policy currently being debated. The

Yeltsin to command Moldavia

FROM BRUCE CLARK

PRESIDENT Yeltsin took

control of the former Soviet

troops

garrison in the divided territory of Moldavia yesterday as fighting grew between Russian and Romanian speakers. Mr Yeltsin's decision, intended to stop the proliferation of arms and to strengthen his hand in any settlement moves, followed charges that Moldavian forces killed four people and wounded 12 when firing on a factory bus in cold blood. The killings were reported in the town of Bendery, where the Moldavian authorities — battling to reassert control over the eastern strip of the republic in which Russian-speakers predominate - sent a detachment of crack paramilitary

forces early yesterday.

Mr Yeltsin decreed that all troops on Moldavian soil which had not yet been incor-porated into the republican army should be switched from the jurisdiction of the Commonwealth of Independent States to that of Russia.

Moldavia, in common with Ukraine and Azerbaijan, is forming its own defence forces by appropriating as much as possible of the local garrison. But in the east of the republic, former Soviet forces have been lending support to the breakaway Russianspeaking administration, which is also backed by armed Cossack volunteers from southern Russia and ministration has even named as its "defence adviser" a former commander of the Soviet forces' 14th army, General Gennadi Yakoviev, who has mysteriously disappeared from view in recent weeks.

The Moscow authorities, caught between respect for Moldavia's newly won independence and concern for their ethnic kinsmen, have been working with Romania and Ukraine on a settlement based on non-interference in the republic's affairs. This would imply that Bucharest, which controlled most of the republic before 1940, would hold off from providing military support to Moldavia's ethnic Romanian government, while Russia would re-frain from backing the Slav

administration in the east. However, the Yeltsin adunable or unwilling to restrain the Cossacks, self-des-cribed heirs to the pre-revolutionary tradition of defending the wilder borders of

cabinet reshuffle just might. down again, reminding ing with characteristic tenac-Trade alliance binds together Celtic fringe



FROM the Scottish High-lands to the Sierra Nevada of southern Spain, communities with a Celtic background are flexing their cultural and investment from the European Community.
The loose alliance of more

than 20 regions from Cape Wrath to the Golfo de Almeria has become known as the Atlantic Arc. It is aimed at generating greater prosperity within the Celtic axis from Scotland to Ireland, Wales, southwest England and westem France to Portugal and

Spain.

Although the arc's power base is in Brittany, those who signed an agreement to cooperate in a campaign for economic and cultural selfhelp three years ago, hope that by representing more than 60 million people the arc will make up for the lack of strong regional govern-ment. The self-styled "blue banana" is set to challenge the "golden banana", which runs from from Belgium. through Germany, eastern

France to northern Italy.
Chris Claridge, of the
Highland regional council.

There is a new and determined challenge to the investment and trading power of the EC, stretching from Scotland to Spain. Kerry Gill writes

said the arc was seen as a way of lobbying on a number of issues including fishing. transport, tourism and regional air services. One signatory to the agree-

ment was Devon county council, which has already seen concrete benefits. John Mitchell, assistant chief executive, said: "It is very much more than a concept. It is about regions, who saw a danger of investment going to places like London, Franfurt and Milan, getting together and making sure they attract their share of the EC's wealth.

Mr Mitchell said the single most important issue was transport. The arc's role was to lobby for better direct links between the Celtic regions such as Devon and Pays de la Loire, or Galicia and Andalucia. Already their

lobbying has paid off with the introduction of Arcantel. a computerised information system to improve the flow of goods through ports. Plymouth was one of the pilot ports, along with Brest and

Other projects include training in shipping trades, essential for a group of pre-dominantly maritime regions, and moves to increase trade with Africa and North America. Cultural exchanges have taken place within the arc but the underlying aim is the improvement of the regions economy built on a common Celtic heritage. It is also a way in which the arc can stand on its own two feet instead of being shackled to the whims of the key economic and financial centres such as London, Paris and Madrid - a form of increasing economic devolution.

Mr Mitchell said: The

French took the lead in At-lantic Arc but it is our good luck that they did." French chambers of commerce were far more powerful than

Leading article, page 17

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after the second world war.

Leonette Scott. who played Tisha in the film Boy: N the Hood, has been placed on probation for four years for carrying cocaine on an Amer-

П Jazz saxophonist Branford Marsalis, who takes over in May as musical director of The Tonight Show, has written a new theme song for the late-night NBC talk show, but said: "It's not listed in my top 20 favourite songs, but it suits

the purpose."

Libyan marchers condemn sanctions

Gadaffi threatens to turn off oil supply

By Christopher Walker in cairo and Michael Binyon

AS ANGRY anti-Western marched yesterday in the streets of the Libyan capital. Tripoli, Colonel Muammar Gadaffi threatened to use the powerful oil weapon in retaliation against the United Nations sanctions due to be

imposed from April 15. The Libyan leader, facing internal pressure to take a hard line told the Italian magazine, Europeo, that he would halt sales of oil and withdraw all business from those nations which obey the UN and impose sanctions against him. Experts said that Italy and France would be hardest hit if he carried through the oil threat.

From now on the Libyan economy and politics march together," the colonel said at

Vermont rejects Clinton

FROM PETER STOTHARD IN NEW YORK

BILL Clinton comforts himself each morning with the thought that the campaign cannot get any worse than this — can it?

Yesterday he lost the Vermont caucus race, coming in a weak third behind Jerry Brown (46 per cent) and the "don't knows" (25 per cent); his 17 per cent support was only eight points above Paul Tsongas, who gave up the battle more than a week ago. The latest opinion poll cuts his lead over Mr Brown from

20 points to nine. Vermont is a tiny state with a reputation for bloody-mindedness. The Clinton team wrote it off their travel schedule long ago. The result, however, was not written off so easily on a day when the Arkansas governor was once again pilloried by the New York media and plagued by doubts about his honesty.

According to the New York Post columnist, Mike McAlary, "Bill Clinton has done more to bring the people of New York together than any politician in modern history: everywhere you go people say the same thing: he's too big a lie to swallow.

The newspapers cite a daily litany of alleged deceits over Gennifer Flowers, Hillary Clinton's business interest, marijuana use, and corrupt campaign contributions.

Mr McAlary exaggerates: that is his job. He is a close friend of the New York governor, Mario Cuomo's family: the Cuomos feel about the same goodwill to Clintons as lets to Sharks. But the cumulative impact in New York is clear enough. Tell an officeworker that the crush of cameramen is for Mr Clinton and she looks as though she will

throw up in her bag. Mr Clinton's response is to debate with Mr Brown and attempt to show himself to television audiences. On Tuesday the candidates discussed "urban issues" - today's euphemism for Aids, homelessness, drugs and drive-by shootings. The result, according to the mostly black borough mayors who listened, was stalemate. Both said the words their audience wanted to hear - "more

money". Mr Clinton said his "yeses" cautiously; Mr Brown said his "yeses" with contemptuous speed. Neither met the streetwise standards of Newsday whose columnist, Gail Collins, spoke of "two country boys lost in the city".

his headquarters at Bab-Azizia. "Whoever does not support the cause of my people will not have anything, neither oil nor business."

Libya produces about 1.52 million barrels of crude per day, around 6.2 per cent of the output by the Organis-ation of Petroleum Exporting Countries. Diplomats have doubted that Libya would retaliate by cutting oil supplies as they bring in about 95 per cent of the country's income.

But senior Arab officials have been warning privately that the Libyan leader would hit out against the sanctions. "The embargo does not frighten us," Colonel Gadaffi told Europeo. "In fact, we will twist it against those who want to impose it, France and England above all, which are simply pawns of the United

States."
The Libyan news agency, Jana, reported that the anti-Western demonstrators, including students, marched to show their "anger and rejection of the unjust resolution adopted by the Atlantic alliance and formulated by the American administration. Britain and France." Western diplomats were reported to have sought meetings with the Libyan government to try to end the slow-down on exit visas reported by nationals from a number of countries, including Britain, wanting to leave before the air embargo

The Arab world reacted with unaccustomed unity in condemnation of the UN decision and officials privately continued to try and find the elusive compromise which would save the Libyan leader's face. Decried by Arab states as a hypocritical example of Western-imposed dou-ble standards against a weak Arab world, the UN resolution has forged a rare consen-



Meguid: Arab League showing rare unity

sus among the 21 members of the Arab League, who said the proposed sanctions could dangerous"

consequences" Esmet Abdel-Meguid, the league's secretary-general, refused to anwers questions. But Arab sources predicted that the sanctions would spread instability throughout the Middle East and whip up renewed Islamic fundamental fervour against any moderate Arab regime which

might try to impose them. Moderate Arab nations like Morocco joined radicals like Irao to dismiss the sanctions as unjust and inappropriate to the alleged crime. Arab officials from a number of countries, especially those ajoining Libya, hinted they were unlikely to be fully

Nabil Sha'ath, a senior member of the Palestine Liberation Organisation, said he was exasperated by the "dou-ble standards" of the West in sponsoring UN sanctions on Libya but not against Israel He said it was hypocritical and offensive that Chapter VII of the UN Charter, which authorises the imposition of sanctions, should be used against Iraq and now gainst Libya, but never against the

Diplomatic discussions were centred around ways in which the two Libyans, suspected of involvement in the Pan Am bombing over Lockerbie, might somehow be transferred indirectly to the West. But Arab League officials were reported to be reluc-tant to take responsibility for a handover which would be deeply unpopular in the Arab

The Libyan foreign ministry signalled that Libya, remained ready to co-operate to reach a solution "based on the UN charter and the prin-

ciples of international law". Douglas Hurd, the foreign secretary, said on BBC television yesterday that the pres-sures on Colonel Gadaffi were building up "steadily but re-lentlessly". Britain was not going to forget about the case or let it go, but would have to wait and see what happened after April 15.

The Foreign Office yesterday issued a new travel advisory to the 5,000 British residents in Libya, underlining its warning of last month that they should leave the country before the UN air embargo comes into force.



a supporter as he awaits results in the party's first-ever primaries yesterday

Israel accused of routine torture

FROM RICHARD BEESTON IN JERUSALEM

AT LEAST 5,000 Palestinian detainees a year face regular torture during interrogation by Israeli security forces, an Israeli human rights group

charged yesterday.
In a report published here, the respected BTselem organisation, which monitors human rights violations in the Israeli-occupied territories, said that army, police and intelligence interrogators frequently tie up their prisoners for long periods, beat them and deprive them of sleep, in clear violation of the International Convention

Against Torture that was ratified by Israel last year.

"We estimate that over the past year, at least 5,000 persons have been interrogated using these methods," said the report's co-author, Professor Stanley Cohen of the Hebrew University. "These methods have become so mutine that detainees hardly bother to complain about them any more."

Professor Cohen said that urdike Syria, Iraq or Guatemala, where more serious violations occurred, Israel used the language of democracy to

anaesthetise the public into believing that something was being done when in fact there was still little control over the activities of the security forces, particularly that of the intelligence service Shin Bet. The organisation said that

it was particularly concerned that few, if any, improvements had been introduced to interrogation techniques used by Israel in the West Bank and Gaza Strip, in spite of similar findings revealed by BTselem in last year's report, which led to a series of official enquiries.

Angolan soldiers demob in style

IN LUENA, EASTERN ANGOLA

THE first Angolan soldiers to be demobilised in the Angolan peace process cheered the generals against whom they had fought a bitter 16-year civil war and broke ranks to rum their parade ground into an impromptu discotheque.

In front of a delighted Margaret Anstee, the most senior official from the United Nations in Angola, and international observers here on Tuesday, the battle-weary soldiers made no effort to hide their joy at leaving the armed forces as they whirled about

the parade ground.

After weeks of bickering between the National Union for Total Independence of Angola (Unita) and the government, the start of the demobilisation of the 80,000 registered guerrillas and soidiers is the first sign that peace might hold. But they return to civilian life without much prospect of employment or retraining.

Nevertheless, although the 1.000 soldiers who were handed about 110,000 kwanza (£58) plus a plastic bag with a change of civilian clothes, had defended Luena in the 45-day Unita siege before the peace accord last May, they showed little bitterness to their former enemies.

In contrast, the 30 Unita guerrillas standing embarrassed on their parade ground as fighters still with the rebel army sang songs of praise to Dr Jonas Savimbi, their leader, greeted their departure from Unita with moody resignation.

General Ushie Unimna, the UN commander in Angola, said at the demobilisation ceremony: "It is essential to offer some hope of training and employment to the demobbed men. They will feel lost and frightened in the outside world. We have to make sure that the demob process goes ahead as planned and is successful or we will be just joking about peace," he said.

Angola has been allocated between \$60 million (£35 million) and \$70 million by the UN to help with military monitoring, some reconstruction and elections this year. But UN officials compare this spent on the Cambodian peace process, the \$600 million on Yugoslavia, or the \$430 million given to smooth Namibia's path to independence from South Africa in

Six die as township fighting erupts

Johannesburg: South African troops in armoured vehicles were deployed in an embattled black township yesterday after at least six people were killed and 23 wounded in heavy fighting between supporters of the African National Congress and the Inkatha Freedom party (Gavin Bell writes).

The superintendent of the main clinic in Alexandra, on the east side of Johannesburg, described the clashes with guns, petrol bombs and spears as the bloodiest and most sustained for six years. The victims included an offduty policeman.

Tax drive

Peking: China's leaders have declared April as "tax propa-ganda month" in an effort to stop people beating up tax collectors. The publicity drive has been launched "to enhance people's sense of pay-ing taxes", the New China News Agency said. (Reuter)

Child sex rises

Bangkok: More children are being forced into prostitution in Thailand because of a belief that younger sex partners may be free of Aids, officials said. But they said that 70 to 80 per cent of all young girls forced into prostitution were infected with it. (Reuter)

Pledge given

Delhi: The embarrassed Congress (I) government has pledged in parliament that it would "vigorously pursue" investigations into the 1986 Bofors bribery scandal which forced the resignation of Madhavsinh Solanki, its foreign minister. (AFP)

Killer convicted

Lima: An army lieutenant was given a six-year jail term, subject to approval by a higher court, for killing at least 30 peasants in 1985. Officials said this was the first time a Peruvian officer had been found guilty of human rights violations. (AP)

Weeding out

Nicosia: An Iranian review body dominated by President Rafsanjani has disqualified a third of the candidates for parliamentary elections on April 10. Radicals commany 1,100 rejected were opponents of the president (AP)

Ship barred

Papeete: French authorities have barred the Greenpeace flagship, Rainbow Warrior II, from refuelling in Tahiti after its failed attempt to protest against nuclear test-ing in the Pacific. The ship is heading for the Cook Islands. (AFP)

Bomb removed Mexico City: A gift-wrapped bomb was removed from the offices of a Spanish travel agency here. A police spokesman was unable to comment when asked if the bomb might be linked to Eta, the Spanish Basque separatist

movement (Reuter) Plan unveiled

Singapore: Seeking to develop an economy based on information and computers. Singapore unveiled a plan to turn it into an electronic island state with an advanced information infrastructure within 15 years. (Reuter)

Beaming ahead

the hearts and minds of its Turkic cousins on the ancient Silk Road, began testing a new satellite television chan-

Zimbabweans stampede for food

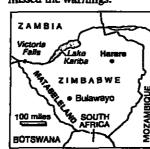
ZIMBABWE'S drought and food shortage have become so critical that they have begun sparking off violence. At Nkulumane township in the western city of Bulawayo, mobs smashed the windows of a store as they stampeded to get at a small stock of maize meal, the city's daily news-

paper reported vesterday. Violence has been expected after three weeks of drastically rationed supplies of maize meal, the affordable basic diet of nearly all of Zimbabwe's 11 million people. In urban areas all over the country, thousands of people spend days on end waiting outside supermarkets and stores for the arrival of a truck

delivering meal. Drought is ravaging crops throughout southern Africa this year, and the rainy season, from November to March, failed to materialise in many parts of Zimbabwe. But it is not just drought and widespread crop failure that is to blame. The government

President Mugabe's political future is at risk after exacerbating food shortages by making policy mistakes, Jan Raath writes from Harare

was warned by the United Nations Food and Agriculture Organisation in July last year that low maize production — the result of farmers abandoning maize growing because of poor state-controlled prices - would see stocks run out early in the year. President Mugabe dismissed the warnings.



The food situation has thrown the country into a political dilemma which Western diplomats say poses a severe threat to the contin-

uing rule of Mr Mugabe's Zanu party. Looking tired and strained, he went on holiday on Monday to Ireland leaving the nation in the care of Joshua Nkomo, the vicepresident.

Urban areas offer some bread as an expensive substitute to sadza, the sticky porridge made from the maize meal. But in the rural areas there are few alternatives. Ziana, the national news agency, reported from Muzarabani in the north that villagers were reduced to a diet of silt and the pith of the fruit of the baobab tree.

national executive of Christian Care, the largest charitable body involved in famine releief, says there have been reports of starvation. "In a matter of a few months we will be experiencing the problems that we have seen in Ethiopia," he said.

Senior grain industry sources say stocks of Zimbabwean-grown maize have run

Blackout stopped: Zimbabwe has been rescued temporarily from severely disruptive power cuts due to be introduced tomorrow to conserve the little electrical power available following a record low flow of whater in the Zambezi river harnessed by the Kariba power station. The national power utility said it had made a last-minute agreement with Zambia and Zaire to import 240 megawatts from their respective national grids for one month.

Leading article, page 17

Junta troika keeps its peace on Falklands war

Setback for Li Peng as deputies amend report

FROM CATHERINE SAMPSON IN PEKING day reported that the praesi-

LI PENG, the Chinese prime minister, has suffered a blow to his prestige in the parliamentary praesidium, which has revised his government work report, adding a controversial commitment to fight against left-wing cadres or hardliners.

The issue of "leftism" has become the centre of a fierce power struggle, in which Deng Xiaoping, the senior leader, has emerged from semi-retirement to attempt to silence hardliners who oppose radical reform. Since the annual session of the National People's Congress opened almost two weeks ago, the already unpopular prime minister has been under fire from Mr Deng's supporters for his failure to endorse Mr Deng's attacks on hardliners.

The Peking-backed Da Gong Bao newspaper, published in Hong Kong, yester-

approving it, attacking the left wing. Mr Deng is one of the members of the praesidium. but he is not known to have attended any of the The newspaper said that some deputies attending the meetings were dissatisfied with Mr Li's work report.

because it did not include Mr

Deng's phrase about resisting

dium had added a sentence to

Mr Li's work report before

leftism. The final version of the work report, which will be voted on in secret ballot by all parliamentary deputies tomorrow, has not yet been released. Analysts believe that if there are a large number of votes opposing the work re-

Istanbul: Turkey, keen to win port, or substantial revisions are made to it, this will be

nel hoping to beat Iran to seen as a vote of no confibecome "Central Asia's window to the world". (Reuter)

Argentina for the Falklands.

have always been a very sen-

sitive issue, arousing na-

tionalist feelings.
The government of President Menem now considers

about why he led his country to war with Britain. The only time he has appeared in public in the past

brings back too many bad memories," said his wife Lusia Noemi. Although war with Britain, Gabriella Gamini writes in Buenos Aires and Basilio Lami-Dozo of

Leopoldo Galtieri and his generals

still refuse to talk about Argentina's

in iail and is now a free man and lives a quiet life on a military pension of \$1.600 (£941) a month.

the trio of the junta which ruled Argentina at the time of the conflict. While Argentine justice has absolved General Galti-

sponsible for a war Argentina could never hope to win. "People around here do not really say hello to him. He is regarded as a man who risked many of our young soldiers' lives and led us into a war which we could never win," said a shop

owner. Local historians and analysts claim that General



Galtieri: quiet life

and no interviews

already other military heads vying for his presidency, while economic problems bset the government.

dence in Mr Li.

T t is also thought that Imuch of the pressure for war came from General Anaya who is believed to have planned the invasion months before. General Anaya has also refused interviews and lives in retirement in the Buenos Aires suburb of Martinez. He has never explained his involve-

The navy prefers him not to talk because his very nationalist feelings are no

longer what we want to express," said a navy The air force's General

the war a mistake. Señor Menem said he would continue to press for Argentine sovereignty, but through di-plomacy. "I am fully respon-sible for the amnesty which freed military leaders. But I

country was led into war." A foreign ministry official said: "We had nothing to do with the decisions of the military leadership. We consider the war a bad memory, something which set back any negotiations we could have had, by years. We have

disagree with the way the

made a complete break from the past." Simon Jenkins, page 16

PEOPLE

Walesa pays respect President Walesa yesterday visited the former Dachau concentration camp where thousands of Poles died at the hands of the Nazis during the second world war. Visibly moved at the start of his five-

that people were killed here." The 1992 European Women's Prize has been awarded to Juliet Lodge, who teaches European integration and heads the European Community research unit at Hull University. She was given the prize for making the European Community better known

day visit to Germany, he said:

"It is our duty as citizens of

Europe always to remember

The evangelist Billy Graham has arrived in North Korea for a five-day visit during

which he will preach at new Protestant and Catholic churches. Mr Graham, said it was the first time an outside evangelist had been invited to preach in North Korea since the peninsula was divided

ican domestic flight.

T en years after the Falk-lands conflict. General Leopoldo Galtieri leads his life quietly away from public attention. He is seen driving his car and in restaurants around his home in the Villa Devoto district of Buenos Aries. The public largely blames him for Argentina's defeat, but he has always refused to speak

ten years was at the war commemoration services on April 2 last year, by the me-morial of the dead soldiers in the central Plaza San Martin, where he said he would do the same again. "He has decided to remain silent and has refused to speak about the war. It General Galtieri, aged 67, was tried and sentenced to 12 years imprisonment for 'mismanagement of the war", he only spent six years

An amnesty issued by President Menem in December 1990 to all military officers accused of human rights violations dur-ing the dictatorship of the 1970s and the early 1980s. included General Galtieri's mismanaged war. Also freed in the amnesty were General Jorge Anaya of the navy. the air force, who made up

eri, many still hold him re-

Galtieri sent his troops to



invade the Falkland Islands because he never expected a military response from Britain. Most agree that he did it to gain political support at a time of very shaky internal problems. În April 1982 he had been in power just five months and there were

spokesman.

Basilio Lami-Dozo has also refused to speak about the war, but he was always considered to be the most mod-

erate of the junta trio. The

A very British cover-up

Simon Jenkins on how the Franks report let the government off the hook over the Argentine invasion

all-professions, politics learns least from its mistakes. The Falklands war began ten years ago today. A thousand lessons have been drawn from it, lessons about military tactics, naval equipment, press censorship. But on the overriding question of how this extraordinary war was ever allowed to happen, there has been silence. In the aftermath of victory, the British government asked Lord Franks to report on its performance. His famous exoneration was duly received and the matter considered closed.

When I first studied the Falk-lands conflict in 1982, I concluded that on balance the sending of the task force was justified. Inhabited territory is the most treasured political commodity. Its sovereign-ty should not be changed by military aggression. If means exist to rectify aggression without disproportionate cost, then the state

is right to employ them.

Today slightly different arguments would be used. Powerful states owe it to world order to resist expansionist dictators, be they Argentinian or Iraqi. British ac-tion restored self-determination in the Falklands (and incidentally in Argentina). Thus it was justified.

The question of proportionality is harder. Britain came ominously close to losing the Falklands war. or at least to being thrown wholly upon America's military charity. As military strategists have since admitted, the venture was reckless and the risk to the democratic cause considerable. But victory makes every pessimist a traitor

and every opportunist a hero.
What cannot be sustained is the Franks committee's exoneration of the politicians. His famous final words were: "We conclude that we would not be justified in attaching any criticism or blame to the present government for the Argentine junta's decision to commit its act of unprovoked aggression in the invasion of the Falkland Is-lands on 2 April 1982."

What have ten years done to that conclusion? It was written in the heat of victory and the authors saw no virtue in puncturing military glory. It took its evidence on Argentine motives and strategy only from the British Foreign Office. This evidence indicated, ludicrously, that the invasion was dreamed up by the junta overnight on March 30 or 31. Thus Franks was able to present it as a bolt from the blue, unpredictable and unpreventable. Seldom can a comfool itself.

ven when Franks was sitting, material on the Argentine invasion plan was emerging. In the past ten years this material has become a flood. Some 80 books have been devoted to the war in whole or part, along with a similar number of reports and articles, roughly a third of them from the Argentine side. Admirals Lombardo. Anaya and Busser have all contributed explanations and apologias, as has the Buenos Aires foreign minister. Costa Mendes, Judicial enquiries in Buenos Aires have been exhaustive and, on the whole, objective.

The Falkiands war is rare among modern conflicts in the degree of self-examination by both sides. We can now watch action and reac-tion moving towards parallel crises in London and Buenos Aires in those early months of 1982.

That the Argentine invasion was, as Franks says, "unprovoked" is both true and beside the point. It would not have happened without a serious breakdown in British diplomatic and military co-ordina-tion in the later months of 1981. followed by an equally serious failure of reactive intelligence in March 1982. These deficiencies were aggravated by a Whitehall climate in which ministers felt unable to convey their worries frankly to Downing Street.

Britain knew at the time that Argentina had no scruple about using force to seize the Falklands. But Argentine plans to do so, dating from the early 1970s, were always based on careful assess-ment of Britain's response. This assessment changed in 1981 with the withdrawal of HMS Endurance, the running down of the surface fleet and the willingness of the Foreign Office to consider "leasing" the islands from

No Argentine assessment considered that Britain would send a fleet to recapture them, nor did any British navy plan consider such an operation in advance of the task force. A defence ministry paper on the subject early in 1982 dismissed recapture as near inconceivable. Even when seizure was imminent, nobody in Downing Street suggested an ultimatum threatening recapture. Not until the invasion was an accomplished fact and the First Sea Lord volunteered his fleet did war become a serious option. The left often accused Margaret Thatcher of deliberately "drawing Galtieri onto the punch". This is absurd, but Costa Mendes could be forgiven for later thinking otherwise.

now know that there were two quite separate Argentine invasion plans. Operation Azul (renamed Rosario) was under the control of Admiral Lombardo, on the orders of Anaya, and was for a full amphibious assault on the Falklands in spring/summer 1982. Detailed planning of Azul commenced in December 1981 and moved into top gear when Britain merely protested at Buenos Aires' belligerent communique of March 2, 1982, following the breakdown of talks on Falklands leaseback in

The March 2 communiqué was a clear signal from Buenos Aires of trouble, even after Costa Mendes had doctored it to avoid alerting British intelligence. Such Argen-tine militancy crossed a specific in a British Joint Intelligence Committee (JIC) assessment of July 1981. The Foreign Office minute on that assessment clearly told ministers that they now had either to negotiate in good faith on leaseback or fortify the islands against likely invasion in 1982. It is clear from Franks (and from

my enquiries) that FO officials

So worried were they that they laid out details of a remarkably similar crisis in 1977, which led James Callaghan and David Owen to deploy a submarine in the South Atlantic against possible invasion. Evidence from Buenos Aires indicates that such a deployment, if revealed, would instantly have aborted any invasion. The Argentine navy, however warlike, had a terror of British submarines witness its reaction to the Belgrano sinking. Lord Carrington merely remarked that he "did not have anything like enough evidence to get a submarine out of defence". The climate had changed since Lord Callaghan's day.

were frantic at Lord Carrington's

failure to persuade his cabinet

colleagues to resolve this dilemma.

From now on, each move, or failure to move, in London was monitored by the Operation Azul planning team in Argentina. This was no rush to war. It was a case of two nations trying to read one another's minds as they hoped for the best and falled to prepare for the worst. Britain's failure both to fortify the Falklands in 1981 and to react emphatically at the start of March 1982 was read as lack of commitment to the islands. (What Buenos Aires did not assess was how that commitment might

change after an invasion.)
Had Lord Carrington made an issue of submarine deployment, it is hard to believe Mrs Thatcher would not have backed him against a reluctant MoD. On March 3 she annotated a note on the breakdown of the New York

The Franks Report Falkland Islands Review-Presented to Parliament by the Prime Minister by C mand of Her Majesty talks, "we must make contingency- nos Aires (who came closest to alerting London of Azul's exisplans". Five days later, she even asked John Nott, the defence

secretary, about deployment. Nothing was done. Since nobody was pressing her (as David Owen had pressed Callaghan in 1977), she can perhaps be forgiven for not pressing anybody herself. But Lord Callaghan's comment is hard to dispute: "This was a war that need never have happened if proper precautions had been

rom this point on, a syndrome known to American analysts as cognitive dissonance came into play in London. As the Argentinians became more and more convinced that Britain did not care about the Falklands, the JIC watched its alarming July 1981 assessment unfolding to plan. There would be a loss of Argentine patience, then belligerent noises from Buenos Aires, then trial landings on lesser islands, then a possible direct assault later in the year. The assessment impressively reflected the actual contents of Operation Azul (timed for May 15-July). Yet as each threshold was crossed, the JIC never felt obliged to sound an ' alarm. Analysts do not show alarm: that is for ministers.

Dissonance now set in. The intelligence hierarchy began to decry evidence that its scenario might be right in content buit wrong in timing — the occupational disease of all espionage. A letter of March 2 from Colonel Love, Britain's defence attaché in Buetence) was comprehensively dis-missed. The MoD saw him as part of the "Endurance lobby", having been put up to it by the FO. The FO (whose officials emerge with least discredit from this period) saw him as merely confirming their own fears and the impotence of their ministers.

However, in mid-March both the JIC assessment and Lombardo's Operation Azul collapsed together. What caused the collapse was Admiral Anaya's double-crossing of his colleague, Lombardo. Another long-standing Argentine navy plan, Operaly occupying South Georgia under "scrap merchant" cover. This was timed for March/April. Marines would land and wait to see how Britain reacted. It was a "back oor" invasion of the Falkland

When Lombardo was told to proceed with Azul in January, he asked Anaya to promise to cancel Alpha. Clearly any crisis on South Georgia could lead Britain to reinforce the Falklands, deploy a submarine and forestall an invasion that Argentina knew had to be bloodless to be internationally acceptable. "One can't have Georgias in April and Falklands in July," Lombardo said

emphatically.

Anaya's self-confidence was his undoing. Unwilling to upset the naval intelligence unit already planning Alpha, Anaya allowed the Constantine Davidoff scrap metal operation to go ahead on

on March 19 with a landing at Leith Lombardo, then still on holiday in Uruguay, was appalled, raced back to his office and was told on March 22 to bring Azul forward from May 15 to the end of March. Anaya had realised that a British submarine deployment might come at any time.

Britain's response on March 20 was the reverse of that of March 2, but just as influential in Buenos Aires. HMS Endurance was immediately sent from the Falklands to South Georgia to clear the "scrap merchants". This succeeded both in raising the diplomatic temperature and in leaving the Falklands unprotected by sea. Since Argentine planning required no blood-shed, this withdrawal of cover left Buenos Aires delighted.

More serious, within a week news was leaked that a nuclear submarine was being sent south from Gibraltar. The MoD was proud of this (inaccurate) leak. Yet was incomprehensible in the light of current intelligence. The FO minister, Sir Richard Luce, says his secretary was physically sick when he heard it. A nuclear submarine was declared to be on its way, yet was not there. The junta was now under intense political pressure domestically and needed no further invitation. Azul was renamed Rosario, and on March 26 the invasion was given

t is now clear that British ministers should have taken the opposite decisions. They should have left the Alpha incursion on South Georgia undisturbed for the time being. They should have sent a submarine secretly not publicly, and they should not have moved Endurance from Port Stanley. By now there was enough intelligence, not least from Colonel Love and En-durance, indicating the feverish ckwash of Operation Rosario. Yet every item of raw intelligence ran up against a wall of indiffer-ence in Whitehall.

Every historian of the period must beware of hindsight. Yet what must be remarkable is that at no point was Whitehall conducting diplomatic or military war games round the dispute in the South Atlantic. No interdepartmental committee was meeting. No navy planning existed. Most decisions were taken bilaterally between an individual department and Downing Street. It is ironic that Franks quotes a British intelligence report of March 24, loftily describing a complete lack of "central co-ordination of policy (in Buenos Aires), which was conducted from several quarters". He made no such comment about

What is eerie in reading acunts of Argentinian officers after the event, is that there could be so much activity on one side of the Atlantic with so little knowledge of it on the other. On March 28. a battle fleet complete with carrier group put out to sea (albeit under cover of "exercises") to attack a Nato power. In Buenos Aires, the British embassy, whose warnings had been disregarded by ministers, was burning documents prior to evacuation. Yet a fully staffed CIA station there was silent

By March 30, American signals monitors and Endurance intercepts were passing back to Cheltenham alarming news of activity. Yet on April 1, with an armada by then plainly advancing on British territory, dissonance was so complete that Cabinet Office staff were telling a frantic Foreign Office official to "get your minister off our backs" about the Falklands. Parallels with Pearl Harbour are

not fanciful.

No. hindsight is not too harsh a judge. In retrospect John Nott failed to protect a British territory when his intelligence Red Book told him it was under threat. In retrospect, Lord Carrington should have made more of an issue of Fortress Falklands in September 1981, or of a submarine in March 1982. But both ministers had other fish to fry in a Whitehall culture hostile to both

departments. Criticism can equally be made of a prime minister who disliked her cabinet's overseas committee as much as Lord Callaghan had previously enjoyed his. Downing Street then (as now) seemed so in thrail to the Treasury that minis-ters did not feel it worth arguing for such costly policies as Fortress Falklands. But Mrs Thatcher at least demanded "contingencies" in her March memorandum and was not obeyed.

Fewer allowances can be made for the intelligence arm of govern-ment, notably the JIC under Sir Patrick Wright. It appears to have behaved not as a supplier of inde-pendent intelligence and advice to ministers, but as a mix of postman and poodle, postman of raw intelligence and poodle of Whitehall's various lobbies. The precautionary deployment of submarines might have been made had JIC assessments been more alarming - in line with the growing alarm of their raw material.

The principle that the Foreign Office should chair the JIC was ended after the war. That body. staffed by soldiers and diplomats and short on lateral thinkers, had nothing like the clout it should have in the counsels of govern-ment. It had least clout when overawed by tired ministers, most of them inexperienced in the arcana of intelligence.

he world is left with the old story told by Clause-witz. Diplomacy and military deterrence, the stuff of politics, failed in their joint task of avening war. An aggressor was left believing he could succeed in his aggression. Franks was wrong. Britain could have predicted the invasion, taken steps to stop it and ept possession of the Falklands.

For the past ten years this conundrum has remained untackled. There has been no study of why a shooting war which neither party anticipated or really wanted was not prevented. The answer of the American John Adams is perhaps the best: that while all other ment "is little better practised now than it was 3,000 years ago".

Politics offers few tools to study its processes. It concerns the interaction of people, in which prediction or prescription is no more than a branch of chaos theory. Before the Falklands war - and in contrast to the similar 1977 crisis - politicians failed to do what they are supposedly best at talk to each other, worry each other and draw on each other's experiences. A murderous and avoidable little war was the result. Michael Joseph today reissues The Battle for the Falklands by Max Hastings and Simon Jenkins



...and moreover CRAIG BROWN

hy did no one ever warn me that watching politicians on television can be dangerous? I had been watching news pro-grammes and election broadcasts for three weeks and there had been no after-effects what-soever. I suppose in retrospect. I was probably watching rather too much of Roy Hattersley, and that I should have balanced him with a bit of Prescott or even a
dash of Mellor. But it is so easy
to be wise after the event...
And what an event! Oh, the horror of it! Save me! Save me!

But first let me take a deep breath. I will now try to explain everything from the beginning. Yesterday morning, I woke at roughly the same time as I always do, feeling much the same as usual. It was a morning like any other: or so it seemed. I wondered to myself whether my wife would like a cup of tea. So far, so good. But as I started to ask her, I was horrified to discover the following words pour-

ing out of my mouth. It goes without saying, and by all means correct me if I am wrong, though wrong I by no means conceive myself to be, and in the fullness of time we shall see for ourselves, that the options pertaining to your forthcoming morning imbibulatory experience, clearly and simply expressed, are the following: either tea, that most underrated yet popular of beverages, or alternatively and on the other hand, that indubitably darker yet still immensely satisfying potation, namely coffee, freshly-

brewed for preference." All the while, I could feel a knowing smile playing on my face.

Hearing this unusual outburst, my wife, who had been asleep, turned in my direction. As she opened her eyes, a look of horror transformed her face.

"Oh my God!" she gasped.
"No! You're Roy Hattersley! "No! No! You're Roy Hattersley! Aaaaagh! Get out! Get out!" Her terrified wails still echo-

ing in my ears, I rushed to a mirror. The face that looked back at me was that of Roy Hattersley. How could this have happened? I had watched him three times on television the night before - once on Question Time, once on Newsnight and once in a party political broad-cast — as well as on BBC Breakfast Time in the morning and on an all-party discussion programme in the afternoon. But no one had warned me that it would come to this. In desperation, I struggled to con-vince my wife that it was not Hattersley who stood before her, but me, her beloved husband, wrapped beneath an outer layer of Hattersley. But somehow the words came out all

"A little elucidation might very well be in order," I heard myself splutter in the lamiliar tones of Hattersley. Again that smug look flickered uncontrollably across my face. "For, contrary to popular belief — and popular belief can amount to an intolerable inconvenience to those whose decidedly more élitist, not to say solipistic, angle prevents them from a profoundly held understanding

"Shut up! Shut up!" screamed my wife. "I can't take any more! Out of my house, Hattersleyt And don't you dare come backt And take all your profoundlys

And take all your protoundlys and decidedlys with you!"

Protesting loudly in words I would never have chosen ("Charity obliges me to pass lightly over your more intemperate outbursts..."), I found myself thrown out of my own house, to pace the countryside, alone, and friendless clocked in alone and friendless, cloaked in the person of Roy Hattersley, perhaps forever.

At my approach, villagers I have known for years shy away from me, their faces racked with terror lest I shake their hands and engage them in election conversation. I have even found it difficult to buy food. No sooner have I begun asking for "One of your more flavoursome comestibles, perchance a veritable item of foodstuff that is both nutritious and delicious, a combination most satisfactory and, perhaps above all, tempting to my well-practised pal-ate... than the shopkeeper has begun looking around for

another customer to serve. Have any readers had similar experiences? If so, perhaps we might arrange to pool our re-sources and live in an enclosed community, populated entirely by Roy Hattersleys. To everyone else, I would issue this solemn warning Norman Lamont is expected on television five times today. Learn from my mistake. Wear protective goggles.

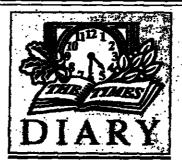
What odds? or even...

WITH the Tories wobbling, so are the bookmakers. Yesterday for the first time, William Hill devised odds on just who will be lead-ing the Tory party on December 31 this year. John Major remains favourite to hang on — but only just. The bookies offer no more than evens on the prime minister still being in command of his party come Christmas. Michael Heseltine is breathing down his neck at 2-1, Kenneth Clarke is at 5-2, and coming up on the outside at the comparatively short odds of 25-1 against is Margaret

Thatcher. But could it happen? Some of her supporters, while admitting they have not discussed the matter with the former prime minister, insist that it could. There are two possibilities. If the Tories lose and she declines a seat in the House of Lords, a Thatcher loyalist — perhaps an old trusty like Tom King — might stand down to allow her to return to the Com-

mons at a by-election. Alternatively, she might accept a peerage but then respond to a clamour for a change of leader by declaring her availability in the autumn and renouncing the peerage, in the manner of Alec Douglas Home. Now there's a thought. What odds on him making comeback?

 Fresh from directing Labour's controversial broadcast on the health service, Mike Newell will be watching his latest production on BBC 2 this Sunday. A drama starring Miranda Richardson and Joan Plowright, it is called Enchanted April Thanks at least in part to Newell's efforts, it looks increasingly as though for Labour supporters it will be.



Doctoring the charter

AS the Tories yesterday unveiled the Patient's Charter, a 60-yearold forerunner of the document has turned up in William Waldegrave's office - and critics of the health secretary's reforms should be grateful for the improvements. Dated 1930, the document now hangs outside the office of Waldegrave's colleague, Stephen Dorrell, the junior health minister. It does not worry itself with such irrelevancies as tender care. "Male patients are not to get into or out of bed (unless it is properly screened) when sister or nurse is in the ward." Patients must not sit up after 8.30 pm, and all who are considered "able" are to rise at 6.15 am for bedmaking. Patients are not to play games for money.

The infraction of any of these rules should render the patient liable to dismissal," it threatens or, rather, promises. Expulsion would surely have come as a relief.

What goes next?

AFTER the rescue for the nation of his Holbein, fears are growing that Lord Cholmondeley may be preparing to sell other treasures from Houghton Hall, his Norfolk home. "It is clear the £10 million from the sale of the Holbein will not solve all the problems, and that Lord Cholmondeley will have to consider other private treaty sales with the nation. There is no specific plan yet, but we hope one suc-cess may be followed by another, not tomorrow but in the course of the year." says Charles Allsopp. chairman of Christie's.

Top of the auctioneers' list, many suspect, is Houghton Hall's furniture by William Kent, who designed all the interior fixtures and fittings when the house was built for Robert Walpole in 1722. "The collection is one of the most



important in Britain. The house is very special because it's all of one design, an ensemble" says Georgina Nayler from the National Heritage Memorial Fund. "Houghton mustn't be split up. It must be preserved for the nation."

Fooled you

NEIL KINNOCK had more good news yesterday when an April Fools prank led to the Tory candidate in his Islwyn constituency

being disowned by his agent.
Peter Bone, the candidate, yesterday published an opinion poll claiming that he was set to unseat Kinnock with a one per cent lead. Sheila Organ, his agent was unamused. "I must dissociate myself from this," she said. "He published it without my knowledge."

The candidate is unrepentant.

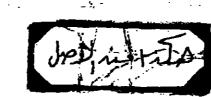
"I gave the odd hint in my press release that it was a spool. I said that it was conducted by AFD Polls. That stood for April Fool's Day Polls and the spokesman. Ken A. Surap, was obviously an anagram of prankster." But like Organ, Conservative Central Office failed to see the joke. "Mr Bone has a different sense of humour from our 644 other candi-

dates," said a spokeswoman.

Despite his sense of humour, Bone, however, has been less than amused by the behaviour of his political opponents. "We have had phone calls from people saying they are Labour supporters threatening the safety of my children."

He does not blame Kinnock personally, but says: "It's a bunch of hooligans who think they are supporting Labour. One of our supporters, who is 67, had a bedroom window smashed for displaying a poster. He has boarded the window so he can carry on displaying it." Labour officers yesterday insis ted the intimidation was nothing to do with them. Andrew Bold, of the Welsh Labour party, said: "Obviously we dissociate ourselves from such behaviour."

■ Tim Renton hosted a farewell party at Lancaster House this week for Lords Montagu and Charteris, and treated the astonished pair to a rendition of the old striptease song "Big Spender". The departing heads of English Heritage and the National Heritage Memorial Fund were certainly leading petitioners for government arts funding. But not everyone was amused when Renton burst into song: "Hey big spender, Spend a little time with me". Said one guest: "It's a song about prostitution, isn't it? Good ness knows what he was thinking.



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PROFITLESS TACTICS

How should those who do not want a Labour lated grievances, miscellaneous disappointgovernment vote? The answer is Conservative. Only in five seats could a ractical anti-Labour voter go for a Liberal Democrat: in Blyth Valley, Islington South, Sheffield Hillsborough, Leeds West and Newcastle North. In these seats, the Tories have no realistic chance. Labour would lose them to the Liberal Democrats on an anti-Labour

swing of 5 per cent. The fewer Labour MPs

there are, the greater the chance that Neil

Kinnock will not be the next prime minister. Everywhere else, the only effective anti-Labour vote is a Conservative one. John Major and his colleagues yesterday grasped this uncomplicated notion. They managed with more passion than they have mustered for some time to warn lukewarm Tories of the perils of Paddy. The Liberal Democrats were a "Trojan Horse," Mr Major said. There were only two possible outcomes on April 9: a Tory government led by him or a Labour government led by Neil Kinnock. A vote for the Liberal Democrats was a "vote for Labour through the back door."

Tory candidates once learnt to lambast Liberals on their mothers' knees. The reason was that elections where the Liberals did well were elections that Labour won: October 1964 and both elections in 1974. Elections where the Liberals did badly were elections which the Tories won: October 1951 and June 1970. The lesson was clear: never be

soft towards a centre party.

The 1980s were different Labour set off on its Bennite Odyssey and Liberals and Social Democrats clearly split the anti-Tory vote. The more Liberals there were, the better it seemed to suit the Tories. Margaret Thatcher sailed to comfortable overall majorities on no more than 43 per cent of the popular vote, less than most of her predecessors. A few individual Tories were threatened by third force candidates, particularly in the South. But nationally, a split

opposition admirably suited the Tory book. This year is clearly different. Mr Kinnock's New Model Labour party has ditched the policies that put off its natural supporters while the Tory government is vulnerable to the hazards of longevity in office: accumu-

suffering its longest drought since 1745.

More merciful "gentle rain from heaven"

fierce constraint on economic development.

Yet huge amounts are wasted because its

Irrigated agriculture accounts for about

80 per cent of all water used in the world.

The UN estimates that in many schemes up

to 60 per cent is lost on the way from the

source to the plant. Grand irrigation projects

are often so heavily subsidised that the crops

they help to grow are worth less than the cost

of bringing the water. Sometimes the

schemes fail even to do the irrigation for

which they were designed. Africa is littered

with disastrous projects - dry canals, useless

dams - that did little more than line the

pockets of the officials who ordered them and

The shortage of water in Africa now

threatens two-thirds of its population and is

the contractors who built them.

price does not reflect its value.

ments, incipient boredom, an underlying inclination to "throw the rascals out".

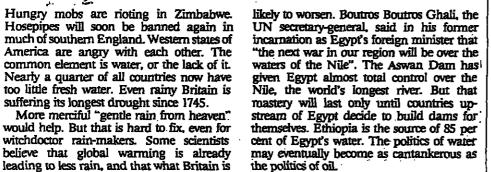
From the autumn on, Conservative Central Office has been putting it about that a Liberal Democrat vote of about 22 per cent would be ideal. At that level, the Liberal Democrats would take votes from Labour but not seats from the Tories - they hoped. This would have been true on the assumption that Liberal Democrat votes came equally from Labour and the Tories. That is no longer the case. According to Mori's panel poll in The Sunday Times, the Liberal Democrats have taken 130,000 votes net from Labour, but more than twice that, 290,000, from the Tories. Labour's poli ratings have remained flat, while the Liberal

Democrats have gained two or three points. There is not much joy for the Liberal Democrats in this. On national figures, they are not polling well enough to hold all their current seats, though local and regional concentrations of support may help them. The main beneficiaries of their advance will be Labour candidates, taking Tory seats on the back of a reduction in the Conservative vote. A majority Labour government is thus made more likely.

Alienated Conservatives tempted to vote Liberal Democrat may find plausible reasons for doing so. They may like some Lib-Dem policy more than a Tory one. They may feel a large Liberal Democrat vote will moderate Labour policies in a hung parliament. They may even think in such a parliament, a Liberal Democrat block will keep the Tories in power but in desirable chains.

All this is self-deception. Every Tory deserting to the Liberal Democrats helps Labour to an overall majority. Even in a hung parliament, Mr Ashdown's current appearance of neutrality between the two main parties will count for nothing. The Liberal Democrats are likely to back Labour because only Labour will have any truck with proportional representation and a Scottish parliament. The result is the same in both cases: a Labour government. Those who want that should vote Labour. Those who do not should vote Tory.

SCARCELY ON TAP



experiencing is a taste of more serious As with energy conservation, fragality is drought to come. If so, Britons must start the key. In Britain, 25 per cent of water leaks away before it even reaches the tap. And as valuing their water, not taking it for granted almost as they do the air they breathe. charges for water are fixed, people use it At a United Nations conference in Dublin carelessly. Industry has no incentive to two months ago, representatives of 100 recycle its water. More efficient distribution, governments agreed that water must be more metering, and tougher regulation of treated as an economic good. Fresh water is industrial waste water would immediately help towards balancing supply and demand. finite and vulnerable to pollution. Too little of it causes disease as well as hunger, and is a

In America's western states, where water has become a leading political issue, a market has developed. Cities buy water rights from farmers who invest the money in improvements to irrigation in order to cut waste. In the Third World, the same needs to happen. Cities are overpopulated and undersupplied with fresh water. The lack of sanitation makes them fertile ground for disease. If those working the land were given an incentive to use their water more efficiently, urban dwellers would gain.

Water from the earth is a limited raw material like any other, and people should be encouraged to pay a proper price for it. Rain from the heavens may be free at the point of delivery, but it is no less valuable for that. If the right price is put on extracted ground water, people will try harder to collect and use their rainwater.

ONION SAUCE

Men have gone to war over trivial symbols. from Helen's smile to red or white roses. But never before over an onion, which looks too humble a bulb to provoke such tears. The "onion war" in Brittany is the latest example of the militant protectionism of French farmers, who will use any means from violent demonstration to hijacking and arson in order to preserve a monopoly in their produce.

The casus belli is not the plump, purple onion, which, like the globe artichoke, grows plumper in Brittany than elsewhere on earth. The war is over a light brown onion, a cousin of the English shallot, which is also a speciality of that region. A British lorry, trying to deliver 20 tons of Turkish onions to supermarkets, has been waylaid by French farmers protesting at cheap (that is, cheaper than Breton) imports. They held the driver at gunpoint, while they poured the onions on the ground, squashed them with a tractor, and tipped manure on them. The lorry was set on fire and the farmers broke into a local packing plant to destroy yet more alien onions.

The French sales manager of the business then resigned, after death threats to his parents. The British vegetable supplier. which was in this case acting merely as the carrier of free trade, has lodged a claim for £2 million damages with the French government. Britain's agricultural minister has deplored the onions and protested vigorously to the French authorities, who have undertaken to police their highwaymen. And pigs will fly - that is, if they want to get into France without being prematurely roasted in a lorry by the side of the road.

Until now the onion has been a symbol of international harmony and free trade. For

more than a century French onion-sellers, known affectionately as Onion Johnnies, have been coming over in the onion boats after the harvest, and bicycling around the United Kingdom in their Breton and Basque berets, with strings of onions dangling from their handlebars like vegetable bandoliers. Britons never let their tyres down, not even in the onion-growing regions of the country.

Smart London kitchens improved their chic with plaits of French onions and garlic. The Welsh found that they spoke a cognate language to that of the onion-sellers, and developed a passion for pickled onions. As Celts from the Scottish Highlands, through Wales and Brittany, down to southern Spain are forming an "Atlantic Arc" to campaign for maximum investment from the European Community, the onion could have been a symbol of Celtic unity rather than of protectionist strife.

Instead it has become the latest occasion for ugly and absurd violence against competition, which extends from lamb to the bitter banana wars in the banana republics. There has not yet been a mint sauce war, only because no Frenchman would dream of putting anything as preposterous as mint sauce on roast lamb. The free market is the best garden: but it needs to be kept open for all gardeners, not reserved for feudal monopolists, even in berets. If full economic integration of the European Community next year means what it says, the French are going to have to put their revolting peasants in order. Like a rose, an onion is an onion is an onion, even if it comes from Turkey. If Breton onions are better, the way to prove that is in the market place, not the ambush.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

FRS, FEng

ing services.

industry.

strategy.

flourish.

Yours faithfully,

Franklands,

March 30.

ALAN MUIR WOOD.

Pangbourne, Berkshire.

Sir. While the case has been strongly

made by Sir Christopher Cockerell

fletter. March 19) and others for

purposeful encouragement of our

engineering talents, a central issue

remains to be stated. Engineering

ability represents the most important

resource for industry and its support-

in a recession, nor in a period of

excessive expansion when, as we

have experienced in the 1980s, quick

profits of speculative investment

deny funding to the surer but longer-

termed returns from prosperous

through all engineering enterprise -

represents the essential art. Design

represents the effective synthesis of

analytical and creative elements.

Engineering design at present en-

counters the barriers between

schools' streaming of arts and sci-

ence, the universities' excessive

concentration on analysis, the inad-

equate resources applied to training.

Over-centralised departmental

government is another particular impediment to good engineering. Departmental objectives rarely ad-

dress issues in terms of systems: in

consequence the short-term depart-

mental needs override national

Regional government could well contribute, with the future prosperity

of a region being addressed as a

whole Communications, city plan-

ning, amenities, education, are then

seen as some of the features to attract

industry which will, as a part of the

system, provide further contribution

to investment for the future. This is

an environment in which engineer-

ing, and all that it enables, can

These issues are well understood.

Design — the continuous thread

Engineering can flourish neither

Confusion over care for elderly

From Mr Frank H. Withers

Sir, The financing of the well-being of our country's elderly is a major problem that has not been solved. Although many people prefer not to think about it, most will have to face the problem for their relations and themselves at some time.

Less than a year after the present general election and the May local elections the government of the day and each local government will preside over a revolutionary change in the financing of many of the country's elderly.

On April 1, 1993, the "buck" is proposed to be passed from central government to local authorities to assess individual needs for all elderly people who need care and state financial support and who had not started to receive it before April.

Local authorities will then arrange to meet the cost of the residential or nursing care for homes to which a local authority official decides to give a contract. That is unless the local authority official decides domiciliary care is practicable. Then, it appears, the local authority will, after the official's discussion with "users and carers", issue its directive as to where the elderly person will be sent if state financial support is needed.

In spite of this awesome respon-

sibility and power proposed to be given to sometimes quite junior local authority officials, many of the details as to how the new regime is to operate have not been worked out. That has become clear in the efforts of a number of homes that have been attempting to find out the details under which they will be working in order to make investment and other business decisions.

Even more serious, it does not appear that sufficient consideration has been given to what happens to the residents of a good home that goes bankrupt because it does not receive, or loses, a contract from a local authority due to a change of council policy; the responsibilities and sol-utions of local authorities that run out of funds, for evictions of the elderly and damages for breach of contract; what is adequate domiciliary care and what would it cost; and why support appears to be being given to the creation of monopoly power and direction by officials in place of

It would be helpful if the parties would make clear their solutions to this issue of the well-being of the elderly that will face us all.

Yours faithfully. F. H. WITHERS (Chairman), North London and Hertfordshire Residential Care Homes Association 87 Lyonsdown Road.

New Barnet, Hertfordshire.

On thin ice

From the Leader of Richmond upon Thames Council

Sir, Contrary to your report today that "... orange posters in Rich-mond remind the electorate of the deeply unpopular Liberal Democratcontrolled council", a recent Mori opinion survey in Richmond upon Thames showed that 61 per cent of the 840 residents sampled were satisfied with the way the council is running the borough, with 19 per cent dissatisfied. This survey was done in January, immediately following the closure of the privately-owned Richmond ice rink which your reporter suggests as a reason for the council's "unpopularity".

Yours faithfully, DAVID WILLIAMS, Leader, London Borough of Richmond upon Thames. York House, Richmond Road, Twickenham, Middlesex. March 31.

From Baroness Hamwee

Sir. Local people in Richmond and Barnes are well aware that the Liberal Democrat council was sad to see the closure of Richmond ice rink and that it has made strenuous efforts to help the owners find an alternative site. It had agreed the redevelopment of a council-owned swimming pool site, to incorporate a new ice rink, when central government stepped in and objected on traffic grounds. The then Conservarive MP felt it was appropriate to refer the matter to Whitehall, who stopped a well worked up and detailed scheme.

The council continues to seek the building of a replacement and is in discussion with the National Skating Association to this end. No one can be surprised that a local authority cannot itself afford to build an ice rink to replace one which private operators could not keep open.

Yours faithfully, SALLY HAMWEE, House of Lords. March 31.

Promises, promises

From Mr J. A. Fowler

Sir. This morning I received a buffcoloured envelope marked "Election Communication" with nothing in it. An apt reflection of the campaign so far, I think

Yours faithfully. J. A. FOWLEŘ, Glenhill Cottage, 71 Liverpool Road. Walmer, Deal, Kent.

The need for an engineering 'Oscar' From Sir Alan Muir Wood,

From Mr Brian Warnes

Sir. The CBI article on British industry (Business, March 26) says: The UK has roughly 1 per cent of the world's population, produces 4 per cent of world output and sells 5.6 per cent of world exports... If the UK could win an extra 1 per cent of world trade, increasing our manufactured exports about £10 billion a year, we would eliminate our trade deficit...

Our share of the main manufacturing countries' exports rose from 7.9 per cent in 1985 to 8.7 per cent in 1990, reversing 40 years of steady decline. Growth in UK value added per employee in the Eighties was second only to Japan.

At the centre of these achievements lie some fine management teams. And at the centre of those management teams lie the product-design and production engineers who make it all possible: the "product" people, without whose skill and ingenuity (the definitive meaning of "en-gineer") manufacturing industry simply could not exist.

But they need to be singled out and motivated. We need a sort of engineering "Oscar" for a whole range of product-design and production success, awarded annually, giving immediate recognition. Just like their entertainment counterparts.

And the rewards can be just as great, both to the individual and to the companies that employ them. The literally billions of turnover our leading companies, like ICI or BOC or Rolls-Royce, generate are all product-based.

Properly done, an "extra 1 per cent of world trade" should by no means be outside our grasp. (Coupled with other factors, like a possible crash programme for ensuring all engineers and sales people do properly understand the principles of business, so they can perform in the financial, as well as the product context, but that is a separate issue.)

Yours sincerely, B. C. J. WARNES (Managing Director), Business Dynamics Ltd. 13 Blackheath Village, SE3. March 30.

To buried merit . . . From Mr Russell J. Malloch

Sir, The valuable work carried out by

English Heritage in setting up public memorials to eminent men and women from this country was recalled in your report relating to the blue plaque for Charles Morgan (photograph and caption, March 26). These plaques add interest to places which are often unremarkable by recording the emergence of what became great talent from the setting of an ordinary street.

The 90th anniversary of the creation of the most prestigious of all British honours, the Order of Merit, falls on June 23, 1992. The Order was established by King Edward VII, and its annals contain the names of many people of distinction: naval and military commanders such as Kitchener, Haig and Mountbatten; politicians of the standing of Lloyd George, Churchill and Attlee; scientists and Nobel laureates such

as Adrian, Florey and Blackett. Others members of the Order include Holman Hunt. Ben Nicholson and Henry Moore as representatives of art; literary men of the standing of Thomas Hardy, John Galsworthy and T. S. Eliot; Elgar,

the world of music; Bertrand Russell. the philosopher, Frederick Ashton, the choreographer, Edwin Lutyens, the architect, Baden-Powell of scouting fame; and many more. Several members of the Order

Vaughan Williams and Britten from

have already been commemorated by public memorials, located in places from Westminster Abbey to remote rural hamlets. To mark this 90th anniversary, could not English Heritage, with the active participation of corresponding bodies in Scotland, Wales and Ulster, set up some form of memorial in the city, or town, or village of birth 150-or-so members of the Order appointed since 1902?

Such a project would serve two purposes - lasting testimonial to outstanding public service and professional achievement and additional interest to towns and villages throughout the country, from Portsmouth (birthplace of George Meredith) to Whittinghame in East Lothian (Arthur Balfour) and Tenby in Pembrokeshire (Augustus John). Yours faithfully.

R. J. MALLOCH. 11 Falkland Street, Glasgow. March 27.

Christians and Jews

From Mr Hyam Maccoby

Sir, Piers Paul Read (Saturday Review, Books. March 28), says that "the Jewish leaders ... ordered the stoning of Stephen, tried to murder St Paul and, according to the account of Josephus, took advantage of the absence of a Roman governor to arrange the judicial murder of James the Just".

In fact, Josephus says that the Jewish religious leaders (who, from the context, can only be the Pharisees) strongly opposed the murder of James, which was brought about unilaterally by Ananus, the High Priest (Antiquities, xx. 201). Similarly, the Pharisees opposed the High Priest's attempts to condemn Peter (Acts 5) and Paul (Acts 23).

The High Priest in all these cases was acting as the appointed repre-sentative of Roman power, he had no religious authority among the Jews who regarded him as a mere ceremonial official, who, besides being a collaborator with the Roman invaders. was also a heretic (being a Sadducee).

These cases also throw light on the cases of Stephen and of Jesus himself. The Gospel of John makes it quite clear that the alleged Sanhedrin trial of Jesus never happened, and that Jesus was condemned by the High Priest alone after an interrogation.

The unhistorical stereotype of Jew-

Plea from Sverdlovsk From Mr J. I. Morris

Sir, In the light of Bernard Levin's

remarks ("What about the workers?", March 30) on Mrs Likhoda's appeal for advice on setting up her business in Sverdlovsk (letter, March 9), I thought that your readers would like to know that I have today written to Mrs Likhoda to invite her to visit Britain as our guest, to learn how to establish a successful small business.

Mr Levin is right to stress that it is help with the basics which is needed; we are also preparing guidance for others in Mrs Likhoda's position which we shall publish in Russian

ish religious persecution of Christians makes it difficult for many Christians to grasp, or assess in its true proportions, the historical reality, which is the Christian persecution of the Jews.

Yours faithfully, HYAM MACCOBY, Leo Baeck College, 80 East End Road, N3.

From Mr Andrew Wilski

Sir. Piers Paul Read's eloquent riposte to certain Jewish voices is clearly marked by Christian humility, but above all the historical controversies one point ought to be persistently emphasised in disputes between Christians and Jews, which is that no persecution, cruelty or hatred towards the Jews or any other people could stem from the true Christian doctrine which at its very heart, and without any compromise, has the commandments of love, forgiveness and tolerance.

The real causes of "Christian" misbehaviour towards the Jews or other people were always national, political and economic while Christian teaching, of its very nature, invariably moderated such reactions. This also explains the Jewish tropism towards Christians and the fact that a great majority of Jews have lived and survived among Christians. Yours sincerely

ANDREW WILSKI.

4 Berkeley Road, Mount Sion, Royal Tunbridge Wells, Kent.

and distribute to new entrepreneurs in the countries of the former Soviet

Union. These practical steps are part of this institute's general programme of assistance to those in central and

Eastern Europe who are wrestling with the problems of moving to a market economy. Yours etc.

J. I. MORRIS (Chairman, General Practitioner Board), Institute of Chartered Accountants in England and Wales, PO Box 433, Chartered Accountants Hall, Moorgate Place, EC2. March 31.

Adoption and the voluntary sector

From Miss Dora Bryan and others Sir, Although we are all in the "public eye", most people will not know that all of us, in one way or another, have experienced adoption first hand — whether as parents or as

children. This year marks 100 years of adoption by NCH (National Children's Home). Over the century NCH has found happy and loving families for over 8,000 children and the charity is proud of its role in the development of adoption practice.

Adoption - Reviewing the Record, a report produced today to mark the anniversary, has confirmed what we already knew from personal experience — that the role of an agency like NCH is vital in the adoption process. Support and help is needed if the most straightforward

adoption is to be a success. When you remember that nearly all of today's adoptees are children with very special needs - the abused. the battered, the emotionally damaged and the severely disabled - the need for these services becomes even more obvious. Many adoptions simply would not work without such

The government rightly demands that post-adoption services should be offered to ensure that adoptions work and that children who have already suffered rejection once in their young lives are not subjected to the trauma

of a repeat experience.

Invariably, however, it is the voluntary sector which carries the financial burden. The £8,000 fee paid by local authorities is simply not enough: NCH spends on average a minimum of £13,000 per child to ensure a successful adoption. After 100 years of learning about adoption. NCH is in a position to know what is needed for the future if children who cannot be cared for by their birth parents are to be successfully adopted

The new government should take a hard look behind NCH's success. amend the national guidelines accordingly and be prepared to back them up with the cash necessary for all agencies to do the job properly.

Yours sincerely, DORA BRYAN, GEORGE COLE. JUSTIN FASHANU, JOAN LESTOR. DAVID STEEL NCH, Central Office, 85 Highbury Park, N5. April 1.

Early poll tax

From Mr G. H. Townend Sir. You reported on March 27 or councils collecting direct debit poll tax instalments earlier to improve cashflow and some borrowings.

A single yearly poll tax payment in advance makes savings both in interest and collection charges for the council. Many councils already offer a reasonably generous discount to the poll tax payer to compensate for loss of interest - bringing advantage to both parties.

Yours faithfully. G. H. TOWNEND, 2 Southside, Church Hill, Ironbridge, Shropshire. March 28.

Saving graces

From Mr Geoffrey R. Jackson

Sir. In her article on graces and favours (Life & Times, March 27), Libby Purves quotes: "O Lord, grant that we may not be like porridge. stiff, stodgy and hard to stir; but like cornllakes, crisp, fresh and ready to

There's a Scottish version which reads: "O Lord, grant that we may not be like comflakes, lightweight, brittle and cold, but like porridge, warm, comforting and full of natural

Yours faithfully, GEOFFREY R. JACKSON, 29 Constable Court, Chaseley Drive, Chiswick, W4.

From the Reverend Canon D. G. Richards

Sir, At luncheon I use the grace, "God bless this bunch that munch this lunch." Geoffrey Fisher, on his appointment to the see of Chester, was given only one piece of advice by his predecessor: "Only say grace when potatoes are served."

Yours faithfully, DEREK RICHARDS, The Rectory, Llandudno, Gwynedd, March 27.

From Mrs M. E. Berry

Sir. A notable omission from the article is the "Selkirk Grace" with its meaningful message to all Scots. Some hae meat and canna eat.

And some wad eat that want it: But we hae meat and we can eat. And sae the Lord be thankit.

("Meat" in this context being one's daily food!) Yours faithfully MARGARET E. BERRY. 20 Park Crescent.

Harrow, Middlesex.

Business letters, page 25 Sports letters, page 30

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number -(071) 782 5046.



COURT CIRCULAR

BUCKINGHAM PALACE April 1: The Queen received the Bishop of Gloucester (the Right Reverend Peter Ball) who was introduced into Her Majesty's presence by the Rt Hon Kenneth Baker (Secretary of State for the Home Department and did homage upon his appointment. The Secretary of State for the Home Department administered

the Oath. The Right Reverend John Waine (Clerk of the Closet to The Queen and the Household in

Vaiting were in attendance. His Excellency Mr S. M. Tuita and Princess Pilolevu Tuita were received in farewell audience by The Queen and took leave upon His Excellency relinquishing his appointment as High Commissioner for Tongs in London.

The Duke of Edinburgh, Presi-

dent. Central Council of Physical Recreation, chaired the Annual General Meeting followed by a meeting of the Executive Committee, at the National West-minster Hall, Old Broad Street, London EC2.

His Royal Highness, Honorary Member, this evening attended a Dinner to mark the thirty-fifth anniversary of the Tiger Club at London House, Mecklenburgh Square, London WC1.

Brigadier Miles Hunt-Davis was in attendance.

The Prince Edward, Trustee of The Duke of Edinburgh's Award, this morning attended the Finance and Administration Committee Meeting in Hobart House, Grosvenor Place, London SW i and later gave a Luncheon at Buckingham Palace. His Royal Highness, Chair-

man, this evening held a meeting of The Duke of Edinburgh's Special Projects Group Buckingham Palace

The Princess Royal, President, the Missions to Scamen, departed from Royal Air Force Lyncham this morning to undertake engagements in Antwerp. Her Royal Highness, Honorary

Air Commodore, later returned to Arr Commodore, taler returned to Royal Air Force Lymcham, was received by the Station Commander (Group Captain D. Adams) and was presented with a donation for the Save the Children Fund. Mrs Charles Ritchie was its

KENSINGTON PALACE April 1: The Prince of Wales. President, Marine Conservation Society, this evening gave a Reception in aid of the Society at Kensington Palace.

Dinners

Foundation for Science and Technology Sheffield University, presided at a lecture and dinner discussion of the Foundation for Science and Technology held last night at the university. Dr Eoin Lees, Mr Peter Ibbotson and Professor Ian Fells also spoke.

High Sheriff of Surrey The Lord Lieutenant of Surrey and Mrs Thornton attended a dinner given by Colonel and Mrs James Malcolm last night at County Hall, Kingston upon Thames, in honour of the High Sheriff of Surrey and Mrs Lee-Suere. The Chairman of Surrey County Council and Mrs Brigstocke were among the

Royal Institute of British Archineus Mr G. Oldham, Chairman of the Northern region of the Royal

College, Greenwich on Friday, June 12, at 2.30pm. All are

welcome. Those wishing to attend should contact Head of Defence

Studies (RN), Royal Naval College, London, SE10 9NN.

The infant son of Mr Eric and the

Carole Keig

Christening

Captain Adam Wise.

Wilson)

(Mrs Gordon

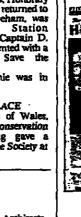
Today's royal

Queen Elizabeth the Queen Mother will attend a reception given by the Battle of Britain Memorial Fund at the Savoy A service of thanksgiving for the life of Carole Keig will be held in the Chapel of the Royal Naval

The Princess Royal, as President of Save the Children Fund, will attend the Children in Cities grand final reception at Mer-chant Taylors' Hall at 6.15.

Casa

Hon Mrs Koops was baptised
William Quintin Eric at The
Crypt Chapel. Palace of Westminster, yesterday by the ReRichard McLaren. The go narents are Mrs Christian Brodi Mrs Charles Goodall, Mrs Josepa Kelly, Mr Francis Gilbert, Mr John van Kuffeler and Group



TO DAILY SKERER TO Institute of British Architects, presided at a reunion dinner held last night at Durham Castle for past chairmen and past presi-dents of the Northern Architec-

Savile Club The Savile Club held a Discussion Dinner at 69 Brook Street on Wednesday night at which Mr Martin Gilbert spoke on Chur-chill. Mr Roger Smith was in the Chair and 104 Savilians and

Service dinner

tural Association.

St Nazaire Society The 50th anniversary dinner of the 5t Nazaire Society was held last night at the Royal Duchy Hotel, Falmouth. Mr Michael Burn presided. Viscount and Viscountess Falmouth and Admiral P. Garibal, French Defence Attaché, were among those

engagements

Rosanna della

(née Curling) A service for Mrs Rosanna della Casa will be held on Wednesday, April 29, at 3.30pm at St Mary's Church, Old Amersham,



Queen's visit to memory lane

By ROBIN YOUNG

TODAY the Queen, accompanied by members of the Royal Family, will be able to take a guided tour of her life to date. They will be attending a private preview of the Victoria & Albert Museum's exhibition, Sovereign, which opens to the public on Friday.

The show, arranged at high speed and relatively low cost to celebrate the 40th anniversary of the Queen's accession to the throne, is the most ambitious exhibition ever devoted to the life and work of a ruling monarch.
Viscount Norwich, curator of the exhi-

bition for its designers, the Royal College of Art, said yesterday as finishing touches were put in place: "People flocked to see the Tutankhamun show which was about a dead king. Now they have an opportunity to see an equally spectacular one centred on our own living Queen."

The exhibition, occupying three of the

V&A's largest rooms, has 40 purpose built displays with over 1,200 exhibits and 500 photographs. Among the ob-jects on show which have never been displayed to the public before are the

Venice, 1725; Hans

the Franks and Holy Roman

Emperor 801-14, Aix-à-Chapelle

(?), 742 (?); Giovanni Casanova,

Christian Andersen, Odense, Denmark, 1805; William Holman Hunt, painter, member of the Pre-Raphaelite Brother-hood, London, 1827; Emile Zola,

novelist and critic, Paris, 1840:

Max Ernst, Surrealist painter and sculptor, Brühl, Germany,

Anniversaries

BIRTHS: Charlemagne, king of DEATHS: Honoré Mirabeau,

Queen's coronation gown and robes, eight complete settings from the gold plate dinner service used at state banquets. family photographs including snaps taken by the Queen herself, a selection from the Duke of Edinburgh's personal collection of cartoon originals relating to the Royal Family, and the new Commonwealth mace and 50 goblets designed by Professor Gerald Benney which are to be presented to the Queen in October by the Royal Anniversary Trust.

The latest in infrared technology will provide every visitor to the show with sound effects and commentary in English, French or German through a lightweight receiver which keeps pace with their progress through the displays. The sound effects used include the Queen's broadcast from Buckingham Palace as a young girl, the radio announcement of her accession, the Coronation broadcast from Westminster Abbey, recordings from Commonwealth tours, and popular

music of the past four decades.

The exhibition has been arranged in ten months at a total cost of about £1.5 million, though the items on display are

worth "hundreds of millions" according to the organisers. "It would not have been possible," said Jocelyn Stevens, rector of the Royal College of Art, "had not so many people, including particu-larly the Queen herself, been ready to lend us such fabulous objects to put on show.

One room is devoted to the royal art collection, including paintings by Van Dyck, Stubbs, Landseer and Gainsbor-ough and drawings by Poussin and Leonardo da Vinci. The Queen's personal taste in art is reflected in the contemporary pictures, including paintings by Alan Davie, Sidney Nolan and Ivan Hitchens, chosen to hang on the walls of a suite at Windsor Castle redesigned by Sir Hugh Casson in 1960.

Rooms at Windsor, Balmoral and Sandringham have been recreated with-in the exhibition by Paul Dyson, using the Queen's furniture, paintings, decora-tions and carpets. The Windsor room even has a model corgi which appears to breathe in its sleep.

The exhibition will continue until Sep-

tember 13 with an admission price of E6, and concessionary rates.

Birthdays today

Sir Jack Brabham, racing driver, 66: Mr Linford Christie, athlere. 32; Air Marshal Sir Geoffrey Dhenin, 74; Captain Sir Richard Dobbs, Lord Lieurenant of Co Brown, former chairman, Alli-ance Building Society, 88; Sir Christopher France, civil servant, 58; Miss Catherine Gaskin, author, 63; Mr Raymond Gubbay, concert promoter, 46; Sir Alect Guinness, actor, 78; Viscount Hambleden, 62; Mr Barry Hills, racehorse trainer, 55; Sir Ian

Hunter, impresario, 73: Miss Penelope Keith, acuess, 52: Sir Peter Lazarus, civil servant, 66; Sir Peter Middleton, civil servant, 58; Sir Robert Munro, former president, Senate of Fiji, 85; the Marquess of Northampton, 46; Major-General C.J. Popham, 65; Mr M.G. Rizzello, sculptor and coin designer, 66; Sir Denis Rocke, former chairman, British Gas. 68; Lord Skelmersdale, 47; Vice-Admiral Sir Hugh Thomp-son, 61; Miss Sue Townsend, son, 61; Miss Sue

Forthcoming marriages

Mr J. Cornisi and Miss C. Singer The engagement is announced between John, son of Mr and Mrs E. Cornish, of Bishopstone. Seaford, East Sussex, and Claire. daughter of Dr and Mrs G. Singer, of Amberley, West Sussex.

DES JENSON

Mr P.G. Erhardt and Miss S.J. Procter The engagement is announced between Philip Erhardt, of Esher, Surrey, and Sally, daughter of Mr and Mrs Gordon Procest, of

Groombridge, East Sussex.

Mr C.J.G. Fforde
and Miss G.R. Forge
The engagement is announced
between Charles John Graham,
only son of Colonel J.P.I. Fforde. CBE, of Johannesburg, South Africa, and the Lady Jean Fforde, of Brodick, Isle of Arran, and Gillian Rosamund, only daughter of Mr John Forge, of South Cerney, Gloucestershire, and the

late Mrs Margaret Forge. Mr R.F.T. FitzPatrick and Miss C.A.N. Miller The engagement is announced between Robert, elder son of Colonel and Mrs C.S. FitzPatrick. of Dedham, Essex, and Clare, twin daughter of Mr and Mrs Michael Miller, of Kensington,

Mr J.P. Flindall nd Miss S.A.H. Duggan The engagement is announced between Jeremy, eldest son of Mr and Mrs RW.S. Findall, of

Radlett, Hertfordshire, and Sarah, only daughter of Mr and Mrs R.T. Duggan, of Wahon-on-Thames, Surrey.

Mr I.C. Grant and Miss J.M. Segar The engagement is announced between Ian Charles, elder son of Mr John Grant, of Ashford, Middlesex, and Mrs Sylvia Northwood, of Ashford, and Jennifer Marian, younger daughter of Dr Alan Segar, of Woodstock, Oxfordshire, and Mrs Segar, of Bournemouth. Hampshire.

The Hon D.W.G. Guest and Dr J.L. Polgiase
The engagement is announced between David, son of the late Lord Guest, of Graden, and of the Lady Guest, of Edinburgh, and Jarie, daughter of the late Mr E.B.J. Polgiase and of Mrs Beth Polgiase, formerly of Rottingdean and-now of Westmander.

and now of Weston-under-Penyard, Herefordshire. Mr J.P.P. Harwood and Miss S.E. Brown The engagement is announced between Jonathan, second son of Captain and Mrs Stephen Harwood, of Catherington, Hampshire, and Susan, youngest daughter of Dr and Mrs Michael Catherington,

Brown, of Bramhope, West Mr I.B. Hendersen and Miss V.C. Raikes The engagement is announced between Iain, younger son of the late Mr Thomas Henderson and

tate Mr Inomas Henderson and
of Mrs Henderson, of High
Laggary, Rhu, Dunbartonshire,
and Victoria, second daughter of
the late Mr Robin Raikes and of Mrs Raikes, of 3 Denham Green Place. Edinburgh. Mr A. Karimjee

and Miss M. Alam The engagement is announced between Azim, son of the late Dr Shokat Karimjee and of Mrs Munira Karimjee, of London, and Mitra, only daughter of Mr and Mrs Bashir ul Alam, of Dhaka, Bangladesh.

...,

LEGAL NOTICES

Mr N. Le Cornu and Miss L. Aye Manng The engagement is announced between Nicholas, son of Mr and Mrs Basil Le Cornu, of La Marquanderie, Jersey, and Lorraine, eldest daughter of Mr and Mrs R.M. Aye Maung, of

Epsom, Surrey. Mr P.S. Morrisscy and Mrs C.E. Roberts and Mrs C.E. Novers

The engagement is announced between Paul, elder son of Dr and Mrs Declan Morrissey, of Snodland, Kent, and Caroline, daughter of the late Mr Colin Clarke and of Mrs William Hamphill of Tubon Association

Hemphill, of Tubac. Arizona. Mr J.P.R. Rylands and Miss J.M. Cox The engagement is announced between James, younger twin son of Lieutenant Commander and Mrs David Rylands. of Burcombe, Salisbury, and Jennifer, daughter of Mr and Mrs Harry Cox, of Devonshire,

Bermuda. Mr R.B. Savage and Miss S. Linell and Miss S. Linell
The engagement is announced between Richard, elder son of Mr Stephen Savage, of Stadhampton, Oxfordshire, and Mrs Anne Randolph Dyer, of London, SW7, and Sasha, daughter of Mr and Mrs Marcus Linell, of London, NW3.

Mr M.A. Wenham and Dr T.C. Thomson The engagement is announced between Michael, son of Dr Alan Wenham and the late Mrs

Sheila Wenham, of Sunburyon-Thames. Middlesex, and Trinette, daughter of Mrs Irma Thomson and the late Mr Fred Thomson, of Cape Town, South

Marriages

Mr T. Harry and Dr F. Gelder The marriage took place on Saturday, March 28, at Merton College Chapel, Oxford, of Mr
Timothy Harry, son of Mr
and Mrs William Harry, of
Abergavenny, to Dr Fiona
Gelder, daughter of Professor and
Mrs M.G. Gelder, of Oxford. The

Rev Mark Everitt officiated. The bride was given marriage by her father and was attended by Dr Lia Cristofoli and Miss Julia Farr. Mr Philip Davies was best man.

A reception was held at the home of the bride and the honeymoon will be spent in the Mr A.J. Nelson

and Miss F. Byron
The marriage took place on
March 28, at St Joseph's
Church, Millfield, Sunderland, of Alexander Nelson to France Byron.

The bride was attended by Elaine Lister and Saralie Nelson.

Mr Neil Herbert was best man. A reception was held at The Great Hall, Durham Castie. Mr R.M. Willan

and Mrs S.A. Tasney The marriage of Mr Richard Willan and Mrs Sara Tasney. of Barnes, London, eventually took place on Friday, March 27, 1992, at Richmond.

Surrey.

Royal Society
Dr Fran Balkwill of the Imperial
Cancer Research Fund delivered
a lecture to the Royal Society
yesterday at 6 Cariton House Terrace. Dr Anne McLaren, foreign secretary of the society, presided.

LEGAL NOTICES

Telephone 071 481 4000

ANNOUNCEMENTS

Telefax 071 782 7827

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	BIRTHS	1
the Hora a s bro ATC	VUO - On March 26th.: Lindo Wing, St Mary spital, to Erika and Mikke on. Max Henri Adam, ther for Eva. NISON - See Roberts, SCH - On March 31st.;	0
Del Ste Get HAL Tal Sto	seri - On March 231s.; ven. a son. Alexande xyge. L - On March 29th.; cyo. Japan. to Ashley (re cum) and Charles.	

somer for James and Natasha. IEMMINGS - On March 29th, to Kale and Piers, a daughter Entity Olivia Mary. Endly Ollvin Mary.

LANE - On Tuesday March
31st 1992. br Ailson (nice
Odell) and Simon. a daughter
Grace Ollvin a sister for Amy
Louise and James Simon.

MONCKTON - On March
11th 1992. to Homeyra and
John, a daughter. Sabrina
Catherine Mary.

ROBERTS - On March Sh., at
U.C.H. to Jill and Aubrey. a
daughter, Isabel.

ROYDEN - On March Son
1992. to Lucilia and John, a
1992. to Lucilia and John, a

sister for James and Natasha

Maude.

SEARLE - On March 10th
1992 in Norwich lo
Christina (née Ramage) and
Adam. a daughter. Daisy
Clementine.

Clementine.

STROUD - On March 30th, to
Caroline (née Ramsay) and
James, a son, Henry James
lan, a brother for Thomas.

STUDHOLME - On March 24th, in Madrid, to Joa (née Thompson) and Andrew, a son. Edward William Gilfred. DEATHS

BARLING - On March 28th.
Mary Elizabeth. MBE MA.,
Peacefully at her home in
Altrick. Deughter of the late
Seymour Barling FRCS and
Clady's Barling and dear
stairs of the late Michael and
of Tony. She founded the
Ravenshill Wootland
Reserve. Memorial Service at
Altrick Church on May 2nd
at 11 am. Donations in her
memory if desired please to
St Mary's Church. Altrick or
Worcestershire. Nature Worrestershire Nature Conservation Trust Ltd., Lower Smile Farm, Smile Hill, Hindlip, Worcester WR3 BILTON - On March 30th, Jeanifer Elizabeth (Jenna) aged 27 years, at the Royal aged 27 years, at the Royal Sturrey County Hospital after a short illness. Funeral at St Mary's. Stopham. West Suesex, at 2 pm Saturday April 4th Flowers if desired or donations either to: The New To London Project or Imperial Cancer Research Fund c/o The Family, 11 Stopham House.

DEATHS EGERTON - On April 1st 1992, Mariorie Gregori, beloved wife of the late Lt. Cot. Scrope Egerton H.L.I. Much loved mother of Serah. Susie and Katharine, grandmother and great-remember. Much loved mother of Serah. Susie and Katharine, grandmother and great-grandmother. Funeral Service Monday April 6th at 2.50 pm Hindon Partin Church. Family flowers only. Donations, if wished. In the divided between the Motor Neurone Disease Association and South Wills Family Support Service, c/o G.E. Johnson Funeral Directors. 41 High Street. Shaltesbury.

GOODWIN - On March 30th, suddenly at home, John aged 64, dear faither of John and Richard, much loved grandiather and dear brother of Beity. Funeral Service at 51 Mary's Church, Nantwich, on Monday April 6th at 10.30 and cremation at Carmountside, Stoke-on-Trent. Family flowers only.

GOTCH - On March 30th.
Elizabeth 'Billy' Certrude
(sée Smithi. dearity loved
mother of Linnet. Shella and
Adam, grandmother of Amy.
Ben. Luciano. Emma, Orion.
Ruhy and Jack. Service at
Putney Vale Crematorium
3pm Monday April 6th.
Family Bowers, but if deshred
donations to Talking Books
for the Stind.

KOLBERT - On March 28th
1992, peacefully at home in
Keele, Staffordsture, after a
long Ilmess, Mary Oréc
Campion), the beloved wife
of John, Funeral Service and
cremation at Newcouldunder-Lyme Crematorium
on Monday April 6th at 5mm.
No flowers by resented talease. on Monday April 6th at 5mn. No Bowers by request please, donations if desired to the Lauksemia Research Foundation. 43 Great Ormond Street. London WCLN 3JJ. The Interment of the cremated remains will take place later at Hughendon Parish Church. Enguiries to Marsh & Son Funeral Directors. Friagraviood Road. Newcastle. Staffordshire, lef: (0782) 717019.

NELSON - On March 31st. peacefully in Lymington, LL Col. H.O. "Bill" Nelson R.T.R. (Reid.) aged 82. Husband of Elizabeth, father of Robin, Philippa and Nilid., Funeral Service at Bournemouth Crematorium on Friday April 10th at 2.30pm. Family, flowers only, densitions if desired for Lymington Hospital Nurses may be sent c/o F.W. House and Sons F/D. Lymingtons F/D.

PALMES - On Tuesday March
Sist, puncehilly in her steep
at Red House. Syrepham.
Your thoughts and prayers
please for Margie Palmer
met Benson). much loved
wife of the lake Rev. Roy
Hatchard Palmer. former
Ractor of Preston Capes and
Cogenhoe. Northants: Loved,
admited and now misted by
soms. desughter-in-laws,
grandchildren. family and
friends. Funeral Service at St.
Peter's Church. Brackley.
2pm Friday April 10th,
followed by brivate
cremation at the Counties,
Cremation at the Counties,
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PENLEY - On Stinday March.
29th, Marion Stella. D.S.M.
(Zambia). aged 83. dearly
loved sister and aunl. A
Service of Thambsgiving
following private cremation.
at St. Margaret's Church.
Leckford Road. Oxford. at
3pm on Tuesday Abril 7th.
Donations in Bey of Bowers
to R.L. Brondey & Son.
Magdalene Street. Criord.
for St. Margaret Horase
Settlement. Bethnal Green.

Settlement. Bethnal Green.
PMHLIPS - On March 28th in
hospital. Dr. Stuart Montage
PhD (MED) BSC (hons)
"Polly" will be grantly
missed by wife Arme and
daughter Charlotte. Family
flowers only please, donations if desired to: Friends of
The East Sturrey Hospital.
Rednill. Funeral Service
enquiries to W.A. Truelows &
Son Lid... (081) 642-8211.

BHLLAI - On March 31st 1992 Son Ltd... (081) 642-8211.

PILLAI - On March 31st 1992.
peacefully at home. Sir Narayana Rachavan Pillel.

K.C.L.E... C.B.E... L.G.S. (vehred). Padma Vibbusan. Formerly Secretary Ceneral. Ministry of External Affaira. Government of India. Dearly loved by his 301s. Romble and Ray, by his daughters-in-law. Nilm and Sulbuli, and by his grandchildran. Nisha. Rabhil. And and Priva. Privale cremation on Monday April 6th at 2.30 pm at Golders Green Crematorium (West Chapel). No flowers pieses.

No flowers please.

POLLOCK - On March 30th, suddenly in hospital. Eric John Frank Polick, in his 72nd year. A loved and joving Brend and father. The funeral will be held at Beckenham Crematorium. Elmers End Road. Beckenham, Kant. at 11.30am on Wednesday Abril 8th. Flowers please to H. Copeiand & Son Ltd., 9 Bromley Road. Beckenham. Kent. BRS 2NT. by 9.30 am or donations to Athol House. The London Chester House. 128 College Road, London SE19.

DEATHS SMITH - On March 30th, all home in Brighton after a long liness, William George (Bill), aged 68 years. Bejoved husband of las. Well known figure in the Book Trade for many years and founder and Editor of the successful mail order book enterprise Bibliophie. Funeral Service on Monday April 6th at the Downs Crematorium. Bear Road, Brighton at 2.30 pm. Family Rowers only but domailons if desired planes to Copper Cliff Hospics. Redhill Orive. Brighton. All encotines to W.A. Stringer and Son, 12 Kensington Gerdens, Brighton. bei: Brighton 603806,

SMITH - On March 28th, suddenly. Dennis William aged 61 years. of Callow End. Worcester. Beloved husband of Patricia and a devoted father and grandfather. Puneral Service at Worcester Cathedral on Tuesday April 7th at 12 noon. Family flowers only but donations piesse. If desired, to The Worcester Cathedral Restoration Fund c/o A.V. Band, 41 St. Nicholas Street. Worcester.

VESEY-FITZGERALD - On March 25th 1992, peacentuly after a long and courageous right, Miriam, aged 80 years, only daughter of Affred and Mary Stevens, widow of Brian, mother of John and Jennifer, and much loved grandmother, stater and friend. Private grandino service, Family Howers only by request, but departies, it desired, to The Salvation Army c/o H.C. Patrick & Co., 36 East Street, Farnham Surrey G19 7TP, bit (0252) 714884. Service of Thanksgiving at St. Thomason-the Bourne, Farnham, at 20m on Monday April 27th.

WATSON - On March Sist 1992. peacefully in hospital. Rear Admiral John Garth. C.B., beloved husband of Betty. Funeral Service at St. John the Bandst Church. Shedifield, at 11.46 am on Tuesday April 7th.

MEMORIAL SERVICES LU-NEEDHAM - A Memorial Service will be held for Lu-Needham Gwel-Dian BA PhD (1904-1991) Emerium Fellow of Robinson College, Cambridge, on Subruday May 2nd 1992 at 2,30 pm in Robinson College Chapel.

IN MEMORIAM -GITTHIGS - Robert 1911-1992. A Celebration of his Life in Poetry and Music will be held on Tuesday April 28th 1992 at 11 am at St James' Church. Piccadilly. London SW1. LEGAL NOTICES

politician and orator, Paris, 1791; Richard Cobden, "The

Apostle of Free Trade", London,; 1865; Samuel Morse, painter

code of that name, New York, 1872; C.S. Forester, novelist, Fullerton, California, 1966;

Georges Pompidou, President of

Argentinian forces invaded and

occupied the Falklands, 1982.

France 1969-74, Paris, 1974.

HOLDENGS LINETED
ON MEMORERS VOLUNTARY
COLUMNATION
COMMEMORY VOLUNTARY
COLUMNATION
COMMEMORY NUMBER 233 2882

NOTICE TO THE CREDITIONS
NOTICE TO THE CREDITIONS
NOTICE TO THE CREDITIONS
OF CHARGE AND COLUMNATION
OF CHARGE

LEGAL NOTICES

distribution.
The company is able to pay all in improvement in full.
Deted 26 March 1992
Richard Victor Verburgh Setchim
Louidable 1 Louid

Contour Packaging Limited on Receivership and Liquidation) NOTICE 16 HEREZEV CIVEN that the Creditors of the above named company are required on the before the 6 May 1998 to send their rayess and addresses and particulars of their debts or claims and the names and addresses of their solicitors of any to D J Pallen, the Liquidator of the active send the names and of their solicitors of any to D J Pallen, the Liquidator of the active their solicitors of their solicitors of their solicitors of their solicitors are personally, to come in zend prove Deer said class of calms at such time and place as shall be specified in such motice, or in default between the place as shall be specified in such notice, or in default thereof they will be excluded from the baseful of any distribution made before such debts are acrowed. Dased this 27th day of March 1992 O. J. Pallen, Liquidator.

D. CINDALE & CO. LIMITED Registered number: 1644220. Nature of business: Carpat Wholeseler. Trade classification: 15. Daile of appointment of administrative receivers: 27th March 1962. Nature of person appointing the administrative receivers: David Admin

IN THE HIGH COURT
OF JUSTICE
NO. 0010885 OF 1991
IN THE MATTER OF
AMAZENG PICTURES
COLOURVISION LIMITED
AND IN THE MATTER OF
THE RISCLIFENCY FILLE 1988
IN SCOTTAGE WITH RISCLIFE
DAVID LAWWINT MOTION. A
LICENSE TOWN FROM 100
COLUMNIA CONTROL PROSE STORY
OF MESSES TOWN RISCLIFE
FRENCHEL SEMESTIN, MOTION STREET
AND SEMESTIN, ROLL 194
AND SEPONDER ROLL FOLL
STREET, ROLL 194
AND SEPONDER ROLL OF THE
AND SEPONDER ROLL OF TH was gapotated Liquidator of the above congany by the creditors under Section 139 of the Insol-vency Act 1986 on S March 1992. D L Morgan - Liquidator

D L Moryan - Liquidator

1936 JCHT LINGTED

THE INSOLVENCY ACT 1986
NOTICE IS HEREBY CIVEN PROPERTY IN THE INSOLVENCY ACT 1986 That a meeting of the creditors of the above Lagood Company with by the Insolvency Act, 1986, That a meeting of the creditors of the above Lagood Company with the above Lagood Company with the Lagood Lagood Company of the above Lagood For the Party Act ago. The Company of the Insolvency Company of the Act of Party Party Lagood Company of the Act of Party Party Lagood Company of the Act of Party Party Lagood Company of the Act of the Act of the Party Lagood Company of the Company of the Act of the Act of the Party Lagood Company of the Company of th

No. 001497 of 1992 IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION ELIS & EVERARD PUBLIC LIMITED COMPANY And in the Major or The Companies Act 1985 NOTICE 19. HEREBY COVEN in the Order of the High Court of Justice (Chancery Division) dealed 16th March 1992 confirming the reduction of the capital of the above-animed Company from ET.000,000 to ECS-590.200 and the Minute asproved by the Court showing with respect to the capital of the Company as altered the Major and Company as altered the Secretary of Companies on Sixt March 1992. UATED this 2nd day of April 1992. Harmsond Suddards (Refugal) Empire House 10 Piccaelly BRAINFORD BDJ 31R.

No COLS42 of 1992

No 001842 of 1992 IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION IN THE MATTER OF BROMSCHOVE BROMSCROVE
INDUSTRES PLC
IN THE MATTER OF
THE COMPANIES ACT 1986
NOTICE IS HERELY CIVEN
that the Order of the High Coun had the Great of the High Court of Justice Chancery Divisions dated 23 March 1992 confirming the reduction of the Ghare Premium Account of the above harmed company by £16.377.390 was registered by the Resisters of Companies on 25 March 1992. Macris Egg & Ellison Chickers Reduction of the Company Street Birminghams, 83 2.78 Series Birmin

CONSELLTANTS PLC

1 and
1 and
1 THE MATTER OF

THE COMPANIES ACT 1985
Notice is Hereby Given that a
Puttion was on the 3rd day of
March 1992 investment to hier
Moissty's High Court of Justice
for the continuation of the cincellatified of the Share Putting
ACCOUNT of the above-named
Company. Account of the above-manuel Company of the above-manuel Company of the above-manuel Company of the Postson is diversed to be heard before the Postson is diversed to be heard before the Postson will be Reyal Courts of Justice Abouncery at the Reyal Courts of Justice, Strand, London WC2A 211, on Mendady the 13th day of April 1992.

Any Creditor or Sharwholder of the said Company destring to other said Company destring to other said Company destring to oppose the making of an Order for the complements of the said company of the said said said of the said said said of the said Selection of April 1992 ASHJUNST MORRES CRISS Proceedings House 5 Appoid Street Landon SC2A 2914.

Reference: SAW/COSSE, Solicious for the said Company

writer, 46.

LEGAL NOTICES

NOTICE of resolution for payment of capital payment of the Companies Act 1965 their 1. the above memor company (the Companies Act 1965 their 1. the above memor capital fer the purpose of acquaring for own shares be purchase.

2. The amount of the permissible capital payment for the shares in question is £75,000

3. The dayment for the shares in question is £75,000

4. a statutory declaration and suddines' report required by section 173 of the Companies Act 1965 are available for inspection at the Companies Act 1965 are variables for inspection at the Companies Act 1965 are statuted to the companies of the companies are considered of the Companies and control of capital another for payment under section 176 of the Companies Act 1965 for an order prohibiting the payment.

Detect 300 March 1992.

Colin Bater

Company Secretary.

Company Secretary. . Notice of appointment of Administrative Receiver Administrative Receiver Fewer/SROS LIMITED Registered number: 2396896. Trading name A Mangyaen, Nature of Business Restaurent. Trade classification: 49, Date of appointment of administrative receivers: 27 March 1992. Name of person appointing the administrative receivers: Lloyd Banks Pic. John Administrative Receivers: Roberts and 1 C Powell, Office holder new COSS28 end CO7852. Adding: Price Waterhouse 9 Bond Court Levels 123 284.

Notice of Appointment of Administrative Receiver TOWER HERTAGE.
HOTELS FLC.
Residenced number: 1996518. Tradition names: The Rowal Hotel Street Venchester Hampshare 8025 888. The Course Heat Street Venchester Hampshare 8025 888. The Course Neuroland Fold Cold. The Course Neuroland Fold Cold. The Course Neuroland Fold Cold. The Course Venders Bearls St. AGM, Oct. Labout Resident Cold. Labout Resident Homeland Windows Hotel Cold. Labout Resident Homeland 1992 882. Nature of business: Hotel and catering Two desautheatisms 47. Dath of appointment of administrative receivers: 25 March 1992. Nature of person appointing the administrative receivers National Westminster Park 1992. Sept. Sch. Administrative Park 1992. Sept. Sch. Administrative Park 1992. Sept. Sch. Address: Stoy Hayward 8 Bates Street London Wild 1DA. No CO2244 of 1992
IN THE HEGH COURT
OF JUSTICE
CHANGERY DIVISION
IN THE MATTER OF
ASSOCIATED BRITISH
CONSULTANTS PLC Notice of asponsimists of Administrative Receiver
A BUCKETF & SON LINETED Registered accepted 607336.
Tracking name: A Bucket & Son Linete Linete Linete And plumbing employer Electrical and plumbing employers to the control of the

Notice of appointment of Administrative Receiver The Administrative Receiver The Administrative Receiver The Administrative Receivers Planting of Donateses. Financial Consultants. Trade classification: 38, Date of expolarity 25 March 1952. Name of person appeariting the administrative receivers: Loyda Bank Pic. John Administrative Receivers O C Horafied and R March 1952. Name of Donates Receivers of the Administrative Receivers O C Horafied and R March Critice Robies non-Cuspsys and Corpozation Administrative Receivers (C Potential and R March Critice Robies non-Cuspsys and Corpozation Price Valuationse 9 Beng Court Leeds 151, 2831.

THE INSOLVENCY ACT 1986
MYTEX LIMITED
Notice is hetchy siven, purpount to Section 98 of the knownat to Section 98 of the knownat to Section 98 of the knownate of Section 98 of the knowtexty Act 1986, that a meeting of the credition of the show-hamast company is to be beld at Maxdov House 57-341 Chapel Street Salford Oir Macchester MS 3.77 on 15 April 1992 at 2.30 pm for the purposes mamitioned in Sections 99, 100 and 101 of the said Act. Notice is allowed by Section of the month of Section 985-20a of the Indianatory Act 1986 that M A Precente of Levy Gee, Chartered Accountants. Mandov House, pursuad to Section 98 of the shows 17-341 Chapel Street. Esilord. Of Manchester MS 3.77 a qualification of a said insulation for the shows 1800 of the shows of 1800 of the shows 1800 of the resonantly resure.

Proofes to be used at the meeting manufactor of the comment o

LEGAL NOTICES The insolvency Act 1986
No 6849 of 1991
In The High Court of Instice
In Section of Secti

THE INSOLVENCY ACT 1986
FERGUSON
INVESTMENTS LIMITED
(IN LIQUIDATION)
Notice Insuring given that 1
Room Brethy on 25 December 1
1991 by the Secretary of State for 1
1991 by the Secretary of State for 1
1394 and Industry.
All creditors are hereby invited to prove their debt by established by 28 April 1992.
Debtot this 26 March 1992
R Santh, Lignidator

THE INSOLVENCY ACT 1986 FEROUSON & GENERAL INVESTIGENTS LIBRATED NOTES IN ACCUPATION NOTICE IN ACCUPATION OF A CONTROL OF **BOX NUMBER** REPLIES SHOULD BE ADDRESSED

BOX No. . C/O THE TIMES P.O. BOX 484, Virginia St. London E1 9DD

Answers from page 20

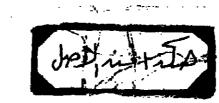
QUISQUOUS (c) Difficult to deal with, ticklish, kittle, of uncertain origin: "Being unconscionably biased with his opinion in quisquous and difficult matters."

GRIFFONAGE (b) Writing that is hard to read, hack's illegible scribble, from the French griffoner to scrawl: "We hastened to pack up our trampery, and, among the rest, my 600 pages of griffonage."

CHIONABLEPSIA

(c) Snow blindness, from the Greek chass snow + ablepsia mability to see "Apart from fronthite, hypothermin, chiomablepsia, and general debility, she was an advertisement for the robust activity of

AMYGDALATE (b) Made of almonds, from the Greek ampulate an almond: "An Amygdalate is an artificial milk or physick-drink, made of blanch'd almonds and other



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mingham ngham Donet Edith Marjorie In Barns, Greater Winifred Mild of Caterba

Ronald Sleap. 1

DAY APRIL 2 1992

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Mr. 4.3. News

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OBITUARIES

Prince George Galitzine, businessman and Russian historian, died in Belgravia, London, on March 31 aged 75. He was born in Tiflis, now Tbilisi, Georgia, on cial family friend. May 3, 1916.

GEORGE Galitzine dressed and spoke like an English gentleman. The courtesy with which he invariably behaved was equally English. But his heart belonged to Russia. The Russian blood that ran through his veins could scarcely have been purer. His mother was a direct descendant of Catherine the Great. while on his father's side the Galitzines and the Romanovs could argue with one another over which family had the longer pedigree.

In 1919, when George was three, the Galitzines had to leave Russia swiftly in the wake of the revolution. They went, with little more than the clothes in which they stood, on a British ship first to Odessa, then to Italy and eventually to Paris, which appeared to be the natural place of asylum for Tsarist refugees. The Galitzines decided otherwise and opted for Britain as the country most likely to give their young family a proper education.

Prince Vladimir Galitzine began by farming, none too successfully, in Surrey. He found much more success with a high class antiques shop specialising in Russian objets, and George's public school fees, first at Lancing and then at St Paul's, were sometimes rendered in paintings. Russian dancers began visiting the Galitzine house and started George Galitzine's lifelong love of the ballet. Among the non-Russian dancers Pat (Anton) Dolin became an espe-

A scholarship took Galitzine to Brasenose and while he was at Oxford he was awarded the medal of the Royal Humane Society. In 1936 he was on holiday in Scotland when an aircraft crashed close by at sea. Galitzine, a powerful swimmer, took to the waters and rescued the pilot. A short period in journalism, including a spell on The Sunday Referee, was interrupted by the war, when he was commissioned in the Welsh Guards and spent most of his time in intelligence as a "Whitehall warrior". Good use was made of his six

European languages. In 1943 he married Anne-Marie von Slatin, by whom he had two sons and a daughter. The marriage was later dissolved.

After the war George Galitzine had a chance to develop his diplo-matic and entrepreneurial skills. He worked for six years in India and Pakistan, part of the time under the aegis of the Conservative govern-ment minister Walter Monckton. before joining Plessey in 1953 as sales manager. In the late 1950s his name was linked with the ice-skating star Belita, who was appearing in the musical Damn Yankees. But a proposed marriage was suddenly

Instead, in 1963 George Galitzine married in the Russian Orthodox Church in Rome Jean Dawnay, former Dior model and familiar panellist on the television show What's My Line?, who was just

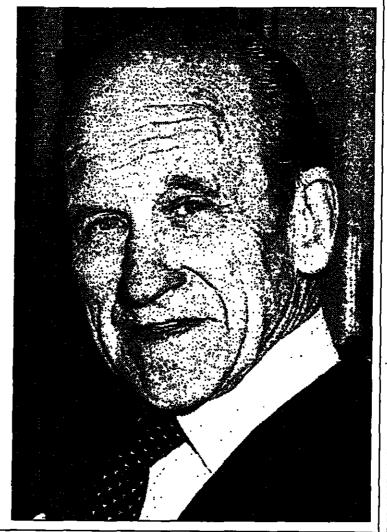
beginning to make a name for herself as an actress in plays such as A Hatful of Rain. His most successful business venture came with Rank in the early days of the Xerox copying machine. He helped establish offices in France and Italy before in 1961 he made his first return (for Rank) to the Russia he had left so abruptly over forty years before.

PRINCE GEORGE GALITZINE

Thereafter he missed no opportunity to return to his native land. The best of these came after his retirement from British Steel in 1974. He first took a group of businessmen there but soon realised cultural tours could be rather more interesting. His deep knowledge of Russian history and art suddenly came to the fore and he found himself in great demand as guest lecturer from companies such as Serenissima and Jules Verne. The outcome was Imperial Splendour: Palaces and Monasteries of Old Russia, published last year and swiftly translated into French, German and Italian.

In Russia itself, and especially in St Petersburg, George Galitzine became something of a returning hero. He was regularly called "Tovaritch Kniaz" (Comrade Prince), a fairly contradictory form of address which gave him much pleasure.

His daughter, Katya, by his second wife, now lives in St Petersburg and is closely involved in the arts there. Galitzine was in St Petersburg at the time of the coup against Gorbachev and was immediately placed before the TV cameras as a man who had consistently helped reopen those windows on to the



WINNIE WOOLDRIDGE

Winnie Wooldridge, née Winifred Mason Shaw, who represented Britain in the team championships of international tennis and later became a Scottish international golfer, died of cancer on March 30 aged 45. She was born at

Clarkston, Glasgow, on January 18, 1947.

THAT exemplary adornment of British and international tennis affectionately known as Winnie or "Fred" was a stout-hearted competitor who never felt sorry for herself and never complained about her luck - qualities never more evident than they were in the brave last 14 months of her life after the discovery of a brain tumour that was ultimately terminal. Had her character and career been summarised in terms of a school report she would have effort and achievement plus marks for conduct and neatness.

Winnie's mother was twice Scottish champion and her father was a journalist. In 1964 and 1965 she won British junior championships in singles and doubles and from 1966 to 1972 she played for Britain. In the world team championship for the Federa-



tion Cup she won nine out of 13 singles and six out of ten doubles and in the Wightman Cup contest against formida-

won one of her six singles and

one of her five doubles. For most of this period she was tucked in behind Ann ble United States teams she Jones and Virginia Wade at

the head of the British rankings. Although seldom one to make a fuss, Winnie occasionally found it necessary to take a stand. Proudly Scottish, she demurred when a Greek umpire introduced her as "Shaw, representing England," during the 1969 Federation Cup tournament in Athens. The umpire turned to her for a confirming nod but she shook her head. He tried again, assuming she had mis-heard him. Whereupon she walked to the umpire's chair and told him. politely but firmly: "I'm Scottish and I am representing Great Britain, not England."

She reached the Wimbledon singles quarter-finals unseeded in two consecutive years, 1970 and 1971, and advanced to the 1972 doubles semi-finals with her compatriot, Joyce Williams. She also contested Australian sin-1971 and shared runner-up honours in two French doubles finals: the mixed in 1971 and the women's in 1972.

She was probably at her best in doubles, especially with more boisterously extrovert partners whose flamboyance was never allowed to get out of hand. Winnie had a dry wit and a penchant for telling one-liners. There was no non-

sense about her and no nonsense about her tennis. Her partnership with that bubbling humorist Pat Pretorius was a particular joy because they had so much fun together. Much of this was at their own expense. Both had good backhands and volleyed well but tended to live dangerously on the forehand and enjoyed their adventures on that

achieved even more had she been given a touch of arrogance and had not been such a delightful human being. Despondent after a Federa-tion Cup defeat she confided to The Times that she did not think she was cut out for the higher reaches of the game. She was reminded of the thousands of contemporaries who had yearned for her career and the lifestyle she had achieved, and the lifeover the world. That second point was demonstrated in an embarrassing way — at least for the hospital — by the unprecedented cargo of flowers that came her way after an exploratory operation in Jan-

uary of last year. Winnie was quintessentially Scottish in her reluctance to suffer fools gladly and in her sense of duty and

decorum. In her relations with the press she was guarded and laconic but blunt and honest. Occasionally, especially in Paris, she was entertained to dinner by The Times but, when escorted back to her hotel, always made a point of stopping at some pavement cafe and buying two coffees and one cognac. She insisted on that. It was her equivalent of a formal thank-you note.

Winnie would have When her tennis career was over she became a familiar figure on the Wentworth and Worplesdon golf courses. She achieved an extraordinary handicap of plus 3 and played for Scotland. But she kept in touch with tennis, coaching British juniors and refereeing an inter-club tournament that, inevitably, ran like clockwork. In all this she had the support of her husband Keith, who himself had ten leading tennis players from 1964 to 1969.

Ultimately Winnie's composed, unflinching response to her illness attracted incredulous admiration from all those caring for her and from the host of friends gathered around her. That was typical. She was never a lady to throw a tantrum about a bad call. even on match point.

GRANVILLE WASTIE

Granville Wastie, GC, who won the Edward Medal flater translated to George Cross) for rescuing one of his brothers from a gasfilled well in 1929, has died aged 89. He was born in Oxfordshire on October

29, 1902,

GRANVILLE Wastie won his Edward Medal for his persistent bravery in going down into a well full of poison gas. after two of his brothers and another man working there had been overcome by the fumes. The incident hap-pened on November 25. 1929, at North Leigh, Oxfordshire. Wastie's two brothers, Hector and Stanley, both bricklayers, were completing the brickwork on a new well, which was 30 feet deep and three feet wide, when Hector was overcome by gas and fell unconscious into 30 inches of water at the bottom. His brother Stanley went to his assistance, but he suffered the same fate, toppling into the

Another workman, George Broughton, then attempted to descend the well by rope, but passed out halfway down and had to be hauled to the surface. Granville was fetched to the scene from his farm and, after tying a handkerchief over his face and roping himself, he descended the well and succeeded in bringing Stanley, alive, to the surface. He then went down a second time and brought up Hector who, however, was found to have drowned after



inhaling fumes. For his courage in going down the well twice, in extremely hazardous circumstances Wastie was awarded the Edward Medal. which was gazetted in June 1930. Born in Oxfordshire, Gran-

ville Charles Wastie was educated at Witney Grammar School and worked as a builder from 1916 to 1922 before taking up farming. During the second world war he served in the Home Guard. He retired as a farmer in 1974 and was awarded the Queen's Silver Jubilee Medal in 1977. Along with other holders of the Edward and Albert Medals, Wastie was invited to exchange his award for a George Cross in 1971 and his Edward Medal was presented to the Ashmolean Museum.

He was married with two

APPRECIATION

Clarence Wright

CLARENCE Wright (obituary March 21) did indeed cultivate his garden during his retirement to Alderney, but this was not his only activity. Amongst other work in the community, he also became a committed and influential member of the Alderney Music Society. In recognition of this work, after ill health forced Clarence to relinquish his duties, the society made him an honorary life member.

One of the duties of this office was to represent the society as the Alderney delegate on the co-ordinating committee of the Channel Islands Music Council, a posnon he held for some ten years. His contribution to the development of the council was immense, drawing on first hand practical experience from his days as a professional musician, together with the intimate knowledge which Clarence had accumulated in dealing with all aspects of the music business.

Council meetings were never dull when Clarence was in attendance. Time after time, whilst making an observation on some serious issue, that



present to helpless mirth.

Mel Davison

LANG HANCOCK

Langley George Hancock, pros-pector and iron ore magnate, died on March 27 aged 82. He was born on June 10, 1909, in Perth, Western Australia.

IN 1952 Lang Hancock did not expect anyone to believe he had accidentally found vast deposits of high grade iron ore in the Pilbara region of Western Australia's desolate North, so he kept the discovery to himself for ten years.

When at last he began to investigate how the find might be exploited, he did so cautiously without revealing its location. The mining industry scoffed. What did a sheep farmer, an amateur prospector, know about iron ore? State and federal governments ignored him: was he not aware that Australia had no iron ore deposits worth mining?

Single-handed, Hancock pursued developers and buyers overseas for another ten years. By 1974, when Hamersley Iron was fully operational, its new towns, ports and railways had transformed the Pilbara specracularly and Hancock was one of the richest men in his country.

Politicians and businessmen. affronted by his rasping no-nonsense style, called him the "Rogue Bull", but most Australians by then called him the King of the Pilbara and he

did not mind that at all. Hancock spent his early years on a sheep station called Mulga Downs which sprawled over nearly three-quarters of a million acres. The family also owned a half million acre cattle station in the Hamersley Range. His playmates until the age of eight were aboriginal children, his nearest neighbours 50 miles away. His father sent him to Hale School in Perth which retains today a reputation for fostering academic excellence and open-mindedness.

Hancock the individual surfaced early. He rejected his father's advice to study law and elected to farm the land his grandfather had carved out a hundred years earlier. But prospecting fascinated him too, and early in the 1930s, while hunting dingoes, he found a curiously bluestreaked rock. The family used it as a door stop for years unaware that it was raw blue asbestos. That find led him with an old schoolfriend. Peter Wright, to his first mining venture - an asbestos mine at Wittenoom. Years later, sued by employees, Hancock refused to accept that asbestos fibres caused a form of lung cancer. Even if that were true, he said, no one could make omelettes without breaking eggs.

In 1938 Hancock drove 1,000 miles from Pilbara to Perth. He

and Llangwyfan in the diocese of

Church of Scotland



had to mend 17 punctures and overhaul the gearbox on the way. I was 60 miles from water when the starter-motor jammed and I had to mend that too. I decided then and there the only way to move around this country was to fly."

When he bought his first aircraft Hancock joked that prospecting by air left no tracks for competitors to follow. Bad weather during a flight in 1952 forced him down between the inhospitable 300ft ridges of the recalled: "The drive took six days. I Turner River Valley and he saw, for

the first time, rust red stains seeping down from the crags. Months later, when he explored the area on foot, Hancock found his iron Eldorado. Lang Hancock was a man of intense and rough passions towards

friends and enemies alike. He neither smoked nor drank and showed little interest in personal possessions apart from his fleet of five aircraft. He gave generously but anonymously to charities, supported a secession movement for Western Australia and founded an extreme right wing political party which withered. More recently, his determination

to speak his mind honestly and his intolerance of those who chose not to agree with him ("eco-nuts and communists") put him seriously out of step with the environmentally conscious 1980s and 1990s. He once told a radio interviewer that half-caste aborigines should be directed to live only in the Outback where: "I would dope the water up so they'd become sterile and breed themselves out. I'm not talking of killing anyone. These people are no good to themselves and this is a practical. humane way to deal with them."

He seemed genuinely astonished and hurt that his announced dream of using nuclear explosions to blast new harbours and pulverise the ore

- now earning royalties of \$10million a year - was damned and ridiculed nationwide.

Life changed in startling fashion for Hancock in 1983 when he married for the third time. His bride, Rose Lacson, was a Phillipine-born model aged 37. He was then 76 and he built a \$A30 million house for her called Prix d'Amour. Rose boasted last year that her husband still chased her around the bedroom when he came home from work. "I baby him." she

Until late last year, when he underwent arterial surgery in the United States, Hancock's personal drive seemed undiminished. His final, perhaps most controversial, international business deal was a barter arrangement four years ago with Romania's Nicolae Ceausescu. swapping iron ore for railway stock. The transaction outraged governments and seriously dismayed longtime friends. To those who protested that Ceausescu was a tyrant who ruled by murder, Hancock replied brusquely that he did not believe them.

He is survived by his wife, Rose, and a daughter of his late second wife, Hope.

Appointments

Admiral Sir Alan Grose.

Latest appointments include:

Captain N. E. Rankin, RN, to be promoted Rear Admiral and to be Commander British Forces Falkland Islands, in succession to Air Vice-Marshal P. G. Beer, in August.

Mr D. Dreher, on promotion to

Command Secretary, HQ United

The following to be chairmen of district health authorities within the North West Thames Regional Health Authority:

Mr Derek Bueknail (North West Hertfordshire HA), Mr Philip Hendry (South Bedfordshire), Mrs Jenny Hughes (Parkside) and Mr Stephen Manhews

Legal Judge Heather Steel in he a member of the Judicial Studies

razor sharp wit and persiflage would come to the surface. which was delivered with impeccable timing reminiscent of his days working with Tommy Handley, and consequently reducing everyone

In whatever project Clarence became involved, he approached his task with considerable diligence, and always revealed himself as the true professional. Clarence's advocacy, on behalf of Alderney's thriving musical community, has meant that the island is a richer place because of his endeavours.

ON THIS DAY 1973

him.

This was the first of Red Rum's

victories in the Grand

National. He won the lowing year carrying 12 stone, and after two years as runner-up, for a third time in 1977 by twenty-five lengths.

GRAND NATIONAL

FIRST AND SECOND EMERGE WITH EQUAL HONOUR

By Jim Snow, Northern Racing On Saturday at Aintree the Grand National, run for the last time under the Topham flag after a reign of 136 years, produced a finish so spectacu-lar and dramatic that one was still rubbing the eyes an hour later in disbelief at the result.

The bare bones of the 1973 Grand National, run in a time nearly 19 seconds faster than Golden Miller's record, are that Richard Pitman on Crisp was beaten three quarters of a length by Red Rum with L'Escargot, winner of two Gold Cups, 25 lengths away third. Seventeen of the 38 finished, and there was one fatal fall, that of Grey Sombrero at the Chair. Spanish Steps was fourth, Rouge Autumn fifth, Hurricane Rock sixth, and Proud Tarquin seventh.

This was a race in which truthfully it can be said that the first and second emerged with equal honours, as did the jockeys. Brian Fletcher, on the winner, and Pitman on the gallant second. Had the distance of the race been four miles 846 vards instead of four miles 856 yards Pitman on Crisp would have pulled off the

The scorching pace Crisp set from the third fence was too much for all but Red Rum. There were superb jumps from Crisp at Beecher's both times. Even after three miles and a half he was still bowling along in front as though the 12 stone

£29.846 first prize.

on his back weighed no more

than a bag of feathers. No horse can keep this up under top weight was the general feeling, but Crisp and Pitman had other ideas. Over the Melling Road for the second time and with 28 fences behind them Crisp still had a good 30 lengths to spare over Red Rum, while far back L'Escargot was making up his ground but with no chance of catching the two in front of

Fletcher, who won the 1968 Grand National on Red Alligator, takes up the story: "When I was 25 lengths at least behind Crisp at the Melling Road. I thought I could never get to him. At the last fence I was still 20 lengths behind, but then I could see Crisp was beginning to tire. On the long run in I thought I might catch him, and this I did some 20 yards before the winning post." At the Elbow, on the long

run in. Crisp was still in command, but in the last 100 yards he started under his big weight to wander to the right, and the concession of 19 lb to Red Rum proved just that little too much. In spite of his ordeal Crisp had recovered completely from his exertions yesterday, and in the words of his trainer, 'Never left an oat."

Result: Grand National Chase 3.15: 1. RED RUM (9-1 jt. favourite); 2. CRISP (9-1 jt. fav); 3. UESCARGOT (11-1).

Mr James Bidwell-Topham. the Liverpool derk of the course, has been found guilty by the stewards of "gross negligence" because they considered that he altered the marking of the course between the times of the first and second divisions of the Coronation Hurdle on Friday without informing the stewards, offici-

als and riders. Three weeks later he was cleared by the stewards of the Jockey Chib who accepted further evidence that no breach of the relevant rule had taken

Latest wills

Latest estates include (net, before tax paid): Mr Kenneth George Theobald.

of Hitchin, Herts £1,688,687. Mrs Winifred May Whyte. Dolphin Square, London SW1.....£841.785. Mrs Constance Margery Fryer, of Birmingham......£681,592. Mr David Gordon Harrocks, of Longham, Dorset £1,902,495. Mrs Edith Marjorie Pollard, of

Ordination and Induction Hale Barns, Greater Manchester The Rev David J Smith to Dysart. Inductions The Rev Marjory A MacLean to 11.053,678 The Rev Michael D Scouler to

Church news Church in Wales

The Rev William Gray from St Columba's, Kirkintilloch to Re-Diocese of Llandaff The Rev Paul J. Bennett, Curate of Tylorstown with Ynyshir, to be lief, Irvine. Vicar of the Parish of Llanwynno. The Rev James Hosir from Burra Isle with Tingwall to Ardrishaig with South Knapdale. Diocese of St Asaph The Ven John S. Davies, Arch-The Rev Robert J Mellis from deacon of St Asaph and Vicar of Tarbat to Shapinsay. Mold to be Rector of Llandyrnog

> The Rev Alastair Brown from Glenmuick, Ballater. The Rev James Campbell from St James, Ayr. The Rev Charles A Duncan from Heriot with Stow St Mary of The Rev Walter A Lyall from Gartocham, Kilmaronock.

Retirements

University news St Andrews

Honorary degrees are to be conferred on the following: LLD: Mrs Mary Robinson, President of the Irish Republic. DLin: Ms Wilhelmina Barns-Graham, artist; Professor Rosalind Mitchison, Scottish historian; Ms Fay Weldon, writer.

DSe Professor Louise Johnson, David Phillips professor of molecular biophysics and pro-fessorial fellow, Corpus Christi College, Oxford: Professor Brenda Milner, neuropsychologist: Baroness Warnock, formerly Mistress. Girton College, DD: Professor Jane Dempsey Douglass, ecclesiastical historian.

Vice-Admiral R. T. Newman to be Flag Officer Plymouth, Naval Base Commander Devogport Commander Central Sub Area Eastern Atlantic, and Commander Plymouth Sub Area Channel, in succession to Vice-

assistant under secretary, to be

Kingdom Land Forces, from

Princes, statesmen, aristocrats and workers celebrate a true gentleman of a nobler age

Earl Spencer is laid to rest amid the dust of centuries

There was a sense of the feudal about Earl Spencer's funeral yesterday, of ancient rites played out by the vestiges of an old order. Father of the Princess of Wales he may have been, but in Great Brington he was lord of the manor, and his last journey was to the family vault to join 19 generations of his ancestors.

No day is better than another to leave this life, but the daffodils might as well be waving among the weathered gravestones, the early spring sun enlivening the warm ironstone of a Northamptonshire country church, and the sheep grazing in an adjoining meadow. The steady knell of the church bells pierced the morning air of the village, thatched, near and kempt in the way that estate

Earl Spencer's cortege of seven black limousines crawled at walking pace up the estate road from the big house at Althorp, preceded and followed by Range Rovers full of plain-clothed police. His daughter's striking of the highest possible marriage in the land has its price. In the first car his widow and second wife Raine, Countess Spencer, sat with her stepson. Charles, who finds himself the ninth earl, and his

wife Victoria, now chatchaine of

In the second car, his daughters Sarah and Jane, and in the third his daughter Diana, sombre in black broad-brimmed hat and black suit hehind tinted windows. Beside her sat the Prince of Wales, who had dashed up from London by helicopter after a seemingly important meeting, and who was about to dash back again to take tea with the Crown Prince of Bahrain. The cortege drove through the lord of the manor's entrance at the back of the churchyard of St Mary the Virgin, so that the mourners could decant out of sight of the crowd of tenants, villagers and newsmen crowding the gates.

Traditionally, the master was not to be watched at his devotions. On this occasion, however, many of the 200 places in church were reserved for workers and tenants of the Spencer estate. Francis Sitwell, son of Sachaverell, whose roots are deep in Northamptonshire, joined the congre-gation, as did Nigel Lawson, a more recent resident of those parts. The Earl's first wife, now Mrs Frances Shand-Kydd, was noticeably absent, as

wise engaged appearing on Spanish On the grass outside lay wreaths in the yellows and whites of spring, one from the Queen, the Duke of Edin-burgh and the Prince of Wales, one from the Queen Mother, but none so

was his second mother-in-law, the nov-

elist Barbara Cardand; she was other-

poignant as a bouquet of lilies and sweet peas bearing the message: "I miss you dreadfully, darling daddy, but will love you forever - Diana." Death is the final arbiter of all argument, from which the Spencer family has suffered of late. The service was determinedly directed at family unity, at thanksgiving rather than mourning.

at brightness rather than gloom. They sang bright hymns: the 23rd psalm. Praise My Soul the King of Heaven, and Onward Christian Soldiers. The earl's son was to have read the lesson. but appeared too overcome. His place was taken by Sir Robert Fellowes, the Queen's private secretary and a son-inlaw of the eari.

Lord St John of Fawsley, a family friend, reminded the congregation that there were bickerings in every family. Birds twitter and peck in their nests, even when they are gilded ones. But love is not so easily disarmed. Johnny (Spen-cer) loved all his family, but had a special affinity with the Princess of Wales." It was due to his second wife's

devoted nursing during a serious heart attack 14 years ago, Lord St John said, that the earl had been able to experience the proudest moment of his life, walking up the aisle of St Paul's with Diana on his arm.

"He was in many ways not a 20th century figure, not even a 19th century one, but an illegal immigrant from the 18th century, when the aristocracy lived fully and at ease with their neighbours. He was the perfect gentleman, but one never afraid to speak openly about his emotions. The words of love were on his

As the oak coffin, surmounted by a spray of daffodils, was borne out to the rousing strains of I Vow To Thee My Country, the Princess of Wales and Countess Spencer, who had sat on opposite sides of the church, walked out supporting each other.

A smaller cortege moved through the front gate of the church, past a crowd of 150 silent villagers and an army of photographers constrained behind crush barriers, on its way to a private cremation attended only by the earl's widow and children.

In the next few days, they will raise a flagstone in the floor of the church's Spencer family chapel beneath its bat-tery of self-confident family monuments, its 400 Spencer coats of arms, and its ceiling resplendent with banners and hatchments, and into the vault they will lower Earl Spencer's ashes to join the bones and mortal dust of five word about Johnny Spencer in Great



The Princess of Wales arriving with the prince for her father's funeral. The congregation was told that their wedding was Earl Spencer's proudest day

Much of Britain will have rain

Bush in plea for \$12bn aid package

Continued from page 1

cally inadequate". Mr Nixon argued that real leaders fought to make unpopular causes popular. Mr Bush also timed the announcement to eclipse a major foreign policy speech demanding expanded aid which Bill Clinton, his likely Democratic presidential challenger, delivered 30 minutes later in New York.

Mr Clinton said that Japan and Germany should be made permament members of the UN security council, and that Japan should pay a larger share toward the cost of the UN peacekeeping operation currently deploying in Cambodia. The Arkansas governor claimed credit for finally prodding Mr Bush into action. Fending off reporters' questions, Mr Bush insisted his package was no "Johnny-come-lately thing", and had involved months of diplomatic effort.

The president's demand for more resources for the IMF came one day after the fund endorsed Russia's economic reform plan and signalled that it could become a full member eligible for loans of up to \$4 billion a year within matter of weeks.

Ministers fall out, page 14

UK firms stick by charities

Continued from page 1

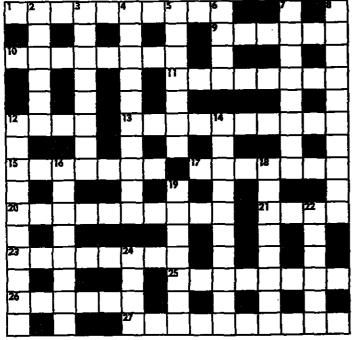
cent, without it it was I per cent. Granada Group tops the list of the highest risers with an increase in donations of 500 per cent to £600,000. Of the risers, News International was second with a 275 per cent increase to £1.8 million, and Cadbury Schweppes third with a 170 per cent increase to £417,000.

Esso UK is the key company which has reduced its charitable giving by the largest amount — down 54.6 per cent to £1.59 million — ac-cording to the survey. Whitbread's giving dropped 51.4 per cent to £428,443.

Companies giving services. tions in kind are also on the increase. This was confirmed by the Confederation of British Industry which said yesterday that an increasing number of UK companies were releasing employees to undertake part-time community and charitable work.

Raine. Countess Spencer, and the ninth earl after the service

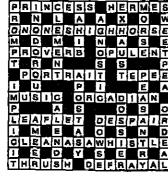
THE TIMES CROSSWORD NO 18,882



ACROSS

- l Time on one's hands? (5-5). 9 Lying in waiting for the morning
- 10 Something by Plato about the hoi polloi (8).
- 11 Maintain liquor is a gift (8). 12 Earth needs a drink (4).
- 13 Tedious bend was keen to get round it (4-6).
- 15 Tree lights captivated boy (7).
- 17 A dish for the King, one's Emperor (7). 20 Wilde's Lady of the Lake? (10).
- 21 Vagrant nearly discovered in car

Solution to Puzzle No 18,881



- 23 Looks for parthenogenesis ini-tially among flies (8).
- 25 Punishment is swift (8).
- 26 College leaver, we hear (6).
- 27 Halcyon piece written by Arch-bishop (10).

DOWN

- 2 From tree, chorus of birds will keep sounding (2-4).
- 3 Canvas ripped as insult (8). 4 One without partner beginning to feel more depressed, under the
- 5 Regular sound under the bed-clothes? (7). 6 Vigorous shower, it is said 4).
- 7 Act includes a spot of opera (8). Pest jolly depressed by Death Row, perhaps (10).
- 12 Craftsman giving with pen (4-6).
- 14 The first person to play Tom Thumb is a star (5.5).
- 16 They flag, having to run up and down so much (8).
- 18 Taking top off butter, thickly spreads the biscuits (3). 19 China seems in disarray (7).
- 22 Broadway there's a place to 24 Stop somewhere in Ireland (4).

Life & Times section

A daily safari through the language jungle. Which definitions are correct? By Philip Howard

QUISQUOUS a. Granulated wheat flour b. Whomspever e Perplexing
GRIFFONAGE a. The era of drago b. Iliegible scribble c. Raking the soil

CHIONABLEPSIA AMYGDALATE

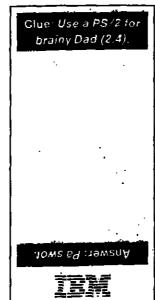
Answers on page 18

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AA Roadwatch is charged at 36p per minute (cheap rate) and 46p per minute at all other times.



MIDDAY: 1-thunder, d-drīzzis; fg-fog; s-sun; si-cleet; sn-enow; f-fair; c-cloud; r-rain Apocco
Alcrotiri
Alox, dria
Alox, dria
Algiers
Amet dm
Athens
Bahrain
Bangkok
Berbeds
Berrosina
Belgrade
Bermtz
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Brusapat
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Calvo
Cape Tin
Chicago*
Cologne
Cologne
Corpus
Dublin
Faro
Florance
Frankfuri
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Frankfuri
Genere
Glibralter
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Germany Dm.
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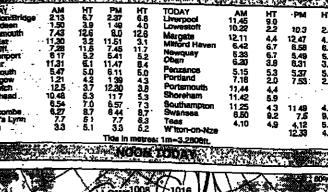
and showers. Scotland and Northern Ireland will be bright and sunny, with showers in some northern and eastern parts turning to sleet or snow, especially on high ground. Wales and northern England will be cloudy with showers. Southern England, after early fog, will be generally brighter, but there may be showers, some heavy and thundery. Outlook: drier, brighter and less windy, but still cold in places. 41 taliny min summy min shower was a summy min shower with summy min summy m

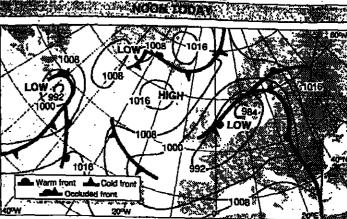
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LIGHTING OF TIMES London 7.36 pm to 6.31 am Bristol 7.46 pm to 6.41 am Edisburgh 7.54 pm to 6.38 am Manchester 7.47 pm to 6.37 am Penzance 7.56 pm to 6.54 am GLASGOW Yesterday: Temp: max 8em to 8pm, 5 (41F); min 6pm to 6am, 2C (36F). Rein: 24 to 6pm, 0.38in. Sun: 24hr to 6pm, nil.

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Half-price luxury hotel breaks: coupon inside

LIFE & TIMES

APPOINTMENTS The best managerial jobs over eleven pages



THURSDAY APRIL 2 1992

Sane and serene in a crazy world

In the hurly-burly of arena opera, José Carreras stands for old-fashioned

courtesies. Richard Morrison talks to the tenor on the eve of his London concert

he great tenor circus rolls back into town. Record companies shift mountains of compact discs into the shops, anticipating the bumper surge in sales that might turn a mediocre year into profit. Outside the arena, touts offering a pair of "good" seats near the back for £300 jostle with surly security guards, whose job is to clear a triumphant path for the star to walk from limousine to stage-door. Fans who worship The Voice crane for a peep at The Body. Did you get close to him? No, but I had my ribs bruised by one of his minders.

Inside, nervous minions check the humidity, the spotlights, the bouquets. The promoter reflects that, while £50,000 is a lot of money to pay one man for one night's work, many punters will have been tempted to subscribe to a whole season of concerts or operas on the strength of this evening. The present-day marketing of classical music is based on precisely this premise, and the stars know how to

exploit it.

Meanwhile, the star's sharpsuited managers huddle in corners, doing the deals: an American coastto-coaster in 1996; the primetime

link-up with Japan; the Australasian distribution rights to "Verdi comes to Vegas -The Movie". In the middle of

This outward appearance of glamour all this is the tenor himself: the reposiis the most tory of top Bs. simple passions and negative thing gigantic cheques. Enrico Caruso, the about my finest of them all. once memorably profession' defined a great tenor as "a big chest, a

cent memory, ten per cent intelli-gence, lots of hard work and something in the heart". Few of Caruso's putative heirs would be so frank. But tomorrow night at the show - and Carreras exudes modesty just as surely as he has "something in the heart" and a great deal in the larvnx.

Pavarotti may be unassailable as the plumply upholstered superstar - purveyor of gargantuan Hyde Park entertainments to hundreds of thousands in the rain. Domingo may be the tense and dangerous powerhouse, infusing moody mag-nificence into 90 different operation roles. But Carreras is the undisputed Mr Nice of this bizarre world: the svelte Spaniard with the midnight eyes and the smouldering smile that has branded many a

matronly heart. His story is the stuff of movies and will probably soon be one. He rose from the slums of Barcelona as an astonishing boy treble. Not many years later he was catapulted into the world's top opera houses as a credibly good-looking hero with a tenor voice of natural, silvery elegance. Then came disaster, five years ago at the zenith of his career. He was struck down with leukaemia and given a ten per cent chance of survival, a bone-marrow transplant and months of grisly chemo-

therapy. He looked death in the face: professional death, certainly; and probably the real thing too. During

no fan than this. Carreras not only survived but made a triumphant return: 150.000 fellow Catalans greeted his comeback concert in Barcelona. fragile. The real miracle was to come, as Carreras slowly regained his strength and his ranking in the musical world. Only his interpretaintensity, remained as a testament to the nightmare.

The true confirmation of his professional resurrection was the Three Tenors Concert in Rome on the eve of the World Cup final, when he fearlessly swapped top notes and trills with Domingo and Pavarotti. Carreras is, as the English conductor Sir Colin Davis aptiv put it. "a kind of Lazarus". Now he devotes much of his energies to the foundation launched in his name for leukaemia victims, which has already raised \$10 million (£5.8 million).

He was always perceived as the

about him. What was so absurd about the row earlier this year when Carreras, as director of this summer's Barcelona Olympics arts festival, was accused of snubbing Kraus — is that a more unlikely dabbler in backstage 'chicanery than Carreras would be hard to

Now he sits in a suite in the Hyde Park Hotel, seemingly unaware that the room looks straight out onto the site of a portly rival's greatest triumph. Does he like the direction in which operatic superstars have gone, away from opera houses towards big venues or the open-air, and towards rock-volume amplification and unbridled sales-

"I know that certain people, the purists, criticise all that. I respect their view. There are negative things; we are taking opera from its natural and original surroundings. On the other hand, without wanting to sound demagogic. I do believe that these large-scale and open-air concerts are gathering a new audience. I'm not saying we are missionaries, but we do a good

Carreras employs a similar argument to justify why he "wasted" his talent (as the snootier critics have it) recording an album of Andrew Lloyd Webber's songs. "This music has the same spirit as Puccini's. It. touches people, it will stay forever. It's music that you feel."

Of course the popular touch

that grim period he received 100,000 letters of support. Dozens of women offered up their own bone marrows. Greater love hath

But the matinée idol looked gaunt, wrung dry; his lovely vocal timbre was unspoilt but the voice sounded tions, newly infused with a gallows

> opera star whom God forgot when the dollops of egomania were dealt out a sane, serene and courteous figure in a business dominated by neurotics, histrionics and ungentlemanly conduct. The experience of the last five years has sharpened his objectivity, even about the media merry-go-round spinning crazily

> > in "serious music" circles for mixing ballads of gruesome sentimentality into his recitals. When he came under fire from the highbrow critics he produced a ringing riposte: "The world is full of men and women with humble thoughts and simple sentiments, and who shall despise them - for are they

not men and women?" This touching concern for com-mon humanity did McCormack no harm. In his hevday he owned 12 Rolls-Royces, and drank nothing

but the finest champagne. But then, once one starts delving into operatic history, the excesses of the present-day music business seem tame. Is the operatic scene today less healthy than in the mid-18th century, when 4,000 Italian boys a year were being castrated in the cause of art? Are today's singers more vain than Adelina Patti in the 1880s, whose contract specified the exact type size of her name in the billing? Are the tantrums and jealousies of present-day stars any more pronounced than they were 30 years ago, when Giuseppe di Stefano refused to appear at Philadelphia Academy of Music because an advertisement in the pro-

gramme had hyped up Franco

Corelli as "the world's greatest

not suddenly discovered by the always wanted its grandest operation present generation of singing stars.

John McCormack, the honeyfigures, their personalities, their figures, their personalities, their voiced Irish tenor who rose to fame rows, their fees: all these are expected to be larger than life. Otherwise the public feels cheated. If it wanted discretion and impeccable good taste it would have

booked tickets for a string quartet. When Caruso died, his wife remembered him thus: "He was made in large blocks of essentials. His humanity was deep, his hum-our was broad, his faith was high." Quite. Moderation never got any-body onto the stage of La Scala or the Met.

arreras seems to defy the rule: he is slight in physique, gentle in temperament. But he understands, perhans better than his rivals, the grandiose nature of the role he must play - simply because his life has measured the distance between public triumph and private catastrophe, and found them separated not by a chasm but by something as random as an excess of white blood cells.

We singers do not depend on our talent alone. We have our instrument inside us, and that instrument is affected by any physical, psychological or spiritual changes in our bodies or our souls. Sometimes you feel miserable inside, because your liver is not working the way you would like, or you have some big personal prob-

and its commercial benefits -- was The answer is that the public has lem. Yet you cannot show that. You sing Tristan. But certain roles lie on have to pretend that everything is better than ever, every time you go

José Carreras in Carmen at the Royal Opera House, Covent Garden, in 1986: "You have to pretend that everything is better than ever, every time you go on stage"

n stage.
That is Carreras speaking, but it Pagliacci. The great tenor must never appear less than exultant, even when he is portraying on stage a man about to face a firing squad. There is no room for subtle gradations of feeling when lungs and chest and larynx are exploding onto a top C.

But what of those all-important high notes? If Carreras, Domingo or Pavarotti lost theirs tomorrow, no amount of musicianship or charisma would save them: their travelling circuses of sharp suits and sycophantic acolytes would melt away as swiftly and gracelessly as thieves in the night. Wouldn't Carreras agree that those top notes have been given a status out of all proportion to their artistic worth? În fact, aren't they offered more in a macho than a musical spirit, as

symbols of virility?
"For certain audiences, yes, the top notes are far more important than they should be. On the other hand I understand the psychological need. A tenor who sings a high C is like a trapeze artist in a circus going for a triple somersault with-out the safety net. It's always a risk, and that risk thrills the crowd.

"A true artist takes risks, makes mistakes and learns from them. That applies to chosing repertoire as well. I know I'm never going to the edge of my limitations; if I don't try them I will never know if I can." Maria Callas, who knew all

about taking risks and making had only a certain number of top notes in them, and that these should be rationed meanly. Carreras, though Spanish, is less fatalistic. "It would be crazy to say that a striker in football only has a certain number of goals in him, so he should be careful not to score too many in one game."

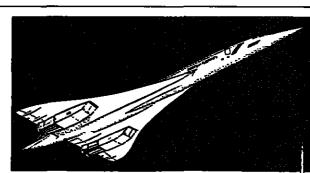
When will this striker hang up

his boots? "I would like to sing to the year 2000. Then I will be only Time enough to start a new life.

Meanwhile, the great tenor circus moves inexorably on. You know," says Carreras suddenly, "at the end of the day this outward appearance of glamour is the most sion." There speaks a man who has truly heard the silence when the

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TOMORROW Valerie Grove meets Sir Robin Day



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SUPERLATIVE TRAVEL 43 Woodhurst Road, London W3 6SS

Sounds off in the battle of the sexes

tenor"?

here were eight of us at dinner the other night and though we were properly interleaved boy next to girl round the table, such was the speed we split along the sexual fault-line dividing us that we may as well not have bothered with the careful placement. The ad hoc motion was to the effect that this house believes that men get on with relationships while women spend their time dismantling them like some car mechanic checking for bearing failure.

It has long been my contention that in the matter of the battle of the sexes Thurber usually got there first, and not least because he had the good wit to call his comic-strip dissertation The Battle of the Sexes. There is more truth in those few dozen scribbled frames than in any number of cheery self-helping (which is to say self-hindering) paperbacks called All The Things You Didn't Know About Your Man or glossy men's magazine articles entitled "Taming Your Wild Woman — An Owner's Guide". But, then again, contention is probably too strong a word for my real feelings about the battle, given that I've now decided that both it and the presumed grounds for its waging are as phoney as hell. Twenty years ago, when gay lib

was just getting into its noisy stride, there was a theory going the rounds which is, I guess, still buried among the politico-sexual baggage of al those of us who were at one time proud to be numbered among the Friends of the Loon Pant Rendered into its most facile form this proposed that because men can appreciate the aesthetic difference between a bunch of daffs and a wilting dandelion, there is therefore a "feminine" side to us. Equally the woman who dresses in soft silks to argue the toss at a board meeting is displaying her "masculine" side. Ergo, went the argument, men have something of the woman in their psychological make-up and vice versa. Ergo. further still, and strap yourself in right for a largish logical leap here,

we are all essentially bisexual. Indeed, I can clearly remember attending one college meeting at which a member of one of the more recherché Trotskyist factions rose to ask us why we were bothering to discuss the liberation of our brothers and sisters in gaydom, given that when the revolution came we would all be bisexual anyway. At this point, as I remember, I decided that there was politics and there was sexual politics and that I would be safer sticking with the sort which - as then constituted - involved

PRIVATE LIFE

John Diamond reflects on the dividing line

at the dinner table



throwing eggs at junior cabinet

ministers It was while trying to rationalise the male flower arrangers and the female tycoons with the fact that. deep as I might search, I could find no particular desire in myself to work a sexual split-shift system, that I came to understand about the

daffodils is not a function of my understand them?" it's "You're

gender but of my species: that I only saying that because you're a know women who are as competiman". Both parties usually affect tive as Schwarzenegger on speed doesn't make them diesel dykes but people whose list of annibutes includes female, heterosexual and

This thesis has served me pretty well through the years of sexual turmoil (mine and the planet's) and still I believe in my bones that men and women have more in common than they have dividing them; and that the battle of the sexes is no more than a series of skirmishes over the odd 5 per cent difference. The thesis can be misused, of course, not least by those smugly successful career women, for instance, who don't understand why battered wives stay at home getting battered when they could be out picking up useful non-executive directorships, or by those surly misanthropes who affect to believe female liberation means that slamming the office door in their secretary's face is a sign of egalitari-

an refinement. Less convincing still than the assumption that men and women are different species is its corollary: that men are somehow unknowable to women, and women to phoney war. men. If I've heard any phrase more
The fact is of course, that liking often than "Women, eh? Who can

this ignorance of the other to disguise laziness or stubborness or acts of gross insensitivity, and both parties are lying. Well, the male party is at least: I can't speak for the women, although I can take a pretty good guess. I do as many stupid male things as anybody, but at least I've given up pretending that I don't understand why women get angry or upset or petulant when I do them. Or, rather, I've given up pretending to myself. Because the fact is that the sexes support each other in this facade of otherness. We do it because it's convenient: whenever I say "Yes, lovely new soupbowls. darling" without looking at them I can blame my impolite indifference on my genetic programming which dictates that I can have no aesthetic

response to fine porcelain. The same implied excuse can be dredged up for not taking the dead flowers out of their vases, not putting my cereal bowl in the washing-up machine, not doing any of the closely-typed, three-page list of things I was given when I asked my girlfriend for examples

with which I could make this point. But then what does she know? She's a woman. And women just don't understand, you see.

DON CARLOS: David Pountney's new production of the Verdi opera for English National Opera opera tonight, Mark Dider conducts a strong cast in this vast, grand drama of conflict between personal and political demands, Rosalind Plowinght returns to the house as Elisabeth, Edmund Barham sings Don Carlos, Linda Finner & Princess Eboli, Coverne Howell takes the role of King Philip and Richard Van Allan lords it as the Grand Inquisitor Collegum, St Marton's Lane, London WCZ (071-836 3161), 6.15pm

WILLIAM TELL: Meanwhile, another epic, again contrasting massive public scenes with indireate private ones, returns to the Royal Opera stage, John Cox's production of Rossim's opera, conducted now as in the production's first incarnation by Michel Plasson, has institutional printing Progression, not the impressive Gregory Yurisch returning in the title role, while the taxing part of Arnold is taken by the high terbor Christ Memitt, James Eaglen takes the role of Marthilde and Patricia Bardon 6 Heawige. **Royal Opera House**, Covent Garden,

WHITE OAK DANCE PROJECT: The great Russian classical dancer Mikhail Baryshnikov has traded in his white Baryshnikov has traded in his white bights in favour of bare leet in his new guise as modern dancer. This week, he presents the British premiere of the troupe he formed two years ago to showcase contemporary American choreographire. Among the choreographire, Among the choreographire, so no fiter are Martha Clarke, David Gordon, tar Lubovitch, Meredith Monik, Paul Taylor and Mark Morris, Baryshnikov himself is expected to dance in every programme.

to dance in every programme. Sadler's Wells Theatre, Rosebery Avenue, London EC1 (071-278 8916), 7.30pm BRICE MARDEN — PRINTS: Emerging in New York in the 1950s, Marden was

THE COTTON CLUB: An impressor iow on story restriess. Akhayota, The Aldwych, WC2 (071-836 6404) Mon-Fn, 7 30pm, Sat, 8pm mais Wed, 2.30pm, Sat, 4pm.

ZI DANCING AT LUGHNASA: Brian Finel's Olinee Award-winning memory play, set in Thirties Donegal Trick, Channig Cross Road, WC2 (071-494 5085) Moni-Sat, Spin, mats Thurs, 3pm, Sat, 4pm, 150mms

THE DARK RIVER: Accomplished rewal of Rodney Acidand's 1937 drama naivety and nostalga in an England chifting towards war.

Orange Tree, Clarence Street.

Richmond (081-940 3633) Mon-Sat. 7.45pm, mat \$at, 4pm, 165mins.

TO DEATH AND THE MADEN: Julet. Stevenson, Michael Byrne, Bill Paterso superb in Ariel Dorfman's Chilean poincal drame, Best play of 1991 Duke of York's, St Marter's Lane. WC 2 (071-836 5122). Mon-Sat, Byrn, mats Thurs, 3pm, Sat, 4pm, 120mms. ☐ ELEMOSYNARY: Three genera-tions of dever women, expert in spellin but emotionally troubled Refreshing play by Lee Blessing, subtly acted Greenwich Studio, Prince of Orange, 189 High Road, 5£ 10 (881-858) 2362). Tues-Sun, 8pm. 90mms.

CAN EVENING WITH GARY UNEXER: Sometimes droll look at the lantases of a frustrated woman Duchess, Catherine Street, WC2 (071-494 5075) Mon-Thurs, 8pm, Fn, Sat, 6pm and 8 45pm, 130mms.

TROM A JACK TO A KING: With and stylick version of Macheth's climb in the top, set in the bond of rock bands. Boulevard, Walker's Court, off Peter Street, W1 (071-437 2661 after 2pm) Mon-Sat, 8 15pm, Fri late show, 10.30pm, mat Sat, 6pm. 90mins

E GORMENGHAST: The David Glass mble catch the menace of the Peak BAC Old Town Half Lavender Hill. SW11 (071-223 2223). Tues-Sat, 8pm, Sun, 6pm, 155mms Final week.

High HEELS (18), Lukewarm, talkative melodrama of lamily secrets from Span's master of camp, Pedro Almodovas, Winti Victona Alpril and Maries a Pender.

Marsa Faredes. MGM Chelsea (071-352 5096) Gate (071-727 4043) Lumière (071-836

4 FREEJACK (15) Emilio Estevez is kidnapped into the future for a mind transplant. Depressing high-tech adventive, with Mick Jagger, Anthony Hopkins Director, Geoff Murphy, MGM Fulham Boad (071-370 2635) MGM Haymarker (071-339 1527) MGM Oxford Street (071-340 0031) MGM Trocadero (071-343 0031) Whiteleys (071-792 332).

Whitmeys (07)-92-33321

MY OWN PRIVATE IDAHO (18)
Gus Van Sant's quirky portrast of two drifters searching for a home striking and aggravating by turns. With River Phoenix, Revan Reeves.
Camden Plaza (07)-485-24-31 MGM Fullising Road (07)-435-26-36 MGM Shaffusbury Avenue (07)-434-00311 Screen on the Green (07)-226-35201.

NECESSARY ROUGHNESS (12)

CURRENT

NECESSARY ROUGHNESS (12) American college (coblet) team i-akes good Crushingly dull, with chchés gaine Director, Stan Dragoti. MGM Oxford Street (071-636 0310) Plaza (071-497 9999).

BARTON FINK (15) The Coen brothers marvellous, macabre comedy about a New York playyinght all at sea in Forties Hollywood Staring John Turturra, John Goodman: A riple Cannes prizewiner Barblean (071-638 8391) Renotr (071-837 8402)

LA BELLE NOISEUSE (15) Jacques

NEW RELEASES

Geoff Brown's assessment of films in London and (where indicated with the symbol ◆) on release across the country

◆ BUG5Y (18) Warren Beatty as the

FRIED GREEN TOMATOES AT THE WHISTLE STOP CAFE (12) Heart-warming lives of feetly folks down South Shallow, but ingratiating, With Kathy Bates, Jessea Tamby, Mary Stuart Masterson, director, Jon Awnet

extracted only in the Twenties. Barbican Hall, Sill, Street, London EC1 TODAY'S EVENTS 071-638 8891), 7.45pm.

TORI AMOS: Hot on the heels of her recent self-out your, the precodo American singer songwriter takes to the road again offering a moture of passionate piano-playing and diosyntratic, intimate lyrics.

HANDEL'S MESSIAH: At the QEH, HANDEL'S MESSIAN: At the QEN, David Josefowitz and the London Solosis Chamber Orchestra perform an abridged version of The Messiah on a programme with Vivald's Gloria, while at St George's, the London Handel Choir and Orchestra recreate the full version lists played in Dublin in 1742, under conductor Denys Darfow. Queen Elizabeth Hall, South Bank, London SE1 (271–928 8800); 7.45pm. St George's, Manover Square, London George's, Hanover Square, London W1 (081-336 0990), 7pm.

THE VIRTUOSO: The Royal Shakespeare Company in Shadwell's Restoration comedy of bad behaviour in the home, directed by Phylida Lloyd. Opening night. The Pit, Barbican Centre, London EC2 (071-638 8891). 7pm.

THE WINTER'S TALE: Théâtre de and Kathryn Hunter. Opening-night. Lyric Theatra, King Street, London WS (081-741 2311), 7pm.

(Nat-441 3311), rpm.

A VIEW FROM A BRIDGE: The excellent cast from the recent Romeo and Judet now tackle Miller's play in a production directed by Gregory Hersow, and with Jonathan Hackett as the stubborn longstnorman, Eddie, Both productions will go on a Mobile theatre tour next morath. Opening night.

Royal Eachlange, St Ann's Square, Manchester (061-833 9333), 7,30pm.

THEATRE GUIDE

A daily guide to arts

compiled by Kari Knight

ore or less obliged to be an Abstract Expressionist at the beginning of his career. But he soon moved to a more

severe, minimal style, which was gradually modified under the influence

of dassical architecture. More recently

calligraphic quality of his first phase. His prints, many of the finest in black and white, parallel his paintings, and collectively make up one of the most important bodies of graphic work in

recent American err. Tate Gallery, Milbank, London SW1

1071-821 1313) Mon-Sat, 10am-5 30pm, Sun, 2-5,30pm, until June 21

Manhattan Transfer singer who adopted a solo career in Juzz some years ago gives three performances at the Calé

showcasmy new material from her latest album, Again Jazz Carlé, 15a Parkway, London NW1

LONDON SYMPHONY ORCHESTRA: American conductor Kent Nagano, one

of the brightest younger conductors now on the circuit, and recently

magnificent programme of music: Soulez's Memoriale, for Bute (Paul

appointed as the new music director of the Haile Orchestra, conducts a

Edmund-Davies) and chamber orchestra (1973-SI, Beethoven's "Emperor" Plant Concerto, with Dmith Alexeev, and the suite from Barros,'s ballet The Wooden

Prince -- as it happens, another work from the second decade of our century,

LAUREL MASSE: The lormer

his work has returned to the long

eremy Kingston's assessmen of current theatre showing in London
■ House full, returns only
☑ Some seats available
□ Seats at all prices

☐ GOOD ROOKIN' TONITE: Satisfying LI GOOD NOCKET TOM ES Satisfies musical celebrating Fifnes and Soties pop classics Great stuff. Playhouse, Northumberland Avenue (071-839 44011 Mon-Thurs, 8pm, Fr. Sat, 5 30pm and 8 30pm 135mins.

ZI HEARTBREAK HOUSE: Paul 21 richart orient in rouse, real head freeor kunn's spientist cast in Shaw's inneless, state-of-lengland drame. Theatre Royal, Haymarket, SWI (071-930 8800). Mon-Sat, 7.30pm, mats Wed, Sat, 2.30pm, 225mms.

III THE MADNESS OF GEORGE III: Nigel Howthome is very line as a stricker lung, but as a whole, Alan Bermett's play does not quite work. National (Lyttalton), South Bank, SE1 (071-928 2552) Toroght-Sat, 7.30pm, mat Sat, 2.15pm, 170mms. Goes on countrywide tour from April 21

☐ MEASURE FOR MEASURE: Trevor Num's engrossing production: David Hag lataly tempted by Claire Skinner in Freud's Vertna. Young Vic, The Cut, SEI (071-620 0411/528 6363) Mon-Sat, 7 15pm, mais Thurs, Sat, 2pm 210mm;

☐ MOBY DICK: A girls' school puts on a fund-raising show. Tony Monopoly plays a headmistress playing Captain Ahab, Beached musical. Piccadiffly, Denman Street, W1 (071-867 1118), Mon-Set, Bpm, mats Tues, Sat. 40m. 135mins. THE POCKET DREAM: Foolish

butlesque of A Midsummer Night's Dream, with Mike McShane and Sandi olswig Dedicated lans only Albery, St Martin's Lane, WC2 (071-Albery, St Martin's Lane, WC2 (071-367 1115) Tues-Sat, 7 45pm, mats Sat, Sun, 3pm / 35mms

ZI SOME LIKE IT HOT: But what the get is lut evision. Tommy Steele in poor musical version of the film. Prince Edward, Old Compton Street, W1 (071-734 8951) Mon-Sat, 7.45pm, mats Thurs, Sat. 3pm. 165mms.

☐ STRAIGHT AND MARROW: Nicholas Lyndhurst, Neil Daglish and Carmel McSharry in Breable comedy about a doting mother's womes, not

her gay son Wyngham's, Channg Cross Road, WC2 (071-867 1116). Mon-Sat. 8pm, mats Wed, 3pm, Sat, 5pm. 130mss ☐ A TRIBUTE TO THE BLUES El A (1880): El Vely parade of tuneful oldres, Good fun. Whitashall, Writeshall, SW1 (071–867 1119). Mon-Trius, 8, 15pm, Fn, Sat, 6 15pm and 9pm, 120mins.

■ UNCLE VANYA: Ian McKellen and Antony Sher outstanding in a Sean Mathias production that is sublie, National (Cottesion) (as left). Today, 2.30pm and 7.30pm. 160mms.

2.30pm and 7.30pm. 160mms.

LONG RUNNERS: Zi Aspects of Love: Proce of Wales (071-839 5972). ____ Books (071-87 5972). ____ Books (071-87 1044). ___ Zi Buddy: Victoria Ralce (071-934 177). ____ Zi Carmen Jones: Old Vic (071-928 7615) Zi Carss. New London (071-405 0072) ____ Don't Don't Dress for Dismer: Apollo (071-494 5070). ___ Zi Five Guys Named Most Lync (071-494 5045) _____ Ji Loseph and the Amazing Tachnicolor Dreamcost: Palladum (071-494 5037). ____ Zi Mess Sider (071-434 0909). ___ Zi Miss Salor (071-434 0909). ___ Zi Miss Salor (071-434 0909). ___ Zi Miss Salor (071-434 1943). ____ Zi The Mousetrap: St Martun's (071-836 1443). ____ Zi The Phenotom of the Opera: Her Majesty's Phanton of the Opera: Her Massay's (071-494 5400). ☐ Return to the Forbiddem Planet: Cambridge (071-379 5299). ☐ Starlight Express: Apolo Victoria (071-828 8565) ☐ Thurndarbirds F.A. — The Next Generation: Ambassadors (071-836, 6111). ☐ The Means in Massage (1111). Ticket information supplied by Society of West End Theatre

CINEMA GUIDE

painter and his model, struggling to complete an abandoned carvas. Close to a masterpiece. With Michel Piccoli, Emmanuelle Béart, Jane Burkin. Chelsea (071-351 3742/3743) Metro (071-437 0757) Repoir (071-837 . 402) gangster who invented Las Vegas. Sleek, witty, dazzling to behold Starring Annette Bening, director, Barry Leurison. Camden Parkway (071-267 7034) MGM Chelsea (071-352 5096) Odeons: Kenslington (0426 914666) Lelouster Square (0426 915683) Screen on Baker Street (071-935 2772) Whiteleys (071-792 3332).

OCAP FEAR (18) Demons ex-con Robert De Not terrouses Nucl Note and family Martin Scorses's femoous remake of a classor revenge thriller With Jessea Lange, Juliette Lews.
Caraden Participal (27) 1267 7034)
Empire 071-497 9999) MGM Rulliam Road (071-370 2636) MGM Trocadero (071-34 0031) Whiteleys (071-792 3332)

THE DOUBLE LIFE OF VERONIQUE (15th Krzysztof kueskowski's brilliantly firmed comundrum about two girls fone Polish, one Frenchi who seem to share a life. Wirth Irene Jacob and Philippe

Volter Cuszon Mayfair (071-465 8865).

Notting HIII Coronet (071-727 6705) Odeon Haymarket (0426 915353) Odeon Kansington (0426 914666) Screen on Baker Street (071-935

PEMBRASSE PAS (18): Latter-day Candide becomes a Paris hustler. Accomplished, but unedifying film Blanc, Emmanuele Béart MGM Piccadilly (071-437 3561) MGM Tottenham Court Road (071-

 IFK (15): Oliver Stone's contentious, electrifying, three-hour drama about the Kennedy assassination. Kevin Costner as crusading D.A. Jim Garrison; a busting supporting cast.
MGM Fulham Road (071-370 2636)
MGM Trocadero (071-434 0031)
Odeon Mezzanine (0426 915683)
Plaza (071-497 9999).

LIGHT SLEEPER (15): Lugubnous elegy to the Eighbes drug scene from writer-director Paul Schrader, parity saved by Willem Daloe as a loner stumbling Sarandon, Curzon West End 1071-439 4805)

◆ THE PRINCE OF TIDES (15): New York psychiatrist helps football coach lace lamily secrets. Romantic drama with ideas above its station, grandly acted by Nick Note. Barbra Stresans directs and co-stars, but lais to sing. MGM Baker Street (D71-935 9772) MGM Chelsea (D71-352 5096) MGM Oxford Street (D71-636 031D) ns: Kensington (0426 914666) mine (0426 915683) Whiteleys (071-792 3332).

69 SHIBING THROUGH (15): Opulent, preposterous wartine drama, with Melaine Griffith spying for the U.S. Government in Berlin Stars Michael Douglas, director, David Seltzer Barbican (071-638 8891) Odeons: Kensington (0426 914666) West End (0426 915574).

THEATRE

Battle for the prince's soul

ADRIAN NOBLE's revival of Shakespeare's most appealing history play was agreed to be the pick of the Royal Shakespeare Company's main-house productions at Stratford last year, and not only because everything else there was dismal. It was Sir Arthur Ouiller-Couch, I think, who said that the subject was a battle for the heart of a prince and, hence, for the soul of England. If so, there can seldom have. been more fascinating combatants than Julian Glover's Henry and Robert Stephens's Falstaff - or, for that matter, a more glamorous casus belli than Michael Maloney's Hal.

So it proves again. The production has lost Bill Wallis's memorably furtive, insecure Bardolph en route to London, but little else of value. The roval palace is still a forbiddingly dark, loveless place, notwithstanding the incense and monkish chant that drift across its enormous acres. Eastcheap is still way beyond what used primly to be called a red-light district. There are red sofas, tables and chairs and, cut into a vast red wall, tiny red rooms in which." scarlet women absently pull off their stockings or hump with goody visitors. Seething red anthill or vast, black.

For a time, it seems that Maloney: may be the princely opportunist. slumming his way to glory on the backs of the low-lifers. Certainly, he packs that chilling soliloguy, "I know you all

Henry IV, Part I Barbican

potential: no wonder everybody clamours for his allegiance.

Henry IV, his official father, is played by Glover with more than usual power. He reminds us of the tough usurping baron he once was and shows us the curt, authoritative monarch he has become but he is also the patriarch who feels an embarrassed tenderness for his son set repels any show of affection and resists overt reconcilia-tions to wonder Maloney's Hal is drawle instead to the surrogate father who will use and stratagem to keep expressing the love that, for all his self-

powerhouse; Falstaff or Henry: which absunding around him than the will end by prevailing? would never have spent six shillings on sack to a period on bread, as the text claims. He would probably have hesitated before robbing travellers at Rochester. He lacks recklessand and will awhile uphold the unyoked humour of your idleness", with a fierce calls "instinct"; and the great speech on

hunger for admiration. But it becomes dear that this Hal hurls himself with the same intensity into everything: fooling Falstaff, playing silly tricks on pub servants, assuring his father of his loyalty, challenging Hotspur to a duel. This is the future Henry V, a young man of great energy and greater

interest he genuinely harbours for his sweet young pinioe.

Stephens makes a somewhat sober fairful more a droll observer of the honour is less a defiant display of egoism than a Socratic catechism, a canny dialogue conducted by one self

with a self that somewhat appalls him. But he certainly cares. There is intelligence, pain and selfdisgust in this performance, along with a wry yet forceful yearning to be the man and maybe the father he should have been. He even rumples the hair of the corpse that was once Owen Teale's vivid, charismatic Hotspur, and treats

Prince Hal (Michael Maloney, left) and Henry IV (Julian Glover) the living Hal with paternal pride as well as warmth. The hint of his eventual rejection does not just hurt him. He totters towards Maloney. begging and pleading, his voice abjectly thickening as he does so. No wonder Hal is in a conflict. We will have to wait until May, and the arrival in London of Henry IV Part Two, to see how these

three excellent actors resolve it.

BENEDICT NIGHTINGALE

THEATRE

Rodents lack bite

Rat Play Old Red Lion, Islington

THIS play is to do with rats, imaginary rats behind the wainscot of the mulish Parkie's slum room in Dublin. Only he can hear them. "There", he says. pointing to a spot on the wall. Reluctantly his forgiving wife and tolerant brother put their ears to the plaster. "I can't hear a thing", they declare. "It moved", is his reply.

Once upon a time there were real rats in Parkie's life. When he and brother Frank were boys they helped a blacksmith battle against the rats who had burrowed under this smithy. That smithy was built over a river and Parkie's room too is built above water. As then, therefore, so now, emphasised by the presence of an anvil and hammer (which only Parkie sees) to one side of the room. Michael Skelly calls his play an

expressionist psycho-sexual drama. The sexual element is presumably Parkie's marriage to Mary, though the nature of its poor condition is not spelled out and he starts hearing rats well before she tells him she is to have a baby. This news amazes him, as if he had never connected marriage with progeniture. The psycho bit is Parkie's general derangement away from nor-

LIKE a good old-fashioned family

business, the Philharmonia has nur-

tured and cherished its principal trumpet player. John Wallace, fielding

him in concertos, performing his own

music, and now giving him a sequence

of three concerts in which to blazon his

talents both as soloist and as leader of

his own multi-purpose brass ensemble, the Wallace Collection. Monday's was

the second of those events, begun with

an arrangement of Britten's Simple

Symphony credited to Colin Matthews

This was a nifty piece of work, particularly in managing to keep the lightness of the string-orchestra origi-

nal when there were ten brass players

on the stage. But it had its problems.

Combinations of brass with keyed percussion (glockenspiel and xylophone), possibly meant as a cheerful

and Simon Wright.

mal social intercourse. He refuses to work, spending all his time creating music on his computer. Any past success as a composer is given no mention, though the opening bars of his "Rat Symphony" generate a certain frisson — courtesy of the actual composers, The Bloody Nightmare Company.

So we come to Expressionism. From time to time a sinister Ratrarcher sidles out from behind the crumbling plaster. Thank you, Ibsen; but this is not the ambiguous Rat Wife of Little Eyolf. sorting out repressed guilt. Rather, he seems to embody Parkie's wish to be rid of the baby, whom he brings on near the end and places upon the anvil. Needless to add that when his wife and brother applied a stethoscope to her bulging belly and were delighted to hear the baby's heartbeat, Parkie said sullenly: "I can't hear a thing."

Ten years ago the author's Our Jane outraged opponents of abortion by imagining just the sort of crisis that has now obliged Irish lawmakers to redefine their opposition. Rat Play is an earlier work but so perfunctory is the character-drawing that it is hard to understand why Ken McClymont chose it to introduce Skelly's work over here. Kieran Cunningham, Elaine Lordan and Peter Hamilton Dive work hard at projecting surly obsession, outrage and brotherliness but to no avail. Cunningham's rhapsodic identification with the mighty blacksmith of his youth does not work at all.

JEREMY KINGSTON

Afraid of artifice

The Chalk Garden King's Head, Islington

KENNETH TYNAN, no friend to hothouse drama, was moved to call this "the finest artificial comedy to have flowed from an English pen since the death of Congreve"; but then he had the good fortune to be reviewing John Gielgud's original production. Peggy Ashcroft somehow managed to be reticent and passionate tough and inscrutable, as Miss Madrigal, the governess with the sinister past: and Edith Evans was at her most maiestically porty as her employer. Mrs St Maugham. Perhaps my memory errs; but I would swear I can still hear that Victorian-Gothic voice loftily correcting her granddaughter's question about a munieress's fate:

Was she hung? Hanged, my darling, when speak-

ing of a lady. Actually, the exchange is not all that witty. Nor are most of the other lines get and Haunt their way out of Enid Bagnold's script and across the footlights. But assurance and a little hauteur can make them seem very funny indeed. Alas, those are the very qualities missing from Mark Rayment's revival. Perhaps it was firstnight jitters, perhaps a proximity to the

audience too great for so mannered a piece: but almost all the performers struck me as stiff, tentative, even frightened. There are two principal sources of

dramatic tension, two main questions posed by the plot. What is the secret that makes Miss Madrigal so tense when a hanging judge comes for lunch? And what is to be the fate of Laurel, the troubled adolescent she is hired to teach? The answer to the first owes everything to the kind of tricky melodrama Shaw called Sardoodledum, the answer to the second almost as much to storefront psychiatry. Mothers, not grannies with symbolic chalk gardens, should be bringing up

alienated teenagers. Yet neither Sardoodledum nor psychological superficiality need be terminally dangerous to The Chalk Garden. As Tynan said, it is an artificial comedy, and a director can and should glory in that artificiality. But Constance Cummings, fine actress though she has proved in many a more realistic piece, has none of the mandarin eccentricity, the blithe imperviousness to convention, that the part requires.

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Jean Marsh, pale and pinched, brings a nice vulnerability to Miss Madrigal, a less comic role: but no other performance, not Robert Flemyng's antique judge nor Robert Austin's bolshie manservant, is yet airborne. But time may bring confidence and lift-off.

BENEDICT NIGHTINGALE

CONCERT

Brass needs polish

Philharmonia/Cleobury Oueen Elizabeth Hall

just crass. Also, staccato attacks, being more hard-edged and emphatic from brass instruments than from strings, require a correspondingly greater rhythmic precision, and there were patches in the first movement here that were a bit rocky. It would surely have helped if the conductor of the other three works on the programme. Nicholas Cleobury, had taken charge of this performance too: his directing was full of incisive energy and enthusiasm. After offering brass in place of

Britten's strings, the programme pro-ceeded rather perversely to offer strings in Gabrieli. The Wallace connection. however, remained, for this was the trumpeter's revenge: his own arrange-ment of Sonata XX spreading two dozen of his string colleagues out in a wide semicircle, so that they were all exposed and could no longer huddle together for security. The point, though, of playing early 17th-century music on modern instruments has to be more aggressively made nowadays. For the thrusting new it was neces-

sary to go on to the next piece, Copper, by the much favoured Michael Torke: this is one of at least 11 orchestral

pieces he has produced during the last seven years. By now the formula is predictable. You take a tag, here of Latin American provenance, and keep going at it with bright, up-front orchestral power. The promised novelties, of combinations between the solo brass quintet and the orchestral mass, were not so evident, but then not much

at all was evident behind the joy. Finally, Tim Souster's 1988 Trumpet Concerto had its London premiere: a set of three dreamscapes, the middle one showing off Wallace's Romantic playing of the flugelhorn, the last a golden dawn that sounded as if we ought to be encountering hosts of Martini drinkers or British Airways' customers heaving over the hill. Its ending came, as all endings should, with a blaze of glory.

PAUL GRIFFITHS

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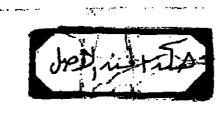
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DAILY FROM BOY OFFICE



Cinema: Deceived, Kuffs and the other new film releases this week, reviewed by Geoff Brown

Matrimony can be murderous

n the time-honoured way. Goldie Hawn asks "Why didn't you tell me any of this?" when her husband finally spills some of his secrets. If he had, of course, there would be no movie to watch. Deceived (15, Odeon West End) - a psychological thriller topped off with a woman in jeopardy, screaming for dear life - always smacks of a genre exercise. Yet the film delivers the goods. and wraps them up in images atmospheric enough to shroud an improbable story. Deceived also gives that ambitious lady Goldie Hawn something useful to do (unlike the dreadful

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CONTRACTOR STATE

Her comedy skills are not required: Mary Agnes Donoghue's script obstinately steers clear of jokes. Instead, she must play the seriously per-plexed wife: a New York art restorer whose loving husband, John Heard, starts acting strangely, then dies charred in a car crash. The funeral done, the mystery thickens. A shadowy figure first haunts, then ransacks, Hawn's apartment; Social Security records and a high school photo prompt queries about Heard's identity. Before we know it. Hawn's predicament, and Damian Harris's direction, have reached such a pitch that we can be easily startled by a flutter of pigeons, or a cat's sudden lunge.

Hampered by somewhat old-fashioned blonde tresses, Hawn decently suggests the career woman (and mother, with an adoring daughter, Ashley Peldon), whose personal happiness is built on quicksand: while John Heard, as the husband, is plausibly charming and deceitful. But their performances would wither without nourishment from Andrew McAlpine's production design and Jack N. Green's photography. Together they create a memoradark, daustrophobic world, centred on Hawn's brown-panelled loft apartment, where the lights never blaze. Thomas Newman's tortured music adds another layer of gloom. It also rains a

Towards the end, the plot becomes squeezed of all mystery, or indeed sense. But Harris flast encountered directing an impoverished version of Martin Amis's The Rachel Papers) rides to the rescue with a grand finale of thriller paraphernalia: the frantic chase, the clutched kitchen implement and the convenient lift shaft. Providing audiences do not go expecting Shakespeare, they should emerge quite happy.

Not so with Kuffs (15. MGM Haymarket, MGM Trocadero), a mediocre film that wrongly believes it is something special. Surface razzle-dazzle proliferates. The star, Christian Slater, bubbles with self-esteem, and talks straight to the audience in Alfie-style monologues, such as "Howdy, nice to see you again!". Scenes fidget with juvenile japes, from fanciful dissolves to a parody of the soundtrack beeps that hide bad language. But all the pranks in heaven cannot save this feeble cop comedy.

kuffs, it emerges, is the hero's surname. He is raffish, anarchic and 21, but responsibility crashes onto his shoulders when his elder brother, one of San Francisco's police protection officers, dies on the job. Kuffs inherits his district and vows revenge, paving the way for a reckless mix of comedy, stereotyped action, and romance with Milla Jovovich (a fashion magazine cover girl struggling hard to be an actress). Bruce A Evans and Raynold Gideon's jum-bled script also finds room for a St Bernard dog.

The Evans-Gideon team has done well in the past: they earned Oscar nominations for Stand By Me, which they also produced. Now Evans has turned director, and their fancies fly unchecked. So does Christian Slater, who displays his chest to a degree unseen since Richard Gere took all those showers in Breathless.

There are a few bright spots. Tony Goldwyn, as Kuffs' troublesome partner, displays a warm presence; San Francisco stimulates: and you can lick George De la Pena's villainy with a spoon. But when Kuffs signs off, straight to camera, with a friendly wave and a "See yal", you feel like lobbing a hand grenade.

lengthened and restored films are much in fashion. La Belle Divertimento (18. Minema, from next Wednesday) dares to be different by shrinking the running time of Rivette's recent epic (still playing around town) from four hours to 125 minutes. Rivette did not simply apply the scissors to his mesmerising tale of a painter and his model, struggling to complete an abandoned canvas: he used entirely different takes. The story remains identical, but the viewpoint and emphases prove intriguingly different. For those without four spare

hours, this Divertimento might be seen as a convenient soft option. The foreshortened narrative certainly sharperis the character conflicts. But by reducing the time spent watching Michel Piccoli, the painter, and Emmanuelle Beart, his reluctant model, locked in the agony of creation, Rivette inevitably lessens the film's cumulative power.

Go to the Minema, refur-bished with a new cafe, by all means: you will find absorbing entertainment. But if you want to be astonished and hypnotised by a masterpiece, there is no alternative. Book a

TIMES/HILTON SPECIAL OFFER



Seriously perplexed: Wife (Goldie Hawn) and daughter (Ashley Peldon) by the grave of Jack (John Heard) in Damian Harris's Deceived

babysitter and leave work early: see the four-hour original.

Where do great film directors come from? Scorsese X 4 (ICA Cinema), an invigorat-ing collection of four early shorts, suggests various answers. They come from New York University, where Scorsese made several frisky films in the mid-Sixties: films let down at times by sophomore humour, but buoyed by a passion for movie-making. They also come from the vibrant streets of New York's Little Italy, where Scorsese grew up, and to which he pays homage in Italianamerican. the longest and last of these diversions.

You sense Scorsese's confidence growing from project to project What's a Nice Girl Like You Doing In a Place Like This? (1963), a jumpingjack short about a young man obsessed by a painting, is the jeu d'esprit of a 20-year old, caught in the act of discover-

By the following year, style and substance have both leaped forward. It's Not Just You, Murray! (1964), the pastiche biography of an amiable gangster, contains a police raid on bootleggers' premises that suggests the dynamic action scenes to come. Three years later, student frivolity has been curbed: The Big Shave offers the unsettling spectacle of a young man shaving himself into a bloodbath. The film is intended as

an ironic joke, but Travis Bickle, the crazed hero of Taxi Driver, clearly lies around the

Then comes Italianamerican, made in 1974 when he had already made his mark. For 45 wonderful minutes, Scorsese films his feisty parents in their New York apartment, talking with love and pride about their parents and upbringing, the old country (Sicily), the changing neighbourhood and the Scorsese recipe for spaghetti sauce. In Scorsese's best films you always feel the pulse of the streets, the siren call of family and religion: Italianamerican

reveals wity.

After early Scorsese, late Satyajit Ray. Branches of the Tree (National Film Theatre), made in 1990, shows this great director, much troubled since the Eighties by heart ailments, far from top form: though he is beginning to shake off the dry theatrical tone that hampered An Enemy of the People. Talk still proliferates (with a character line-up of four generations of middleclass Bengalis, locked in conflict in the same house, it could hardly be otherwise). But, a few harangues apart, the nuanced acting offers much pleasure; while Ray's camera explores the interiors with sensitivity, and makes the most of a delightful riverside

Ray wrote the original script

25 years ago, so the heart attack which strikes the paterfamilias, played by Ajit Bannerjee, is not directly autobiographical. Yet his recent experiences must have given extra depth to the film's musings on life's nobility and sadness, the poison of corrup-

tion and the consolation of art. There are screenings at the National Film Theatre (071-928 3232) tonight, tomorrow, Saturday, Sunday. Tuesday ARTS BRIEF

Songs of freedom

TERRY WAITE's freedom is being celebrated in a concert near his south London home. Cellist Julian Lloyd Webber. pianist Nikolai Demidenko, soprano Roberta Alexander. baritone Gwynne Howell and the counter-tenor Michael Chance are among the musicians welcoming home the former Beirut hostage with "A Celebration of Freedom" at Blackheath Concert Halls. The concert, on April 9, reflects Waite's love of English music, with songs by Butterworth and Ivor Gurney and choral works by Vaughan Williams and Purcell.

For the record

THE Writers' Guild of America has made posthumous awards to two writers blacklist-ed in the McCarthy era, for films they wrote uncredited in the Fifties. Broken Arrow, scripted by Albert Maltz but credited to Michael Blankfort, won the Guild's award for the best-written American western of 1950. Dalton Trumbo's script for Roman Holiday won for his "frontman", lan McLellan Hunter, the Screen Writers' Guild Award as bestwritten American comedy of 1950, as well as an Oscar for the story. The awards now revert to the true writers.

Last chance . . .

NOW is the time to see Curve. while the group are still performing at small to middling clubs. The brainchild of bass-ist Dean Garcia and vampish singer Toni Halliday, Curve has captured perfectly the vogue for sleepwalking melodies allied to a ferocious "alternative" rock guitar sound. Their debut album, Doppelganger, only narrowly missed the Top Ten last month. They leave for Europe after a tour which visits Roadmenders. Northampton (0604 21408) tomorrow and ends at Corn Exchange, Ipswich (0473 215544) on Saturday.

Tchaikovsky takes the tartan

Top musical names return to make the headlines in the programme for the 1992 Edinburgh Festival. Debra Craine reports

⊥ ▼ **⊥** Edinburgh Festival with glamorous solo artists and some of the world's top orchestras returning to Britain's premier arts festival. And thanks to a substantial funding boost from the European Arts Festival, Edinburgh will see some of the biggest names in international music, dance

and visual art. The 1992 programme, running from August 16 to September 5, is the first under new festival director Brian McMaster. It marks a denarture from recent years when the emphasis, under Frank Dunlop's direction, was on theatre rather than opera and

Having inherited a deficit of £179,000. McMaster pro-bably faced a fairly low-key affair until financial aid arrived in the form of John

would scarcely be credible.

journalist, Ben Macintyre,

whose book of the same title

will be reviewed in The Times

Much of the film was devot-

ed to the foundation of the

colony more than a century

ago. But it strove to make

ingenious connections with

the genesis of Nietzsche's su-

perman and with his love-hate

relationship with the self-ap-

pointed saviour of German

culture. Richard Wagner. To

the strains of the Siegfried

Idyll and the funeral march

from Götterdammerung, the

narrative explored the tensions

between Nietzsche and Wag-

ner, between Elisabeth and

Nietzsche siblings.

next week.

usic is centre stage again at this year's burgh director and now head of the Primmean Arts Festival. Drummond, a former Edinof the European Arts Festival. As a result of Drummond's support, Edinburgh is able to present Amsterdam's Royal Concertgebouw Orchestra under its music director Riccardo Chailly, the German choreographer Pina Bausch; an exhi bition of the sculptures of Joan Miró; the theatrical duo of Hans Jürgen Syberberg and Edith Clever from Germany: and the Barcelona-based satir-

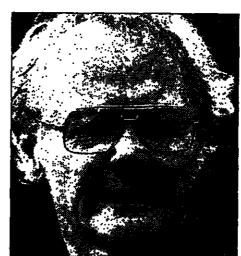
ical company Els Joglars. The 1992 festival has four themes: a season of Tchaikovsky's music, Scottish classical music through the centuries, and retrospectives of the plays of Harley Granville Barker and C.P. Taylor. Thirty performances feature

the work of Tchaikovsky, with all of his symphonies and piano concertos played along-

TELEVISION REVIEW

Philosopher betrayed

by his grasping sister





Music and dance for Edinburgh 1992: Klaus Tennstedt (left) and Mark Morris

works, such as the Cantata Moscow and the opera The Oprichnik. A survey of Scottish classical music will include a series of concerts, complemented by an exhibition.

The staging of three of Harley Granville Barker's plays - including his bestknown, The Voysey Inheri-

distinguishes one race from

another by character as well as

physique. But he was not an

anti-Semite, which in the Ger-

many of the 1870s (whence

the term originates) meant

those who wished to reverse

Jewish emancipation. Among

tance - and a reading of four others should give audiences a chance to assess him as an acute observer of Edwardian society. In the other dramatic retrospective, seven plays will represent the huge range of work of the Glasgow-born playwright C.P. Taylor, who

died 11 years ago. The festival opens with a concert performance of Schoenberg's Moses and Aaron, with Willard White as Moses. Among the other musical highlights are a visit by the St Petersburg Philhar-monic. under Mariss Jansons; while the London Philharmonic returns to Edinburgh for the first time in severa years with Klaus Tennstedt and Franz Welser-Möst.

A double bill of two short operas written for solo singers will star Claudio Desderi and Elisabeth Söderström. There will be two performances of Mahler's Das Lied von der Erde: the composer's own

version for piano performed by the husband-and-wife ream of Ann Murray and Philip Langridge, and Schoenberg's arrangement for chamber ensemble conducted by Sir Charles Mackerras.

In the most unusual artistic collaboration. Opera North and the contemporary dance troupe Adventures in Motion Pictures are presenting a new production of an original Tchaikovsky opera-ballet double bill: Yolanta and The Nutcracker.

The dance programme features Bausch bringing her ground-breaking style of ag-gressive dance theatre to Britain for the first time in ren years, with her chamber work Cafe Müller, and the Mark Morris Dance Group from America with two programmes: his eccentric production of Purcell's tragic opera Dido and Aeneas and a mixed bill featuring the majestic Gloria.

Enjoy the good life at up to half the cost



Ideal for a relaxing country weekend: the Hilton National, Cobham, Surrey

READERS can save up to 50 per cent on a Hilton weekend break in Britain, and get two nights for the price of one on the Continent, simply by collecting five of the six differently numbered tokens printed in The Times every day this week.

When you have collected five tokens. you can make a reservation by telephone. Lists of participating hotels were printed on Monday, and will be repeated on Saturday, with a booking form.

To book at one of the 35 hotels in Britain (25 or 50 per cent off), call Hilton Central Reservations on 0923 244400 (ref TI 92). For one of 29 hotels in 12 other countries (two nights for the price of one), call 081-780 1155 (ref TI

Europe). The offer is available from April 4 until September 9.

For example, a two-night weekend at the London Olympia Hilton would usually cost a guest £120 - but with the help of The Times tokens you need pay only £60. A two-night weekend at the Hilton National Edinburgh would cost you £70 instead of £140. On the Continent, a weekend at the Rome Cavalieri Hilton would cost £107 instead of £214.

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Save this token

Cut out and keep the money-saving token, left. Two further differently numbered tokens will appear in The Times tomorrow and Saturday.

rederick the Great once treme. He refused to have asked a learned divine anything to do with the colony, and broke off relations with what evidence there was to support Christianity. His her. After the onset of tertiary reply was: "Your Majesty, the Jews!" If it did not still exist, syphilis and insanity in early 1889, he fell into Elisabeth's the story of Nueva Germania clutches: she had returned - an "aryan" colony in Parafrom Paraguay after Förster's guay founded by Friedrich Nietzsche's sister Elisabeth suicide. Having suppressed her brother's hostility to herself and her beliefs. Elisabeth pro-Last night's Timewatch on ceeded to make a fortune out of his copyrights. Like Wag-ner's widow Cosima, she be-BBC 2, Forgotten Fatherland (the first of two parts), told this strange tale with panache. The came an early admirer of idea came from a young

A modern term such as "racism", however, should not have been used to describe the contrast between the anti-Semites Wagner, Förster and Elisabeth on the one hand. and Friedrich and his circle on the other. It was more complicated than that. Though the Forsters went to the ends of the earth to escape the Jews, Wagner no less than Nietzsche

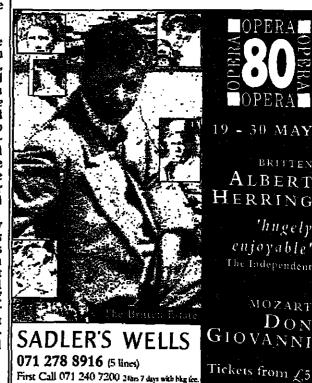
had Jewish friends. The great philosopher often employed biological metaphors, had indeed absorbed more sub-Darwinian mumboiumbo than Wagner himself: and he denounced Judaeo-Christian morality with a vehemence which lent itself to the anti-Semitic gloss which first Elisabeth and later the Nazis placed upon his works.

her husband Bernhard Förster, and between the two Friedrich's distaste for his sister's nightmarish vision of a Nietzsche was a "racist", if by that is meant a person who racially pure Utopia was exNietzsche's last jonings before madness unhinged him was a wild threat to execute "all the anti-Semites". The second half of the film, which dealt with the present-day colony, showed the effects of total isolation from the modern world. A doctor deplored the effects of inbreeding, caused

by the colonists refusal to intermany with the indigenous Paraguayans. But the old women who agreed to be interviewed sounded no more prejudiced than many other Latin Americans — or indeed More evidence will dearty be needed to justify direct links with the Third Reich, images of which filled the screen. In

Part 2, to be shown next Wednesday, we are promised proof that, after 1945, Josef Mengele and other Nazi war criminals found a refuge at Nueva Germania. The parable will thus have come full

DANIEL JOHNSON



Not quite sixteen annas to the rupee



Annie Besant, aged 37, in her lecturing dress - the sort Mary Queen of Scots might have chosen

piritual adventures are as thrilling as physical ones. When orthodox Christianity took a bashing from evolutionary theories, technology and social change, Annie Besant was among the many western seekers after truth who began to shop around in the beguiling arcades of the unorthodox, the esoteric and the occult.

The majority of seekers are content to be disciples. A minority feel inspired to lead the way. Such people are, as Anne Taylor writes of Annie Besant, egotistic "in the highest meaning of the word".

It is hard to expose people without diminishing them, but that is what Anne Taylor has done for Annie Besant, as has James Moore for George Ivonovitch Gurdiieff. Annie was born in 1847, and in her fatherless girlhood fell in love with Jesus. Unable to many him. she settled for the Rev Frank Besant. Her wedding night shocked and disgusted her. She bore two daughters before abandoning Frank and his parish and seeking salvation elsewhere.

Annie always needed a human master to admire — probably chastely, though she complacently claimed that every man she worke with fell in love with her. It is hard to judge which came first on her shopping-list of allegiances, the exciting men or their exciting movements. First it was the Rev Charles Voysey and his Theistic Church, which rejected all the hard bits of the creed. Then it was Charles Bradlaugh and the National Secular Society; Bradlaugh was an atheist, and so now was Annie. She discovered that she had a genius for fluent, potent oratory. and adored the power this gave her. In partnership with Bradlaugh

she was the first woman publicly to advocate birth control. Like Beatrice Webb, she kept changing direction, with total sincerity each time. She was humourless, tactless, indefatigable - and pretty. She embraced socialism and George Bernard Shaw, and had a passion for setting up circles, centres and groups in which she would be centre-stage. But all this was insufficiently cosmic. Annie Besant needed to have privileged access to mysterious powers and unknown forces. She became involved in spiritualism. Reincarnation was her next and lasting creed. Already over forty. Annie moved to India, learned Sanskrit, and preached traditional Hinduism to the HinVictoria Glendinning on two charming charlatans, Annie Besant and Gurdjieff



Krishnamurti (right), aged 15, with his brother Nityananda

ANNIE BESANT

A Biography

to control and reform India through theosophy: she succeeded in becoming the Indian National Congress, and was

interned for her activities. She rejected birth control in favour of abstinence, and

socialism was sacrificed to the caste system, which facilitated the returning, evolving soul.
Annie's spiritual hope was still, in

prince will come". He turned out to **GURDJIEFF** be a fourteen-The Anatomy of a Myth year-old Indian boy whom Element, £16.95 and hailed as the "World Teacher". At one point

he protested: "I must get out of all this rot." But Mrs Besant had taught him a good trade, and as Krishnamurti he was to influence a

Gurdjieff was his own hero, and twenty years younger than Besant. I do not think they ever met; perhaps they can get together in another incarnation. Gurdjieff founded his Institute for the Harmonious Development of Man in Fontainebleau in the 1920s, and it was in the transcendent discomfort of this community that the writer Katherine Mansfield took refuge to

Gurdjieff was a Greek-Armenian, whose early years of wanderings in Central Asia, often in disguise, sometimes spying for Tsarist Russia, are reconstructed by James Moore with many a baffled rhetorical question and many an exclamation mark. Gurdjieff made wads of money by trading in oil. carpets and cattle. He spent even more, and there was always yet more forthcoming from rich devotees such as Mabel Dodge Luhan. James Moore has been "active in

Gurdjieffian circles" since the 1950s, and combines attentive respect with humour. He makes a brave stab at summarising the Gurdjieffian message. Here is a whiff of its Jabberwocky complexities. We on earth exist to feed the hungry moon with our essence: but beware the Kunderbuffer, a malign organ at the base of the spine which has conditioned us to become selfcentred somnambulists instead of the cosmic transformers we are meant to be.

On the evidence of these two fascinating books it seems a law of supernature that esoteric sects collect around them a limper-load of dross - dotty rituals, and a mem-bership that includes an unfair proportion of nutters and crooks. Feuds, schisms, and sexual scandals seem of the essence. Getting to grips with two people of such personal magnetism and shining irrationality suggests how close a seer's vision is to a schizophrenic's, and vice versa. Moore concedes that Gurdjieff often seemed "not quite sixteen annas to the rupee". and the same was true of Mrs

It is not ridiculous to adopt or to construct a metaphor for the meaning of life. What seems hubristic is the insistence that there is a secret knowledge, and that one possesses the key to it. Besant and Gurdjieff operated in a realm where deception and showmanship serve (perhaps) the truth. Gurdjieff was sometimes flagrantly fraudulent. The truth, he asserted, is only acceptable in the form of a lie. Think about it.

party last week, and the bold, unfeeling faces of some of the ladies, and their reckless talk, quite shocked me." These are not, as you might think, the words of an elderly Victorian bishop, but of Emily Davies, the founder of Girton College, when she was still young. to her friend Barbara Bodichon, in 1867. It is a remark I have always treasured, and it illustrates Professor Caine's point that the activists for particular feminist ends in the 19th century were not all radicals or even liberal in their general

Her other main theme is that the distrust or dislike of male sexuality shown by some Victorian crusading women looks less droll in the 1990s than it did in the 1960s and 1970s. when trouble-free sexual liberation for all seemed to be on offer. These themes are explored through four biographical essays devoted to women activists of the 19th century. All are interesting women with good stories, but it must be said that none is obscure, and three of them have been much written about already. They are Emily Davies. Josephine Builer and Millicent Fawcett, each the leader of a

Moralists break silence for the female majority

successful campaign: respectively, for higher education, against the Contagious Diseases Act and for

Frances Power Cobbe, the odd one out, was active in various fields. and a writer. She wrote that daughters had an invariable duty to serve their parents, but also that wives should be freed of any subservience to their husbands. Cobbe was a philanthropist, an anti-vivisectionist and a Dame of the Primrose League who also welcomed the idea that God is both Father and Mother. She neatly illustrates Caine's point that feminism and radicalism were by no means synonymous.

Davies, the founder of Girton. is well known to have been deeply conservative - and a Conservative – in all areas outside her particular field. She was quite uninterested in general educational reform, her

Claire Tomalin

VICTORIAN FEMINISTS By Barbara Caine OUP, £20

one object being to get women exactly the same education as men. which meant she sometimes found herself in collision with more liberal educationalists: her quarrels with Girton's sister college, Newnham, are a case in point. Similarly, while she supported women's suffrage, she disliked any talk of rights. Needless to say, she opposed mili-tancy. Davies's idea of drumming up support was always to get titled people on to her committees. Given the way England works, this was the right strategy; and she was a brilliant committee woman, enerindomitable will and a grim sense

Davies succeeded by keeping her sights narrow. Josephine Butler, who passionately and successfully campaigned against the legislation which subjected any alleged prosti-tute to forcible medical inspection. always believed she was running a broad moral crusade. Born and bred a Liberal, she hoped to transform society and indeed hu-

Both Butler and Millicent Fawcet, who supported Butler's work, found themselves faced with sometimes paradoxical situations after the repeal of the Contagious Diseases Act, when the National Vigilance Association was set up in 1886. It was a sort of private police des moeurs, and enthusiastically backed by many feminists, who had great hopes of it. Girls in

danger were to be rescued, and clients prosecuted. Soon it was also opposing birth control, and then attacking Rabelais, Balzac, Zola and their distributors.

Fawcett actually led a campaign against a Conservative parliamentary candidate known to have sood family. Butler, on the other hand, was personally tolerant and would not join in condemnation of public figures whose transgressions became known, such as Parnell. Dilke and Wilde. The dilemma for feminists was, as Caine says, that the belief in equal rights, which obliterate considerations of gender. is hard to reconcile with the belief that male sexual power needs to be

attacked, or at least questioned. So this slim book raises some interesting issues, although it is not as comprehensive as the title suggests. General readers should be warned too that much of it seems to be chiefly addressed to other academic specialists in feminist theory and history. This is a pity, because Barbara Caine is a fine historian. Her previous work, Destined to be Wives! — a first-rate study of Beatrice Webb's sisters — is now available as an Oxford paperback.

Beggar my bookie

"Some day my

n The End of History and The Last Man, Francis Fukuyama worries about the future of mankind. The species, he contends, is compelled by nature to live erously: where, now that hi ry is over, is that drive to be

Jamie Reid's book describes a struggle which is elemental enough to meet the needs of this posthistorical era. I refer, of course, to the battle between the punter and his old enemy, the bookmakers.

The struggle, of course, predates the end of history. History was still going on when the Marquis of Hastings ran his brilliant filly Lady Elizabeth 13 times in 1867 in an attempt to get his money back, later ending it all, after seeing Hermit touch off Marksman (carrying £120,000 of the Marquis's money) in the Derby. Other great punters were wiser and some more successful. But few have managed in the long term to beat the book.

Reid's real heroes are the book makers. To the average Joe, the bookmaker seems the least heroic **David Lipsey**

A LICENCE TO PRINT MONEY Macmillan, £17,50

of figures and, indeed, there is little romance in Hill's or Ladbroke's. Forget them. Think rather of the bookmaker on the rails at Cheltenham, surrounded by men who may own the darkest, swiftest horse in all Ireland and who have pockets lined with punts to strip thousands from the bookmaker unwise enough to offer the wrong price.

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This is a perfect market place. The bookie who fails to stand a bet will soon be the bookie who cannot take a bet. Only a grasp both of the mathematics of betting and the psychology of gambling makes survival possible

Glorious indeed is their trade. Anyone who believes in a Tote monopoly should read this book.

A MAJESTIC FIRST NOVEL THAT IS BOTH A LOVE STORY AND A POWERFUL EVOCATION OF HOW INDIVIDUAL LIVES ARE FORGED BY HISTORY

MICHAEL IGNATIEFF

"Superb, multilayered... an utterly memorable heroine" **NEW YORK TIMES**

"A sweeping, earthy, Russian kaleidescope of a novel" CHICAGO TRIBUNE

AVAILABLE NOW IN PAPERBACK

n this rich and well-written study Sir Ian Gilmour seeks to define the nature of society. governance and violence in England between 1688 and 1800. He communicates his fascination with

this complex and violent society. The book is based on a wealth of reference. Sir Ian has read comprehensively in local and general studies, recent and older works. The notes suggest a commitment of time that many academics are unable to emulate. Sir Ian should have had no difficulty in reaching the heights of academia, had he been so inclined

Compared to their predecessors, most MPs lack a historical perspective. Debates are no longer illuminated or confused by frequent references to classical or British history. Few modern politicians have written historical works: those who have usually concentrate on the political history of the last century and adopt a biographical approach, a natural disposition for approach, a natural disposition for politicians who wish to see their own role as significant. No recent prime minister has followed the 5th Earl of Rosebery, who wrote biographies of Cromwell, Napoleon and Pitt the Younger, and a scholarly trady of the early political scholarly study of the early political

career of Pitt the Elder. Gilmour's work is especially interesting because he has chosen a period of fairly distant history and yet made it timely by his consider-ation of the themes of stability and the legitimacy of popular violence. He also makes an arresting com-parison between Hanoverian England and 20th-century America.

Both, Gilmour argues, were intensely nationalistic, nearly always successful in war, and the richest countries in the world. Money and patronage played a major role in

Hoi polloi in a Whig's history



John Major got off lightly in Bolton: riotous scene from the Middlesex election, 1768

their politics, while there was a vast "underclass" in each. Gilmour compares the situation in Britain, where much of the population lacked the franchise, to a modern America where many do not vote. Neither was really threatened by revolution, though modern America is more violent. In both, "habit, the governing myths and the magic of authority procure the consent of the great majority".

Whatever his personal politics, Gilmour is alive to the defects of Whig paternalism. Observance of the ethic was patchy, there was

Jeremy Black

RIOT, RISINGS AND REVOLUTION Governance and Violence in Eighteenth-Century England By Ian Gilmour Hutchinson, £25

had an aggressive side, seen most clearly in duelling to assert and defend honour. The game laws and the views of the elite on election violence were equally hypocritical.

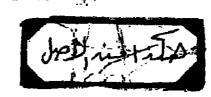
Gilmour responds by displaying considerable sympathy for the poor. "A sensible Tory" writing in 1751 "pointed out that crime would be reduced not by more stringently enforced laws but by providing jobs for those who were willing to work. Violence is not considered as necessarily bad in this context, and the term is used for the actions of both rulers and ruled. Gilmour argues that "in the 18th century some of the popular or non-governmental violence was beneficial". Rejecting the notion that popular and governmental violence should be assessed by

different standards, he concludes that violence came much more from the rulers than from the ruled. The parallel with the recent use of such arguments by poll tax protesters raises the question of the present political purposes of histo-ry. On the right, though less rectains in

certainly in recent years, the emphasis has been on patriotism and nationalism as reflections of sup-posedly distinct national traditions. On the left, continuity is expressed largely in terms of a specific and somewhat spurious view of national history based on working class consciousness. The overriding theme of such discussion is conflict. the vested orders versus the people. Opponents of the poll tax drew attention to past episodes of popular hostility to taxation. This inter-pretation is both historical, in that it looks for evidence of continuity and development, and ahistorical in that it underrates the specificity of particular episodes.

At times, Gilmour appears to edge towards the same analysis, the "propertied" or "political elite" against the "lower orders", but he goes on to provide a more perceptive and accurate analysis. Alongside oligarchical corruption, there was a reluctance to use force, social factors making for compromise and "the competence and moderation of the government". There was no revolution; no politician was assassinated until 1812; no landlord was lynched. Sir Ian's sparkling study explains why and provides a model against which future historical works by politicians will be judged. We are a long way from belles-lettres and the bogus clarities of the left.

Dr Black is a senior lecturer in history at Durham University.



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Progmire's paradise postponed

Ian McIntyre finds the latest Mortimer exposes its author more than the media

hesterton wrote somewhere that a good novel told the truth about its nero but a bad one told the truth about its author. Dunster is very good in parts — and most revealing about John Clifford Mortimer.

The main private activity of the narrator. Progmire, is worrying. and Mortimer gives him a good deal to worry about, including a daughter, Tash, who presents him on his birthday with a single rose, a packet of incense, a piece of soap in the shape of a woman's bottom and a small model aeroplane. Global warming and the Russian economy also preoccupy him a good deal, as does the question of whether he will be cast as Trigorin in a local amateur production of The Seagull. For good measure he lives in Muswell Hill and is employed as

an accountant with a company called Megapolis Television based on the Isle of Dogs.

mire is not worrying he is trying to shake off the friendship of Dunster, an old friend from school and Oxford days. In theory this should not be too difficult. Dunster is not only an investigative journalist he has also stolen Progmire's wife and is intent on destroying his boss at Megapolis, Sir Crispin Bellhanger, KCB. The handsome and much-decorated Cris was dropped behind the enemy lines in Italy during the war with the odes of Horace in his pocket and fought in the desert wearing a silk scarf and a pair of old cricket trousers. Dunster is bent on exposing him as

If this all sounds like an exercise in multiple pastiche — early Waugh, middle Linklater, a dash of Tom Sharpe and a gesture in the direction of Simon Raven - I have to say that for much of the book I was aware of several different John Mortimers competing for my attention. There is a serious Mortimer --he is extremely good, for instance, at conveying the pain of loss or betrayal. He is also a considerable show-off. When I read, in a savage cameo of one of the Megapolis snuffling giggle", at one of his own official life of Reith.

eath is the sanction of

jokes, I wondered if he had caught the habit from his creator. Unrelenting smartness can be wearing. I reckon that on a good day Mortimer gusts up to about Force 7 on

the Ned Sherrin scale. The writing only really calms down when Mortimer stops trying to impress and settles to his plot. Things look up considerably with the entry of Robbie Skeffington, QC, black of brow and fingernail, perched on the dizzy heights of the legal profession "like a gargoyle on a cathedral spire" and sniffing enormous damages: "I form a view when I first get my nose near the papers and I'm not often wrong. I am not sure what a man "with a

actually sound like, but I enjoyed Progmire's encounter with swarm of killer cyclists wearing the sort of gas masks which make you think chemical war-**DUNSTER** fare has broken By John Mortimer out". I was also quite taken with

voice like a coasting Rolls" would

the image of a yapping dog launching itself like a Scud missile at his groin and scoring a direct hit. Anybody who writes as much as Mortimer is bound to write unevenly. Occasionally we become aware that we are in the hands of the auto-pilot, and the best he can do is tell us that Progmire's Oxford college "was built in stone which went gold in the sunlight, with a quadrangle of bright green grass", or that somebody's house on the east coast was on the chilly side because the wind had "an uninterrupted journey from the steppes of

Mortimer manages to fit in the regulation number of unbuttonings and unzippings. I did not keep a note of the incidence of copulation, but I am sure it will work out neatly at not less than one bout for each episode of the television series. He has been called many things in his time, from a former practising barrister to a champagne socialist, but nobody could ever call John Mortimer uncommercial.

Ian McIntyre was Controller of Radio 4 and Radio 3 and is a former associate editor of The



John Mortimer: would he become chairman of the Broadcasting Standards Council or even arts minister under Labour?

From both sides of the grave

everything the storyteller can tell. He has borrowed his authority from death", reads the epigraph (from Walter Benjamin's Illuminations) to this collection of literary journalism by Angela Carter who died last month. Initially, at least, it is hard not to invest these essays with a gravity never intended by their author, for whom writing was a serious business, but not a solemn one.

And indeed the prevailing mood of the collection — which consists mainly of book reviews - is benign, even light-hearted. Contemporaries such as J. G. Ballard and John Berger, with whose (largely selfappointed) role as literary outsiders Carter perhaps felt some affinity, are celebrated for their uncompromising independence. Younger writers, such as Hanif Kureishi and Louise Erdich, are generously

Fortunately, there are exceptions to this general mood of goodwill. Paul Theroux gets some pretty sharp treatment, in the course of a review of My Secret History, as does the cookery writer Elizabeth David, seen as epitomising a certain kind of middle-class hedonism Carter clearly found insufferable. Yet even in those instances where the reviewer's habitual kindness deserts her. she mitigates the sarcasm with a touch of humour. Who but Carter would have included (as a codicil to the aforementioned savaging of Elizabeth David in the London Review of Books) a selection of indignant letters received by the journal after the piece appeared? A collection like this enables one to identify pervasive themes and

preoccupations, from which a picture emerges of what the writer herself felt to be important about her craft. Carter was a champion of the open-ended, pluralistic narrative as opposed to what she saw as the closed, predominantly masculine structures of the Great Tradition. She quotes with approval Wallace Stevens's dicta, in "Notes towards a Supreme Fiction":

It must be abstract It must change

It must give pleasure "Pleasure has always had a bad press in Britain," she remarks in the book's introductory essay. "I'm all for pleasure."

She was also — as admirers of her study of the Marquis de Sade, The Sadeian Woman, will attest fascinated by the politics of eroticism and the ways in which sex has been used by writers from Sade to William Burroughs as a means of undermining the repressive norms of society. In her own work, sex is always an instrument of subversion



Russell Hoban and Angela Carter: she was "all for pleasure".

Christina Koning

from the decadent sensuality of her early stories. to the bawdy good humour els. Again, this is reflected in some of the works reviewed here,

EXPLETIVES DELETED Selected Writings By Angela Carter Chatto & Windus, £15.99 THE MOMENT UNDER THE MOMENT By Russell Hoban Jonathan Cape, £14.99 which include self") and on American fiction, on

Georges Bataille's pornographic classic, The Story of the Eye at one end of the scale and Walter De La Mare's delicately erotic Memoirs of a Midget at the other.

City of Dreadful Night to some extent overlaps with the comic surrealism of Carter's own version of the city in Wise Children. Her description of Sinclair's work might apply as easily to her own, which, in the end, was just too edectic in its concerns, too irreverent towards cultural shibboleths, to be wholly acceptable to the literary establishment: "With [its] mass of literary references, the sex magic, the degradations, the torture, the rich occupations patina of black humour, this is a book that triumphantly rejects any are suggested

> advance." I do not know whether Angela Carter ever read or reviewed anything by Russell Hoban (or vice versa), but if not it seems a pity, since Hoban's eccentric blend of arcane detail and precise topographical observation would doubt-

possibility of the Booker short-list in

This section contains one of

Carter's last reviews for The Guard-

ian: a spirited account of Ian

Sinclair's Downriver, a novel whose

sinister vision of London as The

less have appealed to her. In this collection of short stories and occasional pieces, mythological archetypes have the solidity of real people, whilst real people are surrounded by constant reminders of their insubstantiality. Endings, in these stories, are enigmatic, conversations elliptical and time itself can be suspended in favour of "the moment under the moment" a kind of alternative time in

which anything can happen. This ability to unsettle the reader by playing tricks with the narrative is something at which Hoban is adept. In his fictional universe, statues come to life, skeletons converse and even copulate with the living and a man interrogates a raven on the nature of darkness. In these stories, as in Hoban's most recent novel, The Medusa Frequency, there is a sense that the real drama is taking place not in any recognisable reality but on the typewriter page or the computer

It is an impression which is

reinforced by the assortment of autobiographical essays, literary criticism and fragments - handily titled "Certain Obsessions, Certain - with which the book concludes. One of these pieces even begins "Here I am sitting in front of my computer monitor and describes the author's feelings as he listens to a piece of music by Thelonius Monk. It is an attractive (and in this instance appropriate) idea: writing as improvisation; as jazz. A sort of literary equivalent of Taking a Line for a Walk, which endlessly delays the moment of

Smash hitters play on

Derwent May

MY LIFE IN FLUX -AND VICE VERSA By Emmet Williams Thames and Hudson, £20

n 1962, in Wiesbaden, at an event called the Fluxus Inter-L national Festival of Very New Music, a group of young Americans and Germans gently chopped and sawed up a grand plano. There was a brief outburst of disgust in the press, and the world forgot.

But a book published this week reveals that that was not the end of it at all. For thirty years, there has been a whole mirror world of festivals, seminars and events going on, with all the panoply of Edinburgh or Salzburg, but where all the events were meaningless and all the participants were self-acknowledged misfits or failures.

Emment Williams, the author of the book, was one of the most energetic members of the Fluxus drifting pack of cheerful anti-artists hung on to through all these years of shadow life.

He records the epic history of his Alphabet Symphony, in which he performed 26 pointless actions among a heap of rubbish: you could have seen it at the Café au Gogo in New York in 1965, or stumbled across it at the American Cultural Centre in Tokyo in 1976: you could even have caught an "elegant version" with a Mozart flavour in Salzburg, at the Language Happenings Gala in 1986. We watch Williams himself age in the photographs in the book, from a chubby youth with specia-



Emmet Williams with saw

cles to a rather portly gent. He seems always to have been an amiable character — violerace played no part in his inconsequential radicalism. He does not say much about himself, but tells an amusing story about a childish act of rebellion, in which (as a good Sixties Freudiant he naturally claims Fluxus had its roots.

Apparenuy in virginia in inc Deep South, where he grew up, the forthcoming birth of a baby was celebrated by a Stork Shower, where the young mother-to-be was given a social evening by her friends, and a child dressed up as a stork gave her presents. Williams was regularly the stork, in feathers and long beak, and he hated it. One night he asked the pregnant wife: "Did the stork put the baby in your stomach all alone, or did your husband help?" There was no patting of the feathered head that night - but for the first time in his life, he says, he was "a happy, carefree, unemployed artist".

That is what he made a kind of anti-career of being - and he had no difficulty in finding others to join him in his anonymous and unrecorded triumphs.

But there is a powerfully ironic twist in the tail of the story. How do we come to be reading about all this? The answer is that Fluxus. against all its principles, has hardened into a very solid, indeed heavy book (it feels like three bricks mortared together when you lift it).
The publishers Thames and Hudson have taken Williams with a seriousness that he must seldom have known in his life, and lavished beautiful paper and illustrations on his chaotic memoirs.

Rarely have I read a more pointless, enraging book. Its publication by an art publisher seems to me to mark the total collapse of any sense of purpose or standards in the art world. But how Williams and all his cronies must be laughing!



Hancock's quest took him to Ethiopia, but he never saw the Ark

Seek, and ye shall find . . .

food and "the semiotics of food" (a

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his book is not what it seems. A seventh of its content is taken up by scholarly apparatus, references, notes and index. Yet far from being a work of substantial scholarship, it is a benign chimera of other forms: travelogue, mysterious adventure, coffee-table book. It is none the worse for its pretensions and leads the reader chattily through labyrinthine ways of romantic myth and curious speculation.

The author's quest is to discover the lost Ark of the Covenant, the biblical chest in which were lodged the ten commandments of the Law of God. He thinks that he has located it in a temple in Axum in Ethiopia. The trouble is that he never saw it: he was denied the "ocular proof". So, the conclusion of the book, that the Ark is there. resolves itself with an Othello-like suspicion, mere speculation based on a series of theories.

Another critic has written of another work of speculation, John Bossy's Whitbread Prize winner Giordano Bruno and the Embassy Brian Martin

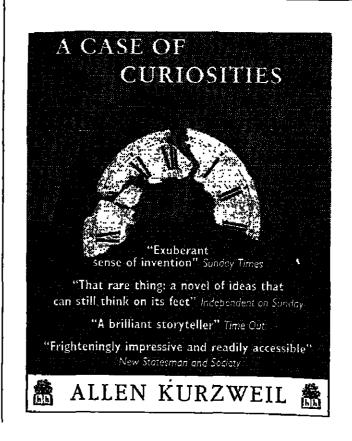
THE SIGN AND THE SEAL By Graham Hancock Heinemann, £16.99

Affair, that his theories "for sheer" panache at least, are hard to resist": the opposite is true here. The guardian priest of the Axum temple forbade Hancock a view of the Ark's presence by a catch-22 interpretation of the rules. He politely pointed out that were Hancock to storm the protective railings in a mad rush, after his long journey, he was bound to be torn to pieces by an enraged local mob.

For all that, The Sign and the Seal is highly readable as a quest saga, and those not trained in sceptical discipline will want to believe Hancock's story. He tries to substantiate the account of the Ark's removal from Jerusalem to Ethiopia which is recorded in a 13th-century literary source, Kehra

Nagast, a version of the story of Solomon and Sheba. He makes plausible connections between the Ark, the Templar knights, Wolfram von Eschenbach's Parzival and Chartres cathedral. He links two cryptic maps which he has identified, "one carved in stone in the north porch of Chartres cathedral. the other encoded in Parzival". The evidence suggests to him that the Ark moved to Ethiopia.

The temptation is to ask the whereabouts of experts who support Hancock's theories. After all. his text is scattered with remarks such as "there is some debate about what is exactly meant by this" and "there is no proof of this". So Professor Richard Pankhurst and Dr Peter Lasko remain doubtful: Professor Edward Ullendorf views the Kebra Nagast as apocryphal. The section on the Templars has a particularly high incidence of what if. The bias is towards agreement with Keats's bald sage, Apollonius: "Do not all charms fly/ At the mere touch of cold "?ydqosolidg



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Please submit handwritten applica enclosing full CV to Richard Gray, Thomas Townend, Everoak House, 9 Gowlett Road, London SE15 4HX.



Operational Analysts

Leeds

"A better health service" up to £27,819

The Department of Health NHS Management Executive is moving to new offices in Leeds, as from July 1992. Analysts in the NHS ME will have a vital role to play in areas such as operational policy, resource management and performance review in health care. We are looking for high-calibre project leaders to work in Leeds and who want to make a distinctive contribution to creative and challenging analytical consultancy work in a new enterprise.

You will be a professional in Operational Research/Management Science or a related discipline with a good honours degree in a numerate subject and at least 5 years' relevant experience of providing advice to management on a wide range of issues. The appointment will be for a Fixed Term of up to 3 years initially, extendable to a maximum of 5 years, with the possibility of being made permanent. Part-time appointments and secondment terms will be considered. Starting salary will be in the range of £23,329 to £27,819 with further increments, depending on performance, up to £33,175. The posts will be based in London initially, expenses will be available.

Application forms, with further details, are available from: Mrs Helen Murray, Room 05/26, Department of Health, Adelphi, 1-11 John Adam Street, London WC2N 6HT. Tel: 071-962 8575. Completed application forms with CV must be received by 24th April 1992.

The Department of Health is an Equal Opportunities Employer.

NHS Management Executive

£60K-£50K+ £40K+ £30K+ £20K+

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Marketing Manager

He/she should be strong and powerful in selling and a monthly sales amount of 200 thousand pounds is

expected (i.e. annual sales amount of 2.4 million pounds). Target Products: quited coats, fur jackets, hand bags, T-shirts, sportswear, hand-knitted sweaters, and underweer.

University degree

Salary

- Female / Male - Age between 35-50 ; - minimum ,10 years experience in ladies' wear in middle price market. Experience - good knowledge of British tax and excise & customs, for importing, retailing and

> wholesalina. - familiar with British banking system (credit facilities) based on commission, can earn up to an annual income of 120 thousand pounds but it depends on the obility of the applicant.

: i) application letter in type, explaining your idea of how to enter into the London market for the targeted products and how you can guarantee the collection of money after the products have been sold. ii) resume showing the personal details, interest and working experience.

interested parties please apply with full details and send to the following address: Room 1001, Nan Fung Centre, 264-298, Castle Peak Road, Tauan Wan, N.T. Hong Kong. Attn.: Miss Annie

Applicants will receive an answer within 60 days of their application. Those who can fulfill our preliminary requirements will receive a questionaire to till in and return, on interview will then be arranged in London, Those applicants who receive their returned application letter should consider their application unsuccessful. All details of the applicants will be treated as highly confidential.

Tistrategy—— Co-ordinator -

A dynamic, £1.2 bn turnover organisation, London Electricity has an advanced i.T. strategy which is directly tailored to our plans for business growth and our commitment to the customer. Following a review of this strategy, we have recently set up a new I.T. Policy Unit to contribute to the achievement of our corporate

This unit will play a vital role managing and supporting many different aspects of our I.T. function. We are now looking for an I.T. Strategy Co-ordinator who can apply his or her expertise to major new projects and their compliance with our overall I.T. strategy.

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You should be aware of current business needs and have substantial relevant experience covering one or more of the following: co-ordination between major I.T. projects, i.T. strategy planning, strategy development and maintenance and standards planning.

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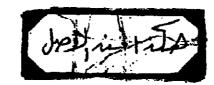
To apply please write with full CV to Sue Adams, Personnel Division, London Electricity pic, Templar House, 81-87 High Holborn, London WC1V 6NU. Closing date: 13th April 1992.

Committed to Equal Opportunities.

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TUESDAY

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Solicitors. Commercial Lawyers, Legal Officers,

WEDNESDAY

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General Appointm Management, Engineering Science & Technology, with editorial tency & Fig. La Crème de la Crème: Secretarial appointments

FRIDAY

International Appointments Overseas Opportunities.

Sales & Marketing Director **FMCG**

£100,000 OTE

North West

Main Board appointment for a high-achieving sales professional with this autonomous subsidiary of a major US corporation.

- Superb range of consumer and commercial products; £85m tumover; 800 employees.
- European technological leader; substantial ongoing investment. Turnover set to double within 2 years
- Reputation for innovative design and ethical standards.

THE POSITION

- sales. Report direct to Chief Executive.
- Develop and execute strategic sales & marketing plan for branded and private label goods.

Key challenge to lead, direct and motivate well trained, professional, national accounts sales team. **QUALIFICATIONS**

Track record of success in selling to major UK multiples.

- Strategist, highly numerate, strong leadership skills and resilient personality. A team player with a commitment to quality.
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Please reply in writing, enclosing full cv. Reference ML1296 Courthill House, Water Lane, Wilmslow, Cheshire, SK9 5AP

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Clerk (Chief Executive) The Brewers' Company

to £40,000

The City

The Brewers' is one of the oldest Livery Companies in the City of London, maintaining close links with its trade and acting as the London branch of the Brewers' society. The Company owns the freehold of its Hall, has other significant property interests in London and is trustee to two schools and a number of minor charities.

THE POSITION

- As Chief Executive responsible for the overall management of the company, reporting to the Master and Court.
- Control of finance and administration, supported by a small team. Secretary to the Court and committees.
- Manage the Company's Hall, property and assets. Liaise with school governors and charities. Maintain contact with the brewing trade.

acumen and an interest in the City and its traditions. Experience of property management and of working with educational and charitable

Able manager and administrator with financial

QUALIFICATIONS

foundations. Knowledge of brewing trade. Presence and authority with tact and diplomacy. Well developed communication and social skills. Probably aged around 50.

Please reply in writing, enclosing full cv, Reference 11300 54 Jermyn Street, London, SW1Y 6LX

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c£70,000 package

+ benefits

THE ROLE

Retailing

North of England

Merchandising and Marketing Director

Leading national chain with an enviable portfolio of sites, a loyal and well established customer base and outstanding sourcing and buying capability. Real potential to make an immediate impact on profitability and performance by applying rigorous marketing and merchandising disciplines.

■ Board member, responsible to Chief Executive for the full range of marketing and merchandising activities. Working closely with buying, sales and distribution colleagues to maximise the operational effectiveness of the business. Re-focus the product mis. Upgrade the total offering to

shrinkage and drive up sales per square foot. ■ Revitable the trading format and introduce effective customer tracking and range planning procedures to improve profitability through increased stock madability. Develop systems to provide accurate and rinicly management information.

improve margins, broaden the customer base, reduce

London 071-973 8484 Manchester 061-941 3818

Selector Europe

- THE QUALIFICATIONS ■ Graduate calibre, mid 30's-mid 40's. Successful track record in a senior marketing role with an innovative national retail chain. Ideally with experience in clothing and other sectors.
- Proven success in the management of change, implementing suphisticated retail systems and managing and developing staff.
- Flexible and opportunistic trader mentality underpinned by classic functional skills.

Please reply, enclosing full details to: Selector Europe, Ref S677032M, Bridge House, Ashley Road, Hale, Altrincham, Cheshire WA14 2UT. 061-941 3818

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Managing Director-Europe

New position created to bring dynamic leadership and focus to the UK and Continental European activities of a highly profitable and fast-growing £100 million business backed by a major multinational. Dominant worldwide market leader with established reputation for innovation and technical excellence, offering unique product range to the food and agricultural sector. Considerable opportunity to exploit the untapped potential in the markets, deploying a young and enthusiastic management team. Excellent career opportunities.

■ Responsible to the Chief Executive for regional profitability and performance, directing European

activities through country managers and distributors. ■ Establish a strategy based on rigorous analysis and planning that further enhances market share in both mature and developing markets.

Create an environment that fosters outstanding performance through open communications, sound controls and a commitment to deliver results.

THE QUALIFICATIONS Mid-30s/40s, ideally biological sciences graduate, or with more recent background in the food and agriculture

- sector. Strong commercial and strategic planning skills. Proven record of successful general management of a
- growing business, ideally multi-site with an international dimension. European languages un advantage.
- Natural leader and motivator with excellent interpersonal skills, prepared to actively manage and drive businesses to achieve stretching performance targets.

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Please reply, enclosing full details to: Selector Europe, Ref S276032L, 16 Connaveh: Place.

Logistics Manager

The key objective of this high visibility role is the setting and achieving of the highest standards of logistics management - at every stage of the husiness cycle - from customer order to delivery and beyond.

Consider the key parameters. An established, profitable subsidiary of a major US multi-national; a management team with a clear strategy for the 2008; a commitment to substantial capital investment, and a broad range of market leading products, with application into almost every aspect of economic activity. For the innovative, commercially astute professional, the opportunities to champion developments in systems for all aspects of customer service, manufacturing planning, and inventory management

In succeed, you are a graduate with a proven record of at least 5 years' logistics management in sectors with premium branded products: competitors of quality, and highly discerning customers purchasing for predominantly industrial or technical end user applications. Your business experience is probably broadly based and typically with organisations that set rather than follow market standards. You combine influencing and people skills with intellectual and analytical

abilities to ensure both early credibility and personal development

throughout your career thus far. Success in this role will not disappoint

you, and will include career development opportunities in the UK and Your next step is to write to me. Graham Dunning, with brief career and salary details at Macmillan Davies Consultants, Salisbury House, Bluecoats, Hertford, Herts, SG14 IPU, Fax No. 0992 589434.

North West

e. £35,000 + benefits



CENTRAL LONDON

c £30,000 + CAR

Divisional General Manager prestigious UK plc

This is an outstanding opportunity to play a key role in the business development of an enterprise at the centre of an internationally renowned Group, with a unique reputation for unparalleled standards of customer service and quality.

As General Manager of this small, creative, service business, with a turnover approaching £1 m, your primary objective will be to convert the considerable potential for profit improvement into a reality. Reporting directly to the Group MD you will revitalise the operation through restructuring and refocusing to ensure that the highest standards of customer service are delivered and financial objectives met.

Candidates must possess extensive general management experience with a demonstrable track record of profit improvement and cost control.

A strong service and market orientation is essential combined with well developed people skills. Applications are welcomed from a wide spread of industry sectors, however experience in the following areas would be of particular interest: letsure. hospitality, perishable commodities.

Please send full personal and career details. including daytime telephone number and current remuneration, in confidence to Ann Shepherd, Coopers & Lybrand Deloitte Executive Resourcing Ltd, 76 Shoe Lane, London EC4A 3JB, quoting reference AS/898 on both envelope and letter.



Macmillan Davies 🗈

whitehead selection

General Manager

Food Ingredients Company

South East England

Negotiable salary in excess of £50,000 + bonus + benefits

This £10m company sells a range of products to the food industry with particular strengths in the confectionery and snacks market. An autonomous entity within a large, world-wide 'blue chip' operation, the UK business has manufacturing and laboratory facilities as well as a technically qualified sales team. The company is committed to growth in market share through increased penetration of existing accounts/sectors and the targeting of new areas for expansion.

Reporting to the Vice President for Europe you will have full profit and loss responsibility and will work closely with the sales force and customers increasing volumes and market share while maintaining margins. You will also oversee the efficient running of the manufacturing plant and applications laboratory.

A graduate aged between mid-30's and early 40's, you will have a successful track record in the sales function, ideally with excellent contacts across the British food and beverage industry. General management experience is preferred but not required and experience gained outside the sales function in a technical, production or marketing capacity would be useful. Creditability, maturity and the ability to operate at a senior level within British industry are essential qualities as are a high energy level and entrepreneurial skills. The successful candidate will be able to motivate staff to achieve outstanding results. (Ref. 548)

Please write with CV and current salary to Donald Macdonald, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF. A Whitehead Mann Group PLC Company.

whiteheadselection

whiteheadselection

National Account Controller

FMCG - Grocery Sector

Location: Open

To £50,000 package, car, benefits

A young, dynamic management team well in tune with the demands of its customers, has made this high profile, branded FMCG manufacturer the market leader in its field. A respected PLC, it has recently published another year of record figures, despite the recession.

They now have a vacancy for a senior sales professional to be responsible to the Sales Director for a team of national account managers and a substantial proportion of their sales.

Aged 28-32 and probably educated to degree level, you will have had at least two years of training with one of the top 10 FMCG companies and gone on to develop an excellent track record of selling food or household products to the major high street retailers. Some brand marketing and manmanagement expérience would also be an advantage. A committed team member, your presence. will to win and professionalism will all be self-evident.

The comprehensive package includes a high base salary, performance related bonus and usual 'blue chip' benefits. Career prospects are excellent. (Ref 547)

Please write enclosing CV to James Thorne, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF. A Whitehead Mann Group PLC Company.

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Software Generation: The European supplier of choice for emerging yet proven software technologies, to solve the development productivity problems of major corporations. The company's product portfolio grows as the company grows, and adapts to changing priorities in the IT industry, but the standards of professionalism and service remain constant, as does its outstanding reputation.

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Software Generation: An exception to the rule during the last five years, enjoying steady growth, a growing reputation, and benefiting from management which has recognised the direction of IT Development, and always been ahead of the game.

Software Generation: The company's continuing growth has now led to vacancies for Sales Executives who can demonstrate:-

- A proven sales track record in the software industry
- The ability to sell business solutions at senior levels within major corporations
- Energy, commitment, professionalism and ethics
- A grasp of IT trends and their impact on the user community

Remuneration will be excellent, and career prospects clear. These are superb opportunities. In the first instance, please call Kevin McCourt on the numbers below, or send him a full CV at the Reading address of McCourt Consultants. The office is open today (Sunday)

£70,000 OTE HERTS

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Europe

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£ Competitive + Car + Benefits

Tri-Wall Europe is part of the £360m. David S Smith Group of companies and

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is an important producer and supplier of heavy duty corrugated packaging to the UK and Mainland Europe. Continuing expansion and development has created the opportunity to appoint a commercial manager capable of making a significant contribution to the growth and efficiency of the company. Essential is the drive and energy to lead a team dedicated to improving the administrative, management and planning systems through a multi-

disciplined approach. As a key member of the senior management executive, you will possess the broad numerate and business skills to play a full part in the company's planned growth. Equally important, however, are the interpersonal skills needed to manage change in an organisation committed to quality and innovation.

This position carries considerable responsibility and as such the benefits package reflects the personal demands that will be made on the successful

The most important feature, however, is the opportunity to join a company who recognises the development of its own people, and will offer significant career opportunities.

If you are interested in this position or in other opportunities within the David S Smith Group of Companies, please send your C.V. to:-

Nigel Hayter, David S Smith Packaging Division, Butlers Leap, Clifton Road, Rughy CV21 3RQ or Telephone 0788-535329



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SALES AND SUPPORT PROFESSIONALS BASED IN COVENTRY AND BASINGSTOKE

One of the world's leading Open Systems and Application Software companies is seeking skilled services sales and support professionals to join their team. This service business is recognised as being of strategic importance, providing an integrated service solution for its customers.

> Senior Sales OTE £50K plus car - High basic

These sales positions require a mature professional approach based on recognised sales training and enough technical competence to quickly establish customer credibility in such value added areas as networking, power and environmental solutions, disaster recovery, UNIX training, facilities and site wide service management and consultancy. The successful candidates should have been working in a quality service environment for at least three years. Understanding a team selling approach and a track record of major account sales is vital.

Sales Support Circa £24K plus bonus plus car

There are two distinct requirements. The first will require indepth data communications/networking knowledge. whereas the second will need to be a specialist in delivering power and environmental solutions. These positions require strong skills in interpreting customer needs and the ability to respond rapidly by designing and costing appropriate solutions. You must have the ability to work with a demanding sales force and be skilled in areas ranging from proposal preparation to project management.

A critical element of these positions is the liaison with Systems Houses and Value Added Resellers to build successful working

If you have the required skills and experience for the Senior Sales role please call Jane Collis today (Sunday) on 0734 771100 between 10.00am and 2.00pm. Alternatively, and for the other positions, fax or post your CV to CTA as detailed low, quoting reference JC803.



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BUSINESS ANALYSTS/4GL DEVELOPERS CONSULT TO BLUE CHIP COMPANIES

HOME COUNTIES M40 CORRIDOR

TO £30,000 + CAR

This is an outstanding career opportunity for a talented and ambitious business professional to work in a consultancy role. Thorogood is a small, highly successful independent consultancy specialising in the provision of market analysis and strategic IT development to an impressive list Your initial task will be to broaden your existing skills base whilst gaining an understanding of the

Company's core business. The scope of consultancy work you will carry out will be varied and project-based and will involve the creative application of sophisticated modelling techniques. We would like to hear from numerate graduates in their mid twenties to early thirties with 3 - 6

years experience in a numerate business environment. Your background will have included significant experience with 4GL technologies, and you will be able to demonstrate a clear ability to apply them in the areas of analysis and modelling. For this position you should possess a strong commercial awareness combined with good

communication skills, and the commitment and enthusiasm to succeed. The demands of this consultancy are high but so are the rewards. It will provide a genuine opportunity to influence the

Please send full personal and career details, including current remuneration level, in confidence, quoting reference ST392 to The Personnel Director at:

24/28 Crendon Street High Wycombe Backs HP13 GLW

Open Systems

Customer Support & Field Operations

requent is the clear market leader in medium and large sized Unix Open Systems, with UK sales that grew by 36% in 1991

Substantial investment backs our commitment to building on what is already an outstanding range of post-sales services. Within the Centre of Open Systems Excellence we have created, providing first class support is a vital part of our development plans,

We recognise that it is quality and breadth which will continue to differentiate us from our competitors. We therefore only want the most ambitious and capable people to manage and grow our customer support function.

In return, we offer an environment that is second to none within the market place.

Customer Support Manager

Your primary goal will be to develop, expand and manage a large and diverse customer support operation into which you will institutionalise the very best practices. Such that it will set a benchmark few could aspire to.

Clearly not an option for those inclined towards compromise or who have doubts in their ability to define and achieve the necessary performance and business objectives.

A graduate probably in your mid to late 30s, with at least 7 years managerial experience, key issues will include; the selection and development of personnel: the strategic planning and expansion of organisational structures; and the creation of new support responses which meet customer needs as they evolve.

An outstanding leader of both technical specialists and managers, you should have the underlying commercial strength and awareness required of a position which offers a considerable

Field Operations Manager

Advanced hardware which is breaking ground in new areas of applications, requires a field support service of considerable intelligence, independence and flexibility.

Your objective will be the complete management of this provision, encompassing installations, upgrades, account management, logistics and the control of maintenance partner relationships.

A key individual in our senior level interface with the market, you must have had at least 4 years hardware support management experience (2 in open systems) and demonstrate a particular ability in putting true operational and management processes in place, not just policy and procedures.

For both positions, remuneration will not be a limiting factor in choosing the right individual. To apply: forward your CV to Christine Gladen at Sequent Computer Systems. Weybridge Business Park, Weybridges Surrey RT15 2UF. Tel: 0932.859833.



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c £35,000 + Benefits

S.E. Wales

This organisation, T/o in excess of £80m, outstanding in its field, is well placed to retain its eminent position through a period of major structural change in its markets. A key factor in this success will be the delivery of prompt and cost effective planning and

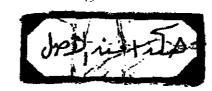
reporting services to Functional Heads. Reporting to the Director of Finance, the role will have full functional responsibility for the deployment of staff and systems to maximise advantage. A major contribution will be made to the strategic development of the function enabling a more proactive approach to business management and

Candidates should be mature graduates with a recognised accountancy qualification and a track record of success in a Group Finance function or in a significant subsidiary operation with emphasis on delivering visibility and control through sound planning and

Benefits will be comprehensive providing excellent pension and relocation assistance to a region offering a wide choice of environments, centred on Cardiff, a dynamic and attractive regional capital. The quoted salary will not be a bar to the recruitment of a truly



Interested? Then telephone Huw Davies TODAY (Sun) between 2 p.m. and 7 p.m., on (0792) 651533 for a confidential discussion, or write with detailed c.v. to OPUS Consulting Ltd, 1st Floor, 101 Walter Road, Swansea SA1 5QF. Fax (0792) 651534.



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This is not a normal job advertisement. Indeed it may be the first of its kind.

An advertisement in which a company recommends its own skilled people to personnel managers in other companies.

But we're not placing it without very good reason. As you may well know, we are ation and this has unfortunately made job losses inevitable.

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Federal Express owes much of its reputation to the quality and professionalism of its people.

aspects and functions of our business are available for employment.

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If you have any opportunities available please call Federal Express on 0203 343333, and ask for our personnel department, or



INTERCONTINENTAL EXPRESS DOCUMENTS.

DEVELOPERS COMPANIES Manufacturing THE LET HAVE Director

Business Forms

West Yorkshire,

The company is one of the UK's largest and most respected manufacturers of business forms. Part of a major plc and with strong European connections, the company specialises in designing and producing creative and high quality bespoke print work. A Manufacturing Director is required to take the lead in implementing the company's commitment to higher efficiency and improved customer service through a quality management philography RSSTSQ accordination.

management philosophy. BS5750 accreditation is currently being sought.

Applicants are likely to have a degree together with significant senior management experience of running a dynamic, fast changing, manufacturing environment. They will be able to demonstrate success in solving problems in material and machine utilisation and in handling industrial relations. Male or female candidates should submit in confidence a comprehensive c.v. to, N.A. Holmes, Hoggett Bowers plc, 11 Lishon Square, LEEDS, LS1 4LY, 0532-448661, Fax: 0532-444401, quoling Ref: L25024/ST.

Hoggett Bowers

BIRMINGHAM, BRISTOL, CAMBRIDGE, CARDIFF, EDINBURGH, LEEDS, LONDON, MANCHESTER, NEWCASTLE, WINDSOR and representation throughout EUROPE

Operations Controller Retail/Catering

Thames Valley

This dynamic and ambitious company is committed to revitalising its operational interests through a carefully planned brand strategy and investment programme. Its objective is to enhance profit/margin performance through raising standards of customer service and product quality. There is a need for a proven and skilled operator to provoke and encourage change within this multi-site operation with a turnover in excess of £100M.

Reporting to the Operations Director, you will be required to motivate, develop and liaise with unit general managers ensuring that operating performance is enhanced and

- maintained. This will involve: developing quality standards throughout the business;
- merchandising/product presentation;
- ensuring achievement of targets for performance and efficiency;

c £38,000 + 50% Bonus + Car • identifying specific areas of best practice and applying

Probably aged mid-30's, candidates will have experience of managing large multi-site retail operations and be able to thrive in a fast-moving, change-oriented environment. Drive, first rate interpersonal skills, commercial acumen and creative thinking are essential characteristics in order to earn respect from experienced, results-oriented general managers and other senior management.

these methods across other outlets where appropriate.

The attractive remuneration package includes a substantial, performance-related bonus, fully expensed executive car and stock options.

- improving customer service and St. James

ASSOCIATES

Interested applicants should write, enclosing a detailed CV, to James Hyde at the address below, quoting reference number 107J.

MANAGEMENT SELECTION

32 OLD BURLINGTON STREET, LONDON W1X 1LB FAX: 071-287 2821. TELEPHONE: 071-287 2820. A GKR Group Company

Life Assurance and Unit Trust Regulatory Organisation

SENIOR ENFORCEMENT OFFICER (COMMUNICATIONS) CENTRAL LONDON

The Life Assurance & Unit Trust Regulatory Organisation needs to appoint an additional Senior Enforcement Officer to its head office monitoring team. This is a major new position involving lisison with the heads of Lantro's "field" teams, lawyers, accountants and actuaries - and the remuneration package offered reflects the calibre of candidate sought. The successful applicant's prime responsibility will be to support the Chief Enforcement Officer in his role as Secretary to Lautro's Monitoring Committee. This will include participation in the presentation of reports on serious cases and the preparation of papers on matters of policy, guidance, and rules interpretation. The job-holder will also assist in communicating the Committee's decisions to the Lautro Members they concern, compile a regular programme of guidance notes to all Members, and help devise and co-ordinate various "paper" monitoring exercises. This is in addition to providing

The ideal candidate will be a graduate aged 35-45 and will possess a written style which is clear, accurate, attractive and concise. Preference will be given to applicants who can also demonstrate experience of some sphere of asso demonstrate experience or some spiner or regulation, the life assurance industry, serving committees - or, ideally, a combination of at least two of these areas. Suitable candidates may at the moment be working in regulation, the law, audit, the civil service, or a senior head office position in a life assurance company, and will expect the test fits 000 n.a. will currently be earning at least £35,000 p.s.

Applicants, who will be considered alongside internal candidates, should submit their curricula vitae to:

Charles Mott, Personnel & Administration Manager Lautro Ltd, Centre Point 103 New Oxford Street, London WC1A 1QH

Westminster Foundation for Democracy Chief Executive

London

The Westminster Foundation for Democracy is an independent, non-partisan body recently established by Government with the support of the British political parties and trade unions. Its aim is to promote the development in emerging democracies of pluralist democratic institutions such as political parties, trade unions, the media and voluntary organisations.

Heading a small team, the Chief Executive will be responsible for building an organisation capable of achieving this goal through effective investment of substantial grant-in-aid. His/her key responsibilities will be to:-

- promote the influence of the Foundation through extensive travel and contact with relevant
- bodies overseas; apply rigorous financial and management
- control to suitable projects; encourage private sector investment to enhance the Foundation's role.

St. James **ASSOCIATES**

Attractive Package

Candidates should have experience of countries with developing democratic institutions. Familiarity with the workings of national government, acute political sensitivity and in-depth knowledge of emerging democracies are essential, whilst previous exposure to fundraising and PR activity is highly desirable. Key personal attributes include first-class communication skills, personal stature and, of course, total integrity to promote successfully the interests of the Foundation, both within the UK and overseas.

Interested applicants should write, enclosing a CV, details of current remuneration and a summary of the reasons for their particular suitability for this

appointment, to Roger Howell at the address below, quoting reference number 110J. The closing date for applications is Friday, 24th April.

MANAGEMENT SELECTION

32 OLD BURLINGTON STREET, LONDON W1X 1LB FAX: 071-287 2821. TELEPHONE: 071-287 2820.

A GKR Group Company

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EXECUTIVE OPPORTUNITIES

Agip (U.K.) Limited is the British subsidiary of Agip SpA, a leading international oil company with worldwide operations in four continents. Heavily committed to the North Sea as operator of the T-block fields and with production interests in six others, we have grown rapidly in recent years and are now pursuing ambitious and aggressive exploration and appraisal programmes. To fulfil these commitments and maintain an outstanding level of performance we currently seek the following highly motivated individuals who will be based at our

ASSISTANT ECONOMIC ANALYST

eporting to the Economic Analyst, the successful candidate will carry out economic analyses and evaluation of new development projects, assess the viability of existing fields and explore alternative development/ commercial options.

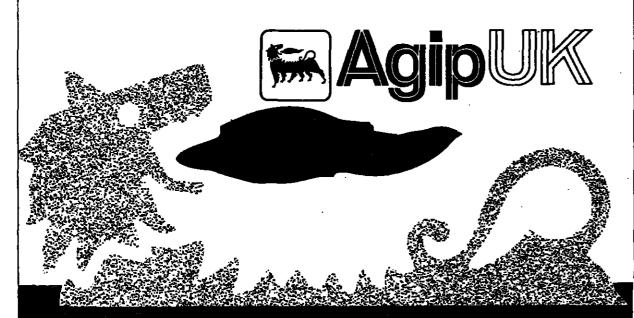
The role calls for a graduate with several years' experience of financial and corporate modelling within the oil and gas industry. Candidates will be computer literate with well developed

LOG ANA

you will have responsibility for evaluating well log data from all wells in which Agip has an interest, along with monitoring the work performed by logging contractors. This will involve a wide range of duties including the supervision of wellsite logging, developing and maintaining a

petrophysical data base and carrying out a computerised analysis of log data. You should have a relevant degree with a minimum of 5 years' experience gained with an operator or service company, including two years offshore. In-depth knowledge of all standard types of well log and a good degree of computer literacy are essential, as are good communication skills, commitment and

For both of the above positions, we offer a competitive salary and benefits package including pension scheme, generous life assurance cover and private medical insurance. Relocation assistance will also be provided where appropriate. To apply, please send a full CV with current salary details to: Clive Painter, Personnel Adviser, Agip (U.K.) Limited, Southside, 105 Victoria Street, London SW1E 6QU. Tel: 071-630 1400.



Sales Director

Consistent sales and profit growth, major long term financial backing and a track record of delivering added value quality IT products and services to major corporates are the keynotes of our client's success story.

The role of the Sales Director will be crucial in ensuring achievement of strategic goals. For the successful individual, it provides an opportunity to take Board responsibility for a UK wide sales team who are developing an expanding prestigious client base. The scope to dramatically influence the future of this business is second to none. Your track record and ability to meet the challenge must reflect this.

You must have a consistently successful track record in selling products and services to major blue chip organisations, as well as having had full accountability for leading a team of at least 25 sales professionals. Board-level credibility, pragmatism and the determination to deliver are

To attract the calibre of individual our client seeks, this appointment carries a substantial basic salary and a range of excellent benefits including equity participation, private health and executive company car.

In the first instance write to Hugh McVicker enclosing a full CV together with recent salary progression at Macmillan Davies Consultants, Salisbury House, Bluecoats, Hertford, Herts. SG14 1PU or call him on 0992 552552. Fax No. 0992 589434.

A Board Appointment

c. £100,000 Package

South East



RECRUITMENT CONSULTANTS GROUP 3 London Wall Buildings, London Wall, London EC2M 5PJ

Tel: 071-588 3588 or 071-588 3576 Telex No. 887374 Fax No. 071.256 8501

Director level appointment with excellent prospects for wider responsibility within 2-4 years

PORTFOLIO MANAGER COMMERCIAL PROPERTY FINANCE package £35,000 - £50,000

We invite applications from graduates or equivalent, in their 30's, who must have had property industry expenence and who will be either banker's lawyers or surveyors with at least 5 years' demanding and creative exposure to arranging commercial property financings either within the professions or with a property management group. As the selected candidate you will report to the Managing Director and be responsible for proactively managing, or with a property management group. As the selected candidate you will report to the Managing Director and be responsible for proactively managing, motivating and monitoring a dynamic UK commercial property portion team. It is essential to have successfully managed portfolios and major deals, motivating and monitoring a team imaginatively as well as effectively solving problems. This is a high profile role training closely with the worked on refinancings, leading at team imaginatively as well as effectively solving problems. This is a high profile role training closely with the worked on refinancings, leading at team imaginatively as well as effectively solving problems. This is a high profile role training closely with the worked on refinancings, leading at team imaginatively as well as effectively solving problems. This is a high profile of the responsible to the worked bonus is negotiable in the range £35.000 presentation skills and an eye for detail, initial remuneration by way of high salary and performance related bonus is negotiable in the range £35.000 presentation skills and an eye for detail, initial remuneration by way of high salary and performance related bonus is negotiable in the range £35.000 presentation skills and an eye for detail, initial remuneration by way of high salary and performance related bonus is negotiable in the range £35.000 presentation skills and an eye for detail, initial remuneration by exercise for the season of the selection of the processory. (Ref. PPAZ42Z9/ST).

NB An experienced Property Portfolio Analyst is also sought for this team FINANCE DIVISION OF MAJOR MULTI-NATIONAL GROUP

Deputy General Manager

c.£38.000 + Car

CJRA

LONDON W1

Speciality Chemicals This international company is a major producer of high

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You should now be keen to use your production expertise to make an impact and establish credibility within a new 1711

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organisation before gradually broadening into General A graduate Chemical Engineer, you need to have gained A strong commercial appreciation of satisfying internal extensive experience in a manufacturing managerial and external customers and a commitment to TOM is role. Your current brief should be to optimise productivity, essential while international exposure will prove extremely cost and quality within a batch production chemical

CONSULTING

A negotiable starting salary, car, benefits and relocation assistance are offered to attract the right applicant.

Interested? Then telephone Robert Edwards TODAY (Sun) between 2 pm and 7 pm on (0792) 851533 for a confidential discussion, or write with detailed c.v. to OPUS Consulting Ltd, 1st Floor, 101 Walter Road, Swansea SA1 5QF. Fax: (0792) 651534.

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Hongkong's Leading English Newspaper st carries the largest volume of onekong if can sell your property, fill your vacancies e vonto a world of bu eross to Hongkong. alive Mr. Anthony Turner, Classicia 188-196-200 Street, London ECIV 9BX, England. (71) 490 2271



North West

Business Services

Marketing Director

Up to £50.000 + Benefits

The company is the stand-alone subsidiary of one of the UK's leading insurance groups. It provides technical and insurance services to industry and is the market leader in its sectors. This new appointment is seen as critical to future successful business performance and represents a conscious

Assistant to Regional Vice President

decision to introduce a marketing-led approach. THE APPOINTMENT

■ Member of the top management team, involvement in all aspects of the business.

Overall responsibility for marketing strategy and

implementation of detailed marketing plans. Reassessment of the fundamentals of the product,

service, volume, price, gross margin mix. ■ Management of business sector marketing groups and marketing support services.

REQUIREMENTS

■ Graduate calibre intellectual skills.

one Choose Street

■ In-depth understanding of marketing techniques gained in marketing-led organisations.

■ Experience in business-to-business marketing, with probably some exposure to consumer product sales/marketing.

Significant line management experience.

■ Proven ability to pioneer new developments.

■ Ability to relate to the insurance business and an industrial customer base.

Please apply in writing with a full CV and salary details by 15 April 1992 to: Geoffrey Mather, K/F Associates, Pepys House, 12 Buckingham Street, London WC2N 6DF.

K/F ASSOCIATES
Search & Selection

HEAD OF SALES AND MARKETING

■ This is one of the world's major manufacturers of specialised products for manufacturing industry, working to the very highest standards of product quality, delivery and service; the market leader with a reputation which is deservedly second to none.

The Head of Sales and Marketing will be responsible to the Managing Director for achieving budgetted sales through the very substantial sales force, and for marketing development, with special emphasis on strategic and longer term issues.

You will probably be an engineer by training, but will have held a senior position in the Sales and Marketing function, with particular emphasis on sales, in a business which sells premium industrial products. You should have managed considerable numbers, and will have been able to make a contribution at a strategic level.

This is an opportunity to make a major contribution to a first class company in a key role; career prospects are excellent.

Please send your CV in confidence to Charles Theaker, Theaker Monro & Newman, Wrens Court, 60 Victoria Road, Sutton Coldfield, West Midlands, B72 1SY, quoting reference: 4201.

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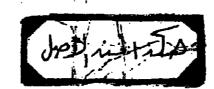
High grade industrial products

West Midlands

c. £40,000 Car

THEAKER MONRO NEWMAN

RECRUITMENT & PERSONNEL CONSULTANTS



MY APRIL 2 1992

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ALL BOX NUMBER REPLIES SHOULD BEADDRESSED TO: BOX 40.

Marketing Director

Market Leader - DIY Products

c.£40,000 + Bonus & Benefits (including relocation)

Key appointment in leading marketing driven manufacturer and distributor in the DIY sector. Opportunity to plan and facilitate growth and new product development, building from strength.

quoted group. TK market leader in core products distributed through builders merchants and retail multiples. Well focussed marketing led strategy. Innovative

ald dynamic hoard. THE POSITION

Devise and implement annual marketing plan thipugh established department.

P Drive NPD strategy with remit to refocus

* hajor subsidiary of rapidly expanding, acquisitive Develop advertising and PR plan to support business strategy.

> **QUALIFICATIONS** Graduate calibre blue chip marketeer, aged 30-40. with recent branded consumer products experience, ideally marketing to retail multiples. Strategic and financially aware operator with

> "hands on" fashion. The Energetic and committed team player with strong leadership and communication skills. Capable of progressing further in the short term.

Please write, enclosing full cv. Ref 11299 54 Jermyn Street, London, SW1Y 6LX

vision. Able to conceptualise and implement in a

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Chief Executive

Excellent salary plus substantial bonus and benefits package

Highland Spring is already the leading UK mineral water producer. A Chief Executive is sought to build on the company's current success and to achieve even greater national and international penetration for this premier brand.

HIGHLAND SPRING

Privately owned, growing at over 20% per annum. Multi-million investment in production facilities in

Scotland to keep pace with growing market demand. Rapidly expanding sector. Opportunities exist for substantial growth in the UK and export markets. THE POSITION

Full responsibility for all activities, emphasis on sales and marketing. Autonomous position.

Reports to Chairman (non-executive). Key member of main Board fully involved with overall strategy.

Prime objectives to stimulate sales, increase. market share, maintain and improve profitability QUALIFICATIONS

Experienced general manager, with international sites and

marketing background from blue-chip FMCG company. Age is open. Must have proven track record of management success and the energy to lead an ambitious, highly motivated team.

Asservision, flair, strong commercial and financial actimen and leadership skills.

Please write, enclosing full ev. Ref SL(29)

7 Shaftesbury Court, Chalvey Park Slough SL1 2ER



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Assistant Director Of Studies - Brand Marketing

c £35,000 + Car + Consultancy Opportunities

"Our mission is to help Managers enhance their natural curiosity to learn, adapt, and develop, to challenge assumption:".

Ashridge is one of the world's leading centres for management and organisational development, and its teaching facility is rerowned for its wide-ranging experience and in-depth understanding of the real needs of business.

The successul applicant will specialise in creating and delivering high quality learning experiences for managers attending band marketing programmes. In addition you will be closely involved in the broader marketing managemen and business development programmes, as well as for researching and developing new teaching materials as appropriate. Ideally aged between 28 and 45 you will have a good first degree, plus an MBA or Ph.D. This needs to be complemented by either five years plus teaching experience at a renowned business school or significant bue chip fmcg marketing experience. We are thus looking for evidence of successful implementation of high quality marketing solutions, either as a consultant or as a practitioner. Other key attributes include internationa awareness, creativity, and credibility, plus having the overall ability and strength of personality to be able to impove Ashridge's penetration of international marketing. The excellent fringe benefits package will include a ca and bonus scheme, plus the opportunity to enhance earnings via private consultancy. Relocation assistance wil also be provided to this superb location situated about 30 miles to the North West of Central London.

Male or fenale candidates should submit in confidence a comprehensive c.v. to: M. Stein, Hoggett Bovers plc, Brunswick House, 61-69 Newmarket Road, CAMIRIDGE, CB5 8EG, 0223-324441, Fax: 0223-328250, quoting Ref: F21021/ST.

SECHMINCHAM, BRISTOL, CAMBRIDGE, CARDIFF, EDINBURGH, LEEDS, LONDON, MANCRESTER, NEWCASTLE, WINDSOR and representation throughout EUROPE

c£28,000 + BENEFITS - BASINGSTOKE

Head of Contracts and Procurements Information Technology

ith a turnover of over £500 million and employing some 15,000 people, the AA is one vof the largest motoring organisations in the world. Best known for its breakdown and recovery services, the Association also provides insurance, financial services, consumer protection, legal advice and

The tremendous growth and success of the AA over many years has hinged upon its basic aim to provide a highly efficient and comprehensive service to its customers. To support this service requires the best Information Technology that money can buy and each year the Association makes a significant investment to ensure that its systems are always up to date.

Clearly, this expenditure needs to be carefully managed. We are, therefore, seeking an experienced IT professional with a proven track record including the procurement of bespoke turnkey systems. This will

cover the management of Invitations to Tender and the evaluation of Supplier Proposals. A consummate negotiator, you will ensure that the best terms are obtained in all contracts whilst maintaining quality and

In recognition of the significant role you will play within the organisation, you will be rewarded with an excellent package including pension and health schemes, 27 days' holiday, company discounts and relocation assistance where applicable.

To apply, please write. enclosing a current CV to the advising consultant, John Kearney at the address below. Please quote Ref:HN574 and include your current salary details and a daytime contact number.

HARVEY NASH DRAGON COURT: 27/29 MACKLIN STREET: LONDON WC2B 5LX TEL: 071 333 0033 FAX: 071 333 0032

Operations Manager drca £28,000

Reporting to the Board of Directors and required to take full responsibi lly for all manufacturing ac including production materials management, quality and production engineering.

The ideal candidate vill be in the age range 35-45 with a degree or equivalent. You will be experienced in the implementation of midern manufacturing techniques, JIT and MRP and have a real focus and commitment to continuous improvement and total quality. This is an exceptional careeropportunity for an experience professional with well developed motivational skills who can demonstrates true hunger, energy and ambition to lead, change and achieve manufacturing excellence in a high volume electromechanical environment.

Production Engineer Circa £20,000

Senior Design Draughtsman Grea £16,000 Chilf Accountant Orca £28,000

time, no longer that 30 minutes.

Please telephoneour Personnel Department Arcolectric Swiphes pic, West Molesey, Surrey. (nea Walton-on-Thames) Tel: 81 979 3232



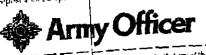
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Applications from boys only for the January 1993 intake

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For further information about education at Welbeck College, please phone 0345 30 111 and quote 0693. Or post Full Name --

Send to Mapet John Gutendge, Army Officer Entry, Free post 432. Dept to SERISTOL BS1 3YX.



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COMPLIANCE OFFICER

We are the U.K. subsidiary of one of the U.S.'s leading investment management firms. We are expanding our European as well as global operations in London.

We are seeking an experienced (minimum 2 years) Compliance Officer to oversee marketing, investment and back office functions for our investment management and unit trust businesses.

All candidates must be EC Nationals with strong academic backgrounds and solid investment management compliance experience with particular emphasis on IMRO Rules. Additional experience of LAUTRO and U.S. securities' regulations a definite We offer an outstanding compensation package of benefits.

Qualified individuals should send a current curriculum vitae in confidence to Jon Groom, Director, Alliance Capital Limited, 6th Floor, 155 Bishopsgate, London, EC2M 3XS or fax to 071 496 0050.

Alliance Capital



Director European Software Development

Dynamic international service company seeks ambitious, experienced manager to expand its business in the software sector.

With offices in 5 European countries plus the USA, Tek is one of Europe's leading translation companies, specialising in the production of documentation and "localisation" of English software for use in Europe.

The successful applicant, probably a graduate in computer sciences with at least one foreign language, will have a proven track record with a major company in the software, or allied industry. An in-depth knowledge of programming is important, and experience of PC & Macintosh environments. Also experience in project management and software localisation. The post will involve a great deal of client interface.

The ability to play a major part in strategic planning for Tek's European business is essential.

Tek offers excellent prospects with an attractive salary package plus subsidised restaurant and leisure club with squash, gym etc. Please write with CV, in strict confidence to R H Stanley, MD.



Tek Translation International Ltd Grove House, 27 Hammersmith Grove, London W6 ONE

INTERNATIONAL/UK

DIRECT SALES OPPORTUNITIES IN SALES MANAGEMENT £40k rising to £75k • Age 27-40 LONDON . CHICAGO . TOKYO . FRANKFURT . PARIS -

The Hospitality Group is one of the Worlds largest and fastest growing event promotion groups. The company's main areas of activity are as corporate hospitality village organisers, exhibition organisers and theatrical promotors at events as diverse as The Olympics, the Chicago Opera Festival, the 1963 World Fair, and the World Power Exhibition. Fair, and the World Power Exhibition.

You will be a highly motivated, ambitious individual with excellent communication skills, used to being reversied by results, and able to move quickly from UK learn management to an international divisional management role. The company's services are sold by highly motivated dealing room orientated direct sales learns as well as by smaller key account teams. You will therefore have the experience and ability to sell in any type of environment. The remuneration package is designed to attract the highest calibre of sales professionals.

(Japanese Bi-linguists also required)



Send CV in strict confidence to: The Human Resources Director The Hospitality Group, 46/47 Pall Mall, London SWIY 5JG Quote Ref; JD1

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Excellent opportunities for proven I.T. sales professionals Admiral Computing Limited is one of the UK's leading software

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In major organisations throughout the UK, as well as developing relationships with Admiral's existing customers. It is likely that you are aged 30-45, and can demonstrate a successful record of selling IT services within 'blue-chip' accounts. Additionally, a good understanding of the systems development process is considered

Offices in Camberley, Bristol, Altringham. Coventry. Stevenage and Leeds

This represents a superb opportunity to join a successful, highly professional, computer services company offering excellent career

For turther details please contact June Davis Admiral Computing Limited

Admiral House 193-199 London Road Surrey GUI5 3TT Tel: 0276 692269



Export Director

c£45,000 + Car

Automotive Aftermarket North West based

Our client is a fast expanding force in the automotive aftermarket and is an important division of a major UK based chemical group with substantial interests in many fields. substantial interests in many fields.

Reporting to the Managing Director your role will centre on the continuing successful development and implementation of an ambitious marketing programme for Europe of fast moving products, many of which are household names in the UK. Candidates should be in their middle 30's or 40's, well educated and have experience in the automotive aftermarket in Europe and have achieved marked success to date in sales marketing within a manufacturing company. Essential personal qualities must include creative and commercial skills with a rearronal qualities must include creative and conterctal sains with a hands on pragmatic approach to business plus determination to succeed. A command of German and or French would be of advantage. Benefits in addition to a high negotiated salary will include profit related bonus, prestige car, free private health for self and family and relocation assistance as necessary. Please with in strictest confidence with comprehensive curriculum vitae to Ref: MB245,

Austin Knight Ltd.,

Ship Canal House, 98 King Street, Manchester M2 4WD. Replies will be forwarded to our client unopened.

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SENIOR RECRUITER/ **HEADHUNTER FOR**

> 'NEW YENTURE' IN **'PAYMENT SYSTEMS'** SALARY £EXC We are a well established Company looking to expand into the payment systems recruitment market, a venture which will compliment our

existing business. To this end we are seeking a

high-calibre individual with several years

experience within this specialist field. The successful condidate for this post must be able to demonstrate an outstanding track record, on impressive client list, a specialist knowledge of payment systems, the ability to liaise at senior level and the maturity to help build a new

In return we can offer you a highly challenging role with outstanding prospects and an excellent salary package working within a friendly, professional environment.

If you are confident that you have what it takes to excell in this post we would like to hear from you. Please reply as soon as possible outlining the easons why you teel we should consider you.

Please reply to Box 7967.

BUSINESS CONSULTANT

Competitive Salary Age Range 21-35

Origo Services Limited are currently seeking to appoint an enthu-siastic and ambitious person to complement a unique venture within the Insurance Industry. The ideal candidate would be someone who has knowledge and expenence of financial services business, preferably with an independent intermediary background.

The right candidate will be required to provide a consultancy service to both lodepcodent Financial Advisers (IFAs) and Tred Agents in respect of day-to-day business issues and technology requirements. Selection Criteria: Financial Services Experience.

Excellent communication skills - both written and verbal.

A basic understanding of IT, particularly from a user point of

The ability to work under their own initiative (unsupervised for the most partl.

The ability to work as part of a team (currently consisting of

Suitable candidates should apply in writing to Painela Martin (Consultancy Manager) at Origo Services Limited, Origo Centre, Hernot-Watt Research Park, Riccarton, Edinburgh, EH14 4AP Closing date for applications will be Monday 13 April 1992

ASST SEC to GENERAL COUNCIL

The General Council and Register of Osteopoths (GCRO) is to

appoint an Assistant Secretary, reporting to The Secretary, responsible for day-to-day operations, administration, professional affairs and PR. We seek a literate and cultured mon or waman (some tertiory qualification) with excellent interpersonal skills and a marked capacity for administration, PR and public speaking. Some experience of health care, professional organisations and/or HM Forces useful but not essential. Non-smoker, Age indicator

Salary negotiable to £23K. No other benefits. Relocation not

Please write to the consultant to the GCRO: David Mackintosh, Mackintosk Enterprises, 7 Dower Park, Windsor, Berks SL4 4BQ quoting Ref: DM/112.



Systems Director

Midlands: c\\$60,000 + bonus and executive benefits

With the backing of a Smulti billion Plc and a clear plan for aggressive expansion, this dynamic computer services business already has an enviable track record. A well established customer base and a total quality commitment have provided the platform for threefold growth in the last 5 years. With the appointment of a new senior management team, the business is poised to double its share of the value-added services market, particularly in the open systems

Reporting directly to the Managing Director, this high profile role will play a key part in creating a more commercial and customer-responsive organisation.

In running this part of the business you will have several key priorities. Firstly you will ensure the highest standards of client service, creating the breadth of technical expertise to predict and respond to customer requirements for leading-

The second, equally vital, emphasis will be on delivering exacting sales and cost budgets, ensuring maximum resource

Manager

utilisation on customer projects. In addition, you will provide high quality internal MS solutions for this 700 strong business; this will entail managing an already highly motivated function to maximise productivity whilst developing the quality programme.

To succeed you will be a dynamic, commercially strong MIS professional who is equally confident in technical and business areas. A demonstrable track record of managing change in a quality, profit-led organisation is crucial, as is your expertise in managing numerous, complex projects to tight deadlines through diverse groups. You will also be comfortable managing in a multi-platform environment with the focus on applications support/manag

Above all you will be a highly credible, persuasive business manager able to add maximum value to our client's growth plans in the minimum timescale.

Please write, enclosing CV, salary details, and quoting Ref 82513 to: Sean Redmond, IT Practice, MSL Group Limited, 32 Aybrook Street, London W1M 3.IL.

MSL International

CONSULTANTS IN SEARCH AND SELECTION

Take a moment to consider the following facts: each year, Royal Mail produces over 5 billion stamps. We launch over 100 new products. The production budget alone is £20 million. All this activity takes place in an organisation with an expanding turnover in excess of \$4 billions an organization which

Stamp Production has achieved growth in profits in each of the last five years.

The facts shouldn't disguisse the business goals: to uphold our worldwide reputation for the highest standards of print and to provide for all our customers the highest levels of service.

Now take a moment to consider our offer: the responsibility, in 2 newly created post, for driving the entire stamp, stamped stationery and philatelic item production processes - from design to delivery.

We are looking for an exceptional individual to join our highly motivated management team. We will look to you to increase our efficiency, shorten the process chain, and reduce production and distribution costs. You will ensure that our products maintain our worldwide reputation for the highest standards of printing and are available at all times to our retail network (incidentally, the largest retail network in the UK).

You must demonstrate a combination of high level communication skills, a strong project and production control background, and an ability to develop and manage your team. You will have a sound knowledge of the various print processes and related activities - including dealing with security printers. The principles of Total Quality will come as second nature.

Our competitive, flexible package includes a car, peasion, health insurance, five weeks holiday and a performance related bonus.

If you are interested please send your CV giving personal information and full career history to Rowena Margarett, The Assesse Assessment Centre, Coton House, RUGBY, Warks, CV23 0AA.

The closing date for applications is 15th April 1992.

Royal Mail is an Equal Opportuisities Employer

Excellent opportunity for FMCG/Financial Products marketing professional to provide strategic and practical support to sales units

MARKETING-FINANCIAL **PRODUCTS**

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c.£35,000 + banking package

Royal Trust offers a variety of international services designed to meet the banking, investment and financial strategies of our clients.

The Europe and Caribbean division of Royal Trust is developing and building a marketing operation based in London. We need to recruit a key member for this team who will report to the Head of the Team and be responsible for British Isles marketing; this will involve the development of a marketing strategy both for the export of RT products of British Isles origin through RT distribution channels overseas, and for the import of RT products from other locations vorldwide.

We are looking for a graduate or equivalent, with a minimum of 5 years' demanding marketing

experience which must include FMCG as well as financial services products. Competence in the following areas is essential • market research and strategic planning • product design advertising • direct marketing • sales presentation and development public relations • building a database marketing capability and programmes.

We offer a salary of c±35,000 + car benefit, mortgage subsidy, noncontributory pension and performance related bonus opportunity.

Applications, with full cv, should be sent in the first instance to Mike Burns, Managing Partner, Human Resources, Royal Trust Bank, Royal Trust House, 48-50 Cannon Street, London EC4N 6LD. Please quote MFP on envelope.

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INTERNATIONAL

General Manager

O.E.M. Captive Finance Company

Competitive Package plus Car

North West

This role offers broad scope to use trong team management skills within a captive finance company of a commercial vehicle manufacturer. You will be responsible for facilitating the sale of company products. enhancing dealer relations, and ensuring the integrity of operating systems. Your ability to market specialised financial services within the context of sound underwriting criteria is essential.

As a graduate, preferably with over ten years of experience in capital equipment finance, your strong finance and business analysis skills will be well utilised in this challenging position.

Prospects will match company growth and performance will be rewarded.

Candidates should send a comprehensive c.v. or telephone for an application form to Howgate Sable & Partners, Arkwright House, Parsonage Gardens, Minchester. M3 2LF. Tel: 061-839 2000 quoting reference (S.T. 645F1).

EXECUTIVE SEARCH AND SELECTION

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PRINCIPAL BATTERSEA TECHNOLOGY COLLEGE

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The challenge will be the creation of a centre of excellence providing a sound, broad education with an emphasis on Mathematics, Science and Technology. The initial task will be the management of radical change in an inner-city school while, at the same time, leading the complex and exciting process

involved in achieving full CTC status. You must have an enthusiasm for the CTC concept . of education and a proven track record as a senior manager, particularly in the management of change. A strong and effective leader, with experience in

Wandsworth

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working with business and industry, you demonstrate a strong commitment to the education of children. The college will enjoy the full support of LEA, the maximum amount of institutional autonomy, and substantial LEA financial input into refurbishment and equipment,

An excellent remuneration package is negotiable. To apply, please send a brief cv, in confidence, to Tom Wall. Ref: 5649/TJW/ST. PA Consulting Group, 123 Buckingham Palace Road, London SW1W 9SR.

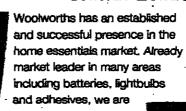
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now implementing a new strategy aimed at further increasing our strength in electrical and hardware products.

As Buyer we will look to your product knowledge, supplier management expertise, commercial awareness and sheer resilience to make the difference. We will expect you to control and exploit a £multi-million budget and create change, through the implementation of your own forward looking business plan.

Probably a graduate, but certainly an

experienced Buyer of a high catabre, you must be able to demonstrate a successful ecord of achievement and be at home in a teamworking

Salary and Company car will be complemented by benefits including pension scheme. staff discounts and profit share.

Forward your full CV and salary details quoting ref: C511, to Mike Beer or Penny Bailey at Juniper Woolf Nucleus,

Bermondsey Street, London SE1 3TQ. Fax 071 407 6175.

WOOLWORTHS

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In the London base of this major international hospitality group

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This advertisement is not addressed solely to professional Facilities Managers. A team of senior managers and strategists has been established in Central London to work closely with the Chairman and Executive Directors, developing policies to retain and extend Bass's leadership within the hospitality industry. Every aspect of life and work in this London office must run easily and smoothly, and this position has been created to ensure its efficient operation. As we have implied, this is not a standard Office Management job. The direction of the highly competent support staff calls for attention to detail and man-management/inter-personal skills, rather than specialist knowledge (although comfort in the IT world would be a positive advantage). The real added value of the role will depend upon the establishment of a sense of purpose, the achievement of standards of excellence and ultimately the creation of an image and a culture which fits Bass's position in the business community. Ideal candidates could be established facilities or administration managers, but equally they could be officers from the armed forces or hotel managers; indeed they could come from any profession that brings an instinctive understanding of the need to set and achieve high standards in all things, particularly service. They will have style and warmth, they will communicate easily and well at all levels, and they will be equally comfortable with both the directional and the routine aspects of the job. Please send full career details, quoting reference WE 2035, to Terry Ward, Ward Executive Limited, Academy House, 26-28 Sackville Street, London W1X 2QL. Tel: 071-439 4581.

WARD EXECUTIVE

SYSTEMS ADVISOR

IS Strategy, Co-ordination & Control

West Country

This successful British plc is a major player in the aerospace and defence industry with strong links in Europe, USA and The Far East. Change has been to the fore over recent years as the group has. sharpened its competitive edge in an increasingly demanding world marketplace. As its positive new strategies begin to take effect moreover, this climate of change will continue to flourish. Not least, in the systems area.

With substantial on-going investment in systems throughout the group, there is a need to develop a consistent strategy and a cost-effective and controlled approach to new projects. This is a central role working closely with the systems managers at the subsidiaries. The brief will be to act as an internal consultant, developing and communicating best practice: ensuring that projects are handled effectively: and conducting post implementation performance reviews.

Candidates are likely to be graduates with a strong

c.£37,500 + car

IS background. We are looking four least five years experience in a large industrial company and

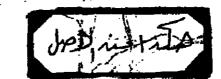
exposure to manufacturing contril, project management, financial and CAE values. You should have held a systems development, audit or... consultancy role and be familiar with IBM and DEC platforms.

This is a key new appointment in which communication skills are essential. It will suit an ambitious individual with authoria, sensitivity and a practical approach. There will be generous benefits package including relocaton where appropriate, and opportunities forceper progression within the group.

Phase reply in cardidence, giving concise coreer. personal and solary details to Paul Carvosso. quoting Ref. 1671

Eger Executive Selection 56 St. James s Street Leadon SW1A 1LD (071-629 8070)

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MANAGEMENT CONSULTANCY **BANKING SYSTEMS** SENIOR/PRINCIPAL CONSULTANTS £40K TO £60K PACKAGE

International Appointments

Terence Chapman Associates Limited is a highly-regarded management consultancy providing systems-related services to international banks. Based in Gresham Street in the city, we are engaged in major systems projects in Luxembourg, Finland, Potand, Hungary and Czechoslovakia, and we are currently establishing autoidiaries in

Our assignments include systems strategy studies and the management of systems implementation and software development projects for a blue chip client fist that contains some of the leading names in international banking.

To sustain our strong international expansion we are looking for a number of senior or principal consultants. Some positions will be UK-based with the likelihood of oversees assignments lasting typically 1, 3 or 6 months. For other

We are looking for outstanding banking systems professionals with broad experience of implementing or advising on banking systems. Your expertise will probably have been gained in a software house, management consultancy or banking environment. Knowledge of IBIS/AS, Vertax, Internet, IBS-90 or another International banking package is essential and in-depth expertise in the implementation or development of SWIFT related applications would be

Your excellent personal skills, intellectual ability and track record will enable you to play a key role in developing client relationships and in managing and conducting assignments with the reliable, quality results our clients

In return we offer varied and challenging work in a professional, well organised environment, and a very attractive remuneration package. We are a highly successful, profitable business with excellent team spirit and a total

To find out more, please call Tom Brady or Colin Barker during office hours on 071 606 5688, or write to us with your CV at Terence Chapman Associates Limited, 99 Greeham Street; London, EC2V 7NA, tacsimile 071 506 5418.



MANAGEMENT CONSULTANTS

A strategically important opportunity for a European IT Marketing and Sales Professional to build the business of a young, rapidly growing software company

GENERAL MANAGER – EUROPE

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CHAMPION &

We are a US developer and publisher of writing improvement software and a technology leader in reference software products which have won numerous awards in America. Our impressive growth rate continues and having recently launched our European subsidiary, we are now wishing to strengthen our management team by appointing a General Manager – Europe.

Reporting to the President and CEO, your remit will be to develop and implement the European marketing and sales strategy, provide strong leadership and direction and build relationships with distributors and publishers throughout Europe.

A background in all facets of general marketing and sales management in a small company experiencing rapid growth should be complemented with a sound knowledge of the PC software market.

Of graduate calibre with a proven European pedigree gained within the Micro Computer Industry, you will need to demonstrate an ability to establish and grow long term business relationships with European distributors. Previous exposure to US culture and reporting would be seen as desirable as would a proficiency in the German or French language. Assertive and analytical, you should have the vision to view the opportunity as a progressive career step with significant long term potential.

The income package will be commensurate with the importance of this appointment. For a confidential discussion, please call our Advising Consultant, Richard Champion today on 0562 884166 between 5.00 p.m. and 8.00 p.m., or during normal office hours on 0562 883838 (24 hour answering service). Alternatively, please submit a Curriculum Vitae to the address below.

Champion & Partners Lid. Palladium House, 141 Worcester Road, Hagley, West Midlands DY9 0NW Telephone: (0562) 883838. Fax: (0562) 885941.

Systems Integration

Government Sales Specialists

to \$70,000 + benefits

Already one of Europe's leading systems integrators with a Smulti-million turnover and a mature customer base, our client is poised to fulfil its five year plan of becoming a major player in the global complex systems arena. The drive towards a more sales-led and customer orientated business is further enhanced by a corporate commitment to total quality and substantial investment in research and development.

One of its key growth areas will be in large, complex government projects. This has created the need for a number of senior sales professionals to sell at strategic level to named accounts and develop new business opportunities.

Currently in a senior sales or marketing role

vendor you will be able to demonstrate a successful track record in selling software and services-led projects valued at \$1 million or more.

As well as a thorough appreciation of the workings of government departments, you should have particular experience of HMC+E, DSS, and MOD. You will be credible at the highest levels and able to manage extensive resources to deliver strategic business solutions to client problems.

The scope to develop your role within this growing business is substantial, as are the rewards for success. These include an excellent base salary, negotiable guarantee, fully expensed executive car and other large company benefits.

Please write quoting ref: 82511 to Sean Redmond, IT Practice, MSL Group Limited, 32 Aybrook for a Smulti-million IT or communications Street, London W1M 3JL. Tel: 071 487 5000.

MSL International

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Our winning team

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Sales Consultants Good Basic Salary Potential first-year earnings £20,000

plus quality car

(Goal scoring ability essential).



As a Sales Consultant working for Black Horse Financial Services Ltd, you would enjoy a number of

As part of the 'winning team' that has made us one of the fastest growing financial services companies in

the country, your client base would be provided by Lloyds Bank's own

Consequently every day would present you with excellent opportunities to achieve your goals and advance your career at a very rewarding pace.

Possibly this is the move you have been waiting to make to further your

prospects within the financial sector. Or you're ready to switch your proven sales skills to the sphere of personal finance. Either way, if you can convince us that you have

the ability, and personality to advise our customers, we'd certainly like you to join us. Suitable people will be aged 25-45, educated at

least to '0' level standard, prepared for a demanding interview and ready to pick the phone up now.

Call 0345 345015, whatever the time, quoting reference NAT8-calls are charged are local rates.

GREATER NOTTINGHAM

CHIEF EXECUTIVE

Culture

Nottingham is a city of culture, commerce and change. Established a year ago, the Greater Nottingham Training and Enterprise Council's mission is to harness these forces to ensure the continued economic development of the region through the enhancement of training, enterprise and the motivation to succeed, but needs the management of a dynamic "make it happen". To meet the challenges of this pivotal role, you must demonstrate:

Commerce

Change

and education. With a turnover of £20 million and a staff of 60, the company has the quality employees, the money and results oriented Chief Executive to · a track record of success within a Plc

or equivalent, culminating in a MD/CE level appointment

 the ability to define, implement and monitor corporate strategy in congruence with a powerful mission

· a thorough grasp of the "bottom line" of corporate finance

£45k + car + benefitsNottingham

 the leadership skills to work through and with people

 sustained achievements in new business generation

 experience of cultural change through acquisition, merger or MBO

 exposure to the public/private Local market knowledge would, of

course, be a plus, but it is less important than the drive, vision and commitment necessary to ensure success in this high profile role which offers a unique opportunity to make the dream the reality. If you are that catalyst, then please send a full curriculum vitae to Louise Benson at:

BAUGH GAFFNEY RECRUITMENT BAUGH GAFFNEY HOUSE 12-13 CHEAPSIDE NOTTINGHAM NG1 2HU

The Greater Nottingham Training and Enterprise Council is actively working towards Equal Opportunities.

Product Engineering Director

SOUTH WALES: c.\$50,000 + car + benefits

Our client is the European Division of a multinational company operating in 32 countries. With a worldwide turnover in excess of \$1 billion they employ over 9000 people supplying systems for cooling, exhaust, heating, ventilation and airconditioning to car and truck manufacturers.

You will be accountable for the direction and day to day management of a European Technology Centre encompassing all development, test and product engineering resources in Europe. You will also, with your counterparts in the U.S. and Japan, contribute to the development and implementation of the Group's corporate strategy.

Market Development and Customer Services will be critically important areas of your responsibility. You must, therefore, have a mature, sophisticated and resilient personality capable of managing, influencing and communicating across a wide range of audiences

Aged around 45 you will be a graduate in a technical engineering discipline, preferably with a further business qualification.

With at least 10 years as a Senior Manage you will have technical, commercial, profit centre and international management experience.

Proven selling ability and project management skills are essential. An understanding of Japanese management style, expertise in heat-exchange technology and competence in German and Spanish language would be distinct advantages.

The remuneration package includes a company pension scheme and normal large company benefits. Relocation assistance will be available where appropriate.

To apply please write with full CV to Richard Knowles, MSL Group Limited, Broad Quay House, Broad Quay, Bristol BSI 4DJ, quoting reference

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A Truly Commercial Role For **A Training Professional**

YORKSHIRE: To \$25,000 + Car

An outstanding reputation for delivering the highest levels of service to industry and education is a key feature of my client - an innovative training and consultancy provider. Continued growth creates the need for a professional project manager.

You will be given immediate responsibility for managing a team of professionals engaged in high priority projects. In addition, you will be required to identify and develop new service and product opportunities.

Educated to degree level you must be fully conversant with current thinking in training and

orientated approach with strong people and project management skills. A sense of humour is critical. The salary is for discussion, together with a

education. You will have a flexible, results

range of benefits including a fully expensed car and, where appropriate, assistance with

To apply, please write in confidence enclosing a full cv. quoting ref A17004, to Andrew Harley, MSL Group Ltd, Ebor Court, Westgate, Leeds LŠ1 4ND.



TRAINING AND SKILLS DEVELOPMENT DIRECTOR

UP TO £35,000

The responsibilities of this job are wide but revolve mainly around the development of strategies (in association with Directors' Company Development and Economic Development) which will build productive partnership with local industries and education bodies.

It is only by developing such partnerships and improving the skills of the workforce that we

TRAINING

can achieve better productivity and, in turn, improved economic growth.

A vital part of your role will be to ease access to education, training and information for school leavers, the unemployed and those returning to the labour market. This will involve securing and managing funds from a variety of sources including Scottish Enterprise,

COULD **YOUR** TRAINING LEAD TO OUR **GROWTH?**

After a successful first year, Scottish Enterprise Tayside (SET) has embarked on an ambitious programme of growth throughout the Tayside region. And we believe

intented person for the post of Training and Skills nent Director. Someone who will ensure that the people of Tayside attain the level of skills necessar to enable local companies to compete effectively in domestic, European and international markets



European Funds and industry.

Your training for this role is important and some knowledge of SEN/LEN/TEC training policies, procedures and operations would be useful. Essential however are leadership skills and the initiative to keep SET at the forefront of training and education developments in

ECONOMIC GROWTH

If you think you've got the expertise and skills necessary to improve the training and skills in Tayside, then we'd like to hear from you. The rewards for the right person are generous and reflect the importance of the role.

To apply please write enclosing a comprehensive CV within 14 days to Charles Fairley, Chief Executive, Scottish Enterprise Tayside, Enterprise House, 45 North Lindsay Street, Dundee DDI 1HT. WE ARE AN EQUAL OPPORTUNITIES EMPLOYER.

Director.

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Our methods lead to hundreds of oppor-tunities at serior level across a wide range of services and industries. £40K++++. Continued professional support from start to finish. Special Government interest free

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Commercial Manager

Commodities

£40,000 & Car

Our client, a major international services and marketing group. is looking for a Senior Manager for their Commodities

The position is to deputise for the General Manager of the division in his absence and to add staff support to his role. Working closely with the world-wide Regional Directors, the successful applicant will be expected to assist in maximising regional business growth and assess and evaluate all new business opportunities. Responsibilities will also include ensuring that accurate and timely reporting is maintained at

all levels. The successful applicant will be a graduate, probably with an MBA and a background in the chemical industry. An experienced Manager with a high level of numeracy and an acute analytical mind is essential. The preferred age is for

someone in their early 30's. Please apply with full C.V. to S.P. (City), 15. Eastcheap, London, EC3M 1BU, quoting reference JC115/92. Closing date for applications is 10th April 1902

S.P. (City)

ment Limited, part of The Corporate Services Group PLC

Major Accounts Sales

Intelligent Call Processing Systems

Middx/Bucks Border

£45,000+ Package plus Car

The company is the new subsidiary of a market leading U.S. company, providing intelligent call management systems to the FINANCIAL, GOVERNMENT and TELE-MARKETING markets. Since its inception in the U.K. the company has achieved major successes with TOP 100 companies and is now looking to continue its growth and significantly expand its local operation.

Two senior positions have been created to strategically develop the U.K. market. Reporting to the General Manager, you will be responsible for the development of defined vertical markets, leading complex sales negotiations at board level.

To succeed in this role, it is likely that you will have the following qualifications and experience:

- A minimum of 4 years sales experience, selling to senior level
- A track record of high value, solution based sales, where the emphasis is on understanding the customer's business.
- Experience of one of the vertical markets detailed above. A commitment to excellence, with customer satisfaction being
- of key importance.
- Creative, aggressive and tenacious.
- Excellent communication and inter-personal skills.
- Good education and aged between 28 to 40 would be desirable.

To apply, please forward a C.V. outlining your qualifications and experience to: Karen Whelan, Management & Executive Selection, 2nd Floor, Albany House, 324 Regent Street, London W1R 5AA. Fax: 071 636 2471.

DIRECTOR OF SALES

To direct regional Free Trade Sales operations achieving volume, share and profit objectives

c. £37,000 + bonus + car

South of Scotland

Within Bass Brewers, the browing, brand owning and wholesaling arm of Bass plc, three geographical business units drive the sales effort across the UK. In Scotland, Tennent Caledonian Breweries operates through a number of regional trading operations, each of whose Director of Sales takes personal responsibility for driving the sales and customer service activities. Reporting to the Sales Managing Director of Tennent Caledonian Breweries, the Director of Sales represents the senior corporate face throughout the trading area. The major task is to lead and develop the sales team, taking account of both short and long term market objectives and achieving planned volumes, mix, margins, share and -crucially - profit. This is a highly competitive and rapidly changing market place, and the DOS must be able to adapt accordingly. Candidates (ideally with experience in the drinks industry though this is by no means essential) must be bright enough, strong enough and resilient enough to flourish in such an environment. Probably in their late thirties 'early forties, they should be graduates and leaders, with proven skill both in selling and in managing a sales team. It would be particularly valuable if they also have experience of other business disciplines - perhaps marketing, finance, distribution or IT. This is far more than just a job to be filled, it represents a clear opportunity to strengthen the company management succession plan, so we will only be interested in candidates of the highest calibre. In turn, the Company's calibre as an employer is evident in every aspect, from its genuine commitment to equal opportunity to the unusually attractive fringe benefit package. Please send full career details, quoting reference WE 2040, to Terry Ward, Ward Executive Limited, Academy House, 26-28 Sackville Street, London WTX 2QL, Tel: 071-439 4581.

WARD EXECUTIVE



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Demanding pivotal roles in an expanding organisation

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LOGISTICS/MATERIALS PLANNING MANAGER The business is characterised by a complex mix and flow of materials and profitable

growth critically depends upon the ability to plan and control this flow. The objective of this tole is to manage the development of a department comprising materials planning, inventory control and purchasing that can be effective in meeting high response levels whilst minimising investment in inventory.

You are likely to be a graduate in your early 30's, whose skills and abilities include high levels of numeracy and financial understanding, creative thinking, planning expertise and persuasive people leadership. Ideally your experience should have been gained in a fast moving component based materials planning environment. Ref: 237].

YOUR MOVE OUT OF FINANCE

Here is a line management opportunity outside the Finance function for a young high quality Finance professional keen to broaden their career as a stepping stone towards General Management.

The role includes some activities with which you will be familiar such as systems development and asset management control. In addition it will add experience in developing your business strategy skills together with substantial operational management responsibility. This is a real challenge as your first step outside Finance.

Our target is a graduate qualified accountant with 1-3 years' post qualifying experience.

Both roles are seen as entry points into the organisation for individuals of high potential and my client offers a comprehensive range of fully competitive employment conditions.

Applicants of either sex should apply in confidence, to Michael Johnson on (0962) 844242 (24-hour service) Fax No. (0962) 841998 or write to Johnson Wilson Recruitment Ltd., Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting the appropriate reference No.



Johnson Wilson Recruitment Ltd Search & Selection Consultants

NATIONAL DEVELOPMENT MANAGER

Circa £25K + car Oxford

The leading charity providing housing and care for older people. Anchor is looking forward to the challenges of the future with a structure and ethos that promises to put us at the cutting edge of progressive policy and practice. At the forefront of our future development, you'll advise on national policy and procedure guidelines and provide constant support for staff on technical matters.

Very much a pivotal role, it will involve ensuring effective lines of communication, especially with divisionally based Development Managers, and drawing together regional and divisional profiles to get a clear picture of needs.

Together with substantial experience at senior level in a Housing Association, you'll also need to be familiar with the development process and huilding procurement. And as the ambassador for Anchor in external discussions and negotiations, your communication skills must be highly

For more information and an application form please ring the Recruitment Line (0965) 311511. Closing date: 10th April 1992

Anchor is working towards being an equal opportunities



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MMI specialises in the most advanced Career Development services, providing

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For a competitive edge and access to over 50 years executive Career Management experience, call **0276** - **6863.27**—an early consultation at our Surrey headquarters is feet and without obligation.

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SALES & MARKETING **DIRECTOR**

Shirley. West -Midiands

Alfred McAlpine Homes Midlands is the largest of the housebuilding companies within the Homes division of Alfred McAlpine Plc. Extremely profitable, we have completed in excess of 1,275 new homes over the past 3 years.

Reporting to the Managing Director, your objective will be to maintain the structured growth of the company and take full responsibility of all aspects of sales and marketing. Working within a professional environment, you will lead an established sales team some 30 strong. You must combine a proven record of

success within the housebuilding sector with the strength of management that is essential to sustain our successful growth record. Salary, which is negotiable, will reflect the importance of the post, and is complemented by a full range of benefits.

Please write with full career details to Mr B K Harvey, Managing Director, Alfred McAlpine Homes Midlands Ltd. Arden House, Oakenshaw Road, Shirley, West Midlands B90 4QY

Alfred M'Albine

Committed to Equal Oppotunities

PEARL & DEAN CINEMA

MANAGING DIRECTOR

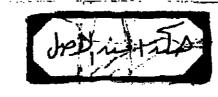


This well known cinema advertising company are part of the largest media group in Europe. We are offering this new and challenging position to a high calibre, media professional who can demonstrate genuine commitment and give motivation and clear direction to our existing experienced and dedicated team.

Your dynamic track record will enable you to accelerate development and increase our market share in conjunction with managing all aspect of our current operation, You will report directly to the Chief Executive of Pearl & Dean International.

You will be rewarded with salary and benefits commensurate with a position of this level, and unlimited career prospects within the group.

Please send a written application, together with CV, to Carolyn Atkins, Pearl & Dean Ltd, Summit House, 27 Sale Place, London W2 1YR. Or fax your CV on 071-402-1713. CLosing Date 6/4/92.



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Retail Management Vacancies AREA MANAGEMENT -LADIES FASHIONS To £25,000 + Bonus + Car

Locations - Midlands, South West, South Wales and Scotland Superb opportunities exist with a number of major clients for experienced profit orientated Field Managers with a proven fashion background

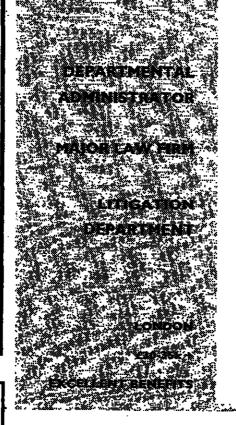
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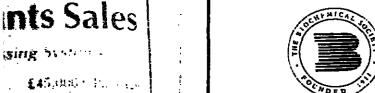
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Help through the minefield

Widget Finn reports on the quality of advice for sale

by a flourishing number of careers advisory services

pen the Yellow Pages to "Careers Advice" and you will find a confusing mix of analysts, counsellors and consultants, curriculum vitae writers and even graphologists. Their target is broad: the new graduate, the established executive in the wrong job, the person who has been made redundant, the mature woman wanting to resume a career or begin a new one after bringing up a family - all are seeking assistance

Malcolm Peel, head of consultancy and advisory services at the British Institute of Management, describes the careers advice scene as a "minefield". "Individuals should beware," Mr Peel says, "while there are some extremely professional organisations in the business, there are also many who are out to exploit people in a very vulnerable position."

Services range from typing a CV (sometimes even inserting spelling and grammatical errors) to a series of structured interviews. The qualifications of career advisers vary from a sympathetic ear and shared experience (usually of redundancy) to degrees in business management or occupational psychology. The analytical methods can range from a quiet chat" to the gamut of psychometric tests. The wide range of approaches are valid, says recruitment consultant John McManus, providing they are properly conducted

Some people don't need a full advisory service," says Mr Mc-Manus, managing director of the John Courtis partnership. "The young professional who is still in demand may just require some interview practice and guidance on how to write a CV. The mature candidate who is contemplating a career change might need total support including psychological

Writing CVs is a growth industry judging by the number of newspaper advertisements. The basic service. typing information provided by the client in CV format, costs £24 from



The Office Box in central London. The Same-Day CV Company in Gerrards Cross, Buckinghamshire, has a package including interview techniques and replying to job advertisements which costs up to £75, while the Cambridge CV Service will spend two hours working with the client to compile a CV and charge £35.

However, a professionally pro-duced CV can be self-defeating. Marketing manager Jonathan Marsh's CV landed on a recruitment consultant's desk with, as he learnt later, five others in an identical format from the same source.

Selecting the right career adviser can also be a bewildering process and often the individual is not in the right frame of mind to make an objective choice. How can those who are not part of a company scheme pick their way through the minefield?

People should find out what they are getting for their money," says Siobhan Hamilton-Phillips, chief ex-ecutive of the Vocational Guidance Association, "Ask about the consultant's qualifications and how long the business has been established. They should also establish that the service is right for their needs."

The VGA, founded in 1954, was among the first career advisers to use psychometric tests which are designed to disclose personal qualities,

interest and aptitudes. All VGA counsellors are psychologists who, Mrs Phillips says, can identify any underlying problems which may be causing a client to do badly in his or her current occupation. Fees are £245 for the career development pro-gramme and £445 for corporate services. The organisation's clients have had some dramatic changes of career direction, like the temping typist who became a patent agent.

She would never have had the courage to attempt such a profession." Mrs Phillips says. "without the confidence and support of vocational guidance." Being told that you have a low threshold of boredom may not sound like a confidence-booster, but for David Lowings it helped him to change direction into an area which was better suited to his personality.

"I had spent seven years working way up in product management, Mr Lowings says, "and couldn't understand why I was bored by the job which I'd always wanted. As soon as I'd overcome the learning curve the job seemed to become repetitive."

Mr Lowings attended an open

evening at Career Counselling Services in London to learn what was involved in their programme. He had four weekly sessions with a counselling psychologist and found the process of tests and analytical

discussion "very revealing". Mr Lowings realised that he needed a more stimulating role, and followed his counsellor's recommendation to become a marketing consultant.

Robert Nathan, director of Career Counselling Services, says: "Tests don't provide the answer. They act as a catalyst by revealing themes and patterns, but a person has to make the decision about a change of career through research and hard work." The company has a range of options, from educational guidance for under-21s at £260 and one-off consultations at £70 to career development counsel-

areers for Women in London provides vocational guidance for students, but it also offers counselling sessions and workshops on a variety of careers for women returners. A charity, its fees are kept low to encourage women who are not employed. A one-hour conselling interview costs £65 and a programme of psychometric tests is £161.

The cost for commercial advisory services range from a few hundred pounds to several thousand pounds, whereas the career service offered by local authorities is free but varies in different areas according to funding. The recession has caused a proliferation of organisations specialising in outplacement services with varying standards. The Institute of Personne Managers' Outplacement Forum has a code of conduct but no teeth - the code applies only to individual members so organisations cannot be brought to book for malpractice. Mr Peel would like to see an

institution which would regulate and control the industry, but in the meantime some of the larger consultancies - particularly those which are part of accountancy practices - are self-regulatory. Outplacement consultancy Right Associates for example, undergoes a stringent annual quality audit covering everything from the delivery of programmes to the standard of notepaper. As a global company, says John Woolger, the managing director, we have to ensure the integrity of the programme from Alaska to Hong Kong.

Despite the lack of overall stan-

dards for career advisers, the fact that they exist is, Mr McManus says, "terrific". "Twenty years ago it would have been very difficult to find good professional advice."

● Information: John Courts and Partners: 071-935 9011; Vocational Guidance Association 071-935 2600; Career Counselling Services 071-741 0335; Careers for Women 071-401 2280; Right Associates 071-630 7881. LIFE AFTER REDUNDANCY

Choosing a new course

Tour months ago, at the age of 49. John Clements lost his job in insurance sales. couldn't pay the mortgage: the car had gone: job interviews had to be on bus routes. I couldn't even afford to have my suit cleaned, but far worse. I could not see any prospects of new employment for a man of my age: all jobs I saw advertised were paying £3 an hour."

Mr Clements decided to try a career change, but had no idea where to seek professional help. His dilemma coincided with the launch of a pilot project by his local Training and Enterprise Council (TEC).*

"The DSS office handed me a leaflet. The first thing I saw was that someone was willing to give me money -660 - to pay for professional advice and I could choose any of 14 counsellors listed on the leaflet."

Michael Howard, the employment secretary, says: It is time to recognise the needs of older people. Under a new initiative, Cateways to Learning, people will be given all the information they need about education and training for different types of work as well as professional careers counselling."

Mr Clements chose to visit his nearest agency. based at North Hertfordshire College in Letchworth. He was particularly impressed by three things: the approach of the counsellor. ("Î checked out her qualifications over the phone first. After all I was a businessman."); by the use of computerised aptitude tests ("I discovered that although I had been geared to earning money all my life, I have a

nurturing streak"); and by the insistence on self-help. Liz Davies, Mr Clements' counsellor, has been advising adults seeking a change of direction for some time.

"People must be aware of their strengths and weaknesses. I may be able to tease out information about a hobby they had never considered might be relevant to work. I normally make use of computer guidance systems, but in a face to face interview situation.

"Next we have to look at careers in the context of the economic climate. If the client changes direction will there ultimately be a job? If he or she is willing to go on a course, will funding be available? I ask them to read in our careers library and come back. Sometimes we take practical steps, arranging work shadowing in an unfamiliar career area. for example.

a nesult of his enquiries. Mr Cle-ments is helping an tranian student with his English and is hoping to do a course in Teaching English as a Foreign Language. subject to grant availability. He is also making enquiries about a postgraduate teacher training course, which would qualify him to teach business studies in secondary schools.

Whether others could benefit from similar schemes depends on the willingness of their own TECs or existing guidance agencies in colleges and careers services to subsidise adult guidance, which costs

far more than £60. The £60 is only a suggestion (which TECs need not adhere to) from the employment department and is expected to buy two hours of guidance. Ms Davies says she spent three times as much with Mr Clements.

BERYL DIXON

*TECS are government-sponsored councils, responsible for training programmes previously run by the employment

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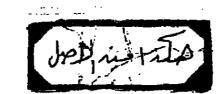
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Challenging writ or jurisdiction Planning permission survives

Chambers v Starkings

Before Lord Donaldson of Lymington, Master of the Rolls, Lord Justice Stocker and Lord Justice Farquharson **Dudgment March 261**

Where a defendant wished to challenge the validity or service of a writ or the court's jurisdiction under Order 12, rule 8 of the Rules of the Supreme Court it was advisable to take no step beyond entering an acknowledgement of service and issuing a summons to set aside the writ. Any other step be viewed objectively to determine whether, by acting inconsistently with the making and maintaining of his challenge, he had waived his right to to raise it.

The Court of Appeal so stated (i) allowing an appeal by the plain-tiff. Timothy Sage, from Judge Willcock, QC, siring as a deputy judge of the High Court ar Physical with the Court ar Plymouth who had allowed an appeal by the defendants, Double A Hydraulics Ltd, from the dissummons to set aside the writ; and (ii) dismissing an appeal by the plaintiff, David Chambe from Judge Fox, QC, sitting as a deputy judge of the High Court at Darlington who had given the defendant, Megan Starkings, leave to withdraw her second acknowledgement of service and had allowed her appeal from the

Verderame and Others v

Commercial Union Assur-

Insurance brokers acting as

agents for a small private com-pany in effecting insurance cover

for it did not come under a duty of

care to the directors of that

The Court of Appeal (Lord Justice Nourse and Lord Justice

Balcombe) so held on March 24

in allowing an appeal by the brokers, Midland Bank Ltd, from

the judgment of Mr Justice Hollins in March 1991 and

ordering that the claim by the

plaintiffs. Mr and Mrs

erderame, be struck out for

LORD HISTICE NOURSE.

ance Co ple and Another

Sage v Double A Hydraulics district judge's refusal to set aside the writ, or its service or to the the plaintiff's writ.

Mr John Lofthouse for Mr Sage: Mr Michael Brabin for Double A Hydraulics; Mr Dennis Matthews for Mr Chambers; Mr Christopher Storey for Mrs

LORD JUSTICE FAR-QUHARSON, giving the judg-ment of the court, said that the validity of the writ in the first action had expired before service

Their solicitors issued a summons to set it aside, but unfortunately failed to attend on the hearing so that the summons was dismissed. Since no agreement was reached with the plaintiff for an extension of time within which to serve their defence, they issued a time summons and later a further summons to reinstate their application to set aside the

In the second action, service of the writ was out of time. The defendant filed an arknowledgement of service and the plaintiff issued a counter-summons to extend the time for On the district judge's dismissal

of the defendant's summons she filed a second acknowledgement appeal against the district judge's order and filed a defence to the

The purpose of Order 12, rules 7, 8(1), (6) and (7) was to enable a defendant to take an objection to

everyday case of brokers who were dealing with, and knew they were dealing with, two individuals who

not only novel but startling.

If it were sustained it would

have wide ranging consequences not only for insurance brokers but also for others providing services

to such companies, for example, solicitors, accountants and so

forth. It would pierce the cor-porate veil on a vast scale and

would lead to procedural impracticalities and rights, or potential rights, of double

Brokers not liable

to directors

court's jurisdiction without pref-

udicing his position. Thus an acknowledgement of service was not treated as a waiver by a defendant of any irregularity, see rule 7, and an application under rule 8(1) to dispute the jurisdiction did not cause the defendant to be treated as having submitted to the jurisdiction by reason of his having given notice of intention to defend the action.

After having made an acknowledgement of service and issued a summons to set aside the writ, a defendant should sit tight until his summons had been

The danger inherent in his doing anything further after he had issued the summons lay in the risk that he might be taken to have waived his right to challenge the writ or the court's jurisdiction. It was necessary in each case to determine whether any step taken, looked at objectively, fell into that category. A useful test was whether a disinterested by stander with knowledge of the case small hour researched the acts.

case would have regarded the acts of the defendant, or his solicitors, as inconsistent with the making and maintaining of his challenge. In the first action what was conclusive against the defendants was the issue of the time summons which was done before the application was made to reinstate the summons to set aside. Objectively regarded, they had taken a

In the second action the filing of

the second acknowledgement of service should have been deferred until after the determination of the appeal in respect of the summons to set aside.

The service of a defence, on the refusal of the plaintiff's solicitors to agree to an extension of the time for serving a defence, was an unnecessary and erroneous step. If the service of the writ was not set aside on the appeal, that would have been the time to lodge the further acknowledgement of service containing a notice of intenrion to defend and a new time for delivery of the defence would thereupon have begun to run.

The disinterested bystander with knowledge of the facts and in particular of what passed between the parties' solicitors, would have been in no doubt that the defendant had mounted and was vigorously maintaining a chall-enge to the validity of the service

The two unnecessary steps would have been rightly seen as conditional on the failure of that challenge. There was accordingly no waiver of the defendant's

Goldbergs, Plymouth; Ford Simey Daw Roberts, Exeter, Ed-win Coe for McArdle Cardwell &

Analysis sample inadmissible

National Rivers Authority v Harcros Timber and Building Supplies Ltd

were carrying on business through the medium of a small The result of an analysis of any sample of water or effluent taken private company.
It being accepted that there was other than in accordance with section 148 of the Water Act 1989, which provided, inter alla, a contract between the brokers and the company, and the comthat one part of the sample be given to the defendant, was inpany alone, the proposition that the brokers also came under a admissible in evidence in a prosecution under that Act. duty of care to the directors was

The Queen's Bench Divisional Court (Lord Justice Lloyd and Mr Court (Lord Justice Usyd and Mr Justice Waterhouse) so held on March 24 in dismissing an ap-peal by way of case stated by the National Rivers Authority against a decision of the Wantage Justices in determining a preliminary point in a case brought against Harcos Timber and Building Sumilies Itd Supplies Ltd.
LORD JUSTICE LLOYD said

that the authority had drawn amention to previous legislation on the point, section 113 of the Water Resources Act 1963, which

However, there was no presumption against Parliament changing the law, even if that added to the burden on the authority. The court had to go by the words used in the statute. The legislative purpose was to protect a defendant in a case of

impending legal proceedings. There was no distinction between a sample of effluent and a sample of river if both specimens were required for a prosecution. There was no burden on an

authority when taking samples for its own use, the section applied only to samples taken for the purpose of legal proceedings.

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waived their right to object to the F. G. Whitley and Sons Co Ltd v Secretary of State for Wales and Another Before Lord Justice Parker, Lord Justice Woolf and Lord Justice Croom-Johnson

[Judgment March 24]

Where a developer had been granted planning permission to carry out mining operations, sub-ject to fulfilling certain conditions which required the approval of the local planning authority, if his application for approval, made in time, was delayed by the planning authority and operations were commenced before the planning permission expired, the developer did not lose the benefit of the planning permission even though approval was obtained after per-mission had expired. The Court of Appeal so stated

when dismissing an appeal by the planning authority. Clwyd County Council, from the judg-ment of Sir Frank Layfield. QC. who, sitting as a deputy judge of the Queen's Bench Division on October 18, 1989, had allo the appeal of the developer, F. G. Whitley and Sons Co Ltd, against the decision of the Secretary of 1988 dismissing the developer's appeal against an enforcement notice served by Chwyd.

On November 15, 1973 the On November 15, 1973 the developer's predecessors in title were gramed planning permission for the extraction of minerals from a site in Clwyd which was subject to 11 conditions. Conditions 2, 3 and 4 mercial that correling the control of the con required that certain mainers should be done in accordance with a scheme to be agreed with the local planning authority or, failing agreement, to be determined by the secretary of state before operations started.

In May 1976 the developer purchased the site paying a price which reflected the value of the planning permission. In July 1977 the developer applied for approval of the matters referred to in conditions 2, 3 and 4.

On October 26, 1978 the planning authority decided not to approve the developer's proposals and on November 2, 1978 the developer applied to the min for his approval but because it was impractical for the minister to give a decision in the time available the developer commenced operations on November 28, 1978 and working on the site went on until December 8, 1978.

The planning authority did not take any enforcement action on that development which therefore became immune from enforcement after four years by virtue of section 87(4) of the 1971 Act. Although the November 30, 1978 deadline had passed the developer

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continued to press the minister to agree to the matters referred to in conditions 2 3 and 4. On May 10, 1982 the minister

gave his approval and work was carried out on the site in ac-cordance with the approved scheme which was a continuation of the operations commenced in 1978. That resulted in the

Mr Jeremy Sullivan, QC and Mr Thomas Hill for the planning authority: Mr Lionel Read, QC developer, the minister did not appear and was not represented.

LORD JUSTICE WOOLF said developer had lost the benefit of a planning permission to carry out mining operations because of a failure to comply with the con-ditions to which the permission

was subject.

The permission was controlled by and subject to the conditions. If the operations contravened the conditions they could not be properly described as commencing the development authorised by the permission. If they did not comply with the permission they constituted a breach of planning purcontrol and for planning purposes would be unauthorised and principle clearly established by the authorities.

the authorities.

It was a principle which made good sense since his Lordship could not conceive that when section 41(1) of the Town and Country Planning Act 1971 made the planning permission subject to a condition requiring the development to be begun by a specified dare, it could have been referring to development other other referring to development other than that which was authorised

which the permission related were those authorised by the per-mission, not those which were unauthorised because they contravened conditions contained in the planning permission.

Unless there was some basis for distinguishing the earlier authorities of Oakimber v Elmbridge Borough Council ((1991) 62 P & CR 594) and Staffordshire Moorlands District Council v Canwright (unreported, May 24, 1991) it was clear that although the developer might have been unfairly treated by the planning authority, the court had no alter native but to allow the appeal. The obvious differences be-

tween the present appeal and the earlier cases were twofold. First, prior to the enforcement action being taken the developer had obtained the approval required by the conditions. Second, operations which could not be forced against took place prior to the time specified.

Did it matter that the necessary approval was obtained after the date specified when operations had been commenced prior to that date which could not be the subject of enforcement action? In his Lordship's judgment it did In the absence of express pro-

vision of the sort contained in section 42 of the 1971 Act, dealing with outline planning permission, in the case of permissions other than outline permissions, his Lordship took the view that it could accord with the intent of the legislation if the approval was obtained after the expiration of the time limits as long as the application had been made before the specified time limits and either the operations

enforcement action. If the operations could be and were the subject of enforcement action the position was different since in the context of enforce-ment proceedings the question of whether an approval, and if so what approval, should be given could be decided by the minister. the minister using, if necessary.

his power to grant a fresh planning permission. His Lordship should make it clear that that approach was not intended to be a charter to developers to ignore conditi which were intended to be complied with before a planning permission was implemented. If it was not already clear, his Lordship made it absolutely clear now, that if a developer did not comply with a condition he could have enforcement or any other available action taken against

The only consequence of the approach indicated in the present judgment was that when the merits of the enforcement proceedings came to be considered, it was necessary to take into account the situation as it existed at that time and in particular whether or not at that time any approval required by the con-dition had been obtained.

The result was that in the present case the developer's appeal to the minister against the enforcement notice should have been allowed because both the application for approval and the commencement of operations had been made before the expiry of the time limit and the appro had been obtained before the enforcement action.

Lord Justice Parker and Sir Solicitors: Sharpe Pritchard for

Intoximeter reading valid despite time difference

Parker v Director of Public

During British Summer Time (BST) it was perfectly acceptable for the print-out from a Lion Intoximeter breathalyser machine to show the time when a breath test was taken in terms of Greenwich Mean Time (GMT).

The Queen's Bench Divisional Court (Lord Justice Stuart-Smith and Mr Justice Popplewell) so held on March 16 in dismissing an appeal by way of case staned by David Alexander Parker against his conviction by Hersford Jus-tices for driving a motor vehicle

section 6 of the Road Traffic Act 1972, as substituted by section 25 of and Schedule 8 to the Transport Act 1981. LORD JUSTICE STUART-

SMITH said that he rejected the argument of the appellant that the provisions of the Summer Time Act 1972 combined with the Calendar (New Style) Act 1750 meant that the print-out from a Lion Intoximeter had to record the time in terms of BST rather than GMT.

with an adjustment of the calendar by the removal of 11 days.

made it perfectly clear that the time was recorded in terms of GMT. There was nothing wrong with that, the document was perfectly accurate and valid provided the recipient knew that BST applied and that the actual time was advanced by one hour. The justices were aware of the pro-visions of the 1972 Act and knew, as everyone did, that BST applied.

the time and date on which it was made and if it did so clearly and accurately there could be no objection to it whatsoever.

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SATURDAY SATURDAY SALES PRESENT SURPRISE

MONDAY EDI CATION: University Appointments Prep & Public School Appointments, Educa-tional Courses, Scholarships and Fellowships with editional LA CREME DE LA CREMF: Secretarial Appointments

TUESDAY
LEGAL APPOINTMENTS: Solicitors.
Lommercial Lawyers, Legal Officers, Private
& Public Practice with editorial.
PUBLIC APPOINTMENTS.

WEDNESDAY
1.4 CRÉME DE LA CRÉME: Secretarial
Approniments, CREVITVE & MEDIA
APPOINTMENTS: with editorial
PROPERTY: Residential, Town & Country,
Oversus, Rentals, COMMERCIAL.

PROPERTY: with editorial PROPERTY: with editorial THURSDAY

GENERAL APPOINTMENTS: Management Engineering, Science & Technology, with editorial ACCOUNTANCY & FINANCE, LA CRÉME DE LA

FRIDAY INTERNATIONAL APPOINTMENTS: Oversex Opportunities
MOTORS: The Complete Car Buyer's Guide, with BUSINESS TO BUSINESS:

WEEKEND TIMES: SHOPAROUND: Shopping from the comfort of your own SATURDAY RENDEZVOUS: The place to expand your social circle. PROPERTY: GARDENING SALEROOM: Arts and Antiques (monthly). SATURDAY REVIEW: OVERSEAS HOLIDAYS.

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ACROSS I Tent area (4) 3 Proceeds (6) 8 Jew-persecuting (4-7) (3) ONap (2.3) Halved 2Forsake (7) l 4 In what way (3) 15Sprite (3) 6 Dangerous cattle disease (7) 17] tem (5) 19 Light touch (3) 22Totally agree (3,3,2,3) 23Table linen (6)

f Dupe (7) 2Majority (4) 4 Family servant (8) 5Aspect (5) 6 Become airborne (4.3) 7Tree skin (4) 9Compulsory (9) 13 By estimation (2.1.5) 14Tearaway (7)

24Fit (4)

DOWN

SOLUTIONS TO NO 2754 ACROSS: 1 Scenic
5 Cafe 8 Annoy 9 Yashmak 11 Enormity
13 Wren 15 April Fool
18 Late 19 Cast iron
22 Tequila 23 Bogie
24 Deck 25 Entree

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15 Uttermost (7) 20Quarry (4) 18Totalling (2.3)

WINNING MOVE By Raymond Keene, Chess Corresponden

This position is a variation from the game Alekhine -Rubinstein, Carisbad 1923. White has sacrificed a piece and now forces mate. Can you see how he continued? Solution below.

医三型 英三岛

Ke8 (4 ... Kd6 5 Rid1+) 5 Og8+ Bi8 6 Oxg6+ maing. Solution: 1 Oh4+ Kg8 2 Oh7+ Ki8 3 Oh8+ Ke7 4 Oxg7+ 6.00 Ceefax

6.30 BBC Breakfast News begins with Business Breakfast until 6.55 when Nicholas Witchell and Laune Mayer present news and topical reports with regular business, sport, weather, regional news and travel bulletins (21866531)

9.05 Election Call introduced by ionathan Dimbleby. The shadow chancellor John Smith takes questions from phone in listeners and viewers. To participate ring 071-799 5000. Simultaneous broadcast with Radio 4 (1463869)

10.00 News, regional news and weather 10.05 Playdays. For the very young (r) (5954531) 10.25 The Family Ness, Cartoon adventures (r) (4803376) 10.35 Gibberish. Two celebrity teams in a word game competition chaired by Kenny Everett (7005043)

11.00 News, regional news and weather 11.05 Reautywise. Liz Earle and Karen Krizanovich look at Max Factor, new cosmetics available for darker skins and the Red Cross Beauty Care Service (s) (8082918) 11.30 People Today presented by Adrian Mills and Mairi Maciver. Includes News, regional news and weather at 12.00 (8778869) 12.20 Pebble Mill introduced by Alan Titchmarsh. Among the guests is

Boy George (s) (8706579) 12.55 Regional news and weather 1.00 One O'Clock News and weather (24686)
1.30 Neighbours. (Ceefax) (s) 1.50 Turnabout. Rob Curling with another round of the quiz that tests word power (s) (54381753)

2.15 Racing from Aintree. Julian Wilson introduces live coverage of

four races from the first day of the Grand National meeting -Sandeman Maghuli Novice Chase (2.35); the Martell Cup Chase (3.10); and the John Hughes Memorial Handicap Chase (3.45). The Glenlivet Anniversary 4-year-old Hurdle is on BBC 2 at 4.20 (851685)

3.55 Melvin and Mureen's Music-a-Grams. Last of the music seri presented by Matthew Devitt and Sophie Aldred (s) 4.10
Jackanory. Patricia Routledge with the story of Lizzy Dripping and the Two Worlds (s) 4.20 New Adventures of Mighty Mouse (r)
4.35 Dizzy Heights. Last in the cornedy drama series set in a seaside hotel. (Ceefax) (s) 5.00 Newstround
5.05 Blue Peter. The guest is Thunderbirds creator Geny Anderson.
(Ceefax) (s)

(Ceefax) (s) 5.35 Neighbours (r). (Ceefax) (s) (721802). Northern Ireland: Election

Forum 5.45 Inside Ulster 6.00 Six O'Clock News with Anna Ford and Andrew Harvey. (Ceefax) 6.30 Regional News Magazines (55). Northern Ireland: Neighbours

7.00 Top of the Pops introduced by Harry Enfield and Paul Whitehouse in the guise of Radio Fab FM's star DJs Mike Smash and Dave Nice (s)

7.30 EastEnders. (Ceefax) (s) (89)
8.00 Last of the Summer Wine. Compo is womed about the state of mind of Norah Batty after he thinks her heard her singing. Has she

mind of Norah Batty after he thinks her heard her singing. Has she fallen for her lodger? (r). (Ceefax) (s) (9685)

8.30 Us Girls. Last in the comedy series about three generations of one family living under the same roof. (Ceefax) (s) (8192)

9.00 Nine O'Clock News and Campaign Report with Michael Buerk. (Ceefax) Regional news and weather (784734)

9.50 Party Election Broadcast by the Labour party. (Ceefax) (872937)

9.55 Porridge, Continuing a repeat run of the first series of the popular cornedy set inside Slade Prison starring Ronnie Barker as the figure default Election. His work working on the original farm and recidivist Fletcher, this week working on the prison farm and devising illegal games of chance for his fellow inmates. (Ceefax)



Star to star: Dudley Moore and Ruby Wax (10.25pm)

10.25 The Full Wax II. The brash cornectienne is joined by Dudley Moore and Britain's answer to the Chippendales, the Dreamboys (s) (126260)

10.55 Campaign Question Time. On tonight's panel are Michael Heseltine, John Smith, Alan Beith and Alex Salmond (526078) 11.55 The Hustings. Highlights of the day's campaigning introduced by lan MacWhirter (633598) 12.25am Weather

12.30 Faces of Islam. Last programme in the series for Ramadan

BBC 2

i.45 Open University (6219482). Ends at 7.35 8.00 Breakfast News (6239937) 8.15 Love at First Sight (r). (Ceefas) (2549376) 8.55 Reviving

Antiques. Caring for pastels (9277647) 9.00 Film: Freedom Radio (1941, b/w) starring Clive Brook and Diana Wynyard. Second world war morale booster set in Vienna directed

by Anthony Asquith (71802)

10.30 Film: Meet Me Tonight (1953). A compendium of three Noël
Coward plays — Red Peppers, Furned Oak and Ways and Means
Directed by Anthony Pelissier (2535869)

11.50 The Nurtz House. American comedy series (f) (2320289)

12.15 Animation Now. The Wave, a Japanese folk tale (9113604)

12.30 Mysteries of the Mind. The workings of the human brain (r) 12.30 Mysteries of the Mind. The workings of the numan Oran (f) (7173840) 1.20 Charlie Chalk (f) (83196918) 1.35 in the Post. Sending mail by sea (f) (47592555) 2.00 News and weather (30302208) 2.05 Holiday Outings. Florence (f) (23944260) 2.15 Advice Shop (9723005) 3.00 News and weather (4677573) followed by High Chaparral (3263173) 3.50 News, regional news and weather (2663005) 4.00 Racing from Aintree. The 4.20 (4005227) 4.35 in the Shadow of the Plough. An RSPB film about traditional farming methods in Dorset (8325208). Wales: Bitten by the Bug 4.50-6.20 The Software Show

4.50-6.20 The Software Show 5.00 Film: The Man in the Iron Mask (1939, b/w) staming Louis Hayward and Joan Bennett. Swashbuckling adventure focusing on the exploits of the Three Musketeers in saving the incarcerated brother of the evil Louis XIV. Directed by James Whale (51899956). Wales 6.20-6.50 Taking Liberties

 5.50 Young Musician of the Year. String semi-final (s) (100647)
 7.30 First Sight: Election Special. The campaign in the South-east (31).
 Northern Ireland: Situations Vacant; Wales: Nicholas Craig; East: Matters of Fact; Midlands: Midlands Report, North, North-east and North-west: Close Up North; South: Southern Eye; South-west: Western Approach; West: Current Account

8.00 Taking Liberties: Darren, Helen, Jenna and Hannah.

CHOICE: The four names of the title are children who died after being given general anaesthetics at the dentist. Every year there is a small but steady number of such deaths. The programme argues that most are preventable, given proper monitoring equipment and less complacency on the part of the dental profession. David Jessel's report looks at the human side of the four cases, showing how the families are trying to overcome the shock of sudden bereavement. It ramilies are trying to overcome the snock of sudden deteavement. It also reveals how warnings about the need for specialist training have been ignored for 25 years. The most recent investigation, headed by Professor David Poswillo, recommended changes in requipment, training and regulation. As the government considered its response two more children died. (Ceefax) (7227)

8.30 Top Gear. Includes a look at the new Mitsubishi Colt (6734)



Mr You Don't Want To Do That: aka Harry Enfield (9.00pm)

9.00 Harry Enfield's Television Programme. (Ceefax) (s) (6956)
9.30 War Stories: Belgrano's Children.

● CHOICE: On April 2, 1982, the day his country invaded the Falklands, Miguel Pereira graduated from film school in London. Ten years on he puts his expertise to good use with a documentary about the impact of the war on his native province of Jujuy. It is a tale of young men, ill-trained for battle, who left a hot, land-locked province for a cold, cruel sea that many had never even seen. One describes in graphic terms how he survived the sinking of the General Belgrano, drifting for 32 hours on a life raft and praying to God for the strength to survive. Strikingly, his account does not become a diatribe against the British who sent the cruiser to its doom. Pereira usefully broadens his context by examining the enduring legend of the original General Belgrano, hero of Argentina's struggle for independence (Ceefax) (223005)

10.10 The Nicholas Craig Masterclass (Ceefax) (s) (762163) 10.30 Party Election Broadcast by the Labour party (101289) 10.35 Newsnight with Peter Snow (821640) 11.30 The Late Show (s) (589753) 12.10am Weather (2166883)

12.15 Open University (6600845). Ends at 12.50

2.00pm A Green Journey (1990): Two perpais meet. Starring Angela Larsbury (14734): 4.00 Disnoord Head (1962): A family is threatened by a domineering father (7482): 6.00 Rising Son (/) (97742531): 7.40 Entertainment Tonight (957111): 8.00 in the Line of Duty: Nob Justice (1991): A killer is on the run from the mob and the police (87251395) SKY SPORTS

© Via the Astra and Marcopolo satellites. 6.30em Aerobics (33444) 7.00 All Star Baskerball (40043) 8.30 Nethusters (95208) 9.00 frish Snooker (34173) 11.00 Australian Rugby League (70111) 1.00em Soccer stra-side (45209) 3.00 frish Snooker (99280) 5.00 Red Line (2192) 6.00 European League Round-Up (25665) 7.00 Irish Snooker (76647) 9.00 Boots & All (33647) 10.00 Frendie (76278) 12.00 Australian Bulse Ringside (25376) 12.00 Australian Rules Football (91852)

EUROSPORTS

LIFESTYLE

e Via the Astra satellite.
8.00am Figure Stating Championships (49005) 10.00 Beach Volleyball (99598) 11.00 Eurofun (49956) 11.30 Footbell Euro Cups (16779) 1.00pm Squash German Open (31599) 2.00 Prohympics (70314) 4.90 Footbell Euro Car Recing (90208) 5.00 Boxing (7269) 6.00 Show-lumping (11734) 7.00 Trans World Sport (42531) 8.00 Truck Recing (4937) 8.30 Europport News (3449) 9.00 Footbell Euro Cups (20821) 10.30 American Supercross (33260) 11.30 Europport News (48376) SCREENSPORT

eurenture (46/685) 18.15 The Lodger (1944): Victorian thriller about a lodger who might be lack the Ripper (467821) O VIII the Astre satellite.
7.00pm Eurobis: (87753) 7-30 US Sid Tour
1991/2: (66260) 8.00 US PGA Tour 1992
(2731227) 9.15 God Report (2699685) 9.30
Eurobics (10983) 10.00 Resbois-Marathon
(62444) 11.00 Pro Box (78753) 1.00pm
Showjamping (50424 2.00 Eurobics (7647)
2.30 Bodybuilding (13482) 3.30 Rospoy 'A'
(20164579) 4.30 NH. Lox Hodox 1991/92
(58173) 7.30 Raspanine Socos 1991/92
(58173) 7.30 Raspanine Socos 1991/92
(58173) 7.30 Raspanine Socos 1991/92
(58181) 11.30 US
Women's Hard Court (81395) 12.15pm King of the Khyber Rifles (1954); A British garrison fights off the Indian forces (736463)

nts a cirl (991579

Via the Astra and Marcopole satalities.
 6.15em The Adventures of Sharlock Holmes (1935): Moriary plans to steal the Crown jewes (389579)
 8.15 Dot and the Bunny: Châdren's adventure, 18976885.

THE MOVIE CHANNEL

A British garrison fights off the Indian forces (73663)
2.15 Presumed Guilty (1990): A young boy is falsely accused of murder (471463)
4.00 Dot and the Burny: Children's adventure (78666)
5.30 Will There Really be a Morning? (1983): A 1930s actress lights against merual illness (44477685)
8.15 Immediate Femily (1990): A well-off couple plan to adopt a testrage couple's baby. Starring Glent (1984): The police fail to protect a battered wide (418482)
11.45 The Beast of War: War drama set during the Sowet Invasion of Afghanistan (554918)
1.40an The Long Riders (1980): An outlaw gang confront the law (667154)
3.25 Twister (1989): Family drama set in Kansas (201593). Ends at 5.00
THE COMEDY CHANNEL

THE COMEDY CHANNEL Vis the Astra satellita.
 4.00pm Mr Ed (9550) 4.30 Petticoat Lunction (5734) 5.00 The New Leave it to Beaver (8395) 5.30 Greenacres (9314) 5.00 Here's Lucy (6227) 6.30 Small Wonder (7579) 7.00 F Troop (8531) 7.30 McHale's Navy (6463) 8.00 Mother and Son (4579) 8.30 hrs Garry Shanding's Show (6314) 8.00 Hogan's

UPCS1 YLE

O Vis the Astra satellite.
10.00mm Getting Fit with Denise Austin (40734) 10.30 The Great American Gameshows (2198753) 11.20 Style File (8889555) 11.25 Search for Tomorow (2272227) 11.50 Sally Jessy Raphael (2599937) 12.45 David Hamilton's People (136734), 1.15 The Joan Rivers Show (7928453) 2.05 Skyways (4372289) 3.05 Worsan Of The World (\$129531) 3.30 Coverstory (4289) 4.00 Tee Break (3803550) 4.10 WKOP in Cinchnati (\$839192) 4.46 The Great American Gameshows (3079840) 5.30 Doc (\$260) 6.00 Sell-A-Vision (2274802) 10.00 Juliabox Videos (4135482) 2.00am Last Juliebox Oance (93574) FM Stereo and MrW. 4.00am Bruno Brookes
(FM only) 6.00 Simon Mayo 9.00 Simon Bates
12.30pm Newsbeat 12.45 laids Branbles 3.00
Steve Winght in the Afternoon 6.00 Mark Goodier's Mega Hits 6.30 News 92 7.30 Mark
Goodier's Evening Session 9.00 in Concert: Wet Wet wet recorded at the Edinburgh
Playhouse in March the year 10.00 Nicky Campbell Goes into the Night 12.00 Bob Hairls (FM

only) with Ton Amos and Gun in sess RADIO 2
FM Stereo. 4.00mm Steve Medden 6.15 Pause for Thought 6.30 Brian Hayes Good Morning UKJ 9.15 Pause for Thought 9.30 Ken Bruch 11.30 January Young 2.00pm Gloda Hunniford 3.35 Ed Stewart 5.05 John Dunn 7.00 News Huddines 7.30 Wally Whyton 9.00 Paul Jones 10.00 Playback Nike Albut's Guide to the Music of the Indian Cinema 1: Thuriping Beats 19.30 The Jamesons 12.05em Jatz Parad 12.35 Alex Lester with Night Ride

News and sport on the hour to 7.00pm, 6.00 World Service: Newshour 6.30 Danny Bater's Morning Edition 9.00 For Schools: Let's Make a Story; 9.15 Together; 9.35 Listening and Reading: 9.45 The Song Tree; 10.00 in the News 10.25 1,2,3,4,5 10.40 Johnnie Walker with the AM Alternative 12.30pm in the Hot Sept 10.00 News Update 1.15 1,2,3,4,5 130 BTBS Wooddwide, Simon and the Squad 2.30 Racing from Aintre with Mark Saggers. The opening day of the Martell Grand National meeting: 2.35 £17,000 Sandeman Martel Novices' Chase (2m); 3.10 £40,000 Marcel Cup Chase (3m); 3.45 £20,000 John Hughes Memorial Chase (2m); 2.10 £137,000 Glarilvet Anniversary Hurdie (2m). Commentators: Peter Bronley, Lee McKenzer, Tony O'Heirl and John Penney 4.35 Five Acide 7.15 Ballet Shors 7.30 The Score Garden 8.00 Formula Five 8.30 Vibel 9.30 The Collection — Short, Fat, Ugly and Chanes by Pui Fan Lee 10.75 Esstern Beach

WORLD SERVICE

All times in BSTA.30am World Business Report

A40 Travel and Weather News AAS News and
Press Review in German 5.00 Morgermagazin

5.20 Tips fur Touristen 5.24 News in German 5.30 Europe Today 5.59 Weather 6.00 World
News 6.30 Londres Matin 6.59 Weather 7.00 World News 7.05 News About Britain 7.15 The
World Today 7.30 Sports International 8.00 Newsdesk 8.30 Network blood Britain 7.15 The
9.09 Words of Feith 9.15 Good Books 9.30 John Peel 10.00 World News 10.05 World
Business Report Rev 10.15 From Our Own Correspondent 10.30 The Farming World 10.05
Sports Roundup 11.00 News Summary 11.01 Assignment 11.30 Londres Mid: 11.45
Nittagsmagazin 11.59 Business Update 12.00 Newsdesk 12.30pm Monk's Hood 1.00 World
News 1.09 News About Britain 1.15 Multitrack 2 1.45 Sports Roundup 2.00 Newsfour 1.00
World News 3.05 Outdook Ine 3.30 Off the 5Mil-7 Americal 3.45 Recording of the Week 4.00
World News 3.05 Cutook 10e 3.30 Off the 5Mil-7 Americal 3.45 Recording of the Week 4.00
World News 5.15 BBC English 5.30 Londres Sol 6.14 Look Ahead: programme news 6.30 World
Business Report 6.29 News summary 4.30 Heute Akquel 7.00 German features 7.54 News in
German 9.00 World News 8.05 Outdook 8.30 Europe Toright 9.00 World News 9.03 The
World Today 9.25 Words of Feith 9.30 Meridian 10.00 Newshour 11.00 World News 9.03 The
World News 2.05 Outdook 2.30 Seven Seas 2.45 Global Concerns 3.00 Mewsdesk 3.30
Monk's Hood 4.00 World News 4.09 Worlds of Feith 4.15 Sports Roundup

6.00 TV-ann (8345208) 9.25 Lucky Ladders. Word association game show hosted by Lennie Bernett (4978734) 9.55 Thames News (3808014) 10.00 The Time... The Place... John Stapleton chairs a topical

ITV

discussion (2082869) 10.40 This Morning. Magazine series presented by Judy Finnigan and Richard Madeley. Today's edition includes viewers' travel reports; phone-in family health advice; and ideas for both machine and hand lentiters. With national and international news at 10.55 and regional news at 11.55 followed by national weather (1776227)

12.10 The Riddlers. Puppet sereis for children (7602376) 12.30 Lunchtime News with Sonia Ruseler and Nicholas Owen. (Oracle)
Weather (8419269) 1.10 Thames News (24829840)
1.20 Home and Away. Australian family drama serial. (Oracle)
(78459604) 1.50 A Country Practice. Medical drama set in rural

Australia (s) (36247668)

2.20 TV Weekdy. Anne Diamond goes behind the scenes of popular ITV and Channel 4 programmes (59300937) 2.50 Take the High Road. Drama senal set in the Highlands (8583869) 3.15 ITN News headlines (7922640) 3.20 Thames News headlines (6584273) 3.25 The Young Doctors (1525463)

3.55 Toucan Tecs. Animation (s) (2659802) 4.05 Dangermouse. (Ceefax) (s) (3404276) 4.30 Runaway Bay. Children's adventure serial set on the Caribbean island of Martinique (s) (56) 5.00 Cartoon featuring Porky Pig (7652956) 5.10 Who's the Boss? American cornedy series starring Tony Danza

(8543024) 5.40 Early Evening News with John Suchet. (Oracle) Weather (616531)

6.80 Home and Away (r). (Oracle) (21) 6.30 Thames News. (Oracle) (115753) 6.55 Party Election Broadcast by the Labour party (534024)

7.00 Emmerdale. (Oracle) (5005)
7.30 Just For Laughs. A compilation of clips from British comedy films

Support S



The trials of Dougles Brackman jor: Alan Rachins (9.00pm)

9.00 LA Law. Glossy American countroom drama series starting Susan Dey, Alan Rachins and Jill Elkenberry. (Oracle) (s) (2005)
10.00 News at Ten with Julia Somerville and Alastair Stewart. (Oracle) Weather (24685) 10.30 Thames News (838821)
10.40 Election Debate 92 chaired by Dennis Tuofry. Among those taking

part are Kenneth Baker, Bryan Gould and Charles Kennedy (621442) 11.40 01. Entertainments guide (s) (622482) 12.10am A Problem Aired. Viewers' emotional problems discussed by

experts (4173970) 12.40 Alfred Hitchcock Presents: The Man Who Knew Too Little. A man suffers from amnesia (2149116)

1.10 Film: You've Got To Live Dairigerously (1975) staming Claude
Brasseur and Annie Girardot, French thriller about a private

detective who stumbles on a Nazi conspiracy. Directed by Claude 3.00 The Truth About Women. Eve Pollard discusses marriage with Barbara Amiel, Stephanie Calman and Anna Raeburn (61628)
3.30 Murphy's Law. Comedy drama starring George Segal as an insurance investigator (80609) 4.30 America's Top Ten (r) (s) (62357) 5.00 Videofashion (r) (32628)

5.30 ITN Morning News with Phil Roman (61067), Ends at 6.00

CHANNEL 4

9.25 Equinox The Light Stuff (r). (Teletext) (1283685) 10.25 Black and White. Animation (2098918) 10.30 Short Stories: The Last Day. The Mail on Sunday's move out of

11.00 Kingdoms of the East. The fight to save orphan grang-utans and introduce them back to the wilds of Sumatra (r). (Teletext) (82260) 12.00 Noah's Ark (r). (Teletext) (21598) 12.30 Business Daily (31463) 12.00 Noah's Ark (r). (Teletext) (21598) 12.30 Business Many (51405)
1.00 Sesame Street. The guest is actress Whoopi Goldberg (r) (36918)
2.00 All the Waters of the Wye. Julian Mitchell recreates an 18th-century holiday trip down the River Wye (r) (2531)
2.30 Him: Clury Brown (1946, b/w) starring Jennifer Jones and Charles

Rose Reported the about at Creck Quest at an Endish stately

Boyer. Romantic tale about at Czech guest at an English stately home who falls for one of the maids, causing consternation both upstairs and downstairs. Directed by Ernst Lubitsch (65524598)

4.20 Romance. Animation (9754482) 4.30 Fifteen to One (s) (98)
5.00 The Oprah Winfrey Show. A debate on the American police force (4037289) 5.50 Laurel and Hardy. Animation (207173)

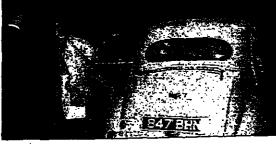
6.00 Star Chamber. Baroness Seear is questioned by the computer (63)
6.30 Remote Control. Off-beat quiz show (s) (43)
7.00 Channel 4 News with Jon Snow and Zeinab Badawi. (Teletext)
Weather (383043) 7.50 Voters. Four voters in a Kilmamock church discuss election issues (576395)

وألك

8.00 Free For All. ● CHOICE: A pioneer of the holistic approach to cancer treatment, the Bristol Cancer Help Centre was opened by the Prince of Wales in 1983. Seven years later it broke into the news when a report 1983. Seven years later it broke into the news when a report suggested that its alternative therapy was much less effective than conventional treatment. The press took up the story with such headlines as "double death risk at veggie cancer clinic". Patients challenged the findings of the report and demanded an independent inquiry. Two of them, Heather Goodare and Isla Bourke, are the presenters of this film (2395).

The Big One. Sittom (s) (1802).

8.30 The Big One. Sitcom (s) (1802)
9.00 Israel: A Nation Is Born. The third of a five-part documentary tracing the history of the state of Israel. (Teletext) (s) (7537)



Murder: a reconstruction of the Hanratty case (10.00pm)

10.00 True Stories: Hanratty — The Mystery of Deadman's Hill.

• CHOICE: Thirty years after lames Hanratty was hanged for the A6 murder, a Yorkshire Television documentary offers new evidence supporting Hanratty's innocence. Recently released documents, not made public at the time, lend support to the view that Britain's longest murder trial ended in a miscarriage of justice. The case configure to feerings larger Hanratty and the case continues to fascinate. James Hanratty, a petty thief with no record of violence and no possible motive, is supposed to have held up a couple in a car, murdered Michael Gregsten and raped and wounded Gregsten's companion, Valerie Storie. Thus lucid and grapping reconstruction suggests more strongly than ever that the evidence against Hanratty was firmsy. There remains the enigma of Peter Alphon, the original police suspect and the man who later

11.15 One Night Stand starring Dom Irrera (123395)
11.45 Midnight Special (370956) 1.45am Star Chamber (r) (4127154)
2.20 Film: Haurited (1984) starring Brooke Adams. A made-for-television drama about a woman who returns to her adopted parents after the failure of her marriage and becomes involved in their crumbling relationship. Directed by Michael Roemer (44613406). Ends at 4.25

confessed to being the killer (5908734)

The numbers now appearing next to each TV programme listing are Video Plus Code** numbers, which allow you to instantly programme your video recorder with a VideoPlus+ can be used with most videos. Tan in the VideoPlus-to the programme you wish to record. For more details call VideoPlus on 0839 121204 (calls charged at 48p per minute peak, 35p off-peak) or write to VideoPlus, VTM Ltd, '77 Fulbam Palace Road, London W6 8LtA, Videoplus+ (***), Pluscode (****) and Video Programmer are trademarks of Gemster Marketing Ltd.

SATELLITE

SKY ONE Via the Astra and Marcopolo satemes.
 6.00am The Di Kat Show (76679869) 8.40
 Mrs Pepperpot (3051802) 8.55 Playabout (2981208) 9.10 Carsoons (7659208) 9.30 (290) 10,100 (23700) (279) 10,00 Maude (19840) 10,30 The Young Doctors (45192) 11,00 The Bold and the Beautiful (19276) 11,30 The Young and the Restless (56802) 12,30pm Barnaby Jones (90482) (56802) 12.30pm Barnaby Jones (90482) 1.30 Another World (825/7869) 2.20 Santa Barbara (54993227) 2.45 Wife of the Week (590918) 3.15 The Brady Bunch (580531) 3.45 The Di Kat Show (2445598) 3.00 Diffrent Strokes (3043) 5.30 Bewitched (6668) 6.00 Facts of Life (1591) 6.30 Candid Camera (117317.00 Lave at First Sight (7109) 7.30 Growing Pains (1735) 8.00 Full House (9227) 8.30 Murphy Brown (8734) 9.00 Chances (20395) 16.00 Suuds (37173) 10.30 China Beach (40005) 11.30 Fashion TV (15024) 12.00 Designing Women (91222)

SKY NEWS

© Via the Astra and Marcopolo satellites. News on the hour. 6.00ats News (4986482) 9.30 The Conferences (75821) 10.00 News (94840) 11.30 Nightline (89717) 12.00 News (96047) 1.30pm Good Morning America (95753) 2.30 Good Morning America (55444) 3.30 Travel Destinations (24937) 4.30 Beyond 2000 (7598) 5.00 Live At Rive (70685) 6.30 Newsline (63463) 7.30 News (10173) 8.30 Target (28753) 9.30 News (55173) 10.30 Newsline (48647) 11.30 ABC News (33227) 12.30am Newsline (5970) 1.30 ABC News (2077) 2.30 Memories (191): A cone is of the fun from the made and the police (87251395) 9.40 Projector (116555) 10.00 Out of the Body (1988): A researcher into the paranormal becomes influenced by end sports (786395) 11.35 Bad Dreams (1988): The spirit of an 1,30 ABC News (20777) 2,30 Memories (23086) 3,30 ABC News (95203) 4,30 Memories (65338) 5,30 Newsline (90593) evi guru haunts a gri (9915/9) 1,05em Bert Rigby, You'ne a Fool (1989): Comedy starting Robert Lindsay (933609) 2.40 Angel 3: A testage journalist Infiltrates a crack crime inig (800628) 4.15 Our Time (1974): Romantic drama starting Pamela Sue Martin (227222) Ends at

SKY MOVIES+

"I'm so glad we had

Via the Astra and Marcopolo satellites. 6.00am Showcase (8048840)
 10.00 Rising Son (1990): A family tries to cope with their father's redundancy (82111)
 12.00 Jock of the Bushweldt: Children's adventure (91444)

ANGLIÁ

CENTRAL

Ray Bradbury (90007536) 3.30 White (613319) 4.05 Raw Power (5438999) 5.00-5.30 Jobs (32628) GRANADA

GRANADA
As London except: \$.10pm-5.40 Blockbusters (854302A) 6.30-6.55 Granada Tonight (115753) 7.30-8.00 HomoNorthwestus (85) 10.40 Femilies (471)(29)
11.35 Married...with Children. (623111)
12.05 Film: Once Upon a 50y (975999) 1.90
America's Top Ten (4126425) 2.25
Videofashion (3634883) 2.50 Cue the Music
(9702113) 3.25 Pilm: The Divided Heart
(5403524) 5.20-5.30 (brighter 9727557) HTV WEST

As Landon element: 2:38pm-2:29 The Young Doctors (36247669) 3:25-3-55 A County Practice (1525463) 5:38-5-40 Home-and Away (2554024) 6:40 HTV News (616531) 6:25-6-35, Blockhusters (586192)

HTV WALES As HTV West except: 6.00pm-6.25 Wales at Six 7.30-8.00 Wales and Westminster 10.40-11.40 Wales this Week

High Road (8543024) 5.00 TSV: Today (21) 6.30-6.55 Blockbusters (115753) 7.30-8.00 Discovering Garders (83) 10.40 Coming of Age (23)250) 11.10 Prisoner: Cell Block H (794463) 12.05 Film: Once Upon a Soy (975999) 1.50 America's Top Ten (4126425) 2.25 Videofiashion (3634883) 2.50 Cue the Missic (970213) 3.50 Film: The Divided High? (5403574) 5.20-5.30 Job/Inder (2282357)

TVS As Landon except: 1.50pm-2.20 The Young Doctors (362/47668) 3.25-3.55 Sons and Daughters (1525463) 5.10-5.40 Home S4C and party (8543024) 6.00 Coast to Coast. 21) 6.30-6.55 Blockbusters (115753) 7.36-8.00 TV Weighty (85) 10.40 The Human Factor (239260) 11.10 Prisoner: Cel Block H (794463) 12.05-1.10 Matlock: The Thor-

TYNE TEES

TYNE TEES
As London except: 1.50pm-2.20 Gardening Time (36247668) 5.10-5.40 Home and Away (8543024) 6.00 Northern Ufe (578173) 5.25-6.35 Earthmovers (568192) 7.30-8.00 Great British Isles (85) 10.40 Point of Order (239260) 11.10 Pricener: Cell Block H (794463) 12.05 Film: Once Upon a Spy (975999) 1.50 America's Top Yen (4126425) 2.25 Videofashion (3634883) 2.50 Cue the Masic (9702113) 3.50 Film: The Divided Heart (5403574) 5.20-5.30 Jobfinder (2282357)

YORKSHIRE

YORKSHIRE
As London except: 5.10pm-5.40 Home and Away (8543024) 6.00 Calendar (21) 6.30-6.35 Blockbusters (115753) 7.30-8.86
The Candidates (85) 10.40 Calendar Commentary at the Hustings (239260) 11.10
Time Please (215956) 11.40 Film: Riss Monday in October (919821) 1.30 Night Beat (4501406) 2.30 America's Top Ten (33406) 3.00 CinemAstractions (61628) 3.30 Music Box (80509) 4.30-5.30 JobRinder (14680)

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As Lundon except: 6.25pm-6.55 Angla News (586192) 7.38-8.80 Food-Guide (85) 10.40 Canl Have an Arguer (546753) 11.55 Wideangle (125753) 11.45 Prisoner: Cel Block H (582260) 12.45-1.10 The Twilight

BORDER

As London except: 2,50pm-3.15 Graham Kerr (8583869) 5.10-5.40 Home and Away (8543024) 6.00 Lookaround Thursday (21) 6.30.455 Bloodbusters (115753) 7.30-6.00 The Munro Show (85)-10.40 7th Heaven (239260) 11.10 Prisoner: Cell Block H (794463) 12.05 Flm: Once Upon a Soy (975999) 1.50 America's Top Ten-(4286203) 2.25 Videofastion (8799377) 2.30 Cue the Music (9702113) 3.50 Flm: The Divided Heart (5403574) 5.20-5.30 Jobfinder (2282357)

CENTIKAL,
As London except: 2.50pm-2.15 The
Young Doctors (\$583869) 3.25-3.55 Take
the High Road (\$525463) 5.10-5.40 Children
of the Cibes (\$545024) 7.30-8.40 Food
Guide (85) 18.40 Marriad_with Children
(239260) 11.10 1st Night (\$15956) 11.40
Hirr: Almost Grown (\$19821) 1.30 Video
View (84951) 2.30 Top Ten (6508357) 3.05

TSW As London except: 2.50pm-3.15 The Young Doctors (3583869) 3.23-3.5 Home and Away (1526192) 5.10-5.40 Take the

Larrocha, piano)
8.30 News
8.35 Composers of the Week:
Haydin (Symphony No 41 in C:
English Concert under Trevor
Pinnock): (Sonata in D, H XVI.
24; Lars Ulrich Mortensen,
harpsichord); (Symphony No
44 in Eminor, Trauer: Orpheus
Chamber Orchestra)
9.35 Morning Sequence: Gibbons
(Fantasia in A minor: Peter Hill,
piano); Bach (Prelude and
Frome in F Shans BWV 8883:

Quarteti 11.55 Shostakovich: (Symphony No 4 in C minor, Op 43: BBC Philharmonic under Günter

Philharmonic under Günter Herbig) (r)

1.00pm News

1.05 Birmingham Lunchtime
Concert Sharon Robinson,
cello, Peter Evans, piano,
perform Rebecca Clarke
(Rhapsody), Grieg (Sonata in A
minor, Op 36)

2.05 L'assedio di Calais (The Siege
of Calais) by Donizetti, libretto

by Salvatore Cammarano. An by Salvatore Cammarano. An opera in three parts, sung in Italian. Geoffrey Mitchell Choir, Philharmonia Orchestra under David Parry, Christian du Plessis, bartione, as Eustachio de Saint Pierre, Della Jones, mezzo, as Aurelio 4.20 La Fontegara Amsterdam: Domel (sonata in 8 flat); Mattheson Consta in 6 grinor,

Dornel (sonata in B flat);
Mattheson (Sonata in G minor,
Op 1, No 3, trad La Folia)
4.55 Grieg from Norwey: Plano
Concarto in A Minor; Op 16
(Oslo Philammonic Optiestra
under Hahs Vonk, wiith Jon
Kmurar Parker, piero)*
5.30 Mainly for Pleasure with
David Hoult
6.55 News
7.00 BBC Symphony Orghestra in
Frankfurt under Andrew
Davis, with Christian Tetzlaff,
violin, performs John Casken
(Orion over Fame); Stravinsky
(Violin Concerto) 7.50 Philip
Brady gives his impressions of

Brady gives his impressions of Frankfurt 8.10 Nielson (Symphony No 5) 9.06 Garfingas Barryton Trics-Vladimir Mendelssohn, viola, Ernii Klein, cello, David Garfingas Colo, David

Erral Klein, cello, David
Geringas, cello and baryton,
perform Tomasini
(Divertimento No 7 In C);
Haydn (Duo in D for two
cellos, FX 11, Trio in D, H Xi
113); Mozzart (Sonata in B flat
for viola and cello, K,292);
Haydn (Tio irr), HXI 97)
10.05 Mussic in our Time: Mozart
and Poh-Modemism,
presented by Christopher Fox.
Composers Ensemble-under
Stefan Asbury, perform Gary
Carpenter (Ein Mussikalisches
Snookerspiel); Harrison
Birtwiste (The World is
Discovered); Colin Mathews
(To compose without the least

Discovered); Coin Matrieus
(To compose without the least
knowledge of music);
Christopher Forc Hellitrope 3,
Some Creation Myths)

11.00 The Honly-tonic Man:
Francis Wilford Smith profiles
the blues planist Big Maceo (r)

11.30 Means

the blues planist Big Maceo (r)
11.30 News
11.35-12.35am Composers of the
Week: Knussen (Airhimnal);
Holloway (Aria); Knussen
(Sonya's Lullaby); Holloway
(Summer Music); Knussen
(Cartata) (r)
1.00-2.00 Night School (except in
Scotland) (r)
2.30-3.10 Night School Extra:
Authenic Russian (1-4)

COMPILED BY PETER DEAR AND CAROLINE DONALD TV CHOICE BY PETER WAYMARKRADIO CHOICE BY PETER DAVALLE

SA4C
Starte: 6.00am C4 Daily (8336550) 9.25
Film: She's Working Her Way Through
College (78454821) 11.00 Sesame Street
(82260) 12.00 Moah's Art(21598) 12.30
Newyddion (68974821) 12.40 Stot Meithin
(1680024) 1.00 Countdown (93376) 1.30
Business Daily (30734) 2.00 Third Wave with
Mavis Nicholson (9720918) 2.45 Film: Four's
a Crowd* (15146289) 4.25 Slot 2.3
(3205005) 5.00 The Wonder Years (6111)
5.30 Happy Days (50) 6.00 Newyddion
(938531) 6.15 Heno (432598) 7.00 Polol y
Cwm (3647) 7.30 Buww Milaen (27) 8.00
Monopoly (2395) 8.30 Newyddion (1802)
9.00 Frighan (126821) 9.35 Etholaed
(345482) 10.20 Etholaed '92 (283289) 10.30
The Centomile Lawn (17753) 11.30 A TV
Dartie (877005) 11.45 Election Midnight Dante (877005) 1.45 Election Midnight Special (370956) 1.45 Star Chamber (4127154) 2.20 Firn: Haumted (44613406)

RADIO 3

6.55am Wearther; News-Headlines 7.00 Morning Concert: Bizet (L'Arlésienne, Suite No 2); Dvořák (Humoresque); Stravinsky (Ragüme) 7.30 News 7.30 News
7.35 Morning Concert (cont):
Berlioz (Overture: Les Francsjuges: London Symphony Orchestra under Colin Davis);

Orchestra under Colin Davis);
Mozart (L'amiero, saro
constante, il re pastore:
Munich Radio Orchestra under
Leonard Slation, Lucia Popp,
soprenol; Hertel (Trumpet
Concerto in D: Arademy of St
Martin elider Neville Mammer,
Hakan Harden/berger,
trumpet); Albeniz, orch
Halffiter (Rapsodia sinfonica:
London Philharmonic
Orchestra under Rafael
Prübeck de Burgos, Alicia de
Larrocha, piano)
Newrs

piano); Bach (Prelude and Fugue in F sharp, BWV 883: Peter Hill, piano); Bach (Komm, Jesu, Kommi, BWV 229); Britten (Sacred Profane: BBC Northern Singers under Stephen Wilkinson); Mozart (Divertimento in D, K 136: Brodsky String Quartet); Beethoven (Sonata in A flat, On 110: Peter Hill, piano); Beetroven (Sonata in A hat, Op 110: Peter Hill, piano); Britten (Hymn to St Cecilia); Bach (Singet dem Herm, BWV 225: BBC Northem Singers under Stephen Wilkinson); Tchaikovsky (String-Quartet No 3, Op 30: Brodsky String Quartet)

RADIO 4

(s) Stereo on FM.
5.55am Shipping 6.00 News
Briefing, ind 6.03 Weather
6.10 Farming Today 6.25
Prayer for the Day 6.30 Today,
Ind 7.00, 7.30, 8.00, 8.30
News 6.55, 7.55 Weather 7.45
Thought for the Day
9.00 News 9.00 News 9.05 Election Call, with the Shadow Chancellor, John
Smith (071-799 5000)

10.00 An Act of Worship (LW only)
10.00-10.30 Crown Papers (FM
only): Drama setal by Peter
Ling and Juliet Ace (1 of 6) (s)

Ling and Juliet Ace (1 of 6) (s) (r)

10.15 The Bible (LW only): Hosea. Patrick Malahide reads the first of two selections from the Authorised Version

10.30 Comparign Report (LW only) includes a report from Maidstone where all four main candidates are women; a discussion with Susan Faludi, author of Backlash, and a feature on high heels

11.30 From Our Own

Correspondent (FM only)

12.00 You and Yours, with John Howard

Howard

12.25pm King Street Junior by Jim Eldridge. First in a new series

1.00 The World at One (LW only

1.00 The World at One (LW only from 1.40pm)

1.40 The Archers (FM only) (r)

2.00 A Secret Journey: Following the death of his wife, the author Frederick Bradnum wrote this as a recollection of the secret on the market of his world and the secret on the secret of the secret of the secret on the secret of the wrote this as a recollection of her in order to put his grief on a less personal plane. With Philip Voss and Maria Charles as the husband and wrife (s) (r) 3.00 Campaign Report (LW only) 3.00 Down Your Way (FM only) (s) 3.40-4.00 Poetry Please! (FM only) 4.00 News

4.00 News 4.05 Kaleidoscope: Paul Allen meets new Royal Court director Stephen Daldry on his director Stephen Daiday on his return from Uganda and attends the first night of the Royal Shakespeare Company's new production of Shakespeare's The Taming of the Shrew. Chris Bryson reports from New York on sincer Pete Scenare's Larget

singer Pete Seeger's latest project (s)
4.45 Short Story: A question of Detail, by Maeve Kennedy

5.00 PM 5.45 Party Election Broadcast by the Conservative Party
6.00 Six O'Clock News
6.30 Winston In Europe: Cornedy
series by Peter Tinniswood (4
of 6) (s)
7.00 News 7.05 The Archers
7.00 News 7.05 The Archers

7.00 News 7.05 The Archers 7.20 Woman's Hour (LW only) (r) 7.20 Soundtrack Mr Spraggins and the Agency (FM only).

CHOICE: The BBC isn't calling this a suspense story but (though Hitchcock would not endorse it as such) that is what it is. The "plot" is siruply this Mr Spraggins, 94 and a disabled 1914-1918
"Tommy", has been let nown.

disabled 1918-1918
"Tommy", has been let down by the live-in housekeeper he is expecting from the Able Care agency. The hours tick by the tephone line between Spraggins home and the agency is busy, so is Spraggins file, her father's liteline, who is showing signs of tetchiness, and the agency is busly having no luck finding someone to "do" for Mr Spraggins. But waiting in the wings is a deus ex machina, and her name is Monique ... (s) Monique (s) 8.00-9.00 Campaign Report (LW

only)
8.00 Analysis (FM only): Borderline issues? David Walker asks how long old ideas about inviolable long old ideas about inviolable boundaries can survive the growing global interdependence of the 1990s 8.45 A Talie of Three Daughters (FM only: Sylvia Colley lost two of her three daughters to cystic fibrosis. In this programme she celebrates ther lives and reads some of the poetry that helped her to get through (5) 9.00 Does He Take Sugar? 9.30 Kaleidoscope (7)

9.45 The Financial World Tonight

10.00 The World Tonight
10.45 A Book at Bedtime: Live is
Blue, by Joan Wyndham
11.00 Sex, Lies and Audiotape: Fourth in a six-part cornedy

series written by Simon Booker (s) (r) 11.30 Election Platform 12.00 News, incl 12.27 Weather 12.33 Shipping Forecast 12.43 World Service (LW only)

PREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;PM-97.6-99.8. Radio 2: FM-88-90.2. Radio 3: FM-90.2-92.4. Radio 4: 198kHz/1515m;PM-92.4-94.6. Radio 5: 693kHz/433m; 909kHz/330m. LBC 1152kHz/267z; RM 97.3. Capital: 1548kHz/194m; FM 95.8. GLR: 1458kHz/206m; FM 94.9; World Service: MW 648kHz/463m.



DENZII MCNEELANCE

THE BUSINESS

THURSDAY APRIL 2 1992

BUSINESS EDITOR JOHN BELL



SDAY APRIL 2 1902

SUN SETTING

The humbling of the oncemighty Sun Alliance continues today when Henry Lambert, the chairman, is expected to disclose losses of more than £420 million Page 25

NO RESPITE

Tokyo's Nikkei share index has slumped to a sixpoint cut in the discount

COUNT ON IT

Page 22



Robert Bruce predicts radical reform for the accountancy profession. whatever the outcome of

Accountancy, page 29

BAD ALCHEMY

MTM, the chemicals group, again shocked the stock market by passing the final dividend. Its shares fell 40p to 26p.

TV WINDFALL?

LWT's shares closed within 15p of triggering a £40 million bonanza for 44 senior executives, including Melvyn Bragg Page 23

THE POUND

US dollar 1.7245 (~0.0105) German mark 2.8515 (-0.0069) Exchange index 90.0 (-0.2) Bank of England official close (4pm)

STOCK MARKET

FT 30 share 1878.9 (-24.6) FT-SE 100 2408.6 (-31.5) New York Dow Jones 3220.04 (-15.43)* Tokyo Nikkei Avge 18581.79 (-764.16)

INTEREST RATES

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4 1 B

London: Bank Base 10%%
3-month Interbank 113-6-11%%
3-month eleptile bills 109-6-107-6%
US: Prime Raile 6%%
Federal Funds 44%*
3-month Treasury Bills 4 02-4.00%*
30-year bonds 100⁻³2-100⁻⁵2°

CURRENCIES:

New York: C. \$1.7265* \$: DM1 6505* \$ SwFr1.5075* \$: FFr5.5980* £ FFr9.6704 \$ Yen134.48* \$ Index.65.2 \$DR £0.788719 E Yen23191 E Index:90 0 ECU 20 716020 £ ECU1 396609 £ SDR1 267878 London forex market close

GOLD

London Fixing: AM \$343 75 pm \$344 00 close \$343 60 344.10 (£199 20-199 70) Come \$344 75-345.25°

NORTH SEA OIL

Brent (May) ... \$18 30 bbi (\$18 15)

RETAIL PRICES

RPI: 136.3 February (1987=100) * Denotes midday trading price

trade association said.

Pound retreats but dealers not alarmed

Labour advance lifts money market rate

By Colin Narbrough, economics correspondent

London's money markets rose yesterday, reflecting increasing concern over a Labour election victory. The key three-month interbank lending rate moved sharply ahead in a frantic market early yesterday, rising almost half a point at one stage.

If money markets continue to be unsettled over the next few days, the high street banks will come under increasing pressure to raise their base rates, which have been stuck at 10.5 per cent since early September.

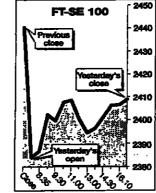
By the end of the day, the market was calmer, with the three-month money back down to 113/16 per cent, which was still more than a quarter of a point up from Tuesday, when rates had firmed slightly. The onemonth money rate-increased a quarter of a point to 104 per cent. Pinned to its effective floor in the European exchange-rate mechanism, sterling dropped almost three quarters of pfennig to DM2.8515 at the official London close.

Against the dollar, it dropped more than a cent to \$1.7245. The trade-weighted index was 0.2 of a point lower at 90, after having stood at 89.9 for most of the day. The pound was indicated at 53 per cent of its allowed swing below its ERM central rate against the ecu, against 49 per cent on Tuesday Dealers detected no sign of

INTEREST rates in the Bank of England intervening to support the pound, and the mere threat of the bank using its huge reserves as a prop appears to be preventing any serious pressure on the currency. Official reserves data out today is expected to indicate only slight intervention in March, with reserves falling only about \$100 million .

Paul Chertkow, chief currency strategist at Citicorp. said: "There's no sterling crisis. Falls like this against the mark are nothing." He saw the foreign exchange dealers, in contrast to the money and gilts markets, as taking a relaxed view of a Labour government, given the commit-ment the shadow chancellor has made to keeping the pound at its ERM central rate of DM2.95.

"The risk is on interest rates, not exchange rates." Mr Chertkow said, although he believes the pound could ease to about DM2.80 before



In America, the National Association of Purchasing Management survey for March showed a rise to 54.1. from 52.4 in February, when 53.0 was forecast. February construction

election day. The pound's lower limit against the mark

Glenn Davies, chief econo-

mist at Credit Lyonnais, pre-

dicted the next interest rate

move will be upwards, as the

pound comes under pressure

in the next month or two in

the event of an outright Lab-

our victory or a hung Parlia-

Ruth Lea, chief economist at Mitsubishi Bank, foresees

Labour wins, but expects Mr

Smith to sanction an early

base rate prove his ERM cre-dentials rather than allow

The policy-setting council of the Bundesbank holds its

regular fortnightly session to-

day, but no change in key

interest rates, of vital impor-

tance to the direction of Brit-

ish interest rates, is expected.

Most economists foresee the

Bundesbank easing rates in

the third quarter, but some, like Mr Davies, believe the

Germans could tighten fur-

ther if money supply growth

does not slow.

market doubts to fester.

"definite currency risk" if

is DM2.7783.

spending showed an unexpected fall, but this was only due to an upward revision in January's figure, traders said. The figures fitted well with the emerging picture of more established recovery.

City is coming to terms with defeat for Tories

By Michael Clark and Martin Waller

CITY investors have finally begun facing up to the possibility of the Labour party winning an overall majority at the polls next week.

Shares and gilts fell sharply with the FT-SE 100 index tumbling 56 points in the first half hour's trading as market-makers went on the defensive. But some bear covering saw the deficit fall to 31.5 at 2,408.6 by the close. The index has now fallen 166 points since the date of the election was announced.

"The fact that the market is reacting to this shows how much a Conservative victory was already priced in," said Anthony Broccardo, an equity strategist at Nomura Re-search Institute. "People are having to come to terms with Labour.'

Details of the polls were picked up overnight in New York where British companies were heavily marked down. A 764-point fall in Tokyo only exacerbated the problems for dealers in London when business resumed. Prices were called sharply lower in order to deter sellers. a tactic that appears to have

been successful. By the close, 701 million shares had changed hands, but this was swollen by bed and breakfast transactions to establish a year-end tax loss.

Worst hit were the privatisation shares, including those singled out for possible renationalisation by Labour. The electricity distributors suffered, with London Elec-Serboard Iop at 232p. Serboard Iop at 230p and Manweb 24p at 257p. Power generators also suffered setbacks with National Power 45p lower at 191p and PowerGen 5p at 200p. Gilts fell by more than £2 at the outset, reflecting the latest fall in the pound and quarter-point rise in short-term interest rates. Losses at the close were reduced to El 4.

Nomura's view is that a Labour victory would see the FT-SE fall immediately to about 2,200, a hung parlia-ment would bring a fall to 2,350 and a Tory victory would mean an advance to 2,600. It takes a more sanguine view a year hence, believing whatever party is in power, operation of the nor-

move the market on again. John Reynolds at County NatWest said the City was reacting to the first clear indication that the Labour party might achieve an overall majority in the next parliament, as indicated by the polls on Tuesday night. "An outright Labour victory hadn't been priced into the market. If the polls stay as they are and the markets start to believe that Labour will get in, they will

mal economic cycle would

the markets can go." Mark Tinker at Kleinwort Benson said the market's volatility was a result both of the City's fear of a Labour government and of the general uncertainty, and the removal of this uncertainty, even at the expense of a Labour victory, would prompt some recovery.

discount that fact. I don't

think we've seen the worst.

We've seen a taste of how bad

Election 92, pages 9-13 Diary, page 16 Leading article and letters, page 17 City hopes, page 23 Market report, page 24



New doubt emerges over **O&Y** loans

FROM PHILIP ROBINSON

FRESH doubts were raised yesterday over C\$781 million (£390 million) of Olympia & York Development loans after a credit rating agency placed two debts under review and a syndicate of banks refused to grant time exten-

sions on other repayments.
In Montreal, the Canadian
Bond Rating Service signalled it was poised to raise the risk on C\$100 million of debentures and C\$231 million of short-term credit, the collateral for which has fallen below pre-agreed levels.

In Toronto, a syndicate of Nova Scotia and the Canadian Imperial Bank of Commerce, and which includes several European banks, declined to grant a year's extension to a C\$450 million loan secured on O&Y's 68-storey Scotia Plaza in Toronto. Those close to the negotiations say the banks are unlikely to declare a default on the loan or seek a sale of the property, but the move gives them the option to force a bankruptcy and could give them an edge in the debt restructuring talks that are due to start on Monday.

Analysts say the action is likely to be typical of moves that some of the 100 bank lenders could try in an attempt to increase the strength of their negotiating position. A spokesman for O&Y indicated the bank's action was not dramatic.

The new finance committee at O&Y is compiling a list of the estimated C\$20 billion of debts owed by the world's largest property company -builder of Canary Wharf at London's Docklands which has delayed a £40 million downpayment on an extension to the Jubilee underground line.

O&Y's C\$300 million short-term credit commercial paper issue is, the Bond Rating Service says, on credit watch with negative implications. The agency is also reviewing C\$100 million of debentures in Olympia & ment, page 25 York Euro-Creditco Ltd.

Europe and US end dispute over Airbus

FROM GEORGE BROCK IN BRUSSELS

EIGHT years of dispute between Europe and America over subsidies to Airbus have ended with agreement by both sides on future subsidies to civil aircraft makers. The

The deal is remarkable for having been reached in the sour atmosphere pervading all trade talks between Brussels and Washington because of the deadlock over farm subsidies. It is also the first international agreement to attempt to control subsidies in the civilian aircraft

agreement is expected to pro-

duce a leaner global aircraft

industry.

Approval is still needed from President Bush and EC ministers. Full details were not released yesterday, but the document agreed to set a limit on direct and indirect public payments at well below the 45 per cent level for which the EC had been arguing. The cap set on direct subsidy is understood to be close to 33 per cent. American delegates said that if the deal were

confirmed. Washington would not issue a complaint at the EC over the Airbus subsidy under the General Agreement on Tariffs and Trade (Gatt). America has accepted for

the first time international

limits on both direct and indirect subsidies — the latter often hidden in defence research contracts - to aircraft companies such as Boeing and McDonnell Douglas. American aircraft manufacturers alleged that the Airbus consortium, which has made large inroads into the American jet market, competes unof public subsidy from the British, French, German and Spanish governments. American manufacturers claim that Airbus has enjoyed \$25 billion of support in 20 years: the EC counterclaimed that

billion over the past 15 years. The EC and America will try to extend the terms of the agreement to other Gatt

Free

American firms received \$41

H&C buys farm feed activities

By Graham Searjeant FINANCIAL EDITOR

HARRISON'S & Crosfield has bought Unilever's BOCM-Silcock and Unitrition farm animal feed businesses for £67 million in cash. The deal more than dou-

bles the size of its existing Paul's business and makes it the biggest supplier to the market, with an initial 24 per cent share.

The purchase will be paid for by further disposals of assets. BOCM-Silcock and Unitrition made £5.1 million profit on £300 million of sales for Unilever, but George Paul, H&C's chief executive, said that after Unilever cenout, profits would be £11 million. H&C announced a maintained dividend of 9p. helping its shares to rise by 20 to 126p, despite a 33 per cent fall in pre-tax profit in the year to December 31 on sales up 2 per cent at £1.83 billion. its building products and chemicals businesses were hit by recession.

Tempus, page 24

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Gadaffi makes life tough for DTI

By Ross Tieman INDUSTRIAL CORRESPONDENT

THE imposition of sanctions against Libya from April 15 will provide a trial by fire for changes in the Department of Trade and Industry's export licensing arrangements, introduced in the wake of the Iraqi supergun affair.

Colonel Muammar Gadaffi, the Libyan leader, has threatened to halt business with "hostile" countries. Unless that threat is implemented and applied to Britain, the DTI will be under pressure to apply exceedingly high standards for granting export licences to British manufacturers.

Many industrialists are concerned that DTI procedures still put the onus on manufacturers to ensure trade sanctions are effective. "The DTI will have to be better organised than they were last time." a representative of one industrial

The sanctions agreed by the United Nations Security Council will take effect if Libya fails to hand over two of its

subjects wanted by Britain and America in connection with the bombing of the Pan Am airliner that crashed on the Scottish town of Lockerbie in 1988 with the loss of 270 lives.

The restrictions are designed to prevent all foreign flights by Libyan Arab Airlines, enforce a complete international ban on arms sales to Libya, and restrict the activities of Libyan diplomats overseas.

But one clause of the UN measures threatens to affect the bulk of Britain's exports to Libya. The sanctions include a ban on the sale or licensing of any equipment used in the manufacture or maintenance of military equipment. Ensuring that a particular piece of

equipment is destined for peaceful purposes is likely to prove difficult.

Libya is a relatively modest customer for British industry. Britain none the less exported goods there worth £255 million last year, and those sales were dominated by machinery. In the ten months to October, exports to Libya

ment. £34.8 million; power-generating machinery, £22.6 million; specialist machinery, £19.4 million; and scientific instruments, £14.6 million. Under the Export of Goods Control

Order 1991, many exports of so-called dual-use equipment already require li-cences. Applications must be made to the DTT's Export Control Organisation. In evidence to the trade and industry

select committee inquiry into the supergun affair last November, Mike Coolican, head of the ECO, said that he had been given more staff as a result of the deficiencies exposed by that case. The organisation now also makes much more use of computers, and keeps better records of licence enquiries.

But Mr Coolican also acknowledged that the system was largely "self-regulatory", because the department relied heavily upon companies' knowledge of planned use for equipment they sold. Full details of sanctions to be applied against Libya will be published by the

foreign office if Colonel Gadaffi fails to were: industrial machinery and equipmeet the deadline.

Discount rate cut in Japan fails to impress markets

FROM JOANNA PITMAN IN TOKYO

THE Bank of Japan has cut its official discount rate, the nation's key lending rate, by 75 basis points to 3.75 per cent, the lowest level since December 1989. However, the financial markets were not impressed and the Nikkei shares index reacted by turnbling to a six-year low of 18,581.79, a level 55 per cent worse than the marker's high, set at the end of 1989.

Market analysts said the discount rate cut had been anticipated for so long that its potentially positive effect had already been discounted. Yasushi Mieno, governor of the central bank, said the cut was judged appropriate by taking account of the overall economic development, including weaker domestic activity and recent trends in prices, money supply and market interest rates."

Japan's gross national product shrank for the first time in two and a half years in the October-December quarter last year and is expected to register another reduction in the January-March quarter this year. Money supply growth has slowed to its slowest pace and industrial output fell in February, year on year. a fifth consecutive monthly

Chris Appleton, manager of equity sales at Baring Securities, said: "The market declined because the economy is still seen as very weak,

because Tuesday's economic backed up the move, saying it rescue package was disappointing and because of a prevailing mood that there will be no-more rate cuts for some months."

A Bank of Japan official said yesterday that the next time the central bank adjusts the discount rate, it will be in an upward direction. Equity traders in Tokyo re-

ported a higher than average volume of transactions yes day - an estimated 300 million shares changed hands but aimost all were sales. Mr Appleton expects the

ly short-term, but he believes further slides in the stock market are now inevitable. There is a lot of talk of severe problems in the banking sector. . .and once the market is allowing collapses like this, it could start to feed on itself and just spiral down."

Nikkei index to recover slight-

Business and political leaders rallied to support Mr Mieno's move. Rokuro Ishikawa, chairman of the Japan Chamber of Commerce and Industry, said: "The reduction is an appropriate step and is expected to help promote corporate capital spending and housing investment." Shin Kanemaru, vice-president of the ruling Liberal Democratic Party. said the central bank's move should spur business activity. Most leaders of Japan's leading companies dutifully

was timely and appropriate after Tuesday's emergency economic package, at the core of which lies 2 trillion yen (£9 billion) worth of public sector investment in the first half of the new fiscal year to boost domestic demand.

The lone voice of Tomiichi Akiyama, president of Sumitomo Corporation, how-ever, admitted to disappointment, expressing severe doubts that the rate cut will be effective in bolstering the economy. "The domestic situation is far worse than is generally thought," he said, calling for the central bank to guide short-term interest rates lower still.

Stephen Cohen, managing director of Warburg Investment Trust Management, said: "The economy needed, among other things, at least a full I per cent cut in the interest rate to make any eff-

Explaining yesterday's fall in the stock market, analysts pointed to a planned liquidation on the first day of the new fiscal year of tokkin, or money trust funds. These had become the home of the proceeds of the overvalued "bubble" economy of the late Eighties that pushed stock market and real estate prices up three or four times above

World markets, page 24



Pause for thought: Tokyo traders wait as prices fall

Hogg Group admits overoptimism BY GILLIAN BOWDITCH

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SAMSUNG SF1100

PFax Phone-Copier PAutomatic Fax/Phone receptor

AMSTRAD FX6000AT

Memory dalling and radial Cutte

Automatic Phone/Fax recepts

Automatic Fax/Phone recept

SHARP F0550

SHARP UX120

5 sheet document feed

CANON 80

=Fax-Phone-Copier = Automatic Fax/Phone receptor

JAMES Vaughn, chairman £17 million. Profits from the of Hogg Group, the insurance broker, has said his ex-pectations of an increase in insurance rates and an upturn in the insurance industry last year have proved to be overoptimistic. Trading was difficult last 5p, making 8.15p for the year up from 8p. The shares fell 19p to 167p.

FAX-Not Fiction

year, during which overcapacity and soft markets continued to prevail, he said. Hogg made pre-tax profits of £16.8 million in the year to end-December, down from

£100

£160©

NORMAL PRICE

€599

NORMAL PRICE

£425

core broking business improved from £11.9 million to £13.2 million and turnover rose from £103 million to £113 million. Earnings fell from 16.4p to 15p a share and the final dividend stays at

In the UK, the group's reface intense competition and

Mr Vaughn said. "The anticipated hardening of the market did not materialise, but there are some grounds for optimisim in 1992," he added. Financial Services and Risk Management Services continued to progress.

Profitability improved at the London wholesale divi-

sions, while the marine and non-marine divisions were helped by stronger markets and new business. . The Credit Insurance Asso-

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ciation and Investment Insurance International maintained their positions as market leaders in credit and political risk insurance, but the recession hurt Hogg Insurance Marketing Services.

The Lloyd's Members Agencies saw profits fall from £1.4 million to £600,000. The group was involved in the Outhwaite settlement and has some names on the syndicates subject to current loss

Emap buys Maxwell exhibition business

By Jon Ashworth

EMAP, the fast-growing publishing and exhibitions group, has bought one of the last pieces of Maxwell Business Communications for £4

The purchase of Trenton Group, an exhibitions company, rounds off an aggres-sive spree of acquisitions by the group that publishes Smash Hits and Q, along with a diverse range of busi-

In February, Emap paid £21.5 million for all the MBC titles based in central London, including Insurance Age, Planned Savings and The Review.

Trenton consists of four main trade fairs, covering heating and ventilation, packaging, fluids and com-mercial fishing. There are also several smaller regional

Emap Events, organiser of the Personal Investment Management Show, held on the Canberra cruise liner each June, is being sold to its management for an undis-closed sum. It will be re-named Richmond Events. Emap's exhibitions divi-

million in the six months to September 1991, compared with a profit of £57,000 in the same months of 1990. The company has been ex-

panding aggressively, despite a sharp downturn in advertising revenue that miggered a 28 per cent slump in interim pre-tax profits last year.

David Arculus, Emap's group managing director, said the recession had en-abled the company to make acquisitions at realistic prices. The company entered gearing and has spent £80 million on purchases in the dast two years.

It is now one of Britain's biggest publishers of business magazines, along with Reed and United Newspapers, and is one of the largest exhibi-tions organisers. The company is expanding into the French consumer magazine market but intends to remain primarily a UK publisher. Emap paid £10 million for

three consumer titles from Murdoch Magazines last August, including New Woman.

Ash & Lacy holds up in recession

BY OUR CITY STAFF

lands metals processor, continues to hold up well in the face of recession, with pre-tax profits just 5 per cent lower in the 1991 trading year. Howard Marshall, managing director, says the balance sheet was cash-positive and "very

strong" at the year end.
Difficult domestic conditions trimmed turnover by 3 per cent to £54.5 million. After slightly higher distribution costs and administration expenses, operating profits were slightly lower at £4.8 million (£4.89 million). A sharp fall in other income less interest payable, from £157,000 to £4,000, helped trim pre-tax profits from £5 million to £4.8 million.

Mr Marshall said that overall, galvanising profits were down during the year and the French companies in the division were affected by a downturn in their markets in the last quarter of the year.

ASH & Lacy, the West Mid-Stable copper prices helped non-ferrous distribution activities and margins were higher. Volumes fell, but thanks to the better margins and tighter cost controls, non-ferrous distribution profits rose. Manufacturing activities reported lower profits.

It: was a positive year for capital spending, Mr Mar-shall said. "We now have the most advanced expanded metal line in Europe and in France the first heavy section painting line to be integrated with galvanising."

The company proposes an unchanged final dividend of 3.9p, making a total of 6.4p, the same as 1990. The dividend was twice covered by earnings of 13.12p (13.53p). There were no signs of re-

covery, Mr Marshall said, but Ash & Lacy remained in a strong position to respond to the world recession. The shares were unchanged at

Adwest pegs payout but profits tumble

By PHILIP PANGALOS

ADWEST Group is maintaining its dividend at 1.25p a share, despite a 34 per cent decline in first half profits as depressed conditions took their toll on the automotive components; engineering

and property group.

Pre-tax profits fell to £2.03 million in the six months to end-December, against £3.07 million. Group turnover dipped to £60.5 million, compared with £61.8 million. with the automotive side accounting for about 60 per. cent of total turnover.

Fred Grant, chairman, said: "The back end of last year was horrid for manufacturing." Adwest felt the effects of its large exposure to the beleaguered Jaguar group, where the company makes power steering for the luxury carmaker.

Mr Grant said, however, that the group had done "very well" with Land Rover and Nissan, where the group is a



nominated supplier. After a difficult period, prospects for the defence operations are somewhat brighter. "The past problems are now behind us; things are starting to look up," he said. The property division is holding up well, with rental income "going up this year".

Earnings dropped from 3.2p a share to 2.3p. The shares eased 6p to 86p.

Setback for sale of Ulster power plants PRIVATISATION of Northern Ireland's power generating

PRIVATISATION of Northern Ireland's power generating industry stumbled yesterday — vesting day — when the partnership that is buying two of the province's four power stations was unable to lodge all the agreed E214 million purchase price. The partnership, comprising Tractabel, of Belgium, and America's Applied Energy Systems, asked for more time. It wants to buy Ulster's newest power station. Kilrood, and its oldest, Belfast West. It said it was confident of raising the balance from a consortium of banks and of of raising the balance from a consortium of banks and of completing the deal next month.

Northern Ireland's economic development department

took control of the two stations for the time being. British Gas, meanwhile, took over the station at Ballylumford, County Antrim, and a management and employee buyout team moved in at the Coolkeragh plant, near Londonderry.

NI Electricity remains in being as a transmission and retailing grid and will be privatised through a public floration this year.

Sherwood dividend up

DESPITE the recession, which is particularly deep in computer services, Sherwood Computer Services is raising its dividend after a 22.8 per cent advance in full-year profits. Increased efficiency and improved margins helped Sherwood, a USM-quoted computer software supplier to the financial and public sector, lift pre-tax profits to £2.45 million in the year to end-December (£1.99 million). Turnover was £22.3 million (£24.8 million), reflecting exclusion of revenue from the disaster recovery business. exclusion of revenue from the disaster recovery business. which was transferred into a joint venture with ICL. The final dividend is 4.5p (3.75p), giving an increased total of 6p for the year (5.25p). Earnings per share jump 33 per cent to 24.7p a share, with fully diluted earnings ahead 26 per cent to 19.6p a share. The shares firmed 1p to 195p.

Radamec pays out

RADAMEC Group, an electronics and precision engineer that makes control systems, is returning to dividend payments after pre-tax profits of £345,000 in the year to end-December (£396,000 loss). The improvement in trading was lossely due to a minimum to the property due to the profit of the property due to the profit of December (£396,000 loss). The improvement in trading was largely due to a substantially better result from Radamec Defence Systems, aided by short-term benefits to the order book thanks to the Gulf conflict, improved efficiency and higher margin contracts. The group also benefited from lower interest charges of £300,000 (£549,000). Gearing has been reduced to 39.3 per cent from 62.3 per cent. Group turnover declined to £10.3 million (£12.1 million). A dividend of 0.5p is recommended for the year (none). Earnings were 1.9p a share (1.8p loss).

Capital edges ahead

CAPITAL and Regional Properties made pre-tax profits of £367,000 in the year to December 25, 1991, up from £352,000. The profit was due to a £666,000 surplus on the sale of investment properties. At the operating level, the group made a loss of £214,000, compared with a profit of £352,000. Earnings per share rose from 0.91p to 1.26p. The final dividend is 0.7p, making 1p for the year (0.9p). Rental and fee income rose from £4.62 million to £5.24 million and there was an extraordinary charge of £1.10 million for the there was an extraordinary charge of £1.19 million for the group's attempted financial reconstruction of Sheraton Securities International and for an investment in the 545 North Michigan Avenue Partnership.

North British rises

THE net asset value at North British Canadian Investment Company, the investment trust, increased to 112.3p per share at the end of February, compared with 91.2p a year earlier. Pre-tax revenue advanced to £1.22 million for the year, against £1.11 million last time. Total revenue increased to £1.27 million, against £1.41 million, with more than 50 per cent of the company's investments in European equities. A final dividend of 2.35p is being proposed, making an improved total of 3.25p for the year, against 3.06p. Earnings per share, adjusted for last June's three-for-one capitalisation issue, climbed from 3.1p to 3.39p a share.

Senior sets record

ng Group, led by Prote Smith as chairman, bucked the recession in 1991 to report record pre-tax profits of £18.3 million, up from £16 million in 1990. A final dividend of 1.95p (1.78p) makes 3.15p a share (2.86p) for the year, and Sir Roland says Senior is confident it can show resilience to the British recession in 1992. In February. Senior raised £26 million in a rights issue to fund the acquisition in America of Flexonics, the flexible tube and metal hose group, which is expected to make a contribution to group profits in its own right this

Antares alters name

ANTARES, the fuel distribution and engineering group formerly known as United Guarantee, is changing its name again. It is taking the name Harrison Industries from the company it acquired through a reverse takeover in January.
The £14 million deal added industrial products ranging from garage doors and castings to electronic security systems. The company has sold its loss-making Mynos retail division, which owned Covent Garden General Stores. Barry Giddings, chief executive, said he hoped Harrison would be more streamlined as an industrial group.

Pension lifts Lerose

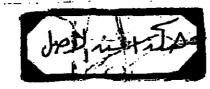
HOUSE of Lerose, the women's fashion group, has benefited from a £2.96 million surplus in its pension fund, which pushed pre-tax profits in 1991 to £3.63 million, up from £854,000. Without the exceptional income profits would have been £675,000, down from £854,000. Turnover fell from £16.8 million to £13.3 million and earnings per chara pre-exceptional, were 8.4n. down from 11 for Final share, pre-exceptional, were 8.4p, down from 11.6p. Final dividend is 7.3p, making 10.3p for the year, the same as last time. The shares rose 3p to 137p.

FRANCHISE **OPPORTUNITIES 92** FRIDAY APRIL 10TH 1992

A PREVIEW TO THE SPRING NATIONAL FRANCHISE EXHIBITION TO ADVERTISE CONTACT

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	mits For the Year Budget : (A)	(b)
Funds and Provisions	1. Page 1987	
Endowment Fund Reserve Pund	***	12,195,751 854,483
Reserve Fund		13.061.234
As at 31 December 199 income from Investments	0 , este	1,037,626 1,275,381
<u>Lees</u>		2,312,957
Grant expenditure Non-grant expenditure	983,057 485,417	
	•	1,448,474
As at 31 December 199 EDFFREY LORD Secretary	1	864,483



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America Mountle

Mr C

company vesterda appoint MacGre Mountle at last Or

managers

BY MARTIN WALLER

ments, by 50 per cent to

5.90625p, but says no further

rise can take place until the

first possible date for the con-

version of the shares, in au-

Under the financial

structuring approved by

shareholders in November

1989, the bonuses payable to 44 key executives as part of the "golden handcuffs" to

keep them at the station into

the next franchise period are

triggered at that conversion

date, depending on the share

price performance. But for

the maximum bonuses to be-

come available, the shares

have to rise only 15p to 278p

The complex bonus scheme

was fixed on a sliding scale. However, at that price the

management would then

hold shares bought for about

E3 million, but worth E42

million and representing al-

most 15 per cent of the com-

pany. Among the beneficiar-ies are Melvyn Bragg, who would hold shares worth £1.7

million, and Christopher

Bland, the group chairman,

whose holding would be

worth more than E5 million.

LWT, which regained the franchise in last year's bid-

ding round, is calling for a

relaxation of the rules that

prevent television companies

medium-sized ones.

Mr Bland.

and stay there until then.

tumn next year.

SENIOR managers at LWT

(Holdings), the London week-

end independent television

contractor, are on course for

windfall profits of almost £40 million from the 1989 finan-

cial restructuring, after the

company reported profits well

ahead of City expectations

despite the depressed adver-

LWT's convertible prefer-

ence shares, created as a re-

sult of the restructuring, suc-

ceeded in gaining 5p to 263p

in yesterday's appalling mar-

ket conditions as the group

announced pre-tax profits of

£25.2 million for the year to

end-December last, an advance from £20.7 million, at a

time when most ITV com-

panies are expected to report

The company is taking the

opportunity of raising the

fixed preferred dividend, paid half-yearly in equal instal-

Shares in

Young

suspended

SHARES in Young Group, the opencast coal mining company run by Bob Young, the miner's son turned mil-

lionaire, have been suspend-

ed for the second time in six

weeks pending an announce-

Shares in the USM-quoted company were suspended in

similar circumstances on

February 18. A warning that

profits for the year would be

'substantially lower" than ex-

pected sent the shares turn-

bling from 96p to 39p when trading started on March 3.

The shares were suspended at

Directors spent the day locked in talks with Lazard

Brothers, the company's fi-

nancial adviser. Young has been in talks with its bankers

and major shareholders

about provision of additional

working capital. Geological

difficulties have affected pro-

The company is believed to

be in negotiations over its

Venezuelan operation with

Peabody, an American sub-sidiary of Hanson.

Nazmu Virani, chairman

and chief executive of Control

Securities, the leisure and

property group, has failed in

an attempt to secure bail in

the High Court.
Mr Virani, aged 45, of Putney, south-west London,

appeared at City of London

magistrates' court on Tues-

day after his arrest the previ-

ous day. He is charged with

conspiring with others to account falsely to the value of

\$4 million. He remains re-

manded in custody until

His arrest came as part of a continuing investigation by the Serious Fraud Office into

the affairs of the Bank of

Credit and Commerce Inter-

The takeover panel has ruled

that Petrocon Group's take-

over offer for James Wilkes.

which had anracted accep-

tances totalling 35.88 per

cent by the closing time on

Monday, should not be ex-tended and, therefore, should

lapse. An appeal against the

ruling will be heard

Petrocon bid

Tuesday.

Virani fails to

secure bail

duction at several sites.

35 p yesterday.

tising market.

lower profits.

Profit may be £40m wer plants THE MESTING LEV too of the province of the same of the sam for LWT

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being publicly criticised by the London Stock Exchange. For the past 15 years, Mr Gerard, aged 46, has worked for Citibank, the American bank that is also one of Mountleigh's lead banks. However, the **阿克斯斯** 新月和日本1250年。 Ben an in company was at pains to point out vesterday that Mr Gerard had been appointed not by the bank but by Sir Ian

MacGregor, Mountleigh's chairman. Mr Gerard's appointment takes Mountleigh's board back up to 15 members, despite an undertaking by Sir Ian at last October's annual meeting that the board would be slimmed down as part of a cost-cutting programme. Since the

Cohlan and Kevin Gregory, have been appointed and Mr Gregory has taken over from Jeff Warren as group finance director. However, a company spokesman said Mr Gerard's appointment should enable the reduction in board

Any connection Mr Gerard might have had with Mountleigh during his career at Citibank has been "peripheral rather than specific", the spokesman said. His most recent job at Citibank was as senior managing director for credit, portfolio and risk management in

Given Mountleigh's recent record — the company lost £96 million in the year to last April and in January revealed £73 million of losses in the first half of the current year - it will be Mr Gerard's experience heading Citibank's international recovery management group that

will be most valuable in his new role. Mr Gerard said he was excited by the challenges Mountleigh posed: "This is a company with significant economic value which is hampered by the well documented problems in the property market and an inappropriate debt structure," he said.

Spanish department store chain.

Mountleigh's £125 million sale of the Merry Hill shopping centre in Dudley, West Midlands, to a consortium of investors has not yet been completed. However, the spokesman said the company was confident that the deal announced in January — would be con-

Bowthorpe to purchase 'black box' maker

BOWTHORPE Holdings the electrical and electronic products group, is to pay £30.2 million for Penny & Giles, an electronic instrumentation maker famous for "black box" flight recorders.

The recommended offer will be the first major acquisition by the company since Dr John Westhead took over as chief executive last year. Dr Westhead said yesterday that the acquisition would allow Penny & Giles to develop international markets and production facilities for its products, which include aerospace instruments and hightech sensors. There were considerable technical synergies with Bow orpe's exisiting products in these areas, he added.

Bowthorpe is offering 136 new shares for every 100 Penny & Giles shares held, valuing them at 321p, a 37 per cent premium to the market price at the close of business on Tuesday. The offer represents a multiple of 15.7 times Penny & Giles historic earnings per share of 20.5p for the year ended March 31, 1991. Shares in Penny & Giles yesterday rose 75p to close at 310p. There is a partial cash alternative of one new Bowthorpe share and 84p in cash. The deal will be marginally dilutive in the

first year after the acquisition. Penny & Giles reported pre-tax profits of £2.9 million for the year to end-March 1991 on turnover of £33.7 million and had net assets of £16.7 million. In the six months to end-September it made profits before tax of £1.1 million (£1.3 million.)

Bowthorpe has already acquired or received irrevocable acceptances for more than 40 per cent of the shares, includ-ing those held by the two founders of the company and

bidding for each other, and would like to see large com-In a trading statement, Bowthorpe said that the repanies allowed to link up with cession appeared to be bottoming out in America and the UK, but that the LWT says some relaxation will be essential, in the form German and Japanese econoof rescue bids for companies mies were showing signs of slowing. Recovery is likely to that bid too much to keep their franchises. "Some high bidders will find it difficult to be modest and probably more survive on their own." said apparent in the latter rather than the earlier part of the year", Bowthorpe said. Bowthorpe shares fell 2p to



Plotting a course to takeover: Dr John Westhead (left) and Colin McCarthy, finance director

Fimbra halts sale of US unlisted stock

By Tony Hetherington

FIMBRA, the investor protection body, has ordered a firm of financial advisers to cease selling unlisted shares in a Florida company that markets orange juice and organises a "Miss Manne-

quin" model competition. The advisers, Wadsworth Bates Limited, of Wetherby, West Yorkshire, claim the shares are set to show a spectacular 400 per cent price rise in no more than six months. However, no accounts or prospectus are available and the individual promoting the issue is unknown to the Finan-Intermediaries, Managers and Brokers Regu-

latory Association (Fimbra). A mailshot sent to potential investors by Wadsworth Bates says it has been appointed UK co-ordinator for a placing of 1 million shares in International Industries Inc. a small company based in Orlando, Florida. The circular says Wadsworth Bates is a substantial shareholder in the American business.

A letter signed by Simon Duckworth of Wadsworth Bates claims: "The placing price is 65c (38p), but after recent discussions with Nasdaq, the mechanics are in motion for a further issue in 3-6 months at a price of \$3.20 (E1.88), which would result in a full Nasdaq listing at that price — a 400 per cent increase." The letter also claims that the issue is "Fimbra approved"

International Industries Inc is said to supply orange juice to 220 British supertion to unlisted American markets and to control a franstocks. Investment advice has chise business of professional been given to clients by a person not authorised by modelling schools in America. Speaking before the sales Fimbra, namely Mr Simon ban imposed by Fimbra, Mr Duckworth said the company

Fimbra is also understood was "too new" for any acto have objected to the claim counts to have been prepared.

Despite claims by Wadsby Wadsworth Bates that the share issue was approved by the watchdog body. Although the firm was authorised by worth Bates that negotiations for a share listing on Nasdaq have gone well, officials of the Fimbra to offer such invest-American shares network say ments, Fimbra does not pass no application has been reopinion on the shares ceived from International Industries Inc. Fimbra said it Mr Duckworth said last had intervened to protect

night that he had offered potential investors only facts, and not investment advice. Fimbra had not listened to his side of the story. He said: "I think it is high-handed and irresponsible on their part."

Efficient pits set record for Coal

By Ross Tieman INDUSTRIAL CORRESPONDENT

BRITISH Coal has made a profit for the second year running, after achieving a record increase in productivity. Neil Clarke, the chairman.

Although Mr Clarke did not disclose the level of profit in the year to end-March, he said that it had been achieved despite a cut in the real price of coal during the past five years of 30 per cent, and with the lowest accident rate on

The state-owned corporation is under severe pressure to reduce costs. Its contracts to supply National Power and PowerGen, the privatised generating companies, at about £47 a tonne compared with about £35 tonne for imported coal, expire in 12 months.

Output from British Coal's deep mines was 70.5 million ionnes, down i million tonnes on the previous year. despite the closure of 15 pits and the loss of 14,000 miners' jobs.

British Coal has 50 deep mines, employing 44,000 colliery workers. Productivity rose 12.8 per cent to 5.3 tonnes a man-shift, and has since reached 5.7 tonnes a man-shift.

A British Coal spokesman said 80 per cent of the improvement was down to improved mining techniques and equipment. The company invested £368 million in new equipment in the year to March 1991. The rest was achieved by the closure of the corporation's least efficient

Mr Clarke said BCC was determined to achieve pro-ductivity of 7.5 tonnes per man-shift within two years. The future of British Coal

tion depends upon the outcome of the general election. Under a Conservative administration, the corporation would faces contraction and privatisation. A Labour government would seek to restrict imports and to preserve the group at about its present

Shares slump as MTM gives warning of no final dividend

By MARTIN WALLER

MTM, the chemicals group. has shocked the market again with the news that its longawaited final results are not yet ready, the company is in breach of banking covenants and there is no prospect of a final dividend for last year. The company paid a final of 3.4p for 1990, which made 5.1p. MTM's interim divi-dend for last year was raised

10 per cent to 1.87p. The company has also conceded that a thorough report on its books and accounting policies being carried out by BDO Binder Hamlyn, the auditor, could require the restatement of earlier profit announcements, perhaps going back as far as the stock market flotation in 1986.

The shares lost two thirds of their value at one point yesterday, finally ending 40p lower at 26p. They were valued at

PROFESSIONAL City inves-

tors think the Conservatives

have the best long-term eco-

nomic policies, but an in-

creasing number expect a

hung parliament, according

to a Gallup survey of fund

managers for Smith New

managers, polled on Monday

and Tuesday, expect a hung

Court, the securities house. Some 89 per cent of fund 286p a month ago, before the first of several profit warnings and shock announcements. Richard Lines, the chairman, and Tom Baxter, the finance director, have resigned.

The delayed results for last year were due on Monday, but the company has said



Swete: rescue head

Investors expect hung parliament

By PHILIP PANGALOS

parliament, compared with

previous survey early in

March. About 80 per cent

think the Conservatives have

the best long-term pro-

gramme for the economy,

compared with 9 per cent for

the Liberal Democrats and 6

per cent for Labour. Some 60

per cent believe a Labour

government with an overall

per cent at the time of the

they will have to await the outcome of the auditor's report into the circumstances that prompted the profits shortfall and into the company's accounting policies and will not now appear until

Trevor Swete, a one-time head of corporate finance at Hill Samuel, is heading a rescue team being sent to MTM by Postern Executive Group, the corporate man-agement specialist led by Sir Lewis Robertson, the com-

pany doctor. The company is waiting to finalise a standstill agreement on its debts and will then attempt to agree a further financial restructuring with the banks once the result of the auditor's enquiry is

majority would realign ster-

The survey says that 89 per

cent of fund managers think

the general economic situa-

tion will improve over the

next 12 months if there is a

Conservative majority. Under

a Labour government, 40 per

cent think the outlook for the

economy would get better

ling in the next 12 months.

Chart, page 24

For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would notice. It is made, we have to admit, with a total disregard for time. If

Wadsworth Bates clients. A

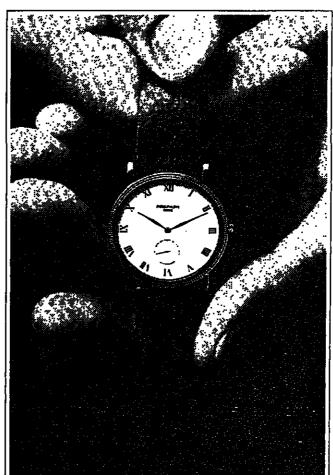
spokeswoman said: "The

company has been ordered

not to enter into any transac-

tions or conduct or solicit

investment business in rela-



a particular Patek Philippe movement requires four years of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please; those who will only accept the best. For the day that you take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.

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Banker appointed Mountleigh chief annual meeting, two new directors. John By MATTHEW BOND

MOUNTLEIGH, a group with interests in property and Spanish retailing, has appointed an American banker as chief executive. Steven Gerard joins the lossmaking company six months after Clive Strowger resigned from the post after

numbers to go ahead. Europe, North America, Japan and

"It is my intention to implement a strategically focused operating plan which will be satisfactory to all creditors and which will result in maximising value for shareholders." He said he planned to unlock value in the group's property assets and in Galerias, the CONRAD Black, Canadian proprietor of the Daily and Sunday Telegraph, has severed his connection with Lord Stevens, the rival publisher, and sold his entire holding in United Newspapers, owner of the Daily and Sunday Express and The Star. Hollinger Inc, the parent company, confirmed that it is moving towards a public of-fering of Daily Telegraph

Smith New Court and Cazenove, the brokers, disposed of the 17.25 million shares, 8.8 per cent of the equity, after arranging a bought deal for an undisclosed sum. The shares were later placed with various City institutions at 350p each. valuing the entire stake at

Mr Black's decision to end his relationship with United Newspapers has ended any remaining bid speculation surrounding United shares and left him nursing an estimated loss on his investment of about £21 million. Mr Black made his first investment in United in March 1989, and is believed to have paid prices ranging from 450p to 500p for his total

Trading

pushes

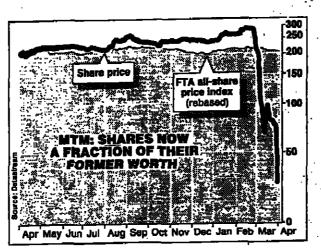
Wardley

to record FROM LULU YU

bought the stake in United in the hope of negotiating a series of joint ventures between the two companies. But these failed to materialise and speculation in the past few months suggests that the personal relationship between the two press barons had deteriorated. Last week, United Newspapers reported an 11 per cent drop in 1991 pre-tax profits to £85.2 million. Meanwhile, share prices

and government securities fell sharply after the three latest opinion polls gave the Labour party a commanding lead. Details of the polls were picked up overnight in New York, where British companies with an American depository receipt suffered heavy falls. Dealers in London also had to contend with a sharp overnight fall in To-

Within the first half hour of trading, the FT-SE 100 index was showing a loss of 56 points, its low point of the day. Having dipped, briefly, below the crucial 2,400 level, the index rallied to finish 31.5 down at 2.408.6. The index has now fallen 166 points since the election was announced on March 11. Dealers reported early selling trading as the pound came



pressure from fund managers, but were taking the view last night that things could have been worse. Turnover reached 701 million shares.

under renewed pressure and short-term interest rates rose by a quarter point. Prices at the longer end eventually closed nursing falls of £1 4.

The problems confronting sellers in a falling market were clearly reflected in Lasmo, the oil exploration group. Smith New Court, the broker, was forced to accept a heavy discount when trying to place 3.5 million shares. SNC completed the deal at 172p, having already seen the price fall 11p to 184p.

but was swollen by large numbers of bed-and-breakfast transactions in order to establish a tax loss ahead of the financial year-end. Gilts were down almost £2 in early

There was selective support at reduced levels for international companies with less exposure to the domestic economy. BOC Group rose 4p to 657p, Cadbury Schweppes firmed lp to 439p.

and Reuters recovered an early fall to finish only 10p lighter at £11.10.

Some of the heaviest losses were seen among the privatised companies amid growing concern that a Labour government may consider a programme of renationalisation. These fears were most effectively reflected among the electricity companies.

Double figure falls were re-

corded among the distribu-tors, with Eastern down 21p to 204p, East Midland 26p to 207p, London 30p to 219p, Manweb 25p to 256p, Midland 20p to 220p, Northern 16p to 234p, Norweb 21p to 244p, Seeboard 17p to 229p, Southern 17p to 216p, South Wales 25p to 259p, South West 20p to 221p, Yorkshire 18p to 276p, while the electricity package dropped £218 to £2,270. The power generators fared little better, with PowerGen down 8p at 198p, National Power 5p at 190p. Scottish Hydro 8p to 82p and Scottish Power 82p to

The prospect of re-nationalisation also depressed the water companies, with Anglian off 7p at 318p, Northum

brian 11p at 354p, North West 7p at 333p, Severa Trent 9p at 310p. Southern 7p at 314p, South West 5p at 335p, Thames 10p at 335p. Weish 9p at 362p, and Wes-

sex 10p at 383p. There was little sign of support for the other privatised companies, with BT falling op to 308p, British Gas 8p to 242p, Associated Brifish Ports 15p to 334p, BAA 5p to 550p, British Airways 4p to 246p, Amersham International 10p to 425p, British Acrospace 8p to 295p. Rolls-Royce 2p to 149p and British

Steel 1p to 67p. There is no sign of an upturn in the fortunes of shareholders in MTM, the specialist chemicals group. with the share price plunging 40p to 26p. Only last month the shares were trading around 280p, but collapsed after the group issued several profit warnings. Now it says it has broken its banking covenants and does not expect to pay a dividend for last year.

Properties saw losses across the board, but Speyhawk ral-lied slightly, adding up to 34p. Elsewhere, Lourho closed

2 p dearer at 68p.

MICHAEL CLARK

TEMPUS

Golden handcuffs in the boardroom at LWT prove to be cash well spent

WARDLEY, the merchant banking and investment banking arm of Hongkong and Shanghai Bank, announced record results for last year, largely as a result of well spent.

After-tax profits soared 51 er cent to HK\$512 million (£38 million), which account-ed for about 9 per cent of 1991 net profits of Wardley's parent, HSBC Holdings.

strong growth in broking.

The group plans to buy the 85 per cent of shares it does not already own in Midland Bank, and to seek a dual primary listing on both the London and Hong Kong

John Mansfield, Wardley's deputy chairman and chief executive, said the firm's trad-ing activities in capital markets had done particularly well, contributing to about a third of profits. They included money market and exchange trading, swaps, bonds, shares and, increasingly, futures and options.

Wardley James Capel, the broking subsidiary formed by merging the former Wardley-Thomson and James Capel (Far East) in January, is expected to make a profit this year. HSBC's UK broking arm, James Capel, bounced back strongly from a £30 million delicit in 1990 to a profit of E6. I million.

Mr Mansfield said the merger was aimed at creating "a world-class regional secu-rities house with global placing power", capable of competing in the region with American investment

He said Wardley's private banking division had expanded its advisory and discretionary management services in Hong Kong. Singapore and Luxembourg. Its corporate finance arm had also performed well, with substantial advisory fees earned in Hong Kong and Thailand.

About two thirds of Wardley's profits are divided equally between private banking and corporate finance

THE inevitable fuss over the windfalls that will almost top brass at LWT (Holdings) will, alas, probably over-shadow the fact that the sums involved are money Not only has the manage-ment, led by Christopher Bland, chairman, taken the

company from a market capitalisation of £80 million, when the "golden handcuffs" went on in 1989, to £290 million, but they have also left LWT in as favourable a financial position as almost any of the ITV contractors in the forthcoming franchise

LWT gambled on the quality threshold and bid £7.6 million in the franchise round, in the certain knowledge that a rival consortium had put £35 million on the table. The gamble paid off.

LWT, along with other ITV companies, has had the advantage of the BBC's ailing programme schedulii which has pulled audiences to the commercial channels and acted to offset the fall in advertising revenue caused by the recession. LWT actually managed to increase revenues by 0.5 per cent last year, at a time when the rest. of the network saw a 1.6 per cent fall.

This, a £2 million swing on the exchequer levy because of earlier over-provisioning, and falling interest pay-ments brought pre-tax prof-its for 1991 some £2 million ahead of best City estimates at £25.2 million in 1991 an increase on 1990's £20.7

Strong cash flow brought year-end debts down from £44.6 million to £27.4 million, a figure that is expected to halve this year. A measure of the group's profitability, as it goes into the franchise period starting January 1993, is that internal estimates suggested that LWT could probably have bid as much as £28 million for the franchise before shareholders stårted to suffer.

LWTs convertible preference shares, sitting at 145p ahead of the award of



Golden boys: Greg Dyke, chief executive (left), and Christopher Bland

another 5p to 263p on the back of yesterday's figures. The dividend has been lifted 50 per cent for the last time permissible before the shares can first convert, in autumn 1993, but they still offer a yield of just 3 per cent. But Tim Rothwell, at Barclays de Zoete Wedd. expects pre-tax profits of E33 million in the current year, suggesting a forward profits multiple of 13. Those who got in ahead of the franchise award have clearly seen the best of the profits, but the shares should continue to make progress.

Semor Engineering

IT WAS hard work rather than good luck that allowed Senior Engineering to beat the recession and report record pre-tax profits of £18.3 million (£16 million) last year.

The geographical spread,

with 30 per cent of profits coming from overseas, helped. So, too, did the tighter cost base and the increased level of repair work within the boiler market, which in turn saw operating profits from thermal enrineering activities rise from £2.63 million to £4.28

Overall, operating profits rose from £16.6 million to E18.3 million, and though still short of 1989's £19.3 million, they are at least moving in the right direction.
February's rights issue,
which raised £26 million via a one-for-four offer at 58p a share, was largely used to fund the acquisition of Flexonics, the flexible tube and metal hose group in America, which should make some contribution to this year's figures. Gearing, meanwhile, remains a mod-

est 2.9 per cent. A solid customer that in cludes Sizewell and Stansted helped profits at the construction services division rise 38.6 per cent to

Senior has now exhausted tax losses that had built up in America, so the 1991 tax charge rose from 28 per cent to 32 per cent. The tax rate is likely to hold at around this level in 1992.

There should be further steady growth in 1992 to take pre-tax profits to £22 million. At 73p, up 1p, the shares trade on 11.1 times prospective earnings, backed by a 5.8 per cent yield. A reasonable hold.

Harrisons & Crosfield

shares were among the few to rise yesterday, for good

The 1991 results were poor, underlining the bad Crossley Building Products. The market had, however, well prepared. Any

cent drop in pre-tax profit to tell million was reversed by the dividend being main-tained at 9n, though it was not covered by earnings of 7p, down 40 per cent.

The best news was the purchase of Unilever's animal feed business for the modest price of £67 million. against a written down value of £85 million for the assets in Unilever's books. By contrast to the Crossley deal, this looks well judged, ref-lecting the deep knowledge of/George Paul, H&C's chief executive, who will raise H&C's existing 8.5 per cent share of a mature market to at least 21 per cent, assuming some business is shed ing some business and the OFT agrees.

The purchase, which in-cludes a related oil-based business, should pay for itself immediately, mainly because H&C reckons it will allocation placed on the business at Unilever. There is plenty of geographical over-lap in the businesses, allowing much scope to close mills. This should raise average capacity usage, release capital and, not lead to loss of book value. The rise in gearing above 50 per cent.

should not last long. There should be some bounce elsewhere in the food division, where profits edged down to £30 million, and more to come from planta tions, up to £10.5 million last year. Chemicals and timber and building products, the other recession-hit core divisions, are more tricky.

The Harcros building sup plies side, where profits crumbled from £34 million to £23 million, has strong recovery potential after cost cuts but who knows when. Specidropped nearly a third to £30 million, has relied on high margins and is also suffering cheap Russian competition.

At 126p, the shares sell at 18 times slump earnings and rely heavily on a 9.5 per cent dividend yield. That is, how-ever, a good prop and makes the shares good value.

WORLD MARKETS

Nikkei below 19,000

Tokyo — Shares plunged and the Nikkei index closed below 19,000 for the first time since January 1987. The Nikkei tumbled 764.16 points, or 3.95 per cent, to 18,581.79. Turnover rose to about 300 million shares compared with 259 million on Tuesday.

Declining issues outnumbered rises by 29 to one, with 1,005 lower, 35 higher and 47 unchanged. Only 89.9 per cent of the 1,231 issues listed on the first section were traded. Investors stayed on the sidelines, dismayed that the market had shrugged off the cut in the discount rate, as futures-linked and small-lot selling out prices.

The Bank of Japan cut the

cent before trading started, but shares still opened lower. The Nikkei fell 236.96 points in the first 20 minutes and slipped slowly down all day. reaching a low of 18,562.63 just before the close. It ended at its lowest level since its close of 18,544.05 on January 13,

Brokers said the rate cut was too long overdue to start buying. Investors were also not convinced that yesterday's rate cut and Tuesday's emergency economic package would revive the economy or corporate earnings soon, brokers said.

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New York partly recovers

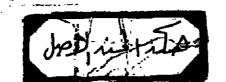
New York — Blue chips re- dropping as low as 3,215. covered from most of their early losses by mid-morning as investors looked beyond the sharp selling in Tokyo and London. The Dow Jones industrial average was 6 points lower at 3,229.47 after

☐ Frankfurt — Shares more than reversed Tuesday's tentative gains to end 0.6 per cent lower. The Dax index dropped 10.56 points to end at the day's low of 1,707.3.

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Dania Corp
Dayton Hudson,
Denta Air Lines
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Dow Chemicals
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THE TIMES THURSDAY APRIL 2 1992

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ECENT ISSUES

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Pelican Sud croaks

THOSE who can still afford expensive City lunches have lost yet another chic haunt Sud in Hays Galleria, on the south side of London Bridge. Roger Myers, head of USMquoted Pelican Group, which owns the 15 Café Rouge restaurants as well as Café

things to come suddenly enhanced prospect of a Labour

Foretaste of

government. Yesterday's fall in share prices and rise in market interest rates was a direct reaction to the latest polls, but a modest one. After some recovery of early falls, share prices ended only 1.3 per cent down, making a fall of about 5.5 per cent since the beginning of March. The stock market is still being managed closely by trading professionals while fund managers are sitting on the sidelines, the astute having taken options to sell large chunks of their British share portfolio after the election. Share prices are still ahead of their most recent trough in December after disappointment at the economy's failure to turn up. Even the utility stocks are showing little panic. Electricity distribution companies had a bad day yesterday but water stocks, which seem more directly if vaguely

threatened, shed only about 3 per cent of their value. Should the poll results be realised on April 9, this relative calm would be shown be to artificial. A month ago, 85 per cent of fund managers in a Smith New Court survey thought the Conservatives would emerge at least as largest party. Now only 7 per cent expect the overall Conservative majority that seems a pre-condition for a Conservative government. Over that month, possibly as a result of the campaign, City attitudes over the impact of a change of government have also changed. A month ago, it was widely thought share prices would merely rise slower under Labour. The balance is now bearish of shares under Labour and would expect interest rates to rise marginally instead of fall. Prices would fall much further when the real investment decisions were taken.

Trade hope

ollapse is the normal outcome of negotiations when American and European trade representatives meet to discuss the vexed issue of subsidies. In this sense, the apparent agreement over aircraft subsidies marks a surprising and welcome break from what remains one of gloomier aspects in the relationship between the world's two largest trading blocs. The deal was, less surprisingly, struck only minutes before the April fool's day deadline America imposed on the negotiations.

Precise details of the agreement and mutual concessions have yet to emerge, but the Europeans appear to have agreed sharp reductions in development subsidies to the four-nation Airbus consortium. The Americans have in turn agreed to cut hidden subsidies - principally in the form of defence-related payments — through which they prop up their own industry. By admitting that such subsidies exist in the first place, the Americans have finally abandoned their claim to hold uniquely high moral ground. What started with a row over Airbus subsidies ended with an international agreement over civil aircraft aids.

Most importantly, the agreement that was never to be raises a flicker of hope for the deadlocked Gatt trade talks. Deadline after deadsight, leaving the conclusion that the Uruguay round is dead in all but name. The issue of farm subsidies, which stands at the centre of the dispute, is vastly more complicated than the question of aircraft subsidies, and the political stakes are equally much greater. But yesterday's agreement suggests there is at least some degree of determination left in Europe and in America to solve the outstanding issues. The aircraft deal is the most hopeful sign yet that the Gatt principles of free trade live to fight another day.

Shadow cast by recession takes the shine off Sun Alliance

Jonathan Prynn says the insurer's dreams of taking on the Europeans at their own game

Three short years ago Sun Alliance's status as the highest quality share in the UK composite insurance sector appeared utterly unassailable. Pre-tax profits in 1988 had more than doubled to £372.4 million, the balance sheet was almost embarrassingly strong, with a solvency margin of 93 per cent, and the share price had completed a decade of spectacular outperformance.

are fading fast

Some of the more awestruck analysts were even referring to Sun Alliance as "the world's greatest insurance company," and its management, led since 1985 by Henry Lambert, the chairman, showed evcry sign of wholeheartedly agreeing with that verdict. Perhaps most importantly, Sun Alliance looked like the one British insurer strong enough to take on the European giants in the Nineties as the industry walls came down in the run-up to the single market.

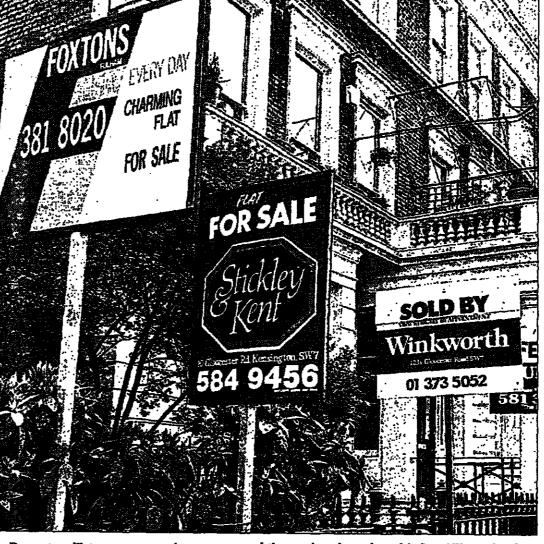
It is a very different Sun Alliance that today unveils its results for 1991. Few, if any leading insurance companies anywhere in the world have been untouched by the savage downswing in the insurance cycle, but for Sun Alliance, the impact has been to narrow, if not yet quite close, the gap between itself and the chasing pack.

As one leading insurance analyst said: "The reputation has been tarnished and it will take some time to get that reputation back, if it ever does." Few cracks in the polished external facade of this 285-year-old pillar of the British financial establishment have yet appeared, but as another analyst pointed out, the internal perception is changing. There are serious internal doubts. People are beginning to think: 'We are no better than the others out

Not that Sun Alliance's problems are particularly different to those of its competitors. Like all companies in its sector, the bulk of the damage last year was done by losses on the domestic mortgage insurance (DMI) account caused by the tidal wave of mortgage defaults and repossessions generated by the recession and the collapse in the property

In December, Sun Alliance anprovisions of £320 million against DMI losses in its 1991 accounts. The news sent analysts scurrying to downgrade their loss forecasts and the current range of expectations is £420 to £470 million in the red. This follows losses of £181 million in 1990 when the company was hit by the storms throughout Europe in January of that year.
Further DMI losses of perhaps

£200 million are expected in the current year, leading to another



Property millstone: repossession payouts and the market slump have hit Sun Alliance hard

heavy loss before rate increases drag the bottom line performance back into surplus in 1993. By that time, Sun Alliance's once-formidable solvency margin will have been more than halved from its 1989 peak of III per cent.

The year end-figure for 1991 is expected to be about 65 per cent. still the strongest in the sector, but with relatively little blue sky between it and the rest of the sector bunched in the low forties. By 1993, the figure may have fallen as low as 45 per cent and, short of a miracululous recovery, Sun Alliance will have to face up to a future as another domestic UK player rather than a member of the European elite. "Its muscle has all been spent on the DMI losses," says Stephen Dias, a Goldman Sachs insurance analyst.

The setbacks have also taken their toll on Sun Alliance's traditionally group used to enjoy using its bal-ance sheet strength to annually increase its payout above the rest of the sector. This year has seen a nominal increase in the interim dividend to 5.25p but most analysts believe the final will be maintained at 9p. This is not the time for extravagant

Opinions are divided on whether Sun Alliance's humbling was the result of sheer misfortune or whether a series of poor management

decisions was also at fault. It is certainly true that, with the partial exception of Commercial Union, no leading UK insurer has escaped the DMI disaster. So was Sun Alliance's only crime that, as the biggest UK composite, it inevitably held the largest share of the DMI market? Up to a point. Some analysts, admittedly with the benefit of hindsight. talk about inadequate reinsurance programmes and a failure to perceive that if the DMI account went sour it was likely to do so on a grand scale. Some also question whether Sun Alliance, with the strength to open up new markets overseas, was wise to leave itself so exposed to the UK, where it has about a fifth of the household insurance market.

ut there are other criticisms. Sun Alliance's investment portfolio is property and equities, a formula that served it well in the Eighties. but has proved a handicap in the very different market conditions of the Nineties. About a third of its equity exposure is accounted for by its 15 per cent stake in Commercial Union, shares which have declined in value this year from 480p to 414p compared with an entry price of 456p. The other large investment is in an American underwriting pool managed by Chubb, which has also

seen a fall in its share price this year. from \$77 to \$65. As one analyst commented, it all contributes to a constant whittling away of Sun Alliance's precious solvency advantage.

The CU stake in particular gives Sun Alliance something of a strategic headache. While it would proba-bly like to cut the proportion of shareholders' funds invested in a single asset, it is reluctant to sell the shares to the most likely buyer, a continental European competitor. The purchase was seen at the time as defensive move to make it more difficult for giants such as Allianz of Germany to swallow what was then one of Britain's weaker composites. But if the British market was vulnerable to the continental threat three years ago, it is far more so now. To hand a key strategic stake in one of the big five composites on a plate to a European competitor would be fish pond.

But whatever its past mistakes. Sun Alliance is pinning its hopes for a return to profitability and balance sheet strength on a series of sharp rate increases pushed through on its main accounts this year. Rates on the huge domestic household contents account rose by up to 35 per cent from yesterday. Household structure and motor policy holders face similar or even greater rate rises, while DMI rates rose by 50

per cent last October. Given a fair. and gentle, wind, these increases should allow Sun Alliance to "make hay" over the next few years, according to analysts, although another hot, dry summer could lead to further heavy subsidence claims.

If the recent damp, mild, weeks are anything to go by, the weather gods are, for once, smiling on the battered insurance industry, and the bulk of the rate increases should flow straight through to the bottom line. The commercial accounts too are seeing rate increases stick, although David Nisbet, analyst at County NatWest WoodMac, suggests a fur-ther 20 per cent rise is required. The figures will also be helped by a gradual drying up of DM1 losses in the second half of 1992 and 1993. and the ending of the recession. The structures account in particular. where rates have risen up to 80 per cent, should see "a very dramatic improvement in profitability." As a result, 1993 will, according to most analysts' forecasts, see a return to profits, in the range of £60 million to £120 million.

hat of the future? The first priority is to restore profitability. Premium rate increases and job cuts should see to that, but the longer term objective of repairing the balance sheet will be more difficult to achieve. The group is still highly dependent on the UK household market, and changes in the structure of this market could threaten Sun Alliance. Direct insurers such as Direct Line are increasingly offering cheap household insurance to the public, by-passing the building society sector, which insurers such as the Sun Alliance rely on for business.

Continental competitors using their immense reserves to buy market share in the UK must also be seen as a concern in the medium term. Despite a number of link-ups with European insurers, such as the recent deal with Forenede-Gruppen. the Norwegian group, the hard pounding taken by the balance sheet over the past three years has probably put paid to Sun Alliance's chances of being an equal or senior partner in a joint venture with a leading continental player. Even so, Sun Alliance is still capitalised in excess of £2 billion and a hostile bid is regarded as unlikely.

The decline in the relative status of Sun Alliance may also trigger a change in attitude towards the outside world at the group's Bartholomew Lane headquarters in the City. The senior management has been described as distant, even haughty, allowing its undoubted reputation Relations with shareholders were not enhanced when, in April last year, the company revealed that it had made a £500,000 interest-free loan to a former director to cover legal costs. But the current problem in the insurance industry is no respecter of reputation or longevity, and, like a blue blooded but newly impoverished Lloyd's name, the company must learn to live with the straitened circumstances it finds it-

THE TIMES CITY DIARY

Out but not down at 39

IT IS becoming increasingly difficult for redundant City workers to return to jobs within the Square Mile. According to a survey by Drake Beam Morin, the outplacement consultant, only 15 per cent of those people made redundant last year were redeployed elsewhere in the City. That figure compares with 37.4 per cent in 1989. DBM's findings also show that last year's typical redun-dant City executive was aged 39, had 8.7 years of service and was earning £47,174. Sidney Simkin, regional di-rector at DBM, says many have been forced to divert their skills into new areas. Some opted to be independent advisers. Others moved out of the City altogether, becoming landscape gard-ners or manufacturing Blackpool rock - as in the case of one Bankers Trust dealer who bought the Coronation Rock Company. Fortunately. Simkin is optimistic about the prospects for displaced 39-year-olds. "Between age 35 and 45, you get maximum mileage out of being established and having all your skills intact," he says. "You still have most of the things going for you that you need."

with the closure of Pelican du

"It's either interference

or the LWT results."

Pelican in London's theatreland, says City people no longer have sufficient disposable income for £30 lunches. Pelican du Sud began life in 1988, with personal backing from Janet Cohen, a Charterhouse corporate finance director, who also helped launch the original Café Pelican in St Martin's Lane in 1983. Cohen and her partners sold both eateries to Myers in 1990 but while the upmarket Cafe Pelican continues to thrive. Pelican du Sud - and its largely City clientele - has been forced down market. It will reopen on Monday under the cheaper Café Rouge banner, part brasserie, part pizzeria, where lunch will cost from E13 a

Dipped beam PROPERTY analysis have discovered a new way of monitoring the progress of Olympia & York's debt restructuring and cash raising exercise. They have been watching with keen interest to see how long it will take O&Y to replace a light bulb that

they say has been missing for more than a week from one of the four flashing white strobes at the top of Canary Wharf Tower. With the com-pany holding back on all nonessential spending - light bulbs presumably included the return to full beam could. in the eyes of the analysts, be the first signal that O&Y is over the worst. Meanwhile, the Civil Aviation Authority. which also takes an interest in such matters, has been quick to note the implications. A spokesman says that its aerodrome standards" department will be informed, to ensure that O&Y is meeting the minimum safety requirements.

An Oscar helps

WITH all attention focused on Anthony Hopkins at the Oscars, it may have escaped general notice that the Oscar for best foreign language film went to Mediterraneo, an Italian comedy produced by Silvio Beriusconi's Fininvest group. Fininvest, one of Italy's largest companies, is generally reckoned to be one of only two serious contenders for Britain's fifth terrestrial TV channel - the other is Five TV Group, which Thames TV hopes to join. One institution that probably will have taken note of its success, however, is the Independent Television Commission, due to announce chosen bidders for the fifth station in the next two weeks. Fininvest must be hoping that the Oscar will exert a more favourable influence on the ITC than one of its earlier productions - the cheeky but entertaining Colpo Grosso.

Lloyds puts customers first

From Mr Phil Nunnerley Sir, Mr Neville Lee's letter (Business News, March 31) criticising Lloyds Bank for "unilaterally invoking the spirit of the new code of banking practice" is somewhat

surprising.
The nub of Mr Lee's complaint is that by placing our customers in control of information disclosed about them, we have put our customers first rather than his letting

Our decision not to reply to bankers' references on personal customers is based on our belief that existing interbank arrangements are not compatible with the spirit of the code. We believe that a system which discloses information about personal customers without their consent or knowledge is a breach of the right to confidentiality.

Confidentiality is an issue that consumer bodies have lobbied for extensively in the past, and forms one of the core principles of the new

Our new system means that at the customer's request we will issue a Personal Customer Reference which will be

Anomaly or equity?

From Mr Lionel Hoare Sir. Labour's economic advisers. John Eatwell and Karen Gardiner, state (Business News, March 31) that the removal of the upper earnings limit on National Insurance contributions eliminates a large anomaly; namely that the contributions are not related to ability to pay. Since when, I wonder, has an insurance premium been related to ability to pay? Is it too much CAROL LEONARD | to ask of a government which

sent to customers for them to pass on. Alternatively, at the customer's request, we can send it direct to the third party. The charge for this is £20, which is clearly indicated on the reference application form. For students and recent graduates, this charge will be waived in respect of property rental references. Where we

feel unable to provide a good

reference, we will tell our cus-

tomer, and no charge will be

BUSINESS LETTERS

Obviously, this new system requires more work; our responses will be more specific and will not rely on formulaic coded phrases. Having investigated the client's banking relationship with us, we will be able to give a full and considered reply. We are sorry that Mr Lee feels this has inconvenienced his business. but we are confident that we are ensuring greater protec-

Yours faithfully PHIL NUNNERLEY, Assistant General Manager (Retail Banking). Lloyds Bank, PO Box 112,

Canons Way, Bristol.

by fax on 071-782 5112.

tion for our personal custom-

levies a compulsory insurance payment that it ensures equality between contribu-

tors? Or is the Labour party hinting at a possible solution

to the beleaguered situation of the composite insurance companies and the Lloyd's market? Yours faithfully LIONEL HOARE, 31 Earl's Court Square, Letters to the Business and Finance section can be sent

Lloyd's needs no enquiry

From G. N. M. Mellersh Sir, Your leader (Business News, March 30) is right to question whether Lloyd's needs yet another enquiry, which is what the Labour party promise if they come to power. What needs to be done is what is being done speedy action to implement the recommendations of David Rowland's Task Force. It is in everyone's interest that Council proceeds as rapidly as possible.

The last thing that Council should do is to allow itself to be sidetracked by your cry for a definition of what status a Name has. We know what our status is - we are sole traders engaged in annual ventures with other Names. with management delegated to managing agents and their underwriters. It is entirely sterile to try and make out that some of the proposed reforms - the right to dismiss managing agents or to veto certain transactions are quoted - makes us "pariner proprietors", as opposed to shareholders. It is particularly bizarre to try and make this distinction as shareholders do, of course, have the power to dismiss boards of directors and have to be consulted over major decisions such as significant asset disposals.

The critical question is, in fact, how best to restore confidence in a unique institution that is central to London's role as financial capital of the world. Speedy implementation of the proposed reforms will help, but much more important is the return to profitability that we are now beginning to see take place. Yours faithfully.

G. N. M. MELLERSH. 47 Quarrendon Street, SW6.

DTI has crucial industrial role

From Mr Joe Magee Sir, The Institute of Directors

could not be more mistaken ("Directors call for a market department to replace DTI". Business News, March 3). Far from getting rid of the Department of Trade and Industry, the country needs a strengthened and rejuvenated DTI if we are to seriously tackle the enormous problems of rebuilding the British economy. This is the case we make in a policy document, Industrial Strength in the 90s, released by trade unions who work in DTI and, curiously, not reported in your

newspaper. It appears the IoD thinks our problems can be sorted out by government setting a framework "for markets to operate freely and for individ-uals to realise their full potential". The trouble is, members of IoD have a powerful role but they seem to be living on a different planet from the rest of us. Where is the basis of reality in their vision? Manufacturing industry has been run down and the services industry is failing to deliver. so what is left for the market

It is precisely because the DTI has been forced to abandon direct investment in industry to market policies and successive ministers have failed to realise the importance of innovation in manufacturing that the UK is now

Company failures

From W. M. Reid Sir, Your headline "UK business failures soar to 1,200 a week" (Business News, March 30) is alarming in that the rate of increase in failures now exceeds the growth of new businesses established.

hopelessly behind its main competitors. DTI has suf-fered greater cuts in the last 13 years than any of the main government departments ~ in cash terms, as much as £300 million by this financial year. A sensible economic policy for the future will put DTI in a key role as a national agency with a strategic overview of sectoral interests and

regional needs. Above all, it will build on the enormous talents and resources of its own staff in the DTI research laboratories, the scientific community generally and the potential for fruitful partnerships with in-dustry through a robust pro-gramme of industrial R&D.

Our policy places DTI in the context of a national science and technology strategy. working to identify key Brit-ish fields of scientific investigation and helping government agencies to meet the challenges of the Single Market. Accompanied by changes in the fiscal regime and accounting standards, meaningful support from DTI will be a lever to encourage indus-

try to invest again. UK industry needs help, not slogans about self-help; And the UK economy cannot do without industry.

Yours faithfully. JOE MAGEE, Institution of Professionals, Managers and Specialists,

75-79 York Road, SE1.

that there were 400,000 more UK businesses in 1990 than in 1979, 1 make thé 🗖 aggregate of Dun and Bradstreet's failures 1980-1991 to be less than a quarter million. Still up, therefore on the right side.

Yours faithfully. W. M. REID, It was reported in 1991 36 St Peter's Square, W6.

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THE TIMES THURSDAY APRIL 2 1992 Some losses recouped 01220 DAILY DIVIDEND ACCOUNT DAYS: Dealings began March 23. Dealings end tomorrow, & Contango day April 6. Settlement day April 13. Forward bargains are permitted on two previous business days. Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices. £2,000 Claims required for -19 points Cisimants should ring 0254-53272 134 Prowing LM
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Further devolution is envisaged both from the Central Finance Department and from the Education Directorate to Schools.

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Substantial experience of financial service management at a strategic level is essential as is experience of successfully planning, monitoring and controlling large complex budgets. We are seeking a qualified accountant or someone with a similar level of expertise. Applicants must demonstrate a knowledge of the legislative framer

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ACCOUNTANCY TIMES

'Vampires of the recession' working for a better image

Tim Olsen examines various ways of reducing the excessive costs of big corporate failures which have led to

much recent criticism of accountants

hy do some high profile insolvencies generate such big fees for professionals? After the latest round of huge corporate failures, this is being asked with increasing ferocity.

The whole insolvency process could be quicker and cheaper if lenders and borrowers paid closer attention to the canons of good lending and business practice and if current legislation were improved. Other problems that influence costs are the complexity of cross-border work and the court-driven nature of large corporate failures. But unless all these matters are addressed, professionals will continue to be branded vampires of the

Before giving more detailed solutions, it is helpful to examine the existing insolvency procedures more closely. Only by understanding the reasons can remedies be

For example, take cross-border work; when corporations dip their toes into different jurisdictions, or structure themselves into a family tree resembling that of the Medici, unravelling the complications will obviously be expensive. In Maxwell Communication Corporation, UK administration came up against chapter 11 in America - that leaves an American company free from

creditor pressure. International insolvency procedures should be harmonised and simplified, to avoid such complications. Relatively little progress has been made so far, although an EC draft directive is in being. Realistically, cultural and conceptual differences between countries are going to hinder this harmonisation process unless firm initiatives are taken. Without clear guidelines, lawyers and grapple with cross-border is-

sues as best they can. Many recent insolvencies have come to the High Court, where the cost of proceedings has added a new dimension of expense to large insolvencies such as Parkfield, Polly Peck and British & Commonwealth. These all involved the administration process introduced by the Insolvency Act

This provides a moratorium, akin to chapter 11, allowing time to formulate proposals to save the company and/or its assets. The beginning and ending of administration are both initiated by application to the court: in between, it may be necessary for those running the scheme to return to the court for directions on difficult or novel points. This all adds to the costs but, in time, such

fewer as the law is clarified. Provisional liquidation, which started the BCCI insolvency and features in the Maxwell saga, is another insolvency procedure invoked to safeguard a company's assets before deciding whether to go into formal liquidation. Provisional liquidators and court receivers, who may be appointed over companies and partnerships, are officers of the court. Their powers are set out in the court order appointing them and are limited in a quite different way from those of, say, receivers put in by banks seeking to realise their security.

The upshot is that there are likely to be frequent references back to court to clarify or extend powers. Court hearings will also be necessary if the appointment of a provisional liquidator or court receiver is disputed and herein lies the dilemma; applications to unseat the appointees are costly in time and money yet should directors or shareholders be denied their opportunity to oppose the proceedings, even if it may be at the expense of the general body of unsecured creditors?

In addition, the accountants who take on the job must satisfy the court they have no prior involvement with the company that might subsequently give rise to conflict. Knowledge of the com-pany can only be acquired in time and/or by commitment of a large staff. Moreover, the affairs of a company on the verge of collapse will inevitably be in some disarray. Again, this contrasts with the position of a bank or debenture holders' receiver who may have had the opportunity to monitor or investigate his lender's customer before he is called in. There is no alternative. An accountant who is also the auditor could hardly perform such a role:



Under fire: victims of the BCCI crash vent their spleen on the professionals

for a wasted court attendance with the hearing stood over.

The expense and the sheer frustration caused by such procedures have led to calls for reform, in order to improve the lot of the ordinary creditor. For example, one of the recommendations of the 1982 Cork Report, which led to the Insolvency Act 1986. was the creation of specialist insolvency courts. These could hasten the growth of specialist knowledge among the judiciary and lawyers: offer a great improvement. Another recommendation of the Cork Report was for a special pot of money preserved exclusively for unsecured creditors from assets subject to a floating charge, but this was not implemented. Therefore, existing legislation offers no guaranteed return if holders of mortgages and the professionals gobble up assets.

Some commentators feel the insolvency process would be demystified if professionals were required to give a

more detailed disclosure of

Insolvency practitioners have a degree of autonomy and it may be difficult to judge whether fees have been properly incurred

of the auditor prior to insolvency needs scrutiny?

The pressures on the legal

system can also contribute to the cost of court-driven insolvencies. While quality of judgment is generally high, the framework in which it operates has imperfections. For example, an insolvency pracface a different judge from the one who knew the facts and made the original order. An experienced litigation lawyer may exploit these imperfections. Evidence filed at the last minute may be incapable of being answered in the time because of the need to research the facts and swear an affidavit in reply. This may mean everyone has to turn up

what happens if the conduct also they would be conscious of the need for speed and appreciate the conflicting interests of office holders, mortgagees and unsecured creditors. Sadly: creation of these courts did not find favour.

A number of professional

associations, such as the Society of Practitioners of Insolvency, are pressing for a simpler, cheaper way that smaller companies can bring about voluntary arrange-ments with creditors. But these need to offer protection against a creditor who may try to jump the queue and seize assets. A period from when the scheme is mooted to approval or rejection during which individual creditor action is frozen is needed. Minor law changes could costs and work done. Insolvency practitioners have a degree of autonomy and it may be difficult for creditors to judge whether fees have been properly incurred. But there are safeguards in committee approval for such fees. It is also worth pointing out the DTI and other authorised bodies are not going to issue licences to insolvency practitioners who abuse the system. institutions are not going to instruct professionals who act unfairly and insolvency

fore a court for approval. In the City, recognition of need for reform will take time. Much pressure for change is from insolvency practitioners, but steps need-

practitioners' fees may go be-

ing political support may founder while politicians seek more vote-catching issues. Although it may be too late

to save those caught up in current insolvencies, some of the answers may lie with the way clients and professionals interact when all seems rosy. There also needs to be clear communication between professionals and clients. The law grows more complex and no one professional can straddle several fields, so legal or accountancy teams have grown. Documentation has ened correspondingly but the ten-page indemnity of today is not necessarily a superior document to the onepage version produced last time recession struck, so, unless a client receives clear explanations, he may wonder whether his lawyers are pro-

merely themselves. On the banking side, those who instruct and those who receive instructions need to communicate clearly. Lenders who insist on a deal at any price, with scant regard for proper security, may cause costly arguments in the future. Bank security documentation that continues in use without updating, in the interest of economy, could be an expensive time bomb.

tecting him against claims, or

The author is a licensed insolvency practitioner and a partner of City solicitor Lov-ell White Durrant.

Reform is in the air, whoever wins

years have seen an unprecedented amount of political activity at a national level. And next week's general election is likely to be the first ever to presage serious change in the

In the past, the profession tended to take politicians' concerns with more than a pinch of salt. The comfortable grouping of institutes and associations knew that even if a corporate affairs spokesman or minister felt that change was necessary an incoming government would always find reform of the accountancy profession so far down the legislative priorities that any threats would be likely to become no more than pigeon

This time it is different. Recessions force corporate collapses. These create blame. Blame sticks to auditors and not, as the history of Robert Maxwell demonstrates, to company directors. And after

all, the express purpose of auditors is to be independent

watchdogs. So the incoming government will have to be seen to be doing more to prevent corporate scandals. They are never going to root out wrongdoing. As one prominent City regulator said wearily to me recently: "Moses brought down the tablets which said Thou shalt not steal thousands of years ago, but it doesn't seem to have altered

corporate culture much." But the constant updating and strengthening of the laws and regulations designed to thwart crooks is now a serious

political priority.

The difference this time is that the arrival on the scene of Marjorie Mowlam, the Labour party's City spokeswoman, has changed the complacent ways of the large audit firms. For two-and-a-half years she has been arriving on their doorsteps, "effing and blinding" when it was necessary to attract their attention, and then charming them with sweet reason and sheer

Shortly after Mowlam's mission began Austin Mitchell, a cheery and garrulous Labour backbencher, embarked on a cru-sade to batter the profession as much as he

With bright banners of generalisations flying, he has ridden off towards the City with a retinue of accounting academics and polytechnic lecturers running along in his wake trying to keep him provided with the detail to back up his cause. This has resulted in what has appeared to

be a two-pronged assault from the Labour party with Mowlam appearing as Ms Nice and Mitchell as Mr Nasty. Mowlam arguing that rational reforms are essential.

Mitchall taking the line that the profession is covering up for its friends and filling its pockets with loot.

In reality Mowlam and Mitchell each feel that the other is getting in their way and so weakening the message. And as a result they loathe each other.

This is unfortunate because the underlying message of reform is now broadly supported by the most powerful voices in the profession. For example John Roques, the senior partner at Touche Ross, in an interview in Accountancy Age last week said that he agreed totally with Marjorie Mowlam's policies.

But he also went on to say that whichever party won the election would want to reform the profession along roughly similar lines. This is true. John Redwood, the outgoing corporate affairs minister, has shown an understanding of the profession consid-

erably better than any of his recent predecessors. He has encouraged its strengths and been tough on its weaknesses. What the differences in pol-

icy really come down to is the timetable for reform and speed of action. Under the Redwood model the current reforms, like the independent financial reporting bodies, would be allowed to bed down and then be reassessed.

The Mowlam model would set up reviews on fraud detection, the extension of auditor liability, independence of auditors and removing responsibility for auditor regulation from the institutes. The Mitchell model would immediately remove any form of selfregulation.

The differences of approach have more to do with the speed of implementation and how far the profession should be allowed some input than in the reforms' actual In a sense we have been here before.

Under the last Labour administration the then-trade minister, Edmund Dell, hauled the profession in after a series of corporate scandals and gave them six weeks to come up with steps to create a proper disciplinary This resulted in what is now known as the

joint disciplinary scheme. It is ironic that this scheme, which the Labour government had effectively imposed, has been Austin Mitchell's main target.

But reform is inevitable and is now, at senior levels, being welcomed. The twin assaults of Mowlam's policies and the recession have convinced the profession of that. The sadness is that it did not think of it

• The author is the Associate Editor of Accountancy Age.

Company reports pay lip service to green audits

AUDIT

ROBERT

BRUCE

FEW companies take environmental issues seriously when preparing their financial report and accounts, and those that do often just throw in token figures to satisfy their critics. So says Financial Reporting, the bible of Britain's finance directors, which has iust been published. The guide, in its 23rd year.

has been compiled by Len Skerratt, professor of accounting and finance at Manchester university, and David Tonkin, managing director of Company Reporting.

It considers how companies prepare their financial statements and has strong words on the apparent lack of concern about environmental issues. There is a growing awareness of a need to comment on environmental issues in annual reports and signs that companies are adopting some form of envithe use of green audits.

However, any environmen-tal disclosures that find their way into print tend to be of "very limited use" to anyone trying to assess a company's attitude to the environment. In many cases, companies are just using environmental dis-

ence of the Institute of Char-



Lawson: judgment

closures in the annual report as a public relations exercise. Exceptions include British Airways and Norsk Hydro (UK), recent environmental reporting award winners. However, until an environmental audit is required by law, most British companies are unlikely to pay more than lip service to green issues.

The use of profit forecasts comes in for considerable debate. While the Financial Services Act (1986) outlaws fraudulent or reckless forecasts, they can often be misleading. The guide considers

the case of Sketchley, the drycleaning group, which issued a profit forecast while fighting a hostile £133 million bid from Godfrey Davis in 1990.

In its defence document, Sketchley forecast pre-tax profits of £6 million for the year to the end of March 1990. Godfrey Davis later withdrew its offer and when Compass Group stepped in with a rival bid, Sketchley repeated its profit forecast. Compass was unsuccessful.

When Sketchley unveiled its results in June, the anticipated E6 million profit had become a pre-tax loss of £2 million for the year, and an overall deterioration of £8.1 million after tax and extraor dinary items. The reason given by Sketchley for the sharp discrepancy was that the previous management had taken an over-optimistic view of the carrying value of certain fixed assets, stocks and debtors.

Roger Lawson, chairman of the accountancy business group, said it is up to companies to disclose exactly what they are doing when they make profit forecasts.

He says it is up to the Accounting Standards Board to develop a framework for such forecasis, which depends less on a profit figure taken in isolation and more on disclosures that will help investors gain a feel for all the relevant factors.

Companies with multiple

countries who prefer to be able to compare like with like. The presence of various European Community directives

cial Reporting says.

Budget VAT concessions still leave anomalies so they would pay tax only on spending in Britain that can

THE campaign against Norman Lamont's initial decision to recoup delayed VAT revenue on European Community imports by forcing big firms to pay VAT monthly instead of quarterly does not seem to have been assuaged by the concessions made by the Chancellor in his Budget. Under the revised propos-

als, companies with annual VAT liabilities of more than £2 million will not be obliged to make monthly returns, the subject of much grumbling about administrative burdens. They will however, still have to make monthly payments on account from October based on their VAT returns for the previous annual reference period.

The Treasury calculates the revised method, apart from saving administration. will cost the big payers about £200 million less in working capital as payments will be based on old returns. But tax accountants say the new method will create new difficulties and anomalies.

The clearest victims could be companies with seasonal businesses. The tax group of the Chartered Institute of Management Accountants (Cima) argues that the use of a monthly average of the earlier year to calculate monthly payments on account will be | shire after doing her articles.

particularly bad for confectionary firms, as well as sea-sonal trades such as fireworks and greetings cards, if producers are big enough to fall into the net.

Depending on the season. they could be paying too much in advance. Cima says this distortion could be eased if monthly payments were no more than a third of the previous VAT payments in that

Morris'

men

THERE was a time when no

self-respecting gentlemen's

club would even consider the

prospect of women members.

Now, the Institute of Char-

tered Accountants - a gentle-

men's club of sorts - has

bowed to the inevitable and

appointed a woman to its

senior management team for

the first time. Hilary Morris.

director of finance and ser-

vices at Accountancy Busi-

ness Group, the division

which publishes Accountancy

magazine, takes over as direc-

tor of district societies and

boards on July I. She suc-

ceeds Peter Gilbert who is

retiring. Morris, aged 43,

who spent eight years in a

practice in Preston, Lanca-

thinks the rules could also be unfair for companies leaving the control of big groups or where a company's business falls drastically - for instance, due to the recession. Richard Watson of Price Waterhouse says seasonal traders hit by the new arrangements could even find

it worthwhile to volunteer to

make monthly VAT returns

began her association with

the ICA purely by chance. "I

contacted them for advice

and ended up working for

them," she said. She will be

answering to virtually the

entire 98,000 strong mem-

bership of the ICA when she

takes office. "More and more

women are working their way

up through the ranks of

business, and I would like to

Study studied

suffer the horrors of accoun-

trainees polled in a recent

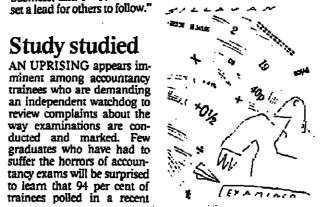
the actual figures. But this would increase the risk of

penalties if mistakes are made in switching from quarterly to monthly returns. Mr Watson savs companies whose VAT reference year has not yet expired could take measures to minimise their first-year liabilities if they move fast. This be set against VAT. Ironically, liabilities in the reference vear might also be reduced by accelerating imports from non-EC countries, he argues. As a caution, Mr Watson

says Customs and Excise will have discretionary powers to force companies to make full monthly VAT returns if they are not satisfied with speed could involve advancing and regularity of payments.

ANY OTHER BUSINESS

survey called on the professional bodies to create a student ombudsman. Clearly delighted with the opportunity to have a good moan, 55 per cent of trainees surveyed by PASS magazine said exam



syllabuses are too long and nearly half admitted to "question spotting" to save time. Students spend an average of 13.4 hours a week ploughing through manuals and textbooks — only an accountant would round the figure off to the decimal place - but the time devoted to studying swung wildly from a shameful four hours a week to a saintly 40 hours. Management accounting students worked the hardest and public finance trainees did the

Bracing stuff

least. Shame on them.

EASTBOURNE, Sussex, has been picked for the accountancy world's equivalent of the Oscars: the annual confer-

tered Accountants in England and Wales. The south coast resort may lack the symbolism of Brussels, where the ICA held its conference two years ago, or even the flavour of Jersey, last year's choice, let alone the razzmatazz of Hollywood. Something nearer home seems more appropriate in these sober times and the "big" names will be out in force. You cannot get much bigger than Mick Newmarch, chief executive of the Pru, who will be among guests at the Grand Hotel from June 25-27 to deliver an institutional investor's perspective. Ian Plaistowe, who becomes ICA president on June 3, will deliver the opening speech and Brandon Gough, chairman of Coopers & Lybrand Deloitte, is due to give his views on corporate gover-

finance and administration. will talk about the role of directors — always topical.

Corbett, Eurotunnel's head of

Try harder STOY Hayward gave a sub-

dued launch for its ninth annual guide to venture capital. A mere press release was deemed sufficient this year, with a few words from Dermot Mathias, Stoy's corporate finance partner. Perhaps to liven things up, he gives a mock school report in his introduction: "A disappointing year, marked by lack of effort and a failure to realise his/her true potential; nevertheless the real test of character will come next year when this pupil must take advantage of the opportunities available. ." Hopefully he means venture capital.

JON ASHWORTH

stock market listings are making good progress towards harmonising their accounting practices and financial reporting. There is a public relations value to this in that large multinationals want to be seen to meet the highest international standards. Companies are also responding to the needs of shareholders in different

has helped within Europe. Surprisingly few accounts contain any useful information about how revenue and profit are measured or recognised and much needs to be done to improve this, Finan-

ge avel (ale

American

Area I

All Blacks' World Cup captain left out

Western Samoans gain places in **New Zealand trials**

BY DAVID HANDS, RUGBY CORRESPONDENT

THE selection in New Zealand's trial teams of three members of the Western Samoan XV which reached the quarter-finals of the World Cup last October adds point to Welsh pressure for the existing international eligibility procedure to be better defined.

Timo Tagaloa. Frank Bunce and Steven Bachop, all of whom played in the Samoan back division which so enhanced the tournament last autumn, were named yesterday in the teams which will play two trial games in Napier on April 9, prior to the selection of a New Zealand XV v The Rest to play three days later. After that game. New Zealand's squad to play three centenary matches against a World XV will be

Although there has been criticism of players born in one country subsequently playing for another — the most extreme example of which was probably Brian Smith's qualification at stand-off half for Ireland after appearing for Australia - it seems ridiculous that players can appear in a successful international XV in October and, six months later, can

qualify for another country. Denis Evans, secretary of the Welsh Rugby Union who, to their credit, demand a strict playing qualification of five years' residence if there is no lineage involved, describes it as a "stupid situation". The Welsh representatives at this

Cornwall

rely on

same side

Dawe was due to captain

Cornwall last month but

withdrew because of Bath's

league commitments that

to be considered for the final,

in fairness to the XV that

played against Yorkshire, at

Redruth so Brian Andrew,

the experienced Redruth

month's annual meeting of the International Rugby Football Board (IRFB) will press for international eligi-bility to be sorted out properly. Indeed, Keith Rowlands, the secretary of the IRFB, has proposed a resolution on eligibility to the board's policy

The other intriguing feature of the four trial teams is that none of them include Gary Whetton, who captained New Zealand to third place in the World Cup and has played lock for his country on 58 occasions. Of the World Cup squad, there is no place for Whetton, his twin brother, Alan, Andy Earl or Zinzan Brooke.

"It's not a bad thing to replace experience with speed and enthusiasm," Laurie Mains, the new All Blacks coach from Otago, said, "Selection of the trial teams has been based on judgment of



form and fitness." That comment is pointed enough, and even more so when coupled with the likelihood of Mike Brewer, the Otago No. 8, captaining New Zealand this

"Obviously not getting a trial is very perplexing," Gary Whetton, aged 32, said. "It's hard not to be ranked among the top locks in the country. If that was the case I wonder why the selectors had not talked to me about it."

The argument could be ad-

vanced that the selectors already know the capabilities of the omitted quartet, were it not for the presence in the trials of such contemporaries as Grant Fox, Steve McDowand Sean Fitzpatrick. There is also a place for John Kirwan, the wing who threatened not to make himself available if John Hart, his coach for many years at Auckland, was omitted from the selection panel - which proved to be the case.

Eric Rush, the Auckland flanker who so distinguished himself in games for the Barbarians during their centenary season, wins a place in the trials, but on the right wing.

New Zealand's international programme this season includes not only the centenary games on April 18, 22 and 25 but two internationals with Ireland, three in Australia and one in South Africa. while many of those appearing in the trials are likely to play against the touring England B team in June and July.

Northampton on April 14

enter the Exeter tournament

as guests since they are seed-

ed direct to the finals. The

televised highlights of the

evening and will include cov-

erage of the ten-a-side match

Bath, winners last year, will

Sky coverage for national sevens

By DAVID HANDS

CORNWALL, the ADT ENGLAND'S Senior Clubs county champions, will field Association (SCA), which has an unchanged XV in this been casting round for opporseason's final against Lancatunities to promote the game shire at Twickenham on April via television outside the limi-18 (David Hands writes). The tations of the present BBC team that beat Yorkshire contract, has reached an 22-3 in the semi-finals last month is retained en bloc. show the finals of the Worwhich means no place for thington National Sevens at Graham Dawe, the Bath and Bath on April 26. England hooker, who played Neil Hannah, chairman of in the winning team a year

the SCA, described the deal as an historic breakthrough. giving clubs the opportunity to increase interest in the game: "We are interested in developing our new relationday. He told the selectors he ship with Sky Sports into next did not believe it appropriate season," Hannah said. The station is due to put out a programme in August debating the merits of seven-a-side and ten-a-side matches.

Hitherto the leading clubs hooker will play.

More than 20,000 tickets have looked mainly at the for the final have been sold in the last week alone and the Cornwall ticket office has been inundated with CORNWALL: K Thomas (Redruth), A Mead (Redruth), C Lalty (Neath), M Brain (Cittori), D Weeks (Camborne); W Peters (Bath), A Nancakivel (Northempton), J May, B Andrew, R Kessi (all Redruth), A Reed (Bath), A Cook (Redruth), G Wislams (Redruth, capt), J Attirston (St Ives), A Bick (Penzance/Newtyn), Replacements: M Gomez, S Whitworth, C Whitworth, A Biary (all Redruth), Courtensy (Plymouth Alzon), J Mortimer Redruth), K

possibility of regionalisation, which the independent television companies offer, and have considered midweek floodlit rugby. However, the fourth national sevens tournament offers a showcase for the 12 clubs who come through the divisional qualifying rounds to be played on Sunday at Orrell and Morley in the north and Exeter in the south-west, at Harlequins on April 12 (London) and

because of worn joints.

kissing each other as my car

powered its way to the iinish

as they joined me in an early celebration," Sainz said.

This was tremendous sup-

port." He added that the ral-

ly, which he now considers

one of his favourites, had

been fast and tough because

of dusty and rocky roads at

Kankkunen, who won the

event last year, said he was

also pleased with his perfor-

mance for Lancia. "It fits in

with my plans of recapturing

my world title," he said. However, the Lancias repeatedly

suffered rear suspension

problems which the team be-lieves could have cost it

VICIOTY.

RESULTS flamus represent accumulated perathes: 1 C Same; 15c) Toyota 2hi 35mm 2, 3 Fanishamen (Fin Lancia 3,32° 3 J Recalde (Arg. Lancia 3,34° 4 M Enciser: Sale) Toyota 4,13° 5, M Alon (Fin) Toyota 5,40° 6 i Duncan (Ken) Toyota 5,40° 7 i Sulaviu 854° 3 P Elkand (Sam); Sulaviu 9,41°,10° K. Shinozuka (Sam); Sulaviu 9,41°,10° K. Shinozuka (Sam); Mitoubish 10,30° Loading world champlenship positions: (after four oversit) equal 1 Kanakuman and Sam; 47° 10°, 3 Alen 28° equal 4. D Auros (Fi) and M Johnson (Sam); 25° 6 M Busson (II) 18° 7 Recalde 12° 8, Encasen, 10° Leading manufacturers positions: 1 Lancia 58° 2 Toyota, 57° 3 Ford 29°, 4 Mirosboth 18° 5, Nissan 14°

the end of the dry season.

People were hugging and

scheduled to be played between the semi-finals and the final, featuring teams led by

(Midlands).

Wayne Shelford and Scott Hastings. Several internationals have agreed to play in the ten-aside match, including Sean Lineen, Craig Chalmers and John Olver. "It's very fast and allows a wonderfully exciting style of play," Hastings said.

SEVENS QUALIFYING TOURNAMENTS: At Morley: Pool A:
Headingley, Morley, Otley (West Hartlepool have withdrawn), Pool B: Newcastle
Gostorth, Roundhey, Sheffield, Wallafield,
At Orrell: Pool A: Broughton Park, Orrell,
Sale Pool B: Fylde, Liverpool St Heiers,
Waterloo, At Elester: Pool A: Bristol,
Citton, Plymouth Albon, Redruit, Pool B:
Gloucester: Exeler, Bath, Lydrey At
Harfequins: Pool A: Bath-Lydrey At
Harfequins: Pool A: Botheant,
London Soutieth Pool B: Pod-mord,
London Irish, Harlequins, Pool C: Asierans,
Rosship Park, Sarcerens At Northersmoton:
Pool A: Bedford, Meseley, Northampson,
Rugby Pool B: Coventry, Lecester,
Notinigham, Nuneaton.

☐ The Neath player fined by Bridgend magistrates on Tuesday was Paul Jones, not Mark Jones, as reported

MOTOR RALLYING

Sainz claims share of championship lead

Nairobi: Carlos Sainz. of Spain, overcame a broken gearbox to win the 4,338kilometre Kenya Safari rally yesterday and move level with his Finnish rival. Juha Kankkunen, at the top of the drivers' championship rankings. Sainz, aged 30, driving a Toyota Celica, had an accumulated penalty time of 2hr 35min, 52min ahead of Kankkunen, the world champion.

Sainz said the gear-box had broken halfway through the final 315-kilometre leg from Aberdare, at the foot of Mount Kenya, to Nairobi. It was replaced after a fiveminute delay, but, later, he had to rectify the rear tie-rod

THE WAS TIMES SPORTS SERVICE

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Cigarette

SPONSORSHIP

firms ruled out

Canberra: Australia banned tobacco sponsorship of sporting and cultural events vesterday. No new contracts for sponsorship will be allowed and existing deals will end from December 31, 1995.

An exemption will enable tobacco company W. D. & H. O. Wills to continue sponsoring cricket until the end of the 1995-6 season. Also ex-empt are international sporting events televised abroad.

3-25 OVINGDEAN HANDICAP (£2,539: 1m 3f 198yd) (20 runners)

1 (19) 050-302 LINE DRUMMER 12 (P Kelleway) P Kelleway 4-10-0. M Roberts

2 (17) 3/05100- MIDDAY SHOW 184J (F) (Bingdon Builders Lird) J Jenkins 5-10-0 80

3 (18) 51426-0 MYSTERROUS MAID 14 (D,F,S) (D Maden) J Pearce 5-9-11 R Price (5) 81

4 (17) 6203-02 SALLOR BOY 12 (D,F) (S Moss) A Red 6-9-5 W Ryen 84

5 (5) 04-0 D STEFANO 27 (B) (P Wegcand) G Harwood 4-9-2 A Clark 80

E (2) 342113- GREENWICH BAMER BOJ (CD,G) (J Humphreys Lird) W Certer 4-9-1 R Cochrame 83

7 (19) 7,000//9 PANT LLIN 14 (S) (O Marthni F Jordan 6-8-13 W Nevertes 9

9 (5) 55545-4 NOTED STRAIN 7 (D Aher) P Main 4-9-11 B Reymond 96

9 (7) 20040- PANT LLIN 14 (S) (O Marthni F Jordan 6-8-13 W Nevertes 9

10 (6) 66000)1 SPARKLER GEBE 7 (CD,G) (Sparnier Filters Lid) R O Sulfivan 6-9-9 (key) J Quihm 82

11 (15) 09003-8 GUEST PLAYER 22J (8,F) (D Borrows) T Naughton 5-8-8 J Westwer (7) 80

12 (27) 450500-WILLOW B BLIE 20J (D,F) (T McGovern) T McGovern 5-8-7 N Adents 19

13 (11) 323-631 ABSOLUTTELY RIGHT 7 (CD,G) (Automarque Lid) R Akehurst 4-8-5 (Aex) T Quihm 9 99

14 (13) 100000- PAINT THE LILY 15J (D,F) (I D Jermy) D Jermy 4-8-3 G Berdwell 85

15 (11) 000/(95- ALBURY GREY 20J (Orayton Forning Rocing) R Curius 5-92 G Carter 97

17 (10) 000-055 CLEAR (1904 A3) (Cear dea Televason) C Neison 4-8-0 D Biggs (3) 91

19 (4) 07-42-00 MANAOLANA 23 (K H2001) A H3000 A-9-0 D Biggs (3) 91

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19 (4) 07-42-00 MANAOLANA 23 (K H2001) A H3000 A-9-0 D Biggs (3) 91

19 (4) 07-42-00 MANAOLANA 23 (K H2001) A H3000 A-9-0 D Biggs (3) 91

19 (4) Opponents of the ban have argued that the Formula One motor racing grand prix staged in Adelaide could go overseas if tobacco sponsorship were banned. But Ros Kelly, the sport minister, said changing attitudes abroad would make that increasingly unlikely. "By 1995 cigarette sponsorship would have changed internationally," she said. "I think in . . . motor sports there will be very few venues allowing tobacco

advertising. Staples said government research showed that 14 per cent of children aged between 10 and 12 start smoking

SPORTS LETTERS

Time to test age barriers

From Mrs J. Higman Davies Sir. An Olympic year is upon us once more. For decades, we have been celebrating super-athleticism, and watching boundaries of achieve-ment pushed further back. But there is one boundary we

have not so far attacked: age. Yes, we know a 24-year-old can run a mile in under four minutes: but do we know if a fit 55-year-old can run a mile in under five minutes? And would not this be even more interesting and impressive? After all, an ever increasing number of us spend more living time after age 40, than

Pace too hot

From Dr Ian J. Dilworth Sir, As a squash rackets player for 18 years, I have witnessed a similar change to that which has occurred in tennis, whereby pace has, to all intents and purposes, supplanted finesse

In squash clubs the general cceptance of "hot" courts has combined with new racket frame materials to encourage a game based largely on pace. This, together with virtually no significant change in the characteristics of the ubiquitous "yellow dot" ball, has led to the game's seemingly inexorable march toward overly rewarding attritional play.

Apart from resulting in rather a dull spectator sport. even for the *aficionado*, it is a shame that, at club level, it is no longer either sensible or possible for an over-forties player, say, to compete with younger, less experienced olayers. The latter lack finesse

State's victims

From Mr David N. Bending Sir, The recent suspensions of the former East Germans, Katrin Krabbe, Grit Breuer and Silke Möller, for producing illegitimate urine samples, indicate the importance talented athletes attach to success in sport. These three may be confirmed as cheats and despised forever, but what of their reasons, their excuses? Isn't it the former East German system that should be standing in the

East Germany created a sporting system where babies were taken from their cots and parents were promised that their offspring would have dreams that came true. These children were packed off to boarding schools which specialised in sports to such a degree that it became a machine. Family visits were encouraged in the beginning but latterly discouraged.

Theirs was an inflexible machine. It held no pity, no emotion. Teddy bears and sweets were freely distributed, but this was only to hold their interests. The teachings of

MANDARIN

4.35 Faynaz.

5.05 Secret Thing 5.35 Marcham,

GOING: GOOD

2.15 SEVEN DIALS STAKES (2-Y-O: \$2,385: 5f 59yd) (10 runners)

1 GEORGE ROPER 10 (D.S) (K Higson) M Channon 9-4 B Rouse
AROGANT FOOL (T Riley-Smith) D Wilson 8-11 G Carrier
BIRD HUNTER (Y Nesb) N Callaghan 8-11 Pat Eddery
CHRISTIAN SPIRIT (B Adams) R Hannon 8-11 R Pertham (5)
AWESOME RISK (Roldvale Ltd) G Lewis 8-6 Past Eddery
FREEBYJOVE (Mrs K Baddry) P Butter 8-6 A Proud
0 HUESCA 10 (R Elio) J Jenions 8-6 R Price (S)
MOCDIESBURN (D Roll) A Badey 8-6 A Mackay
3 PETITE LASS 10 (T Mits Ltd) W Carter 8-6 N Gwelliams (5)
SSLECTABLE LL Grant M Liber 8-6 C Ruiter (5)

2.50 LEVY BOARD MAIDEN STAKES (3-Y-O: £2,363: 1m 1f 209yd) (11 runners)

1991: RIVER ISLAND 9-0 7 Quinn (6-4 lav) P Cole 14 ran

1991; AL SHANY 5-9-1 T Williams (11-2) W Carler 14 ran

COURSE SPECIALISTS

Runners Parsoni JOCKEYS

3.25 OVINGDEAN HANDICAP (52,539: 1m 3f 196yd) (20 runners)

2.15 George Roper.

2.50 Desert Zone. 3.25 Absolutely Right. 4.00 Risk Zone.

before it; surely endurance and stamina in age are worth cultivating and recognising. I swim regularly, and often watch men and women in their sixties and seventies knock off 50 or 100 lengths

as if it were nothing. There must be their counterparts in many other sports. So let us stop glorifying youth, let us recognise that living longer offers a special challenge, and special opportunities. I propose an overfifties' Olympic Games. Yours sincered

JOAN HIGMAN DAVIES, 12 Islington Park Mews, N1.

but are able to retrieve so adequately because of the excessive bounce.

There is no doubt that squash is a physically stressful game, which favours the young. Nevertheless I remember having good games with over-fifties ten years or more ago. On cold courts a well-placed drop shot or a lob can be most effective. On a hot court such good quality strokes (from above average players) nowadays mostly bounce off the wall and are

easily returned. I plead for a return of finesse in squash and, assuming hot courts and power rackets are here to stay, perhaps this could be provided by the adoption of balls slower than the generally accepted yellow dot. Yours etc., IAN DILWORTH.

Department of Electronic Systems Engineering. University of Essex, Wivenhoe Park Colchester, Essex,

Marx and Engels were branded into their fragile minds like burning irons, orders never questioned, only obeyed, parents unaware that their children had signed

forms that promised absolute The vitamin pills and sweets were often steroids, taken at regular intervals, but to the children they tasted just like sweets. Of course, there was always the chance to travel abroad, surely a magnet to any child. Individualism did not exist

and, if it did surface, it was quickly subdued. If drugs had not been in use, many of these talented youngsters would still have been world beaters, because the machine had no weakness, and the feared Stasi controlled their lives. However, for every sports child of East Germany who

became a success, thousands fell at the first hurdle, their limbs and minds ultimately shattered. That is the price they paid for a dream. Yours faithfully. DAVID N. BENDING, 20/21 Southside Street, The Barbican, Plymouth, Devon.

Clubs require more control

From Mr W. E. Skinner Sir, I am urged to comment on the emotional response in some quarters to the demise of Aldershot Football Club

(report, March 26). Given the historical extent to which many clubs in the lower divisions of the Football League have had difficulty in matching the ambitions of their owners with the reality of life in an increasingly hratening environment, the event ought not to have been Surprising.

Crude analysis suggests that many enthusiastic entrants into the comorate management of such clubs rely on an initial input of funds to reestablish the status quo. They are then unable or unwilling to take steps to avert the inevitable consequence of being unable to manage the degree of change necess sustain a viable level of activity.

It would be sad if the market-led progress exempli-fied by the formation of the Premier League is retarded by emotional rhetoric which diverts attention from the issue of less than adequate corporate management. Yours faithfully W. E. SKINNER, Sheffield Business School, The Old Hall, Totley Hall Lane,

South Yorkshire. From Mr Robin Stieber Sir, When I started watching football, the first League club in alphabetical order was Accrington Stanley. Then it hecame Aldershot. Is anyone at Highbury just a little bit worried?

Yours faithfully. ROBIN STIEBER. 89 Langthorne Street, SW6.

Injury problem From Mr I. C. H. Moody

Sir, I find it a strange phenomenon that, with all the intensive training our firstclass cricketers undergo today, there are so many injuries. Fast bowlers seem to break down with unfailing regularity and batsmen suffer constant injuries.

I seem to remember that, in days of yore, the bowlers bowled more overs per day, and the batsmen made more runs and were at the crease for far longer periods than our players of today. I wonder

I. C. H. MOODY, The Queen Anne House, The Strand, Lympstone, Devon.

Sports Letters may be sent by fax to 071-782 5046. They should include a daytime telephone number.

PE teachers deserve praise

From Professor Margaret Talbot and Mr Mervyn Beck Sir. In the week following the Sports Council's consultation document on sport and young people (report, March 25) it is clear that sport and physical education have never worked together so closely and effectively. The Sports Council's recognition of the unique and crucial role played by teachers of physcial education in our schools, in introducing all children to sport and physical activity, is imely, as teachers prepare to meet the challenges of imple-

physical education this Sep-Perhaps it is also timely to remind erstwhile critics of chool physical education of the current level of success of national teams. The recent achievements of the England rugby, football and cricket teams have received significant (and deserved) acclaim and media attention. But in contrast to the headlines of two years ago about national

menting national curriculum

Cup lessons

From the Reverend J. Wright Sir, It was sad that England did not win the cricket World Cup, despite playing well and reaching the final. However, we have to acknowledge that Pakistan played with flair and won with a variety of

Your leading article (March 26) says the cup was a triumph for cricket and legspinners. Are we going to learn the lesson in England and get back to the days when a wrist-spinner was included in most county sides? How much more interesting and exhilarating domestic cricket would be.

Yours sincerely JOHN WRIGHT. St Martin's Rectory, Hom Street,

Folkestone, Kent. From Mr John Brown Sir. Your leading article is

surely wrong in implying that "even the most true-blue Corinthian of England cricket captains of the past" would

From Mrs Cecily Fairfax

renowned roisterer".

tainly earned my admiration Winchester, Hampshire.

sports in decline, when mod-ern physical education in schools was cast as the scapegoat, these successes seem to be unrelated to what happens

on school playing fields. Similarly, national progress and success in other sports which have been a more recent part of the school curriculum (gymnastics, squash rackets, badminton, to name but three) are seldom attributed to the essential foundation work done in physical education. A case of brickbats but never applause, perhaps. We believe it is long overdue to recognise the unsung heroines and heroes in our schools, who give so much time and expertise to share with children the chal-

lenges and joys of sport. Yours sincerely, MARGARET TALBOT, MERVYN G. BECK. Carnegic National Sports Development Centre, Leeds Polytechnic, Beckett Park, Leeds, West Yorkshire.

not have given the South Africans an opportunity of winning. Most amateur captains would have told the fielders to stand back while the batsmen ran 18 off a slow wide - thus leaving the South Africans four to make off the last ball. I suspect that even Jardine would have let them run 16.

Yours faithfully JOHN BROWN. 8 Buckhurst Grove Wokingham, Berkshire. From MrM. Claughton Sir, In the World Cup semifinal against South Africa an "act of God" prompted Graham Gooch to lead his men from the field of play, leaving, as it ultimately and farcically turned out, his opponents to score 22 runs off a single ball.

In the final, against Pakistan, England lost by 22 runs. An irony, a coincidence, an act of God, or just plain

Yours faithfully, MICHAEL CLAUGHTON, Wisden, Maidstone Road, Ashford, Kent

Noble gesture

Sir, David Miller (March 26) says that Ian Botham earned few admirers for walking out of the dinner where a drag artist impersonated the Oueen. He calls the walkout Botham's "impersonation of a gentleman" and says it

Surely roistering (which according to my dictionary means "revelling noisily and being uproarious") is light years away from the nasty mocking of the Queen perpetrated by the drag artist.

Botham (and Gooch) cer-

for their action in walking Yours sincerely CECILY FAIRFAX. 54a Cranley Gardens, N13. From Wing Commander Ambrose Streatfeild Sir, Ian Botham's gesture (in contrast to many that we have seen from him on the field over the years) won him, in this country at least, many admirers. His splendid and

much respected captain and

he can be counted upon to do

the right thing when it really

matters. Yours faithfully, AMBROSE STREATFEILD, Gulliver's Cottage, 19 St Swithun Street.

BRIGHTON 4.00 BRIGHTON FESTIVAL HANDICAP (3-Y-O: \$2,616: 6f 209yd) (16 runners) 1 (15) 323206- CHRISTIAN WARRIOR 145 (Airs E Adems) R Hermon 9-7..... 2 (12) 6221- BATTLE COLOURS 119 (G Insolf) M Prescott 9-1...... R. Perhem (5) 2 (12) 6221- BATTLE COLOURS 119 (G Insott) M Prescott 9-1 3 (2) 014-0 PARLEMO 19 (D) (P Yu) J Bethell 8-11 4 (4) 01- MARNHEGENT 195 (F) (Mrs P Yong) M Jarvis 8-10 5 (9) 0400-4 LIERA LEGEND 15 (E Grimstassi Honois Ltd) C Brittain 8-8 6 (16) 00000-4 RÖLY WALLACE 181 (F) (K Ivory) K Ivory 8-7 7 (10) 2000- LONESOME TRAN 195 (M Charstein) J Gosdon 8-6 8 (14) 005200- CHESSHIRE ANNIE 177 (D Delaney) W Carter 8-5 9 (5) 300- BOLD SETRO 271 (R Lensin) J Eustace 8-2 10 (7) 4000-30 TADORA 40 (R Lamb) C Beresteed 7-13 11 (13) 001004- ROCK SONG 157 (S Crown) P Cole 7-12 12 (11) 6500-2 RISK ZONE 10 (Roldwis Ltd) R Hannon 7-10 13 (6) 0058- ANOTHER VINTAGE 232 (P Cunded) P Cunded 7-10 14 (6) 900- CONFOURD 280 (Airs A Gallyer) J Alsahurat 7-7 15 (3) 0-42000 LADY OF LETTERS 8 (T Chick) T Thomson Jones 7-7 THUNDERER K Rutter (7) M Roberts D Biggs (3) G Hind 2.15 George Roper. 2.50 Desert Zone. 3.25 Absolutely Right. 4.00 Risk Zone. 4.35 Please Please Me. 5.35 Marcham. Our Newmarket Correspondent: 2.50 Mathal, 4.00 Battle Colours. 5.05 SECRET THING (nap).

Long handicap: Confound 7-5, Lady Of Letters 7-2, Googly 7-0.
BETTING: 7-2 Risk Zone, 5-1 Magnificant, 11-2 Battle Colours, 6-1 Libre Legend, 8-1 Christian Warrior, Rock Song, 10-1 Lonecome Train, 12-1 Parismo, 14-1 Bold Satte, 16-1 others.

	Ji	HURS	TPTERPOINT SELLING HANDICAP (52,520: 6f 209yd) (18 runners
1	(4)	56400-0	FAYNAZ 19 (B.C.D.F) (N Aboobeker) W Muir 6-9-12	. S Whitworth
		0/06206-	SWIFT STREAM 42J (Mrs R Hodey) A Berrow 4-9-10	J Reid
	(13)	060644	DASHING APRIL S4 (Mrs J Copp) D Thom 4-6-7	I Roberts
	(16)	080/00-	MONSCOMA 20J (A Devisor) A Devisor 4-9-7	J Willens
5	(10)	65465/-0	GEMDOUBLEYOU 41 (F) (G Johnson) F Jordan 4-9-6	W Newsper
5	(15)	0000-05	TAPESTRY DANCER 28J (Instantine Ltd) M Haynes 49-5	🕊 Carson
7	(8)	000-524	DAISY GREY 12 (B) (A Reid) A Reid 484	P McCabe (7)
В	(5)	0530-06	INTERNAL AFFAIR 33 (8) (Quintet Pertnership) J Pearce 48-3	R. Price (5)
	(12)	0-61050	BEECHWOOD COTTAGE 50 (B,CD,F,G,S) A Balley 8-42	P Sowe (7)
10	(8)	030030-	SOCKEM 128J (B,CD,CD,F,S) (Mrs G Dunlop) C Williams 5-9-0	B Raymond
			MISS PRECOCIOUS 153 (Mrs C Dowling) D Shaw 4-8-11	
12	(2)	004000-	CHEEKY CHAPLIN 218 (Aliss E Gandolfo) D Gandolfo 6-8-11	R Perham (5)
13	(3)	00400-0	COTTON BANK 10 (E Whatmough) P Butler 46-11	A Proud
14	ന	5000-60	SKIP TRACER 18J (B) (P Simmonite) K Ivory 48-11	_ D Biggs (3)
15	(16)	5000-00	SERGEANT MERYLL 10 (D.Q.S) (B Lowis-Partwell) P Howling B-8-1	D F Montoe (5).
16	(6)	50000-0	PLEASE PLEASE ME 49J (T Mitchell) K Curninghars-Brown 4-8-10	T Quinn
17	(11)	350266-	FOO FOO 192 (C Buttery) D Marks 4-8-0	A Clerk
	f143	000000/	TINA'S ANGEL 24J (J Fox) J Fox 5-8-7	N Adema

			TWICK MAIDEN GUARANTEED SWEEPSTAKES 209yd) (8 runners)	
1 2 3 4 5 6 7 8	(5)4(9)(1)(3)(6)(4)(8)	432000- 000-0 0- 006-2 0550- 32240-0	BALUGA 199 (J Thompson) G Harwood 9-0 CRINAMAN 189 (V Wightman) W Wightman 8-0 DARE TO DREAM 18 films S Robins) G Lewis 8-0 COOLEN 195 (K Higson) M Channon 9-0 PRECIOUS WONDER 10 (M Murray) P Builer 9-0 RIO TRUSKY 169 (Art J Grist) M Uster 9-0 SECRET THING 13 (L Gaucot) C Brittele 9-0 PLACID LADY 7 (Me C Viney) W Ceres 8-9. SUNLEY SILKS (Surley Holdings Pic) M Channon 8-8	Paul Eddery Paul Eddery R Rouse R Cochrane R Cochrane N Roberts N Gwilliams (5)
BETT	NG:	5-6 Secret	Thing, 4-1 Seluge, 6-1 Precious Wonder, 8-1 Ocioen, 12-1 Suriey	Siliks, Dare To Dres

1991: POSITIVE ACCLAIM 8-9 W Carson (9-4 |t-lev) R Harmon 10 ran

٠.(5.	PYEC	OMBE APPRENTICE STAKES (£2,382: 1m 1f 209yd) (14 runners)
1	(14)	1014/1/	EMPIRE BLUE 440.) (D,F,G,S) (R Green (Fine Paintings)) P Colo 9-9-5 P Turner
2	(7)		MARCHAM 12 (F) (Shelith Mohemmed) B Hills 4-9-5
3	(9)		MAPLONS BOY 31J (B.D.G) (J Harrison) C Broad 5-65 E Husband
4	(5)		TWO LEFT FEET 12 (F,S,S) (P W Maline) M Prescatt 5-9-5 K Rutter (
5	(6)	000/000-	AL SKEET 20J (8) (Miss D Russell) A Moore 6-8-12
6	(10)	-	KNIGHTS 14J (D) (P Gortnley) Mrs 5 Oliver 68-12 T Wilson
7	(an	9/5-3	METTERNICH 10 (i Lockheed) M Tompkins 7-8-12
à	(4)		PRINCE LYPHARD 126J (F.S) (C Sparrowhawk) R Abshurst 8-8-12. L Carter (5)
	(6)		SECRETARY OF STATE 636 (C.F.S) (N. Ponsonby) P Cole 6-6-12
			TAUNTING 7 (B Oxton) M Blanshard 4-8-12 D Harrison
11	'n		SINGING DETECTIVE 19J (E Mills & K Powell) R Curile 5-8-6
12			MOLLY SPLASH 10 (R Cyzer) C Cyzer 58-0 A Monte
	`2	AP	SEA GODDESS 178 (Lord Howard de Waldert) W Jarvis 4-8-0 Statchen Davise
14	(13)	00005-0	WEAPON EXHIBITION 15 (8) (Nes S Powell) G Hem 580 Mick Dengro

1991: ENDOL! 48-5 8 Dovie (8-1) C Brittain 16 rap

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Solidasarock has right credentials for Liverpool test

WITH one eye on Saturday's big race, it will be interesting to see how the course rides at Liverpool this afternoon when 26 runners contest the John Hughes Memorial Trophy Chase over the Grand National fences.

Solidasarock, trained at Epsom by Reg Akehursi, is my idea of the likely winner. After watching the ten-yearold finish second to Arctic Call at Newbury 12 days ago, Akehurst told me that he has had today's race in mind for Solidasarock for a long time.

He remains convinced that he is the sort to run well over these big fences, even though he was eventually pulled up in last year's Grand National when in a hopeless position. This time he has a circuit less to cover.

There are few more consistent chasers over the park course fences. Apart from a sixth behind Cool Ground at Haydock, where his trainer maintains he failed to get the trip, Solidasarock has not been out of the first three all

Watching his latest race from the middle of the course at Newbury, I got a ground-level view of his jumping, which was safety personified and tailor-made for Aintree.

Whereas the top-weight, Elfast, who won the Mildmay of Flete Challenge Cup at Cheltenham last time, will be entering unknown territory when he tackles two-andthree-quarter miles for the MICHAEL PHILLIPS

has done most of his winning over three miles, should still be running on when others have cried enough.

For Adrian Maguire, the ride on Sirrah Jay will hopefully provide priceless experience as he prepares to partner Cool Ground, the favourite for Saturday's big race. This will be his first taste of the National course.

Golden Freeze, who gave Michael Bowlby a dream of a ride in last year's National until his stamina gave out, is another likely to go well over today's shorter trip.

Last year's winning combi-nation, J-J-Henry and Anthea Farrell, will again have their supporters but the 13-year-old may find the ground softer than he cares

David Nicholson and Richard Dunwoody can make a memorable start to the meeting by landing a double with Carobee (2.00) and Shamana (2.35).

I have seldom been so impressed with a novice as I was with Carobee when I watched him saunter away with the Swish Hurdle at Chepstow last month.

He is napped to win the Seagram Top Novices' Hurdle, even though the opposition is headed by Flown, who left Halkopous for dead when winning the Trafalgar House Cheltenham.

Shamana, my choice for the Sandeman Maghull Novices' Chase, looked to be going ominously well at Chel-tenham until she crumpled on landing over the second last fence in the Arkle Challenge Trophy.

My contention that she

would have made a race of it that day with the eventual winner, Young Pokey, will be borne out if she manages to easily cope with Space Fair, who went on to finish third in the Arkle.

While obviously respecting Kim Bailey's decision to bring Kings Fountain out again so soon after what turned out to be a bruising experience in the Gold Cup, I feel that Arctic Call has had the better preparation for the Martell Cup.
The way that he rallied in

the straight to give Solidasarock 25lb and a six-length beating was highly commendable and suggested that a recent operation to improve his breathing has been successful.

While further rain will improve the chances of Bolaney Boy, Everaldo and Fishki in the 100 Pipers Handicap Hurdle, I prefer the Jim Wil-son-trained Jeassu, who should find life easier today with 10st 2lb compared with when he ran last against some of the best in the land at level weights in the BonusPrint Stayers' Hurdle

Laura's Beau out to change Irish luck

By PAUL WHEELER

WHISPER it quietly, but the Irish are coming back. For a nation that regards racing as less of a sport and more of a religion, the jumping fraternity has been starved of success in

recent years.
It is 17 years since Tommy Carberry and L'Escargot took the Grand National across the Irish Sea. Since then the closest they have come is with dual runner-up Greasepaint.

Now, top jockey turned trainer Frank Berry is out to change all that with Laura's Beau. The eight-yearold was originally quoted at 50-1, but that price has been tumbling as steadily as the rain over Aintree and 12-1 is now the best avail-

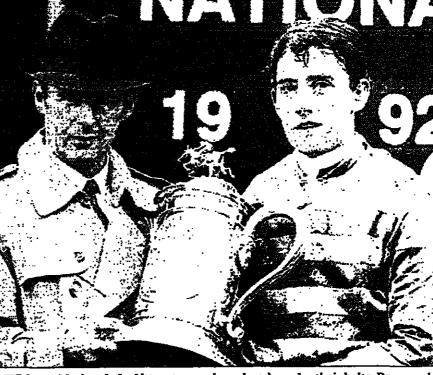
The bay is owned by the renowned Irish gambler, J P McManus. "I think you could say he has an interest in it," Berry said with a laugh.
Berry's best Grand Nat-

ional perfomance as a rider was seventh on The Ellier in 1987, but he rates his chances highly with Laura's Beau. "He's my only runner at the meeting, but he might be enough, hopefully," Berry said.

Laura's Beau, who will be

a first ride in the race for

5.20 Chuck Curley.



With one National, the Uttoxeter version, already under their belts. Berry and O'Dwyer now have their sights set on the real thing at Liverpool on Saturday

25-vear-old O'Dwyer, showed that he excels in wet conditions when sluicing through the mud at Uttoxeter three weeks ago to win the Ansells National over four

race very well, and is in good form," the trainer reported. Just a few days before that victory, Laura's Beau had been pulled up in the Fulke Walwyn Kim

Conor miles. "He came out of the Muir Chase at the Cheltenham festival but, as Berry. explained: "He landed on top of the first ditch at Cheltenham and was out of the race after that. It was a one-off thing because he's think he'll operate round Aintree OK, but you always

need a bit of luck."

Berry put blinkers on
Laura's Beau for the first time at Uttoxeter. "He's a very laid-back horse and the blinkers just sharpened

him up," Berry explained. "He'll wear them on Saturday." And remembering L'Escargot, he added: "I think the last Irish winner wore blinkers."

Berry, aged 40, was Irish champion jockey a record ten times. His biggest win came in the 1972 Cheltenham Gold Cup on Glencaraig Lady for Francis Flood. and he rode many of the other best horses horses in Ireland like Drumgora and Bobsline. "I had a good run at it," he said modestly.

However, his career was ended by a serious neck injury. "I hadn't really thought about training. I did a bit of work for Tattersalls, but I missed the racing so much that, even if it wasn't the best time to get into the business. I wanted

He now trains 20 horses at the Curragh, and rides Laura's Beau on the rolling Kildare gallops. "We've got mainly young horses so it's taking a bit of time," he says. "Winning the Nat-

Scudamore sticks with old pal Bonanza Boy

Scudamore: loyal to last

year's beaten favourite

other runners, Omerta and

Huntworth, had not been

its second successive day

without rain and a gentle breeze continued to dry out

Although Aintree enjoyed

finalised.

Suave Dancer to start

season in Prix Ganay

SUAVE Dancer, outstanding though we haven't worked him seriously yet," the Chan-

group one Prix Ganay at we'll go after the Ganay but

Dongchamp on May 3 (Our French Racing Correspondent writes).

John Hammond reported always limited for very good

can sustain the progress he year-old full brother, Suzhou,

made throughout last season. owned by Sheikh Moham-

horses."

l'Arc de Triomphe, makes his tilly trainer said.

By Richard Evans RACING CORRESPONDENT

PETER Scudamore decided yesterday to remain loyal to Bonanza Boy and attempt to complete the Grand National for the fourth successive year on the Martin Pipe-trained

The champion jockey's decision prompted a minor gamble on the 11-year-old and Ladbrokes cut their odds from 40-1 to 33-1 after reportedly laying him to lose £100,000 in the Martellsponsored race.

Scudamore said last night: "I know the horse well and he has been good to me over the ments for the stable's two has been good to me over the years so I thought I would stick by him. A downpour at Aintree would obviously help his chances."

Bonanza Boy, who started 13-2 favourite last year, fin-ished fifth behind Seagram. He was sixteenth and eighth in the two previous runnings. This year the dual Welsh National winner has been leased for the day by The Sun and will run in the newspaper's colours.

Scudamore has ridden in every Grand National since
1981 but has never won the
race. He finished third on
Corbiere in 1985.

day meeting.

The ground is good to soft
on the Mildmay chase and
hurdle courses, and soft on A spokeswoman at Pipe's the Grand National course,"

seasonal reappearance in the

yesterday that the Green

Dancer colt had wintered

well and is confident that he

Hamilton Park

Going: heavy

"He's in good shape, med.

"It would appear everywhere around Aintree and outside Merseyside has been having bad weather and we have had a few anxious trainers phoning up."

The Manchester Weather Centre forecast rain spreading from the north by midnight and continuing for the rest of the night, mostly light with the odd heavy burst.

The outlook is for occasional showers today and tomorrow and a dry evening before

Parrett said. "There has been

little change since yesterday though it has started to dry

the big race.
"Strong winds affect the going more than anything else here and the forecast would suggest drier conditions," Parrett added.

The uncertainty over the ground conditions on Saturday meant betting interest was again subdued. William Hill reported inter-

the ground, the official going remained unchanged last night after John Parrett, clerk est in the soft ground specialists and cut Willsford from 16-1 to 14-1, Romany King of the course, inspected the Mildmay and National courses with Lord Manton, and Rubika from 25-1 to chairman of the stewards for the opening day of the three-

Seagram attracted eachway support and last year's winner had his price trimmed to 40-1 from 50-1. Just So, a renowned mudlark who has been running well in competitive handicaps, came in to 50-1 from 66-1. Ladbrokes took similar ac-

tion following support for the Paul Nicholls-trained chaser and also reported support for Ghofar, now 33-1 from 40-1. Ace Of Spies, a winner at Tramore, Listowel and Cheltenham in the early part of the season, is the latest defector from the race. "It is no good running him on soft ground," trainer Gill Jones said. "If it dries up, we will send him to Fairyhouse for the Irish National." The absence of Ace Of

Spies guarantees a run for the Paul Leach-trained Stearsby. a first National ride for Seamus Mackey.

MANDARIN 2.00 CAROBEE (nap). 2.35 Welsh Bard. 3.45 Captain Mor. 2.00 CAROBEE (nap). 2.35 Shamana. 10 Arctic Call 3.10 KINGS FOUNTAIN 4.50 Native Tribe. (nap). 3.45 Shannagary. 4.20 Novello Allegro. 4.50 Mayfair Minx. 3.45 Solidasarock 4.20 Salwan. 4.50 Jeassu.

The Times Private Handicapper's top rating: 3.10 ARCTIC CALL.

GOING: GOOD TO SOFT (MILDMAY COURSE); SOFT (GRAND NATIONAL) SIS

2.00 SEAGRAM TOP NOVICES HURDLE (Grade II: £9,974: 2m) (9 runners)

BETTRNG: 13-8 Flown, 15-8 Carobse, 9-4 Halkopus, 14-1 Who's To Say, 50-1 Crosshot, Hangover, 66-1 Bibendum, Safe Arrival, 150-1 Dante's Inferno. 1991; GRANVILLE AGAIN 5-11-8 P Scudamore (5-4 fev) M Pipe 8 ran

FORM FOCUS

CAROBEE beat Galaxy High 15' in 6-runner Chep-stow (2m, soft) hurdis. FLOWN beat HALKOPOUS (8b: better off) 10' in 17-runner grade 1 Trateiger House Supreme Novice Hurdis at Chelterham (2m, good): previously beat Song Of Sixpence 10' in 5-numer grade II Dovecote Novice Hurdis at Kempton (2m, good to firm). CROSHOT 2'5' 2nd of 12 to The Laughing Lord in Hexham (2m, heavy) amateur riders hurdis and color of 2m, pood to firm) novice hurdis on penultimate start. WHO'S TO 8AY 61 5th of 9 to Reshing Steel in Nass (2m, yielding) Steel hurdis. Selection: FLOWN (nap)

2.35

(Grade II: £9,896: 2m) (11 runners)
201 12142F CYPHRATE 33 (D.G.S) (After Smith & Jones Racing Ltd) M Pipe 611-3 P Studemore 63
202 112164 DANCING RIVER 134 (D.BF,F,G) (B Hathaway) W A Stephenson 6-11-3 K Johnson 60
203 3/51188 DERRINORE 19 (D,S) (A Walton) J Johnson 7-11-3
204 211231 FAR OVER STRUY 20 (B,D,F,G) (I Low) O Sherwood 7-11-3 J Osborne 80
205 4-14155 FRAGRANT DAWN 23 (D.F.G.S) (W C'Gorman) D Elsworth 8-11-3
206 F-1212F FREELINE FINISHING 23 (D.Q.S) (I Strue) N Henderson 8-11-3
207 3-32113 SPACE FAIR 23 (D,F,G,S) (Osborne House Ltd) R Lee 9-11-3 A Maguire ● 99
208 02-0122 TRUBLION 40 (D.G.S) (T Hemmings) S Mettor 7-11-3
209 124111 WELSH BARD 12 (V.D.F.G.S) (Mrs G Abecassis) C Brooks 8-11-3
210 F121S1 GALE AGAIN 19 (D,F) (P Piller) W A Stephenson 5-17-0
211 11121F SHAMANA 23 (D.G.S) (Lord Northampton) D Nicholson 6-10-12
BETTING: 7-2 Shemana, 9-2 Space Fair, 5-1 Fregrant Devm, 7-1 Cyphrate, Weish Bard, 8-1 Freeline Finishing, 14-1 Far Over Struy, Gate Agam, 16-1 Deminore, 20-1 Trubtion, 86-1 Dancing River.

1991: YOUNG BENZ 7-11-3 L Wyer (13-2) M H Easterby 10 mm FORM FOCUS

A in 12-turner workernampton (2m, good) novice chase.

FREELINE FINISHING 7: 2nd of 5 to Run For Free in Chepstow (2m 4/, soft) chese on penultimate start; previously best Deep Sensation 11 in 14-runner novice chase on the same course (2m, soft) with CYPHRATE (3ib better off) 15'42 4th. SPACE FAIR 5'413'ard of 11 to Young Pokey in gradel Arkie Chese st Chettenham (2m, good) with FRAGRANT DAWN (same terms) SI 5th and SHAMANA every chance

CYPHRATE 1½1 2nd of 9 to Whatever You Like in Lekester (2m, good) handicap chase on penultimate start. FAR OVER STRUY best Boston Rover in 12-runner Wolverhampton (2m, good) novice chase. In 2-runner Wolverhampton (2m, good) novice chase with FAR OVER STRUY (4lb better oif) 12 3d and FRAGRANT DAWN (same terms) 12 5th. WELSH BARD best Circulation 15 in 7-runner Bangor (2m, soft) 12 3d and FRAGRANT DAWN (same terms) 15 5th send SHAMANA best Circulation 15 in 7-runner Bangor (2m, soft) 16 3d and FRAGRANT DAWN (same terms) 15 5th send SHAMANA every chance when fell asst.

When fell 2 out; previously best SHAMANA (4lb better oif) in 7-runner Newcouts (3th 2th SHAMANA) (same terms) 12 5th. WELSH BARD best Circulation 15 in 7-runner Bangor (2m, soft) 13 in 8-runner Newcouts (2m, soft) 13 in 8-runner Newcouts (2m, soft) 13 in 3-runner Newcouts (2m, soft) 13 in 8-runner Newcouts (2m, sof

3.10 MARTELL CUP CHASE (Grade II: £23,065; 3m 1f) (8 runners) BETTING: 3-1 Arctic Caff, Kings Fountain, 6-1 Aquillier, Sparkling Flame, 7-1 Henry Mann, Mr Entertainer, 20-1 Tipping Tim, 25-1 Norton's Coin

1991: AQUILIFER 11-11-5 R Durwoody (11-2) M Pipe 5 ran FORM FOCUS

KINGS FOUNTAIN in lead when blundering and unseating rider 15th in grade I Gold Cup at Chellenham (3m 21, good) with NORTON'S COIN Issied off when pused up below 3 out; previously beat AQUILIFER (14lb better off) 7i in 6-runner Wincanton (3m 11, good) chase.

ARCTIC CALL beat Soldsserock 6i at Newbury (3m, good to firm) with SPARKLING FLAME (4tb worse off) 3k4 4th - HENRY MANN 41 2nd of 5 to Last 'C' The Bunch in Haydock (2m 4f, good to soft) chase on parufishale start. MR ENTERTAINER

3.45 JOHN HUGHES MEMORIAL TROPHY HANDICAP CHASE BECT (£17,725; 2m 6f) (26 runners)

402		SIRRAH JAY 22 (D.F.G.S) (J Gale) G Belging 12-11-9 A Maguire
403	14353P	GOLDEN FREEZE 21 (C.G.S) (Mrs E Hillehins) Mrs J Pitman 10-11-8 M Fitman 4
404	P-23262	SOLIDASAROCK 12 (F.G.S) (L. Randell) R Akehurst 10-11-3 G Bradley
405		TECHNICS 36 (F.G.S) (D Killian) A Multime (Ire) 9-11-2 T Horgan (3)
406		LATENT TALENT 23 (G,S) (C Heath) S Sherwood 8-71-0 J Osborne
407		J-J-HENRY 15 (CD,F,G,S) (Mrs J Knowles) P Beaumont 13-10-12 Mrs A Farrell
408		CAPTAIN MOR 47 (F.G.S) (P Piler) W A Stephenson 10-10-6 C Grant
409	522141	BISHOPS HALL 19 (F,G,S) (J Carroll) H de Bromhead (tre) 6-10-4 C Swan
410	215416	SHANNAGARY 23 (F.G.S) (Hunt & Co (Sournamouth) Ltd) R Hodges 11-10-4 A Tory
411	1-4P564	STRONG GOLD 23 (B,F,G,S) (Mrs S Robins) Mrs J Pitman 9-10-4 M Bowfby
412	P051-P1	EIGHT SPRINGS 28 (B,F,G) (Exora of the late Mrs H Lilley) M Pipe 11-10-0 P Scudamore
413	1-13416	RONANS BIRTHDAY 23 (F.G.S) (Breener Fabrications Ltd) P Hobbs 10-10-0 C Maude
414	8551U1	ARCTIC TEAL 15 (B,D,F,G,S) (Mrs P Robeson) O Sherwood 8-10-0 (Sex) M Richards
415	113235	WREKIN HILL 28 (D.G.S) (P Piller) W A Stephenson 10-10-0 K Johnson
416	351122	INTERIM LIB 26 (D.F.G.S) (R Henderson) Mrs S Bredburne 9-10-0 Mr J Bradburne
417	06253P	ANOTHER SCHEDULE 20 (BF,F,G) (Mrs & Black) C Brooks 11-10-0 G McCourt
418	215303	TOM BIR 19 (D.F.G.S) (K Mackenzie) A Turnati 10-10-0
419	32:12330	FOLK DANCE 19 (V,F,G,S) (8 R B Cwners Group (1990) Pic) G Balding 10-10-0 A Charlton
420	4U-6406	BLUE DART 13 (D.G.S) (H Padfeld) T Forster 12-10-0
421	1525-06	RED COLUMBIA 19 (G.S) (D Price) M Wilkinson 11-10-0
422	413454	SKINNHEL 19 (B.F.G.S) (Mrs T Binnington) T Trameon Jones 8-100. M A Rizgerald (3)
428	3424UP	THE ANYARTEX 27 (G.S.) (The Edinburgh Woolen Mil Ltd) G Richards 9-100 R Dunwoody
424	25P011	ABNSTY FOX 22 (E.F.G.S) (C Burton) B Elleon 8-10-0 F Murtagh (5)
425		BUTLERS PET 90 (F.G.S) (Mrs. J. Heles) C O'Mail 13-100
400		THE CHARGE OF ST. AT ALL AND M. White 11.600.

Long handicap: Ronaris Birthday 9-13, Arctic Teal 9-13, Wrekin Hill 9-12, Interim Lib 9-11, Another Schedule 9-10, Tom Bir 3-10, Folk Dance 9-8, Blue Dart 9-8, Red Columbia 9-5, Skinnhill 9-5, The Antariax 9-2, Ainsty Fox 8-10, Butters Pet 8-9, Wikowson 8-1.

BETTING: 10-1 Bishops Hall, Etbart, Latent Talent, 12-1 Golden Freeze, Ronana Birthday, Sirrah Jay, 14-1 Eight Sprangs, Shannagary, Sobdesserock, Strong Gold. 20-1 Arctic Teal, Capitain Mor. J-J-Henry, 25-1 Inferim Lib, Technica, Tom Bir, Wreich Hill, 33-1 Folk Dance. The Antariax, 40-1 Ainsty Fox, Another Schedule, Blue Dart, Red Columbia 50-1 Skinnhill, 150-1 Butters Pet, 200-1 Willowson.

FORM FOCUS

ELFAST beat Sea Island 3's) in 19-runner Chehenham (2m 41, good) handicap chase with SIRRAH JAY taled of 16th, SIRRAH JAY 1's) 2nd of 6 to Worthy Kright in Kampton (2m 41, good to 1mm) handicap chase on penultimate start SOLIDASAROCK 61 2nd of 6 to Arctuc Cali in Newbury (3m, good to 1mm) handicap chase TECHNICS beet New Mill House 41 in 8-runner Gowran Park (2m 41, good to yeldding) handicap chase LATENT TALENT 6's) 3rd of 19 to Tug Ot Gold in

Cheltenham (3m, good) amateur nders handicap chase with STRONG GOLD (3b better off) 54 4th and RONANS BRTHDAY (4b better off) nk 6th. BISHOPS HALL beat Dagwood 31st in 8-runner Leopardstown (3m 3f, yielding to soft) handicap chase EIGHT SPRINGS beat 0td Applejack sh hd in 6-runner Doncaster (2m 4f, good to firm) handicap chase INTERIM UB 11st 2nd of 6 to Cavatier Crosset in Ayr (2m, heavy) handicap chase. Selection: ELFAST

4.20 GLENLIVET ANNIVERSARY HURDLE (Grade II: 4-Y-O: £21,580: 2m) (13 runners) 21340 ABSALONES LADY 21 (G) (White:

BETTING: 7-2 Novello Allegro, 4-1 Staunch Friend, 11-2 Good Profile, 7-1 Salvan, 8-1 Absalom's Lady, Qualitar Sound, 10-1 Deamond Cut, 14-1 Kashan, Mizyan, 16-1 Paris Of Troy, 33-1 Gallateen, 150-1 Namaste, 200-1 Ivan. 1991: MONTPELIER LAD 11-0 N Doughty (9-1) G Richards 14 ran

FORM FOCUS

GODD PROFILE 5I 3rd of 6 to Snowy Lane in Haydock (2m, good to soft) hurdle. DIAMOND CUT 1½1 2nd of 9 to Cadency in Newbury (2m 100yd, good) hurdle brude with GALLATEEN (3th better off) 9½1 4th. MIZYAN beat Magsood 12 in 10-runner Southwell (AW, 2m) nowce hurdle NOVELLO ALLEGRO beat Irish Peece 2½1 in 7-runner Punchastown (2m, good to yedding) novice hurdle on peruditmate start PARIS OF TROY beat Mr Optimustic 2½1 in 18-runner Bangor (2m, soft) nowce hurdle CUALITAIR SOUND 142 154 in 18-runner Bangor (2m, soft) nowce hurdle CUALITAIR SOUND beat Pharty Story 8 in

4.50 100 PIPERS HANDICAP HURDLE (£9,306: 3m 1f) (26 runners)

Long handlosp; Withy Bank 9-13, Dom Edino 9-13, Mayfair Minx 9-13, Mediane 9-12, Petty Bridge 9-12. Glenform 9-5.

BETTING: 6-1 Eversido, 7-1 Jessau, 10-1 Bolsney Boy, 12-1 Capability Brown, Fishki, Kings Rank, 14-1 May-fair Minz, Sprowston Boy, 16-1 Cogent, Old Dundalk, The Demon Barber, 20-1 Clessic Statement, Lake Teerser, Native Thee, Sayyure, 25-1 Petty Bridge, 33-1 Mediane, Ru Valentino, Sir Crusty, Threecutoflour, 50-1 Castile Secret, Meelicar, 66-1 Derring Valley, Glenform, 100-1 Dom Edino, 150-1 Withy Bank.

1991: MERANO 8-10-4 G McCourt (9-2 lav) M W Easterby 15 ran

FORM FOCUS

BOLANEY BOY best Dewson City 3/21 in 6-runner Haydock (2m 4f, good) handicap hurdle with THE DEMON BARBER (15to better off) 12/3 rd EVER-ALDO best KINGS RANK (2b better off) 12/3 rd EVER-ALDO best KINGS RANK (2b better off) 12/3 rd EVER-ALDO best KINGS RANK (2b better off) 12/3 rd EVER-ALDO best KINGS RANK (2b better off) 12/3 rd CLASSIC STATEMENT (9th better off) 12/3 rd CLASSIC STATEMENT (9th better off) 12/3 rd, CLASSIC STATEMENT (9th end off) 12/3 rd, CLASSIC STATEMENT (9th better off) 12/3 rd, CLASSIC STATEMENT (9th end off) 12/3 rd, CLASSIC STATEMENT (9th end off) 12/3 rd, CLASSIC STATEMENT (9th end off) 10/4 rd, Francisco Production (9th end off) 10/4 rd, Francisco P

5.20 NO 1 BOURBON STREET CHAMPION NATIONAL HUNT FLAT RACE

,893: 2m)	(22 runners)	
0-14	BRAVE BUCCANEER 33 (D) (D Bulk) D Murray Smith 5-11-10 Mr J Durkan	_
135	FUN MONEY 21 (D,F) (G Phillips) A J Wilson 5-11-10 B Clifford	_
1	KONVENTA CONTROL 27 (S) (Konvekta Ltd) J J O'Neiti 5-11-10 A Dobbin	
16	MONSIEUR LE CURE 21 (D.G) (H Brown) J Edwards 6-11-10	_
1	OSMOSIS 26 (D,F) (M Meltersh) D Murray Smith 6-11-10 J McCabe	_
10	SHEARMAC STEEL 21 (D,G) (Shearmac Steel Services Ltd) K Bridgwater 5-11-10 D Bridgwater	_
1	SPECIAL ACCOUNT 58 (D) (Miss L Williamson) C Banwell 6-11-10 A Le Jeune	_
134	ZANYMAN 21 (D,G) (Mrs P Shew) J Edwards 6-17-10	_
211	ERREF GALE 70 (D.G) (Mcs. C. Zetter) Giffort 5-114.	_
113	MANEREE 21 (D.G.S) (M Tabor) N Calaphen 5-11-9 M A Rizzperald	_
110	ARCOT 21 (C) (Pel-mail Partners) J Glover 4-11-6 S D Williams	_
11	MANEREE 21 (D.G.S) (M Tabor) N Categien 5-11-9 M A Rizgerald ARCCT 21 (C) (Pel-mcl Pertnera) J Glover 4-11-8 S D Williams HIGH ALLTITUDE 26 (D.G.S) (B Satey) G Moore 4-11-8 N Bentley BALLY CLOVER 47 (Mrs E Pobers) N Henderson 5-11-6 P Thompson HIGHLAND POACHER 12 (J Gray) D McCain 5-11-6 Mr D McCain Jr	_
4	BALLY CLOVER 47 (Mrs E Roberts) N Henderson 5-11-6	_
4	HIGHLAND POACHER 12 (J Gray) D McCain 5-11-6	_
	SYD'S BROTHER 16 (14 Morrison) G Balding 6-11-6	_
1	CREDO PARK 14 (L. Byrne) W Multins (Ins) 5-11-5	_
015	SYLVIA BEACH 12 (S) IG Greenwood) R Holder 6115 D Matthews	_
1	CHUCK CURLEY 40 (D.F) (Mrs B Curley) B Curley 4-11-4	_
215	JAMES THE FIRST 26 (D) (D Nichols) P Nichols 4114 P Huntes	_
Ċ	TOPSAWYER 38 (D.F) (Mrs J Hodgson) Miss S Hall 4114 F Murtagh	_
	ALDINGTON CHAPPLE 42 (C Wheetley) C Tretine 4110	
	THE GLOW 26 (Mrs T Brown) D Esworth 4-11-0	_
-	THE COST OF PART I DOWN O CONTRICT TO 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	_

SETTING: 3-1 Credo Perk, 4-1 Osmosis, 6-1 Chuck Curley, Konvekla Control, 8-7 Brief Gale, Syd's Brother, 10-1 High Allitude, 12-1 others 1991: DUAL IMAGE 4-11-0 Mr A Maguire (11-1) Jimmy Fitzgerald 18 ran

FORM FOCUS

KONVEKTA CONTROL beat Colour Cost 11/st m 7runner Certisle (2m 11 110yd, soft) bumper OSMOSIS beat Stormhead 11/st in 7-runner Doncaster (2m
150yd, good to farm) bumper
BRIEF GALE completed double when beating Furry
Star 22st in 14-runner Gowran Park (2m, good)
bumper. MANEREE 22 3rd of 23 to Monteledo in
Cheltenham (2m, good) bumper with ZANYMAN
(1lb beftar off) 21 4th, FUN MONEY (1lb better off) 4t

COURSE SPECIALISTS TRAINERS **JOCKEYS** 30.0 L Wyer 18.8 M Bowlby 17.9 M Pitman 13.6 M Dwyer 13.0 F Durwoody (Only quadriers)

RACEUNE 0891-168+ ALL RESULTS 168 ALL COMMENTARIES 268 COURSE THE OFF'

Culrun, 2-1); 3, Optical (I. CHarmock, 8-1).
ALSO RAN: 6-4 fav Cocos Istand (4th), 20
Don't Run Me Over (5th), 33 Ebony Isle, 50
Crmson Consont (6th), 7 ran. 15t, nk, 5t, 14t, 12t. M Johnston at Middleham. Tota: ct 00; £2.00, £1.90. DF: £7.10. CSF: £3.90, £2.50, £5.20. DF: £8.90. CSF: £70.81.

VESTERDAYS RESULTS.

him seriously yet," the Chan-

"I haven't decided where

Hammond also has in his

care Suave Dancer's two-

Going: heavy
2.15 (5! 4vd) 1, KEY TO MY HEART (J
Fortune, 12-1); 2. Sabre Rattier (T Cunn.
Evers tay), 3. Boldville Bash (K Darley, 51) ALSO RAN 5 Costs Verde (5th), 10
Principal Player (4th), 15 Sensebo, 25
Plum First (6th), 33 Spottend Lass, 8 ran.
NR Selvole, 16: 3, 35+1, 16:, nc. D Moffatt
at Cartmel. Tote £9:10, £1:40, £1:10.
C3.30 DF £1:180 CSE £23:18. 64 00: £2.00, £1.90. DF: £7.10. CSF: £9.54

3.15 (6f 5yd) 1, CRONK'S COURAGE (K Fallon, 9-2), 2. Toshiba Comet (D Nicholis, 12-1); 3, Welley Lad (T Outin, 10-1), ALSO RAN: 9-4 fav Sea Devil (4th), 9-2 Crail Harbour, 8 Minizan Music (5th), 12 Pretonio (6th), Chapfins Cub, 20 She's Special, 33 Spanish Resim. Castle Cary, 11 ran. 4, 2'kl, 'vl, 2'kl; rik, £ Akston at Preston. Tote: £9.50; £2.10, £4.30, £3.00. DF: £37.80 CSF: £52.43, Tricast. £468.69. After a stewards requiry, respit stood.
3.45 (1m £5yd) 1, TYNRON DOON (L Charnock, 16-1); 2, Dawn's Delight (M Wigham, 10-1); 3, Miss Knight (N Connorten, 14-1); 4, Stormy Praise (T Sprake, 9-1) ALSO RAN: 2 fav Lezy Rhytm. 6 Great Service, 8 Valley Of Time, 16 Fen Princess (ur), Addison Ancons (8th), Go Telly-Ho (ur), Master Plan. 25 My Turn Next, 33 Lucky Barnes, Diving (5th), 50 Brown As A Berry, Scu's Lady, 16 ran NR: Lift Boy (USA), Acqua Nor. 1'yl, rik, 21, 11/1, 11/1, 13/1, 2.45 (5f 4yd) 1. DOUBLE BLUE (Deen Mcreown, 3-1); 2. Music Dancer (T

enquiry. result stood.

4.15 (1m 11 38yd) 1. SAINT BENET (K
Darley, 8-1). 2. Grey Record (Darton
Moffiart, 9-1), 3. Acquisition (\$ Webster,
25-1). ALSO RAN 7-2 fav Simply Candy
(6th). 5 Sparking Vision, 10 Stalia,
Shining Wood, Sunrays, 12 Remember

E70.81.

4.45 (1m 3f 16yd) 1, SiLLARS STALKER (R Hawfin, 94 fav); 2, Santaray, (S D Williams, 4-1); 3, Needwood Poppy (Darren Morfatt, 35-1), ALSC RAN-3 Long Furlong (5th), 13-2 Obeliski (6th), 14 Gray Commander (4th), 1equile Gold, 16 Bobby On The Bank, 33 Arrow Dancer, Oka Flow. 10 ran. NFt Cheeky Pot. 21, 191, 219, 251, 31, Mrs. J. Remsden at Thirtis. Tote: 12-90; 21.10, 21.80, 24.00, DF: 25.70, CSF: 211.16-Tricast: £197.04. Placepot: £87.90.

Worcester lost

Yesterday's National Hunt meeting at Worcester was abandoned following a morning inspection. The course had become waterlogged following heavy overnight rain.

Blinkered first time

A section analysis across the control of the contro

BRIGHTON: 2.50 Sun Eclipse. \$.25 DI

Cricket is continuing to lower the barriers



Bacher: architect

SOUTH Africa's cricketers leave tomorrow on an historic trip to the West Indies, where they will play the first Test between the two countries, in Barbados starting on April 18. Cricket is proving that the constitutional revolution of this nation need not be written in

On their way to Australia for the World Cup, the South Africans stopped off in Zimbabwe. An African National Congress (ANC) official, exiled for 27 years, called on them in Harare. As he spoke to them, in what was part pep talk, part good wishes, the players gazed at him in open disbelief. Here was a black man, driven

from his country by suffocating prejudice, asking a white team to play well for him. What this game, and sport in general, is doing for the country is beyond the scope of any politician, priest or hilosopher. Dr Ali Bacher, who captained

South Africa in four Tests in 1969-70, has been the main ar-chitect of the development programme of the United Cricket Board, It was Bacher who insisted to the weary players that they must ride through Johannesburg, on their return, for a ticker-tape wel-come. In an overwhelmingly black populated city, 100,000 lined the

"It was essential," Bacher reflects, "that we had the population out on the streets cheering a South African team. At the Wanderers Club, during the World Cup, black employees would come up to me and say 'Hey man, isn't our team doing well'.

There are many visionaries, white and black, seeking to achieve a bloodless revolution. A few years ago, many whites want-ed Bacher dismissed: now they acclaim his perseverance and courage.

PAYD MILLER DE SONANNESSE PRO-S

predominantly white, gathered to welcome the returning team at Jan Smuts airport, Bacher paid tribute to the conciliatory negotia-tions of Steve Tshwete. The black intermediary from the ANC received an ovation.

Yet this is a man who, politically detained on Robben Island, spent nine months in solitary confine-ment for leading prisoners' pro-tests in 1981. Locked in what he calls "a coffin" for all but two periods of 15 minutes a day, Tshwete talked aloud to himself to retain his sanity. It has been his undemonstrative logic that has guided the ANC's transformation of sporting relations with the whites, and with the rest of black Africa. It was he who sat beside Nelson Mandela, across the table from the visiting International

Olympic Committee (IOC) delegation this week, to help dovetail international relations for the Games in Barcelona.

I met Steve in 1990 at the East London township of Mdantsane," Bacher recalls, "and a few months later he agreed to speak to the United Cricket Board. During discussions lasting all day, he con-vinced 50 white administrators that the blacks didn't intend a takeover. I have tremendous respect for him, for his lack of bitterness. Addressing the Caribbean high commissioners in London, it was Steve who said that the United Board was an embryo that needed international support. If we'd had Mugabe here, instead of Mandela and Tshwete, our cricket would never be where it is

A ly does go hand in hand with a healthy

body. It is a truism - but one that should be vigor-

ously restated - that prop-

er exercise is a necessary

counter-force to stress,

quite apart from the impor-

tance of sport in teaching

fair play, team spirit and controlled competitiveness.

policy for sports starts in the schools. Introducing

ium for pupils aged five to 16 for the first time.

Yet there is still an in-

stinct among some leftist

educationalists in schools

and local authorities that

school sports — especially

team sports — are undesir-

able because they encour-

age a competitive spirit

that affronts left-wing dog-ma. That is a mean-minded

attitude which would deny

children something that should be part of their edu-

cation for life. Sport and PE

in the curriculum and my own belief is that the head

of PE in every school should

be part of the head teach-

er's management body.

Happily, the government's

projections suggest a plen-tiful supply of PE teachers for the 1990s.

A government has the

right and duty to intervene

directly in matters of sport

in schools and we have

done so. In adult sport,

however, we envisage our

role somewhat differently. We believe that sport is a

voluntary activity and should remain so. Unlike

That is why Conservative

What has inspired the team. Bacher reflects, is the knowledge that the majority of the country is now supporting them. "In the past, if Bobby Simpson of Australial scored a century or the Lions or All Blacks scored a try, the black population here rejoiced," Bacher recalls. "Yet it's going to take years, maybe decades, to make sure that we are providing equal opportunity. Our top players must keep their eye on this perspective. Facilities are still non-existent in

the townships."

Bacher dismisses out of hand the fuss about attempted abolition by the blacks of the Springbok sporting symbol. What is more important, he asks: playing West Indies, or keeping the Springbok emblem? If people would ease off, he suggests, the symbol might eventually find favour again. The position of work he consider is position of rugby, he considers, is indefensible: the only coaching assistance has been to coloureds,

SPORT AND THE GENERAL ELECTION

The starting point is

in the school system

The cornerstone of the forth-coming tour has been the tele-International Management Group, to bearn live pictures of the Barbados Test, starting at late afternoon prime time. The black population will be able to watch Ambrose and Richardson up against our boys, and it will be an inspiration both ways." Bacher says. Conrad Hunte, the former West Indies Test player, has been coaching here in the township. "Fantastic," Bacher reflects with satisfaction.

The arrival of official Test cricket once again means that South Africa can now start to generate its own money to back the 3 million rand per annum development programme, hitherto supported by sponsors. The under-19 team also departing tomorrow, with 11 nonwhites out of 15, is testimony to the programme's success.

Tour has enhanced Morris's reputation

England batsmen failed to solve a familiar problem

FROM RICHARD STREETON IN BRIDGETOWN, BARBADOS

ON SEVERAL counts the England A tour that ended here yesterday was more exacting than those to Zimbabwe and Sri Lanka the previous two winters. More formidable opposition was predictable but other factors also contributed to what was six weeks of harsh education for mostly young, developing

Among them were endless injuries, a poorly planned itinerary and less than satisfactory pitches. A low-scoring unofficial Test series was lost 2-0 and, hard though the side fought, few players had cause to be content with their performance.

The relentless pressure imposed by high calibre fast bowling was mainly responsible and brought a microcosm of the ordeal suffered by visiting full Test teams from around the world for two de-

Any tangible benefit for the English game, therefore, has to be sought from what on paper was a disappointing record. It must be hoped that the reward will come in the years ahead in terms of characters strengthened and experience gained.

A six-week tour was about a fortnight shorter than it should have been if everyone

England A batting and fielding

Lahore joy

after cup

pilgrimage

returned home to a rapturous

welcome here yesterday after

making a pilgrimage to Mec-

ca to mark their victory in the

Thousands of supporters.

chanting dancing and beat-

ing drums, throwing flower

petals, greeted the captain, Imran Khan, and his team as

they drove slowly through his

home town on a decorated

truck, led by hundreds of

The welcome was in con-

trast to the side's brief stop in

Karachi on Sunday after ar-

riving from Australia, when

Imran refused to greet the

thousands of supporters out-

side the terminal but met

VIPs inside. The team then

flew to Mecca at the sugges-

tion of the prime minister, Nawaz Sharif.

have a short rest before pre-

paring for their tour of Eng-

land, starting early next

☐ The benefit season of

Mark Benson, the Kent cap-

tain, raised £174,619 last

month. (Reuter)

The Pakistan players now

youths on motorcycles.

World Cup in Australia.

was to have equal opportunities to prove themselves. A longer tour would have allowed a three-day game to be played between Test matches. This tour finished with three consecutive Tests, which was far from ideal.

Those whom it was hoped would offer most became the more serious casualties and took little or no part. For Malcolm and Pick, the intended riposte to Caribbean pace, to be injured for long periods was a bitter blow. Moxon, the original captain, and Hussain, another batsman expected to prove a stabilising influence, were also deprived of the chance to boost their international

Fortunately Morris rose splendidly to the challenge of replacing Moxon as captain. Morris visibly matured as the tour progressed and he consistently made runs. Ramprakash still did not quite achieve the breakthrough he required to establish his obvious credentials beyond argument but he came that much closer to doing so.

Johnson was the tour's most rewarding discovery. Given that A tours are directed at finding potential Test players, Johnson knocked

FINAL SERIES AVERAGES

WESTERN Australia yester-

day completed a remarkable

fightback against New South Wales to win the Sheffield

Shield for the twelfth time in

24 years, a sequence that

began under the inspiration-

al captaincy of Tony Lock, the

former England slow left-arm

On each of the last two days of the five-day final in Perth.

Western Australia had ap-

peared a beaten team. Early

on the fourth day they were 129 for six in their second

innings, only 110 runs ahead, before a seventh-wick-

et partnership of 191 between

Justin Langer (149) and Tim Zoehrer (81) brought them

back into the match. Langer's

six-hour vigil was all the more remarkable for his having

been badly shaken that morn-

ing in a road accident in

which his car was written off.

Wales, set 326 to win, seemed

to have the match won at 202

for two before a collapse of

which Australia's World Cup

team might have been proud

Then yesterday. New South

one else. Johnson, a bustling. back-foot player and fine fieldsman, tended to get out when he looked set - just as Bicknell and Thorpe did. Johnson, though, did enough to ensure that the selectors will want to keep him in mind

Stephenson, possibly the most competitive player in the side, failed to make the runs he should have, as did Rhodes who, though, always kept wicket soundly. Stephenson atoned by his remarkable success as an occasional bowler. In this role he bailed out his side time and again. Stephenson brought balance to a team which did not have an all-rounder.

Salisbury made the most progress among the specialist bowlers, spinning the ball considerably without losing control or variety. Cork and Croft underlined their promise and Munton worked hard for little reward. Both Munton and Watkin, howevform better in English conditions than overseas.

UNOFFICIAL TEST MATCHES: Port of Spain: West Indies A 249 and 241-9 dec. England A 212 and 148 West Indies won by 130 nurs St Vincent: England A 247 and 108. West Indies A 302 and 48-1 West Indies won by mee wickets Barbados: England A 342 and 171-8 dec. West Indies 4 306 and 97-2. Match drawn: England A 342 and 171-8 dec. West indies A 306 and 97-2 March drawn OVERALL TOUR RECORD: Played 10

O M R W Avga BB St 1
N O Party - 61.1 22 137 10 1370 5-47 1
K C G Bergamin, 1114 31 239 17 14 05 6-72 1
K L A Joseph 70.2 17 174 10 17 40 430 C A Walsh 114 34 207 10 2070 3-41 A H Gray . . . 93 12 280 B 32:50 2-36 C A Best 25 8 58 1 58:00 1-6 ALSO BOWLED: J C Adams 3-2-2-0. O D Gabon 18-1-75-0

ing in just 79 balls. New

South Wales were all out for

281 and lost by 44 runs. After

the match their captain.

Geoff Lawson, confirmed his

retirement from the first-class

Delhi won the Ranji Tro-phy at the Feroz Shah Kotla

stadium on Tuesday, beating

Tamil Nadu on first-innings

lead. Ajay Sharma, the Test player, hit 175 for the win-

ners and finished as the sea-

son's leading batsman with

933 runs. at the typically

modest Ranji Trophy average

who was playing his first

game for Delhi since serving

an II-month ban from Indi-

an cricket for his part in the

fracas during last season's Duleep Trophy final, scored

80. He has kept himself in

touch playing league cricket in Bangladesh.

Tamil Nadu captain, failed by 18 runs to record his

fourth successive century, fol-

lowing scores of 226 and 120

in the semi-final against

Woorkery Raman, the

of 155.50. Raman Lamba.

Lawson is denied

a farewell victory

OVERSEAS CRICKET BY SIMON WILDE



Bjorn again: Borg, aged 35, shows in Houston that he can still do it with his eyes closed

Borg has fun in latest comeback

BY OUR SPORTS STAFF

Houston, Texas: Bjorn Borg, making another comeback at the age of 35, beat Peter Svensson, also of Sweden, 6-2, 6-7, 6-3, at the River Oaks International tournament

was pretty satisfied," Borg said after playing his first match since nearly a year ago, when he lost in the first round at Monte Carlo. Borg served for the match

twice in the second set but lost both games and eventually dropped the set in a tie-break. "I'm still not 100 per cent confident," he said. "I need to

play more matches." The crowd of 3.400 cheered politely for Svensson's winners but roared for Borg as he showed flashes of the player he was over a decade ago, when he won five successive Wimbledon titles before retiring at

"It's fun again." Borg said.

"I know I'm not going to play the same tennis as when I was No. 1 in the world. Even if I would have lost the match. I would look forward to the next tournament. I know I can still play better tennis. I wish I could play tennis the way I do in practice."

"He's really fast," Svens-son. aged 17, said. "Some shots I couldn't believe he got back. He is in unbelievably Borg said he did not plan to

enter any grand slam tournaments this year, but would consider it next year. "Six months from now, I'll see where I am," he said. Writer I arm, The Sattle
A Medvedev (CS) by P Nyborg (See), 7-6,
6-4. B Borg (Swe) by P Swenson (Swe), 6-2,
6-7, 6-3. M Wasterholme (Carn) by 5 Deves,
6-4, 6-3. J Brown by 5 Campbell, 6-2, 6-1, L
Warligren (Swe) by N Kroon (Swe), 6-1, 6-1,
1 Johansson (Swe) by J Lloyd (GB) 6-7, 6-4,
5-3. A Pavel (Rom) by M Norman (Swe), 6-1,
6-4. J Palmer by T Svartlesson (Swe), 6-3, 6-7,
6-2.

Obituary, page 19

young people to sport and physical recreation is vital. In this, teachers have an essential role, both in de-The Times invited the three veloping sporting skills within the curriculum and main political parties to set out their manifesto for also providing extra-curricsport in this week before ular sporting opportuni-ties. That is also why we the General Election. Today: Robert Atkins, the have included physical education (PE) in the curricu-

minister for sport, completes the series with the Conservative plan the Labour party's, ours is an arm's length approach. Labour's attitude to sport is essentially bureaucratic.

They seek a "greater minis-terial role" in the Sports Councils — ie, political bias Moreover, Labour has made clear that, though it grudgingly "recognises" private sponsorship, it be-lieves this is no substitute for what it calls "proper

e have provided a government grant of £48.8 million for 1992-3 to the Sports Council - which is to be restructured as the UK Sports Commission and as Sports Council for England. This grant has been increased in line with inflation. We have also announced a further grant of E3 million to attract companies into sports sponsorship on the basis of a pound-for-pound of government money for sport in the inner cities and for young

people. There is also the successful £750,000 Champion Coaching scheme which has enabled nearly 6.000 children in England to experience quality coaching in many sports

Yonservative government intervenes where necessary to prime the pump of volun-tary action. The National Lottery, which we will introduce in the next parliament, will help to provide funds for sport as well as for charities, arts and the countryside. As we have said, part of the proceeds will be put aside yearly into the Millennium Fund, and from this, too, sport will benefit. We are also, of course, providing £55 million for Manchester to support its bid to host the

But we do not only act through the provision of money. The encouragement we give to the right attitude to sport—a "sporting" atti-tude — is as important among young people generally and in professional sport as it is in the schools. The role of the Sports Council in encouraging fair play is invaluable. Then again, we have been energetic in promoting internato counter the use of drugs in sport. Happily, there are clear indications that this

Olympic Games in 2000.

policy is bearing fruit. We shall not vie with Labour in making grand and empty promises of public money which would be paid for by penal taxes and by undesirable political intervention. The government's proper role, outside its dir-ect responsibilities for education, is to help people concerned with or interested in sport to help themselves. That is the right policy. It is a policy we shall continue.

YACHTING

Stars & Stripes fights back

SMART tactics in the light and shifting winds rather than boat speed decided the second-day matches in the defender and challenger eliminations for the America's Cup - and there were some surprises.

Dennis Conner's veterans. struggling with their singleboat program against the four-boat, \$55 million budget of Bill Koch's America3 syndicare in the defender trials. scored their fourth win in a row with Stars & Stripes, by 45sec, over Koch's proven allrounder, America3.

In the challenger semifinals, Ville de Paris (Marc Pajot, France)the fourth qualifier, convincingly bear the second qualifier, New Zealand (Rod Davis) by Imin

And the top qualifier, Nip-pon (Chris Dickson, Japan), lost her second race in a row. by 2min 4sec, to Il Moro di Venezia (Paul Cayard, Italy) which now leads the challenger semis with two wins.

The stage was set by a gradual swing in the wind direction to the right (looking into the wind), by 45 degrees as the afternoon progressed. All the winning gains were made by boats which got to the right early.

The swing began during the first windward beat on the defenders' course. Conner and his tactician. Tom Whidden, had gone left, detecting more pressure in the breeze strength there. The America? afterguard (Buddy Melges, David Dellenbaugh, Koch, By Baldridge) started to the right, anticipating the swing. But when Stars & Stripes came back strongly from the left on the better pressure through several tacking exchanges, America3 let Stars & Stripes through to the right.

The win for the first time put Stars & Stripes into the points lead with three.

SPORT FOR THE DISABLED

Paralympic body ready to compromise on logo

BY ALLY RAMSAY THE argument between the British Olympic Association (BOA) and the British Paralympic Association BPAI has grown into a legal battle with international

repercussions.

It was only when the BOA first complained that the BPA's logo was too similar to their own that the International Olympic Committee (IOC) realised that it may have a marketing problem on its hands and tried to have the paralympic movement abandon its trademark of five teardrops. "It may be that if

crest so similar to the BOA's, nobody would have noticed the similarities between the rings and the teardrops." Bob Steadward, the president of the International Paralympic Committee (IPC), said. The IPC executive commit-

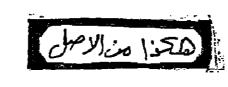
tee decided on Tuesday to negotiate with the IOC. The IPC is willing to compromise and change its trademark. For Lillehammer in 1994, the Norwegians have sold the Winter Olympics and paralympics to potential sponsors as one package, placing the rings and tear-

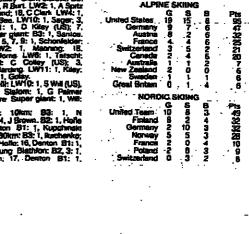
drops side by side.
At yesterday's bitterly cold closing ceremony of the winter Paralympics, the British team was instructed to wear their tracksuits, rather than their skiing kits, which bear the Olympic logo. The cere-mony took place in front of a huge banner bearing the five Olympic rings which was left over from the able-bodied Olympics five weeks ago.

Olympics rive weeks ago.
RESULTS (Winners and leading British)
ALPINE: MEN: Downhilt LW 1, 3, 5, 7,
9: 1, G Schonleider (Ger), 15, M
Hammong 21, J Morris LW2, 1, G
Marwing (US): 15, Hammond; 21, Morris
LW 6, 8: 1 M Tatech (Austruk), 14, C Bee
LW 10, 1, C Colley (US), 3, M Stockford,
LW 1: 1, J Marmond (US), 8, P
Brownstein 9, M Gotey Statom, LW1, 3,









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新明報奉令

POURIS REAG WILL TITTEE.
RESULTS: Semi-finale: Challenges; Ville de Paris (M Pajot, Fr) bit New Zealand (R Davis), Iroin 48ac; il Moro di Venezie, P Chyard, II) bit Nippon (C Dicteon, Japan), 2min 4ac; Progress points; 1, I Moro di Venezie, 2pts; equal 2, Ville de Paris and New Zealand 1; 4, Nippon (D. Dalenders: Stara 6, Stripes, O Cosnet) bit America? (W Koch), 45ac; 2, 5maz; (W Koch), 2, 3, Stripes, 2pts; 2, Kanze (W Koch), 2, 3

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Television offer to give £500m to football

BY OUR SPORTS STAFF

FOOTBALL'S governers have been offered a free stake in the independent television company that wants to plough £500 million into the sport at all levels over the next ten years.

James Cadman, a director of Full Time Communications (FTC), which is competing with ITV and the partnership of BBC and BSkyB for the new Premier League television contract, said yesterday: "On top of the basic offer, we are also offering an equity stake for the Premier League, the Football Association and the Football League — even schools foot-ball — allowing them to share

in future profits and success. "We want to undertake a long-term partnership and we have heard from Rick Parry [the Premier League chief executive that they are extremely interested. Other people in the game have told us the package is irresistible and now we are anxious to have meetings with ITV, BBC and BSkyB."

FTC plans a 24-hour satellite football channel starting in August 1993. That would not, however, mean blank screens next season if it wins the vote when the 22 Premier League club chairmen hold their ballot on television cov-

erage later this month. We would encourage the other three channels to show football next season, including some live games, but we believe football is about more than just the top clubs," Cadman said.

He then confirmed that FTC had the financial resources to meet its commitments: "A lot of people around the world see football as an untapped market," he

said. "Our money is coming from a number of sources, some of it from overseas."

The chief executive of the Professional Footballers' Association (PFA), Gordon Taylor, was well aware of the substantial figures being dis-cussed — ITV has offered £20 million a year for Premier League rights — as he prepared to meet Parry. Sir John Quinton, the Premier League chairman, and Terry Venables, the chief executive of Tottenham Hotspur, yester-

Taylor is threatening to call his players out on strike unless the Premier League agrees to pay the PFA ten per cent of television income. The union has been offered five per cent or a minimum £1

☐ Gavin Maguire, the Welsh international defender who has been unable to command a first-team place with Portsmouth this season, may be given a surprise call-up in Sunday's FA Cup semi-final with Liverpool.

Maguire, who has made only one first-team appearance this season could make a comeback following an injury to Andy Awford. The £1 mil-lion-rated Awford limped off during Tuesday night's 2-1 home defeat by Charlton Athletic with a groin strain and is rated doubtful for the game.

Awford, a central defender, is having intensive treatment and the Portsmouth physio, Neil Sillett, said: "It will be touch and go. He is a good healer but this was a bad injury and at a bad time."

SEMI-FINAL RIEPLAY DATES; Sunder-land v Norwich City: Hillsborough, Wadnedory, April B. Liverpool v Ports-mouth: Villa Park, Mondey, April 13.

United take chance to take lead again

By Louise Taylor

MANCHESTER United returned to the top of the first division on Tuesday when they defeated Norwich City 3-1 at Carrow Road. Two goals from Paul Ince and one from Brian McClair put them one point clear of Leeds United, over whom they have a game

in hand. While Norwich possibly had Sunday's FA Cup semi-final against Sunderland on their minds. Liverpool refused to allow the prospect of their semi-final against Ports-

mouth to prove a distraction. Goals from Thomas, Venison, McManaman and Rush brought a 4-0 victory at Anfield against Notts County. who are now in acute danger of making the swiftest of returns to the second division. Arsenal kept their hopes of

Uefa Cup football next season flickering with a 3-3 draw against Nottingham Forest at Highbury. They had Tony Adams to thank for a lastminute equaliser after Woan, Clough, and Keane had put

Forest ahead, with Dixon and Merson on target for Arsenal. Portsmouth's promotion hopes were dented at Fratton Park, where that meeting with Liverpool seemed to be affecting Jim Smith's side. That suited Charlton Athletic, who departed 2-1 winners, courtesy of goals from Leaburn and Whyte which pushed them up to fourth in

the second division. Despite spending £5.4 million since becoming manager of Blackburn Rovers, Kenny Dalglish has seen his team lose its last three matches. four of their last five and win only once in the last ten

outings. That dispiriting sequence continued at bottom placed Port Vale, where Blackburn sank 2-0. Dalglish said: "The only good thing about the match was that it just lasted 90 minutes. It is the worst performance since I came here. The scoreline flattered us and the Blackburn sup-porters deserve a lot better."

Byrne's skills are top drawer

By LOUISE TAYLOR

THE sight of John Byrne with arms aloft has been a recurring feature of this season's FA Cup. After scoring in every round of the competition so far, the Sunderland forward hopes to be celebrating again in the semi-final against Norwich City at Hillsborough on

Sunday.

A lot has happened to
Byrne since those days, 11 years ago, when York City would have given him a free transfer. Enter Denis Smith, then the Stoke City centre half, who had just arrived on a loan that would lead to the player-manag-

er's job.

"The first team were doing something I did not fancy so I joined the reserves in the gymnasium," Smith recalls. "Once in there, I saw this kid doing things that nobody else at York could do, but he said he was

thinking of giving up.
"When I asked about him, someone came out with the classic that he was allergic to grass and on a free transfer because of it." Byrne did indeed have an

allergy but it proved curable and he improved so much as a player that Smith Smith was eventually able to get a good fee for him from Queen's Park

Rangers.
On joining Sunderland,
Smith attempted to re-sign
Byrne but the player, a Republic of Ireland international, opted for France and Le Havre. A bright begin-ning there was blighted by a broken leg and Byrne found that once again, his face failed to fit.

"It got nasty. The club tried to throw me out of my apartment and put me in the youth team," Byrne said. "It was clear they did not want me and I gave serious thought to another

"Denis had tried to buy me again but there was a me again but there was a mix-up with my agent, it fel through, and I got depressed. Then, in one final attempt to stay in the game, I faxed all the English first and second division chubs. Buit only Brighton and Blackburn Rovers replied."
He opted for Brighton, where Barry Lloyd "sorted me out". Byrne repaid Lloyd

UAU I surpassed their previ-

ous performances to defeat

London 3-0 and qualify for

the British Universities

Sports Federation final in

In a game that never really

came alive, London squan-

dered a couple of easy

chances before Keevil con-

verted a seventh-minute short

corner for his fifth goal of the tournament. UAU added goals by Keevil, from a short

corner, and Land.
Oxford, the holders, were

beaten 1-0 by Northern Ire-

land in the second semi-final.

Mitchell scoring from a fifth-

The two teams that had

minute short corner.

Birmingham yesterday.



to the finals of the second division promotion playoffs, which they lost to Notts County last May.

By the autumn, Brigh-ton's financial plight was such that they had no op-tion but to sell their prime asset, who arrived at Roker Park for a fee of £225,000. His signing, though, proved too late to save Smith, who lost his job at Christmas. While Sunderland's sec-

ond division form has contimued to disappoint, they have looked a different team in the Cup, Byrne

finished the previous day with

maximum points suffered de-

feats in the morning. In pool

A. Northern Ireland lost 1-0

to UAU I and in pool B.

London were beaten 1-0 by

London wasted early

chances and fell behind Ox-

ford after 26 minutes when

they stopped playing when a

whistle was blown on the ad-

joining field and Markham

RESULTS: Pool A: UAU / 1, Northern Ireland 0; UAU / 1, 2, Cambridge 3. Final placings: 1, UAU /, Spls; 2, Northern Ireland 4; 3, Cembridge, 2, 4, UAU 8, 0. Pool B: London 0, Codord 1; Wales 1, Sootland 8, Final placings: 1, Oxford, Spts; 2, London, 4; 3, Scotland 3; 4, Wales, 0, Cross over matches: UAU 8, Scotland 0, Cambridge 3, Wales 1, Semf-finals: UAU 1, London 0; Northern Ireland 1, Oxford 0.

nipped in to score.

HOCKEY

London eliminated as

chances go to waste

Oxford.

touch, so good you can guar-antee it," Smith said. "He is very mobile, drags defenders into areas where they don't want to go and his

finishing is very good.
"He is playing so well now because he has relaxed as a person. He has finally gained confidence, knows he is a good player, and has got over the insecurities he once had."

Age is the only drawback. "At 31, John is a depreciating asset," Smith said. "But he learnt how to look after himself in France, he has got two young children to keep him going and I think he has a few seasons left." Retirement is not on

Byrne's mind. "I can read a game, I play with my brain, so I don't think age is too great a problem," he said. Anyway I enjoy it too much to give up. I feel confident, my family are absolutely settled in Durham and the

crowd is fantastic.
"Having grown up a
Manchester United Supporter I thought I knew about fanaticism. But the Sunderland crowd is something else. I am playing on the right stage."

SNOOKER

Hallett's sinking form receives a timely lift

MIKE Hallett, whose excellent form in invitation events this season has been in contrast to a string of disappointments in ranking tournaments, restored a measure of lost confidence yesterday by beating Neal Foulds 5-4 in the first round of the Benson and Hedges Irish Masters at

Goffs, County Kildare. Hallett opened the season with victories in the Regal Scottish Masters and Humo Belgian Masters but since then his game has collapsed to such an extent that he must now negotiate his first-round match with Alan McManus at the world championship later in the month to safe-

guard a place in the top 16. It appeared that Hallett was again heading for defeat when Foulds — surprisingly beaten 5-3 by Alison Fisher, the women's world champion, in the Matchroom League on Saturday — established a 4-2 lead. Hallett, though, made breaks of 71, 36 and 55 to win the last three frames.

The World Professional Billiards and Snooker Association disciplinary hearing concerning the complaints made against Alex Higgins after last November's UK Open has been postponed from April 5 and 6.

RESULTS: First round: M Halleti (Eng) bt N Foulds (Eng), 5-4.

GOLF

Norman aims to graduate from supporting cast

FROM MITCHELL PLATTS GOLF CORRESPONDENT IN NEW ORLEANS

GREG Norman will play practice rounds at Augusta next week with players such as Jack Nicklaus, Raymond Floyd and Tom Watson, but he will not be allowed to change his shoes with them. Only the Masters champi-

ons have an entry pass to the locker-room on the second floor of the clubhouse and Norman will be compelled to use the one downstairs with the rest of the supporting

Norman is the finest golfer of recent times not to have won the Masters but he believes that his prospects of winning this time may have been improved by accident rather than by design.

The Australian underwent arthroscopic surgery on his left knee and the New Orleans Classic, which starts here today, will be only his second tournament back and only his third of this year. "It must be more than sev-

en years since I played the tournament immediately before the Masters," he said. "I usually go to Augusta the week before, go home and then return. This time I'll travel up on Monday so I'll be treating it like a normal

Norman admitted that it had crossed his mind during six weeks at home with his family in Florida that he could retire from the game and concentrate on designing golf courses.

"It would have been an easy decision to take," he said. "I enjoyed taking the children to school and learning where the dishes go. But playing golf is my profession and still my first love after my family. I knew it was time to get back to work and fill in some of the missing gaps in my career.

"And every season seems to provide a new barometer on which to gauge things. I'm 37 and Ray Floyd has just won a tour event at the age of 49, so I've got to be looking at what I can do over the next 12 years.
"I also think my desire than it.

right now is greater than it has ever been. The fire was there in 1988 and 1989 but in two canoes.

CARD OF THE COURSE Out 3 477 36 Total yardage: 7 116

since then it's been nothing more than a pilot light. Then again I've been humbled a little more by not winning for almost two years and I think that has lit me up again. I got lethargic with all the earlier success; now I'm determined to win again."

Norman's left knee locked when he was swimming but he knew long before that there was a problem. Every time I swung the club, the cartilage felt sort of chunky in the follow through," he said. "Now it is stronger than ever,

although I work out religiously." Initially, Norman, who won the Open in 1986, began this year in the belief that he would need to win to qualify for the Masters so he was relieved to learn that the Augusta committee had granted him an invitation. "I'm honoured but I feel sorry for Tom Kite who did not get one," he said. "In my opinion, the Masters is the best tournament in the world without the best field. I think they should look at the Sony

Rankings or a similar Meanwhile, Fred Couples who lost the No. I place to Nick Faldo last week, could go back to No. 1, even though he is not playing this week. It does appear a little strange that Faldo went into top position by not winning last week and that he will remain in that position only if he wins

this week. The English Turn course was designed by Jack Nicklaus and named after a bend - "Detour des Anglais" - in the Mississippi where three centuries ago the captain of a British 12-gun warship com-manded his crew to weigh anchor and retreat. He mistakenly thought that the might of the French Navy lay around the bend when, in fact, there were only five men

James is hoping to stay for the finish

Rome: Mark James, who failing to add to his 14 tour walked out of his last Europe-titles last season. The course walked out of his last European Tour event, returns after a three-week break for the £225,000 Roma Masters which starts at Castelgandol-

The Ryder Cup player. from Leeds, yesterday explained for the first time why he failed to play all four rounds of the Turespana Masters in Målaga last month, despite making the cut in 36th place.

"The going was just so slow. It was driving me crazy. I wasn't playing well either and I just decided there was no point carrying on," he said. James, a member of the tour's tournament committee, did not face disciplinary action for a player can withdraw at any stage, providing he completes his round.

James is hoping to return to winning ways in 1992 after

should suit him for the sloping greens demand precision approach shots. Anders Forsbrand, who

won the Volvo Masters in Florence last week believes he is playing well enough to win again. "Only a few players have won tournaments backto-back and it would be great to join the company of people like Ballesteros and Woosnam," he said. Eduardo Romero, of Ar-

gentina, and the Australian, Mike Harwood, the European Open champion, are the other main contenders in a field lacking all those preparing for the Masters. "I wasn't going to play here," Harwood said. "but I was on my way to Japan from America with a week with nothing to do so I figured I might as well." (Agencies)

SNOW REPORTS Conditions

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		i				•	94.0

... 60 240 good open sunn {Improved conditions with recent snowfall,

Supplied by Sid Hotline. L and U rater to lower and upper slopes

INEREF

Go-ahead given to sports cars

Doubts about this season's world sports car championship ended yesterday when Fisa, the governing body, said problems over guarantees from the main teams, Peugeot, Toyota and Mazda. had been overcome.

The entire series, including Monza on April 26, would be staged as planned, Fisa said.

Mini version

Squash rackets: Jonah Barrington, the former world No. 1, yesterday launched mini squash, a game with lightweight rackets and a soft. floating foam ball, costing less than £20.

☐ Qatar Insurance is to fund a \$135,000 world tour tournament next December.

Top pairing

Rackets: Nicholas Hall and Matthew Segal, unseeded, of Winchester, won the public schools doubles championship, beating the talented Marlburians. Sunil Gidoomal and Tom Stewart-Liberty.

FOOTBALL POSTPONED: Barclays League: Sec-ond division: Sunderland y Swindon.

Lete results on Tuesday

BARCLAYS LEAGUE: First division:
Arsenal 3, Notim Forest 3; Aston Vita 1,
Sheffield Urd 1; Liverpool 4, Notis County
0; Norwich 1, Manchester Urd 3, Second
division: Ipswich 2, Barneley 9, Phymouth
1, Grimsby 2: Port Vale 2, Bisckburn 0;
Portsmouth 1, Chartion 2; Tranmere 2,
Brislof City 2; Warford 0, Brighton 1,
Wolverhampton 6, Newcastle 2 Third
division: Bolton 0, Bournemouth 2; Chester 0, Bractiord 0; Darlington 0, Leyton
Orient 1; Fulsen 1, Stoke 1; Hartlepool 3,
Easter 1; Haddersfield 3, Bury 0; Hall 1,
Wigen 1; Peaterborough 2, Brimingham 3;
Preston 1, Swansea 1; Strewebury 2,
Torquey 2; Stockport 3, Weet Browwich 0,
Fourth division: Burnley 2, Hereford 0;
Cardiff 1, Blackpool 1; Doncester 1,
Burnet 0; Gillingham 2, Wrecham 1;
Manafield 4, Crewe 3; Northampton 2,
Rochdale 2; Rotherham 1, Halliss 0,
Sounthorpe 2, Chesterfield 0; Walsall 1,
L'adstone 1.

GM YAUXHALL CONFERENCE:

GM VAUXHALL CONFERENCE: Famborough 1. Bath 2. Kettering 3. Cheltenham 0; Slough 0, Merthyr 0; Stafford 2, Redbridge Forest 1; Writin 3, Yeovil 1. Postponed: Barrow v Telford. TENNENTS SCOTTISH CUP: Semi-final: Celtic 0, Rangers 1 BOB LORD TROPHY: Final, first leg:

HFS LOANS LEAGUE: Challenge Cup: Semi-finals, second leg: Frickley 1, Matiock 0 (3-3 on agg; Frickley win on away gools); Marine 2 Guiseley 0 (Marine win 2-1 on agg). First division: Knowsley Utd 0, Lancaster City 0. First division cup: Semi-final: Colwyn Bay 5, Newtown 0.

DIADORA LEAGUE: Premier division: Bisnop's Stortford 1, Wivenhoe 2; Enfield 4, Kingstonian 0, Hayes 0, Basingstoke 1; Albans 3, Aylesbury 3. Second division: Southwick 0, Malden Vale 3, Third division: Homehurch 2, Caller Row 1; Horsham 3, Theme Utd 0, Locitic Cup: Harrow 0, Woking 2; Sutton Utd 4, Molesey 1.

Burton D, Halesowen D, Crawley D, Dover 1. Southern division: Ashford D, Havant 2. Dunatable 1, Weymouth 2. Midland division: Alvecturen 3, Rushden 2; Stourbridge 2, Leicester Urd 1. NEVILLE OVENDEN COMBINATION: Chelses 2, Luton D: Oxford Urd 1, Fulham 1, OPR 6, Swindon D, PONTINS CENTRAL LEAGUE: First division: Sheffield Wed 2, Liverpool D Postponed: Everton v Manchester City. Second division: Ofdham 2, York 3. NORTHERN COUNTIES EAST LEAGUE: Premier division: Glasshoughton Wel 1, Beiper 1 JEWSON EASTERN COUNTIES LEAGUE: Premier division: Branthem Athletic 1, Gorleston D. GREAT MILLS LEAGUE: Premier division: division: Orleston D. GREAT MILLS LEAGUE: Premier division: division: division: Orleston D. GREAT MILLS LEAGUE: Premier divi-sion: Bristol Menor Farm 1, Bidelord 1. BASS NORTH WEST COUNTIES LEAGUE: First division: Penrith 0, Ashion Utd 3.

BASKETBALL NATIONAL ASSOCIATION (NBA): Claveland Cavellers 123, Miamir Heat 114; Loe Angeles Cippers 97, Detroit Pistons 81, Chicago Bulle 96, New York Knicks 90, Los Angeles Lakers 107, Houston Rock-ets 101; Minnesota Timberwolves 121, Denver Nuggels 114; Procents Vurse 128, Portland Trail Blazers 111; Seattle Super-sonics 122, Utah Jezz 103; Golden State Warrforn 148, Secrementa Kings 138. Warriors 148, Secremento Kings 136.

CRICKET PERTH: Sheffield Shield: Western Australia 396 and 344; New South Wales 415 and 281 (S. Small 98, S. Weugh 68). Western Australia won by 44 runs.

CURLING GARMISCH: World championships: Man: Scotland 6, Sweden 4. Women: Scotland 8, Canada 3, Scotland 3, United States 9, Scotland 7, Denmark 5

ICE HOCKEY NATIONAL LEAGUE (NHL): Detroit Red Wings 3, Chicago Black Hawks 3 (OT); Pritsburgh Pengjuns 5, Philadelphia Ry-ers 5, Boston Bruns 5, Quebec Norriques 4 (OT); Minnesota North Stars 5, Buffalo Sabres 3: Celgary Flames 5, Edmonton Cliers 2.

FOR THE RECORD

LACROSSE

HYDE: England 13, US All Stars 12.
TENNIS
JOHANNESBURG: South African Oper: First route: A Voltov (CIS) bit of Marsh (SA), 6-2, 8-0, N Bruno (II) bit P Lundgren (Swe), 6-4, 8-1; P Arraya (Peru) It T Hogeted! (Swe), 8-3, 6-4; D Marco (Sp) bit L Jonason (Swe), 0-6, 6-1, 6-4; X Dautrenne (Bal) bit K Curren (US), 1-8, 7-6, 7-5, A Krickstein (US) bit V Routicek, 6-3, 6-1; G Muller (SA) bit O Bloom (Ish), 7-5, 6- IK Ullyett (SA) bit N Broad (GB), 7-6, 5-2; W Ferreras (SA) bit J Latinei de Jager (SA), 6-3, 5-7, 6-8
LICEOLI, Cara ATTI Assumption City

bol, 57, 6-4
LISBON: Open ATP tournament: First round: I Lendt (C2) bi M Koevermans (Neth), 7-5, rethred, 14 Short (Austrie) bt F Cavel (Sp), 6-3, 6-2, C Costs (Sp) bt G Pripe (Crostis), 6-1, 7-6; R Gilbert (Fr) bt T Carbonal (Sp), 6-2, 6-2; E Simchez (Sp) bt A Vysand (Estona), 6-3, 8-6, 6-1; S Bruguera (Sp) bt M Sester (Ga), 6-3, 6-1; J Monns (Sp) bt R Agenor (Hatti), 6-1, 6-1

FIXTURES

FOOTBALL 7.30 unless stated

Barclays League Wimbledon v Nottm Forest (8.0) BEAZER_HOMES_LEAGUE: Prem division: Bashley v Bromagrove. PONTINS CENTRAL LEAGUE: FI

division: Rotherham v Barnsley (7 Evertor v Manchester City (7.0). Seco division: Wolverhampton v Leices NEVILLE OVENDEN COMBINATIO West Ham v Wimbledon (2.0). IRISH LEAGUE CUP: Semi-final: Lan BASS NORTH WEST COUNTIE Tennems Floodlit Trophy: Bamb Bridge v Blackpool Rovers

OTHER SPORT SNOOKER: Benson and Hedges Insh Mastera (Co Kildare).

WINHOEK, Namible: Women's satellite tournument: Singles: Second round: L Ah (GB) bt E Cruus (SA), 64, 62, N Smunne (SA) bt S Bouldeng (GB), 8-0, 62; L Horn (SA) bt J Puller (GB), 64, 6-1; S Bentiey (GB) bt S A McDonald (SA), 6-1. Quarter-finels: S Nicholson (tre) bt Ahl, 6-4, 7-6. Bentiey bt Horn, 7-6, 1-6, 6-4

HILTON HEAD, South Carolina: Women's tournament: First round: S Franki (Ger) bt G Fernandez (US), 6-7, 6-2, 6-1; N Zvereva (CIS) bt J Shriflet (US), 7-6, 6-1; M Maleevo (GIS) bt J Shriflet (US), 7-6, 3-6, 6-3; S Cecchmi (II) bt K Adams (US), 6-2, 6-0; A Coetzer (SA) bt A Karak (Ger), 6-3, 6-2; I Gorrochategui (Alg) bt P Fendick (US), 7-5, 6-3, 0 Graham (US) bt L Garrone (II), 6-3, 6-4, C Kohde-Kisch (Ger) bt B Futoc-Villeta (Arg), 6-4, 6-4; S Stefford (US) bt S Coeffra (US), 6-2, 7-6, A Grossman (US) bt M Paz (Arg), 6-2, 2-6, 6-2; P Hy (Car) bt L

Ferrando (II), 6-4, 6-4, A Keller (US) bt C O'Reilly (US), 5-7, 6-1, 6-3; A Ternesvan (Huri) bt E Bricuikhovets (CIS), 6-0, 6-2, H Colff (US) bt F Bonsignoi (II), 6-0, 5-2, P Rither (Austra) bt S Meter (Ser.), 6-3, 7-6; V Martinek (Ger) bt O Srabova (CIS, 6-1, 6-1, 6-2, 6-3; P Tarabhar (Arg), 2-6, 6-1, 6-2, 6-3; P Tarabhar (Arg) bt E Manockova (CIS), 6-1, 6-3, S Hack (Ger) bt B Bowes (US), 6-3, 6-1, D Faber (US) bt L Harvoy-Wad (US), 6-4, 3-6, 6-2, Second round; C Martinez (Sro) bt M-1 or Densels (US), 6-3,

6-2.

HOUSTON: Men's tournament: Singles: First round: A Medvedev (CIS) bit P Nyborg (Swe), 7-5, 6-4. B Borg (Swe) bit P Svenisson (Swe), 6-2, 6-7, 6-3. M Wosterholme (Can) bit 5 Davis (US), 6-4. 6-3. J Brown (US) bit 5 Campbel (US), 6-4, 6-1, L Wahlgren (Swe) bit N Kroon (Swe), 6-1, 6-0: T Johannson (Swe) bit J Lloyd (GB), 6-7, 6-4, 8-3; A Pavel (Rom) bit M Norman (Swe), 6-1, 6-4: J Palmer (US) bit T Svantesson (Swe), 6-3, 6-7 (7-3), 6-2

Matches played 28th March 1992 LITTLEWOODS POOLS, LIVERPOOL THIS WEEK'S ALL TIME RECORD PAYOUT OF

ier	£3,82 £261,202 £20	28,87 PLUS 1 HEJD WOMAN 61,202 25 WINNERS 61,202 25 WINNERS 61,202 25 WINNERS	US ERS OF OMER 159 EACH	
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GET YOUR GRAND NATIONAL \$90,000
ENTRY IN THIS WEEK © MOON LAST YEAR

dream that has every chance of being realised. Berlusconi is more than simply the power behind one of the richest clubs in the world. He is also one of Europe's wealthiest media magnates with newspapers and a television station included in his empire — and it is his involvement with television that gives his opinion such weight. Money will eventually dictate whether a European league comes into being and money comes from television. Pressure from richer clubs and from television helped

in a vision that makes Eng-

Silvio

lish moves towards a Premier

League look insignificant in

Berlusconi, the president of

AC Milan, yesterday predict-

ed that Europe would aban-

don its traditional cup

competitions and replace

them with a league featuring

clubs such as his own, Real

Madrid and Barcelona. It is a

comparison.

influence the introduction this season of the European Cup's round-robin semi-final

IN THE aftermath of Rang-

ers' memorable 1-0 victory

over Celtic in Tuesday's Scot-

tish Cup semi-final at Hamp-

has become the focus for

Waddell dismissed Robert-

son, the Rangers defender,

after only six minutes of play

for a body check on Miller.

and he brushed aside vehe-

ment Celtic claims for a pen-

much comment.

den Park, the performance of

● FOOTBALL 33

SPORTS LETTERS 30

RACING 30, 31

THE SPORT

THURSDAY APRIL 2 1992

AC Milan president predicts football's future

Berlusconi calls for start of European league

BY PETER ROBINSON

matches and thus more income for the last eight clubs in the competition. Yesterday, however, Berlusconi called for a far more radical change. "The European cups. as

they exist now, are an anach-ronism," he said. "Teams which have spent very heavily on reinforcements run the risk of being eliminated immediately." And, after welcoming the new round-robin format for the European Cup. he added: "It is a step forward, but just a transition. The objective remains a championship to run throughout the season."

Such a championship would involve his own club, which he has brought from the brink of financial collapse six years ago to a position unrivalled by almost any in Europe in terms of success or



second half.

prestige, and others included regardless of national bound-aries or affiliation. Indeed, international football would be relegated below any European league.

"I believe national sides are the great contradiction in modern football and will be-come steadily less impor-tant," he said. "The economic and sporting interests of the club will prevail, which is how it should be." Where that leaves the World Cup. Berlusconi did not say. He is already planning for

his intended future. Milan are engaged in a determined attempt to annexe as many of the world's best players as possible in time for next season, with Jean-Pierre Papin, the Marseilles and France forward, a likely addition to a glittering squad. Dejan Savicevic, the exciting Yugo-slav midfield player, has al-ready been signed by Milan and will leave Red Star Belgrade bound for Italy in the summer. The result of such assiduous team-building will, Berlusconi hopes, be a 25-man squad capable of playing 80 matches a season.
International football will

presumably take a back seat: already, for example, a row has blown up up this week postpone an international with The Netherlands after pressure from Milan, who would have had to release

Scottish referee under fire

By RODDY FORSYTH alty kick when Brown tripped cautioned ten players at MacDiarmid Park, where Rangers beat St Johnstone Collins midway through the

While both sides have nec-There was incredulity when essarily been reticent in pubhis first tackle on Tuesday Waddell's stock has risen in night. Alan Hansen, the forneither camp. He was the mer Liverpool defender, who official who sent off Hateley. was a radio commentator. Hurlock and Walters, of said: "I simply could not get Rangers, along with Grant, over the fact that the referee of Celtic, in the quarter-finals showed Robertson the red of the cup on St Patrick's Day card. It was needless and he last year, and last Saturday he put himself under pressure for the rest of the game.

"He booked Mowbray for an innocuous foul on McCoist, yet he let Gordon off with a warning after a deliberate trip on Boyd which completely stopped a Celtic counter-attack at a point when Rangers were caught going forward. Celtic obviously felt that they were denied a penalty because the referee wasn't going to take another controversial decision against Rangers.".

Robertson's dismissal forced his team-mates to apply themselves remorseless-Their reward was McCoist's goal on the stroke of half-time, which took his season total to 30, the highest League tally in Europe.

BOTH Oxford and Cam-

bridge beat their old blues

crews yesterday. The wins

were morale-boosters for both

Boat Race crews since the

"old boys" facing them were

Oxford's rivals included

Matthew Pinsent and four

other members of the Great

Britain squad, but, in a three-

minute row from Chiswick

Evoi, Oxford, admittedly on

the favoured Surrey station,

went off at 41 to the old blues'

36-and-a-half and held a two-

thirds-of-a-length lead after a

minute. They stretched this to

just over a length by the fin-

ish, Elizabeth Chick contrib-

uting good coxing against her

1991 predecessor. Neil

Cambridge, after a warm-

up that was hindered by wash

from the Oxford launch,

raced a three-minute piece

from Harrods. Four GB

squad men were among their

Chugani.

of high quality.

as players reject offer Tuesday night after their vote was taken. "We can't accept League players were on the brink of striking yesterday uled game tonight against the Calgary Flames. following an overwhelming this offer." the Vancouver Ca-

vote to reject the owners' latest contract offer. Returns from 20 of the 22 teams showed the players had supported the recommendation of their union chief, Bob Goodenow, that they reject the owners' proposal. According to the Toronto

Star, the Toronto Maple Leafs, Montreal Canadiens and Edmonton Oilers all voted unanimously to reject the proposal. The St Louis Blues had also voted unanimously to turn down the proposal. according to the St Louis Post-Dispatch. The New York Times reported that the New York Islanders turned down the proposal by a 19-2

margin.
Several teams cleaned out

point to qualify for the final of

the European Cup, failed to

secure their place at Wembley

on May 20 after losing 1-0 in

their semi-final round-robin

nucks captain, Trevor Linden, said on Tuesday after a team meeting in which play-ers conducted a secret ballot on the owners' final offer. Before voting, the Canucks,

Ice hockey closure near

like the others, watched a 30minute video presentation from Goodenow, executive director of the association. The process was repeated throughout the NHL The players were asked to put an 'X" on a ballot that read: "I accept/reject the owners'

If the players reject the offer, only a last-minute reprieve could stop them from striking.

"My gut feeling is that, unless something dramatic happens, I can't see it." Lin-

Barcelona stumble to defeat

calmly chipped over Simon

to pay for flights home for players caught on the road at the onset of a strike.

range effort had been scram-

bled off the goal-line.

margin and aggregate.

There were three games hanging in the balance last night: the New York Islanders at Toronto, Washington at New Jersey and Winnipeg at San Jose. Also at risk are the play-offs, scheduled to begin on April 8.

Making his mark: Stars & Stripes, front, skippered by Dennis Conner, rounds the first turn ahead of Bill Koch's yacht. America3. during the defender trials of the America's Cup off San Diego on Tuesday. Conner won by 45 seconds. Report. page 32

> The players want a more liberal policy on free-agency. a less-extensive entry draft for amateurs and improved arbitration procedures.

The revenue from the issue of hockey cards has also become an issue. Approximately \$16 million is at stake in

the licensing procedure. Union representatives for each of the 22 teams were issued credit cards in March

Duke calls for a restructuring in British sport

By JOHN GOODBODY

THE Duke of Edinburgh yesterday joined the critics of the structure of British sport when giving his presidential address to the annual meeting of the Central Council of Physical Recreation (CCPR).

The duke has often intervened in sports politics, something which his daughter, the Princess Royal, who succeeded him as president of the International Equestrian

Federation, has continued. Twenty years ago, when the royal charter, the duke led the campaign to save the CCPR. which represents the national governing bodies, from abolishing itself, arguing that there was still a need for an

independent voice. Yesterday, he said the existing structure was "fairly confused and fairly unsatisfactory". He was worried about the newly established British Sports Forum. This body is supposed to represent the non-government bodies, such as the British Olympic Association and the Commonwealth Games organisations. although the Commonwealth Games Council for England

Doxa Dramas 4-0 in the sechas declined to join. ond leg of the Greek cup Prince Philip said he was quarter-finals, to win 4-2 on yet to be convinced that adding a further semi-representa-AEK Athens, who were tive body to the already long held to a goalless draw at list would make things any home in the first leg, beat OFI easier. "I'm not sure that this 2-1 in Crete, and Atromitos multiple representation fits beat Mihaniona by the same principal of democratic par-

ticipation in decision-mak-

ing." he said. This is a

third consecutive win

problem that should have been addressed by Robert Atkins, the minister for sport. in his review published last December. However, he added another body to the exist-

ing chaos of administration. The duke proposed that Britain needed some form of integrated federation of the whole spectrum of voluntary sports bodies. He said: "I'm sure that such a comprehensive body could incorporate all the essential parts into a achieved in other countries with great success and I think

it would work here. "Some, and I include the CCPR in this group, would undoubtedly have to change shape to fit into this structure. although I am convinced that there will always be a need for a voluntary assocation of Brit-

ish governing bodies. The prince admitted that he might be "utopian" and had not made sufficient allowance for human nature.

One of the central problems, as the duke pointed out in the discussion following an address by Eileen Grey, who chairs the British Sports Forum, is that sport in the United Kingdom is divided between British governing bodies and organisations for the individual nations, and some have both.

The move towards devolution in many countries is being reflected by similar feelings in the United Kingdom. well settle how far this will go. . . .

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TAKE YOUR SEATS

Everyone will have an opinion on the outcome of the General Election. Back yours with a bet at Ladbrokes-world leaders in political betting.

Size of majority				
CONSERVATIVE	Overall Majority in seats	LABOUR		
16/1	∤-6	6/1		
20/1	7-12	7/1		
25/1	13-18	8/1		
33/1	19-24	10/1		
40/1	25-30	10/1		
50/1	31-36	12/1		
66/1	37-42	16/1		
75 /1	43-48	20/1		
100/1	45-54	25/1		
500/1	103 and over	100/1		
NO OVER	ALL MAJORIT	F-11/10		

To win most seats 2/7 LABOUR 5/2 CONSERVATIVE 400/1 LIBERAL DEMOCRATS

8/1 CONSERVATIVE 4/5 LABOUR No. of Liberal Democrats Seats | 16-20 5/2 | 36-40 25/1 | 21-25 9/4 | 41-45 33/1 | 26-30 5/2 | 46-50 50/1 | 31-35 7/1 | 150/1

To gain an overall majority

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in the Letna stadium. Genoa, a late goal from Aron

Old blues' test for

Boat Race crews

BY MIKE ROSEWELL ROWING CORRESPONDENT

yesterday.

leg. In the 88th minute, Winter

kept the Czechs' hopes of reaching the final alive before more than 27,000 supporters In a Uefa Cup semi-final in Winter, the Ajax midfield

3-2 win after a thrilling first

Braglia as the Genoa goalkeeper advanced to block his run after Bergkamp's through-ball had sent him clear of the home defence.

group A tie at Sparta Prague A second-half goal by Horst Siegl, in the 66th minute,

player, gave the Dutch side a

moved steadily away from them to win by one-and-a-

The crews were under rath-

er less pressure in their morn-

ing sessions in preparation

for the race on Saturday, Ox-

ford were joined by a dragon

boat, with a former Cam-

hridge cox. Lisa Ross

Magenty, in charge of the

timing drum. The excreise

proved that 16 paddlers.

striking 66 strokes a minute.

are no match for eight rowers

Cambridge's quite morn-

ing on a low tide finished with

two stake-boat starts. Both

crews will be occupied this

lunchtime in separate start

rehearsals with the umpire.

Roger Stephens, who rowed

for Cambridge in 1981 and

1982. He has arranged for

the river to be closed between

12.30pm and 1.30pm; two

stake boats will be fixed so

that Saturday's conditions

half lengths.

striking eight.

old boys, but Cambridge can be accurately anticipated.

 □ Everton will mark the centenary of their Goodison Park ground with a match against the German club, Borussia Ajax lost a two-goal lead as the Italian's mounted a spirit-Mönchengladbach, on Aued revival late in the game. 🗖 PAOK Salonika beat

inspired by Carlos Aguilera. The Uruguayan forward scored in the 73rd and 80th minutes to take his tally in this season's competition to eight goals.

Stefan Pettersson, the the hour after Winter's close

Swedish forward, headed Ajax ahead after only 45 seconds, and Bryan Roy, the winger, doubled the lead on

More football, page 33 Fitter Nicklaus strives for Council plan

By Keith Macklin

is to go for

expansion

PLANS to revert to two divisions of 16 clubs each received scant support at yesterday's meeting of the Rugby League Council, and three divisions seem certain to be in force next season.

The proposals were passed on by the board of directors at the request of the first division clubs plus Leigh. Sheffield Eagles and Oldham, of the second division. However, there was little support from the remaining clubs, and it seems that the four bottom clubs in division three, who would have been thrown out of the league under the scheme, are now safe.

David Howes, the League's public affairs executive, said that the council's declared aim was not to reduce the number of clubs but to expand, with a view to eventually having three divisions of 14

FROM PATRICIA DAVIES IN DESERT MOUNTAIN, PHOENIX JACK Nicklaus was scheduled to start his defence of the Tradition at Desert Mountain today, a prelude to what

he hoped would be a viable challenge for the Masters nexi week. Nicklaus made no impact in his three starts on the regular tour this season, missing two cuts and finishing

equal 29th at the Honda Classic, but the Tradition is different. He is aiming for his third consecutive victory in the event. Last year he came from 12 shots behind after two rounds, something he had never done before. This year? "My game's fair." Nicklaus said, "but not

really good. I need this week to play. I need the work and a bit more golf." few months working hard on

for the strength programme was that I didn't want the Masters to be the only major I

Nicklaus has spent the last his 52-year-old body, to try to counter a tendency to throw in a bad last round when in contention. "That can come

from being fatigued," he felt I could win. There's no said. "If you haven't got the strength and endurance you can lose concentration. I wanted to make myself a better athlete, to be able to compete. Also, part of the reason

Nicklaus: programmed

real rough at Augusta but I should be strong enough to get out of the rough at the US Open or the PGA Champion-

Nicklaus has increased his chest size by about two-and-ahalf inches, his waist measures an inch less but his weight has remained the same. It was, apparently, hard to tell if he was hirting the ball further because he scarcely knew which club he was using.

Nicklaus and MacGregor, his equipment company. recently went their separate ways and clubs have been raining in on him. "I'm talking to ten or 15 different manufacturers and I don't have enough practice balls to match all the clubs I've got." he said.

Norman's aim, page 33

